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PIANO BUYER

MODEL & PRICE SUPPLEMENT

HANNAH BECKETT

Editor

WWW.PIANOBUYER.COM





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Acoustic Piano

Model & Pricing Guide

This guide contains price information for nearly every brand, model, style, and finish of new piano that has regular distribution in the United States and, for the most part, Canada. Omitted are some marginal, local, or “stencil” brands (brands sold only by a single dealership). Prices are in U.S. dollars and are subject to change. Prices include an allowance for the approximate cost of freight from the U.S. warehouse to the dealer, and for a minimal amount of make-ready by the dealer. The prices cited in this edition were compiled in September 2024 and apply only to piano sales in the U.S. Prices in Canada are often very different due to differences in duty, freight, sales practices, and competition.

Note that the prices of European pianos vary with the value of the dollar against the euro. For this edition, the exchange rate used by most manufacturers was approximately €1 = \$1.08. Prices of European pianos include import duties and estimated costs of airfreight (where applicable) to the dealer. However, actual costs will vary depending on the shipping method used, the port of entry, and other variables. Also keep in mind that the dealer may have purchased the piano at an exchange rate different from the current one.

Unless otherwise indicated, cabinet styles are assumed to be traditional in nature, with minimal embellishment and straight legs. Recognizable furniture styles are noted, and the manufacturer’s own trademarked style name is used when an appropriate generic name could not be determined. Please see the section on “Furniture Style and Finish” in our online article “**Piano-Buying Basics**” for descriptions or definitions of terms relating to style and finish.

“Size” refers to the height of a vertical or the length of a grand. These are the only dimensions that vary significantly and relate to the quality of the instrument. The height of a vertical piano is measured from the floor to the top of the piano. The length of a grand piano is measured from the very front (keyboard end) to the very back (tail end) with the lid closed.

About Prices

The subject of piano pricing is difficult, complicated, and controversial. One of the major problems is that piano dealers tend to prefer that list prices be as high as possible so they can still make a profit while appearing to give very generous discounts. Honesty about pricing is resisted.

But even knowing what is “honest” is a slippery business because many factors can have a dramatic effect on piano pricing. For one thing, different dealerships can pay very different wholesale prices for the same merchandise, depending on:

- the size of the dealership and how many pianos it agrees to purchase at one time or over a period of time
- whether the dealer pays cash or finances the purchase
- the degree to which the dealer buys manufacturer overstocks at bargain prices
- any special terms the dealership negotiates with the manufacturer or distributor
- the cost of freight to the dealer's location.

In addition to these variations at the wholesale level, retail conditions also vary from dealer to dealer or from one geographic area to another, including:

- the general cost of doing business in the dealer's area
- the level of pre- and post-sale service the dealer provides
- the level of professionalism of the sales staff and the degree to which they are trained and compensated
- the ease of local comparison shopping by the consumer for a particular type of piano or at a particular price level.

Besides the variations between dealerships, the circumstances of each sale at any particular dealership can vary tremendously due to such things as:

- how long a particular piano has been sitting around unsold, racking up finance charges for the dealer
- the dealer's financial condition and need for cash at the moment
- competing sales events going on at other dealerships in the area
- whether or not the customer is trading in a used piano.

As difficult as it might be to come up with accurate price information, confusion and ignorance about pricing for such a high-ticket item is intolerable to the consumer, and can cause decision-making paralysis. I strongly believe that a reasonable amount of price information actually greases the wheels of commerce by giving the customer the peace of mind that allows him or her to make a purchase. In this guide I've tried to give a level of information about price that reasonably respects the interests of both buyer and seller, given the range of prices that can exist for any particular model.

Prices include a bench except where noted. (Even where a price doesn't include a bench, the dealer will almost always provide one and quote a price that includes it.) Most dealers will also include delivery and one or two tunings in the home, but these are optional and a matter of agreement between you and the dealer. Prices do not include sales tax.

In this guide, two prices are given for each model: Manufacturer's Suggested Retail Price (MSRP) and Suggested Maximum Price (SMP).

Manufacturer's Suggested Retail Price (MSRP)

The MSRP is a price provided by the manufacturer or distributor and designed as a starting point from which dealers are expected to discount. I include it here for

reference purposes—only rarely does a customer pay this price. The MSRP is usually figured as a multiple of the wholesale price, but the specific multiple used differs from company to company. **For that reason, it's fruitless to compare prices of different brands by comparing discounts from the MSRP.** To see why, consider the following scenario:

Manufacturer A sells brand A through its dealer A. The wholesale price to the dealer is \$1,000, but for the purpose of setting the MSRP, the manufacturer doubles the wholesale price and sets the MSRP at \$2,000. Dealer A offers a 25 percent discount off the MSRP, for a “street price” of \$1,500.

Manufacturer B sells brand B through its dealer B. The wholesale price to the dealer is also \$1,000, but manufacturer B triples the wholesale price and sets the MSRP at \$3,000. Dealer B offers a generous 50 percent discount, for a street price of, again, \$1,500.

Although the street price is the same for both pianos, a customer shopping at both stores and knowing nothing about the wholesale price or how the MSRPs are computed, is likely to come away with the impression that brand B, with a discount of 50 percent off \$3,000, is a more “valuable” piano and a better deal than brand A, with a discount of 25 percent off \$2,000. Other factors aside, which dealer do you think will get the sale? It's important to note that there is nothing about brand B that makes it deserving of a higher MSRP than brand A—how to compute the MSRP is essentially a marketing decision on the part of the manufacturer.

Because of the deceptive manner in which MSRPs are so often used, some manufacturers no longer provide them. In those cases, I've left the MSRP column blank.

Suggested Maximum Price (SMP)

The Suggested Maximum Price (SMP) is a price I've created, based on a profit margin that I've uniformly applied to published wholesale prices. (Where the published wholesale price is unavailable, or is believed to be bogus, as is sometimes the case, I've made a reasonable attempt to estimate the SMP from other sources.) Because in the SMP, unlike in the MSRP, the same profit margin is applied to all brands, the SMP can be used as a “benchmark” price for the purpose of comparing brands and offers. The specific profit margin I've chosen for the SMP is one that dealers often try—but rarely manage—to attain. Also included in the SMP, in most cases, are allowances for duty (where applicable), freight charges, and a minimal amount of make-ready by the dealer. Although the SMP is my creation, it's a reasonable estimate of the **maximum** price you should realistically expect to pay. However, **most sales actually take place at a modest discount to the SMP.** How good a deal you can negotiate will vary, depending on the many factors listed earlier.

Note: You have probably read in the news about the shipping delays that are plaguing the world economy as it struggles to bounce back from the COVID pandemic. Accompanying these delays are enormous increases in the cost of international shipping—sometimes by as much as 600%. Some piano manufacturers have adjusted their published prices to account for these increases. Most, however, are simply tacking a freight surcharge on to their wholesale prices, which retailers will

have to pass on to their customers to remain profitable. Therefore, you should expect a surcharge of perhaps \$500 to \$750 above the prices shown in this book. The surcharges will likely be withdrawn once shipping capacity returns to pre- COVID levels and freight prices return to normal.

There is no single “fair” or “right” price that can be applied to every purchase. The only fair price is that which the buyer and seller agree on. It’s understandable that you would like to pay as little as possible, but remember that piano shopping is not just about chasing the lowest price. Be sure you are getting the instrument that best suits your needs and preferences, and that the dealer is committed to providing the appropriate level of pre- and post-sale service.

For more information about shopping for a new piano and how to save money, please see pages 60–75 in ***The Piano Book***, *Fourth Edition*.

Searchable Database

To search piano models by price range, size, quality level, furniture style, finish, and more, please go to www.pianobuyer.com to access the free searchable database of acoustic piano models and prices.

Model	Feet	Inches	Description	MSRP	SMP
BALDWIN					
Verticals					
BPA1		43	Ebony Polish	10,225	7,390
B342 French		43	Cherry Satin	12,465	8,790
Provincial BPE1 Studio		47	Ebony Polish	11,495	8,190
BPC1/S Studio		47	Ebony Polish w/Silver Hardware	12,145	8,590
B243 Institutional		47	Ebony or Walnut Satin	12,785	8,990
BPC3T Studio		48	Rosewood Polish w/French Leg	13,425	9,390
BPC3T Studio		48	Ebony Polish	12,785	8,990
BPC3T Studio		48	Rosewood Polish	13,105	9,190
BPC5 Studio		49	Ebony Polish	13,745	9,390
BPC5 Studio		49	Rosewood Polish	13,745	9,590
BPX5 Studio		49	Mahogany Satin	14,385	9,990
B252 Concert		52	Ebony Satin	15,985	10,990
Professional Series Grands					
BP148	4	10	Ebony Polish	29,425	19,390
BP148	4	10	Ebony Polish w/Silver Hardware	31,985	20,990
BP148	4	10	Mahogany Polish	31,985	20,990
BP148	4	10	Walnut Polish	31,985	20,990
BP148	4	10	White Polish	31,985	20,990
BP152	5	0	Ebony Polish	32,625	21,390
BP165	5	5	Ebony Polish	35,825	23,390
BP165	5	5	Ebony Polish w/Silver Hardware	38,385	24,990
BP165	5	5	Mahogany Polish	38,385	24,990
BP165	5	5	Walnut Polish	38,385	24,990
BP165	5	5	White Polish	38,385	24,990
BP178	5	10	Ebony Polish	46,385	29,990
BP190	6	3	Ebony Polish	54,385	34,990
Academy Series Grands					
B146	4	9	Ebony Polish	25,585	16,990
B146	4	9	Ebony Polish w/Silver Hardware	27,185	17,990
B146	4	9	Ebony Satin	27,185	17,990
B146	4	9	Mahogany Polish	27,185	17,990
B146	4	9	Walnut Polish	27,185	17,990
B146	4	9	White Polish	27,185	17,990
B151	5	0	Ebony Polish	28,785	18,990
B151	5	0	Ebony Polish w/Silver Hardware	30,385	19,990
B151	5	0	Ebony Satin	30,385	19,990
B151	5	0	Mahogany Polish	30,385	19,990
B151	5	0	Walnut Polish	30,385	19,990
B151	5	0	White Polish	30,385	19,990
B161	5	4	Ebony Polish	33,585	20,990
B161	5	4	Ebony Polish w/Silver Hardware	33,585	21,990
B161	5	4	Ebony Satin	33,585	21,990
B161	5	4	Mahogany Polish	33,585	21,990
B161	5	4	Walnut Polish	33,585	21,990

Model	Feet	Inches	Description	MSRP	SMP
BALDWIN (continued)					
B161	5	4	White Polish	33,585	21,990
B177	5	9	Ebony Polish	36,785	23,990
B177	5	9	Ebony Satin	38,385	24,990
B177	5	9	Mahogany Polish	38,385	24,990
B177	5	9	Walnut Polish	38,385	24,990
B186	6	1	Ebony Polish	43,185	27,990
B186	6	1	Ebony Satin	44,785	28,990
B217	7	1	Ebony Polish	57,585	36,990

BECHSTEIN, C.

C. Bechstein Academy Series Verticals

A114 Chrome Art	45	Ebony Polish	32,900	32,900
A114 Chrome Art	45	White Polish	34,900	34,900
A2	45	Ebony Polish	29,900	29,900
A2	45	White Polish	32,900	32,900
A4	47.5	Ebony Polish	33,900	33,900
A4	47.5	White Polish	36,900	36,900
A124 Imposant	49	Ebony Polish	34,900	34,900
A124 Imposant	49	White Polish	37,900	37,900

C. Bechstein Residence Series Verticals

R6 Elegance	50	Ebony Polish	47,000	47,000
R6 Style	50	Ebony Polish	46,000	46,000
R6 Classic	50	Ebony Polish	45,000	45,000
R116 Millenium	46	Ebony Polish	36,000	36,000
R116 Millenium	46	White Polish	39,000	39,000
R118 Classic	46.5	Ebony Polish	38,000	38,000
R118 Classic	46.5	White Polish	41,000	41,000
R118 Classic	46.5	Walnut or Mahogany Satin/Polish	43,000	43,000
R118 Contur	46.5	Ebony Polish	39,000	39,000
R118 Contur	46.5	White Polish	43,000	43,000
R118 Contur	46.5	Walnut or Mahogany Satin/Polish	45,000	45,000
R124 Classic	49	Ebony Polish	45,000	45,000
R124 Classic	49	White Polish	47,000	47,000
R124 Classic	49	Walnut or Mahogany Satin/Polish	49,000	49,000
R124 Elegance	49	Ebony Polish	47,000	47,000
R124 Elegance	49	White Polish	49,000	49,000
R124 Elegance	49	Walnut or Mahogany Satin/Polish	52,000	52,000

C. Bechstein Concert Series Verticals

Concert C 6	50	Ebony Polish	64,000	64,000
Concert C 6	50	White Polish	67,000	67,000
Concert 8	52	Ebony Polish	73,000	73,000
Concert 8	52	White Polish	75,000	75,000
Concert 8	52	Walnut or Mahogany Satin/Polish	78,000	78,000
Concert 8	52	Burl Walnut or Vavona Polish	88,000	88,000

Model	Feet Inches		Description	MSRP	SMP
BECHSTEIN, C. <i>(continued)</i>					
C. Bechstein Academy Series Grands					
A160	5	3	Ebony Polish	74,900	74,900
A160	5	3	White Polish	79,900	79,900
A160	5	3	Walnut, Mahogany, or Cherry Satin/Polish	86,900	86,900
A175	5	9	Ebony Polish	78,900	78,900
A175	5	9	White Polish	83,900	83,900
A175	5	9	Walnut, Mahogany, or Cherry Satin/Polish	90,900	90,900
A190	6	3	Ebony Polish	83,900	83,900
A190	6	3	White Polish	89,900	89,900
A190	6	3	Walnut, Mahogany, or Cherry Satin/Polish	95,900	95,900
A208	6	10	Ebony Polish	89,900	89,900
A208	6	10	White Polish	95,900	95,900
A208	6	10	Walnut, Mahogany, or Cherry Satin/Polish	106,900	106,900
A228	7	6	Ebony Polish	103,900	103,900
A228	7	6	White Polish	108,900	108,900
A228	7	6	Walnut, Mahogany, or Cherry Satin/Polish	120,900	120,900

C. Bechstein Concert Series Grands

L-167	5	6	Ebony Polish	135,000	135,000
L-167	5	6	White Polish	145,000	145,000
L-167	5	6	Walnut, Mahogany, or Cherry Satin/Polish	155,000	155,000
A-192	6	4	Ebony Polish	155,000	155,000
A-192	6	4	White Polish	165,000	165,000
A-192	6	4	Walnut, Mahogany, or Cherry Satin/Polish	175,000	175,000
B-212	6	11	Ebony Polish	180,000	180,000
B-212	6	11	White Polish	190,000	190,000
C-234	7	8	Ebony Polish	215,000	215,000
C-234	7	8	White Polish	225,000	225,000
D-282	9	3	Ebony Polish	275,000	275,000
D-282	9	3	White Polish	285,000	285,000

BLÜTHNER

Prices do not include bench.

Verticals

D	45	Ebony Satin or Polish	44,532	41,300
D	45	White Satin or Polish	46,742	43,300
D	45	Mahogany, Walnut, Polish or Satin	47,179	43,696
D	45	Cherry Satin or Polish	47,397	43,893
D	45	Bubinga, Yew, Rosewood, Makassar, Polish or Satin	48,489	44,881
C	46	Ebony Satin or Polish	49,480	45,778
C	46	White Satin or Polish	51,936	48,001
C	46	Mahogany, Walnut, Polish or Satin	52,421	48,440
C	46	Cherry Satin or Polish	52,664	48,660
C	46	Bubinga, Yew, Rosewood, Makassar, Polish or Satin	53,877	49,757
C	46	Burl Walnut, Camphor, Polish	65,526	60,300

Model	Feet	Inches	Description	MSRP	SMP
BLÜTHNER (continued)					
C Saxony	46		Pyramid Mahogany Polish	61,643	56,786
A	49		Ebony Satin or Polish	57,010	52,593
A	49		White Satin or Polish	59,839	55,153
A	49		Mahogany, Walnut, Polish or Satin	60,398	55,659
A	49		Cherry Satin or Polish	60,678	55,912
A	49		Bubinga, Yew, Rosewood, Makassar, Polish or Satin	62,076	57,177
A Saxony	49		Saxony Pyramid Mahogany Polish	71,024	65,275
A	49		Burl Walnut, Camphor, Polish	75,498	69,324
A	49		Crystal Edition Elegance	73,871	67,852
B	52		Ebony Satin or Polish	64,540	59,407
B	52		White Satin or Polish	67,742	62,305
B	52		Mahogany, Walnut, Polish or Satin	68,375	62,878
B	52		Cherry Satin or Polish	68,692	63,165
B	52		Bubinga, Yew, Rosewood, Makassar, Polish or Satin	70,274	64,596
B Saxony	52		Saxony Pyramid Mahogany Polish	80,404	73,764
B	52		Burl Walnut, Camphor, Polish	85,469	78,348
B	52		Crystal Edition Elegance	82,079	75,280
S	57.5		Ebony Satin or Polish	86,729	79,488
S	57.5		White Satin or Polish	91,032	83,382
S	57.5		Mahogany, Walnut, Polish or Satin	91,883	84,152
S	57.5		Cherry Satin or Polish	92,308	84,537
S	57.5		Bubinga, Yew, Rosewood, Makassar, Polish or Satin	94,435	86,462
S Saxony	57.5		Pyramid Mahogany Polish	108,047	98,780
S	57.5		Burl Walnut, Camphor, Polish	114,854	104,940
S	57.5		Crystal Edition Elegance	106,702	97,563
Verticals			E-volution Home Moontime Sound System	8,874	8,874
Verticals			Sostenuto, add	5,905	5,905

Grands

11	5	1	Ebony Satin or Polish	106,265	97,167
11	5	1	White Satin or Polish	111,538	101,939
11	5	1	Mahogany, Walnut, Polish or Satin	112,580	102,882
11	5	1	Cherry Satin or Polish	113,102	103,355
11	5	1	Bubinga, Yew, Rosewood, Makassar, Polish or Satin	115,708	105,713
11	5	1	Burl Walnut, Camphor, Polish	133,429	121,750
11 Saxony	5	1	Pyramid Mahogany Polish	133,429	121,750
11 The President	5	1	Ebony Polish	118,146	107,919
11 The President	5	1	Walnut, Mahogany	126,486	115,467
11 The President	5	1	Bubinga Polish	129,613	118,297
11 The President	5	1	Burl Walnut	147,334	134,334
11 Wilhelm II	5	1	Black Polish or Satin	121,962	111,373
11 Wilhelm II	5	1	Walnut, Mahogany, Polish	131,719	120,203
11 Wilhelm II	5	1	Burl Walnut Polish	155,059	141,325
11 Wilhelm II	5	1	Pyramid Mahogany	155,059	141,325
11 Ambassador	5	1	Santos Rosewood	150,420	137,127

Model	Feet	Inches	Description	MSRP	SMP
BLÜTHNER (continued)					
11 Ambassador	5	1	Walnut	146,355	133,448
11 Nicolas II	5	1	Walnut w/Burl Inlay	149,440	136,240
11 Louis XIV	5	1	Rococo White w/Gold	167,307	152,409
11 Jubilee	5	1	Ebony Polish	125,871	114,910
11 Jubilee	5	1	Jubilee Walnut, Mahogany	134,211	122,458
11	5	1	Julius Blüthner Edition	129,395	118,100
11	5	1	Crystal Edition Elegance	168,261	153,272
11	5	1	Crystal Edition Idylic	196,989	179,271
10	5	5	Ebony Satin or Polish	122,500	111,860
10	5	5	White Satin or Polish	128,579	117,361
10	5	5	Mahogany, Walnut, Polish or Satin	129,780	118,448
10	5	5	Cherry Satin or Polish	130,381	118,992
10	5	5	Bubinga, Yew, Rosewood, Makassar, Polish or Satin	133,385	121,710
10	5	5	Burl Walnut, Camphor, Polish	151,410	138,023
10 Saxony	5	5	Pyramid Mahogany Polish	151,410	138,023
10 The President	5	5	Ebony Polish	134,072	122,332
10 The President	5	5	Walnut, Mahogany	143,685	131,032
10 The President	5	5	Bubinga Polish	147,290	134,294
10 The President	5	5	Burl Walnut	165,315	150,606
10 Senator	5	5	Walnut w/Leather	139,051	126,838
10 Senator	5	5	Jacaranda w/Leather	150,638	137,324
10 Wilhelm II	5	5	Black Polish or Satin	140,595	128,235
10 Wilhelm II	5	5	Wilhelm II Walnut, Mahogany, Polish	151,843	138,414
10 Wilhelm II	5	5	Wilhelm II Burl Walnut Polish	173,040	157,597
10 Wilhelm II	5	5	Wilhelm II Pyramid Mahogany	173,040	157,597
10 Ambassador	5	5	Santos Rosewood	173,401	157,924
10 Ambassador	5	5	Walnut	168,714	153,682
10 Nicolas II	5	5	Walnut w/Burl Inlay	166,551	151,725
10 Louis XIV	5	5	Rococo White w/Gold	192,868	175,541
10 Jubilee	5	5	Ebony Polish	141,797	129,323
10 Jubilee	5	5	Walnut, Mahogany	151,410	138,023
10	5	5	Dynasty	173,040	157,597
10	5	5	Julius Blüthner Edition	142,913	130,333
10	5	5	Crystal Edition Elegance	184,677	168,129
10	5	5	Crystal Edition Idylic	213,404	194,126
6 Jubilee	6	0	Ebony Satin or Polish	146,372	133,463
6 Jubilee	6	0	White Satin or Polish	153,148	139,595
6 Jubilee	6	0	Mahogany, Walnut, Polish or Satin	154,514	140,832
6 Jubilee	6	0	Cherry Satin or Polish	155,198	141,451
6 Jubilee	6	0	Bubinga, Yew, Rosewood, Makassar, Polish or Satin	158,613	144,541
6 (Jubilee)	6	0	Saxony Pyramid Mahogany Polish	179,108	163,089
6 (Jubilee)	6	0	Burl Walnut, Camphor, Polish	179,108	163,089

Model	Feet	Inches	Description	MSRP	SMP
BLÜTHNER (continued)					
6 (Jubilee) The President	6	0	Ebony Polish	157,489	143,524
6 (Jubilee) The President	6	0	Walnut, Mahogany	168,420	153,416
6 (Jubilee) The President	6	0	Bubinga Polish	172,518	157,125
6 (Jubilee) The President	6	0	Burl Walnut	193,013	175,672
6 (Jubilee) Senator	6	0	Walnut w/Leather	161,454	147,112
6 (Jubilee) Senator	6	0	Jacaranda w/Leather	173,041	157,598
6 (Jubilee) Wilhelm II	6	0	Black Polish or Satin	166,811	151,960
6 (Jubilee) Wilhelm II	6	0	Walnut, Mahogany, Polish	179,600	163,534
6 (Jubilee) Wilhelm II	6	0	Burl Walnut Polish	200,738	182,663
6 (Jubilee) Wilhelm II	6	0	Pyramid Mahogany	200,738	182,663
6 (Jubilee) Ambassador	6	0	Santos Rosewood	195,012	177,481
6 (Jubilee) Ambassador	6	0	Walnut	191,405	174,217
6 (Jubilee) Nicolas II	6	0	Walnut w/Burl Inlay	196,324	178,669
6 (Jubilee) Louis XIV	6	0	Rococo White w/Gold	229,722	208,893
6 (Jubilee) Jubilee	6	0	Ebony Polish	165,214	150,515
6 (Jubilee) Jubilee	6	0	Walnut, Mahogany	176,145	160,407
6 (Jubilee)	6	0	Dynasty	200,738	182,663
6 Jubilee	6	0	Julius Blüthner Edition	163,385	148,860
6	6	3	Ebony Satin or Polish	139,284	127,049
6	6	3	White Satin or Polish	146,196	133,304
6	6	3	Mahogany, Walnut, Polish or Satin	147,562	134,540
6	6	3	Cherry Satin or Polish	148,245	135,158
6	6	3	Bubinga, Yew, Rosewood, Makassar, Polish or Satin	151,661	138,250
6	6	3	Burl Walnut, Camphor, Polish	172,156	156,797
6 Saxony	6	3	Pyramid Mahogany Polish	172,156	156,797
6 The President	6	3	Ebony Polish	150,536	137,232
6 The President	6	3	Walnut, Mahogany	161,467	147,124
6 The President	6	3	Bubinga Polish	165,566	150,833
6 The President	6	3	Burl Walnut	186,061	169,381
6 Senator	6	3	Walnut w/Leather	154,501	140,820
6 Senator	6	3	Jacaranda w/Leather	166,089	151,307
6 Wilhelm II	6	3	Ebony Satin or Polish	159,859	145,669
6 Wilhelm II	6	3	Walnut, Mahogany, Polish	172,647	157,242
6 Wilhelm II	6	3	Burl Walnut Polish	193,786	176,372
6 Wilhelm II	6	3	Pyramid Mahogany	193,786	176,372
6 Ambassador	6	3	Santos Rosewood	188,059	171,189
6 Ambassador	6	3	Walnut	184,452	167,925
6 Nicolas II	6	3	Walnut w/Burl Inlay	189,371	172,376
6 Louis XIV	6	3	Rococo White w/Gold	219,293	199,455

Model	Feet	Inches	Description	MSRP	SMP
BLÜTHNER (continued)					
6 Jubilee	6	3	Ebony Polish	158,262	144,224
6 Jubilee	6	3	Walnut, Mahogany	169,192	154,115
6	6	3	Dynasty	193,786	176,372
6	6	3	Julius Blüthner Edition	156,432	142,567
6	6	3	Crystal Edition Elegance	196,989	179,271
6	6	3	Crystal Edition Idyllic	246,236	223,838
4	6	10	Ebony Satin or Polish	163,864	149,293
4	6	10	White Satin or Polish	171,995	156,652
4	6	10	Mahogany, Walnut, Polish or Satin	173,602	158,106
4	6	10	Cherry Satin or Polish	174,406	158,833
4	6	10	Bubinga, Yew, Rosewood, Makassar, Polish or Satin	178,425	162,471
4	6	10	Burl Walnut, Camphor, Polish	202,536	184,290
4 Saxony	6	10	Pyramid Mahogany Polish	202,536	184,290
4 The President	6	10	Ebony Polish	174,648	159,052
4 The President	6	10	Walnut, Mahogany	187,507	170,690
4 The President	6	10	Bubinga Polish	192,330	175,054
4 The President	6	10	Burl Walnut	216,441	196,874
4 Senator	6	10	Walnut w/Leather	177,676	161,793
4 Senator	6	10	Jacaranda w/Leather	189,264	172,280
4 Wilhelm II	6	10	Black Polish or Satin	188,069	171,198
4 Wilhelm II	6	10	Wilhelm II Walnut, Mahogany, Polish	203,115	184,814
4 Wilhelm II	6	10	Wilhelm II Burl Walnut Polish	224,166	203,865
4 Wilhelm II	6	10	Wilhelm II Pyramid Mahogany	224,166	203,865
4 Ambassador	6	10	Santos Rosewood	217,678	197,994
4 Ambassador	6	10	Ambassador Walnut	211,795	192,670
4 Nicolas II	6	10	Walnut w/Burl Inlay	222,790	202,620
4 Louis XIV	6	10	Rococo White w/Gold	257,992	234,477
4 Jubilee	6	10	Ebony Polish	182,373	166,043
4 Jubilee	6	10	Jubilee Walnut, Mahogany	195,232	177,681
4	6	10	Dynasty	224,166	203,865
4	6	10	Julius Blüthner Edition	183,470	167,036
4	6	10	Queen Victoria, Julius Blüthner Edition	219,585	199,719
4	6	10	Crystal Edition Elegance	225,716	205,268
4	6	10	Crystal Edition Idyllic	279,067	253,549
2	7	8	Ebony Satin or Polish	184,347	167,830
2	7	8	White Satin or Polish	193,494	176,108
2	7	8	Mahogany, Walnut, Polish or Satin	195,303	177,745
2	7	8	Cherry Satin or Polish	196,207	178,563
2	7	8	Bubinga, Yew, Rosewood, Makassar, Polish or Satin	200,728	182,654
2	7	8	Burl Walnut, Camphor, Polish	229,661	208,838
2 Saxony	7	8	Pyramid Mahogany Polish	229,661	208,838
2 The President	7	8	Ebony Polish	194,741	177,236
2 The President	7	8	Walnut, Mahogany	209,208	190,329
2 The President	7	8	Bubinga Polish	214,633	195,238
2 The President	7	8	Burl Walnut	243,566	221,422

Model	Feet		Inches	Description	MSRP	SMP
BLÜTHNER (continued)						
2 Senator	7	8	Walnut w/Leather		193,126	175,775
2 Senator	7	8	Jacaranda w/Leather		204,714	186,262
2 Wilhelm II	7	8	Black Polish or Satin		211,578	192,473
2 Wilhelm II	7	8	Walnut, Mahogany, Polish		228,504	207,791
2 Wilhelm II	7	8	Burl Walnut Polish		251,291	228,413
2 Wilhelm II	7	8	Pyramid Mahogany		251,291	228,413
2 Ambassador	7	8	Santos Rosewood		244,888	222,618
2 Ambassador	7	8	Walnut		238,269	216,628
2 Nicolas II	7	8	Walnut w/Burl Inlay		252,627	229,622
2 Louis XIV	7	8	Rococo White w/Gold		290,241	263,662
2 Jubilee	7	8	Ebony Polish		202,466	184,227
2 Jubilee	7	8	Walnut, Mahogany		216,933	197,319
2	7	8	Dynasty		251,291	228,413
2	7	8	Julius Blüthner Edition		212,439	193,252
2	7	8	Queen Victoria, Julius Blüthner Edition		242,930	220,846
2	7	8	Crystal Edition Elegance		295,483	268,405
2	7	8	Crystal Edition Idylic		348,834	316,687
1	9	2	Ebony Satin or Polish		241,085	219,176
1	9	2	White Satin or Polish		236,493	215,021
1	9	2	Mahogany, Walnut, Polish or Satin		238,703	217,021
1	9	2	Cherry Satin or Polish		239,808	218,021
1	9	2	Bubinga, Yew, Rosewood, Makassar, Polish or Satin		245,334	223,022
1	9	2	Burl Walnut, Camphor, Polish		280,697	255,024
1 Saxony	9	2	Pyramid Mahogany Polish		287,328	261,025
1 The President	9	2	Ebony Polish		234,926	213,603
1 The President	9	2	Walnut, Mahogany		252,608	229,605
1 The President	9	2	Bubinga Polish		259,239	235,605
1 The President	9	2	Burl Walnut		301,233	273,609
1 Wilhelm II	9	2	Black Polish or Satin		258,595	235,023
1 Wilhelm II	9	2	Walnut, Mahogany, Polish		279,283	253,745
1 Wilhelm II	9	2	Burl Walnut Polish		308,958	280,600
1 Wilhelm II	9	2	Pyramid Mahogany		302,327	274,599
1 Ambassador	9	2	Santos Rosewood		304,214	276,307
1 Ambassador	9	2	Walnut		298,379	271,026
1 Nicolas II	9	2	Walnut w/Burl Inlay		316,061	287,028
1 Jubilee	9	2	Ebony Polish		242,652	220,595
1 Jubilee	9	2	Walnut, Mahogany		260,333	236,595
1	9	2	Dynasty		308,958	280,600
1	9	2	Julius Blüthner Edition		250,974	228,126
1	9	2	Queen Victoria, Julius Blüthner Edition		284,108	258,111
1	9	2	Crystal Edition Elegance		336,522	305,545
1	9	2	Crystal Edition Idylic		389,874	353,827
Grands			E-volution Home Moontime Sound System		10,467	10,467

Model	Feet	Inches	Description	MSRP	SMP
BÖSENDORFER					
Verticals					
130		52	Ebony Polish or Satin	95,999	88,998
130		52	White and other colors Polished or Satin	112,999	104,998
130		52	Open-pore: Walnut, Cherry, Mahogany, Pomele Polish or Satin	121,999	112,998
130		52	Open-pore: Birdseye Maple, Madronna, Vavona, Wenge, Cherry Polish or Satin	126,999	118,998
130		52	Open-pore: Pyramid Mahogany, Burl Walnut, Macassar Polish or Satin	131,999	122,998
Verticals		52	Silent Piano SH2 System, add	8,299	8,299
Verticals		52	Chrome Fittings, add	3,299	3,299

Grands

170VC	5	7	Ebony Satin and Polish	157,999	148,998
170VC	5	7	White Satin and Polish, other colors	177,999	166,998
170VC	5	7	Open-pore: Walnut, Cherry, Mahogany, Pomele Polish or Satin	190,999	178,998
170VC	5	7	Open-pore: Birdseye Maple, Madronna, Vavona, Wenge, Cherry Polish or Satin	204,999	190,998
170VC	5	7	Open-pore: Pyramid Mahogany, Burl Walnut, Macassar Polish or Satin	216,999	202,998
170VC Artisan	5	7	Ebony Polish or Satin	359,999	336,998
170VC Baroque	5	7	Light Ivory Satin	288,999	268,998
170VC Chopin	5	7	Pommele Satin	256,999	240,998
170VC Johann Strauss	5	7	Ebony w/Maple Polish or Satin	190,999	178,998
170VC Johann Strauss	5	7	Cherry Satin	219,999	206,998
170VC Liszt	5	7	Vavona Polish	226,999	212,998
170VC Louis XVI	5	7	Pommele Satin	256,999	240,998
170VC Vienna	5	7	Amboyna Polish	288,999	268,998
185VCCS Conservatory	6	1	Ebony Satin	155,999	146,998
185VC	6	1	Ebony Polish or Satin	170,999	160,998
185VC	6	1	White and other colors Polished or Satin	179,999	168,998
185VC	6	1	Open-pore: Walnut, Cherry, Mahogany, Pomele Polish or Satin	197,999	184,998
185VC	6	1	Open-pore: Birdseye Maple, Madronna, Vavona, Wenge, Cherry Polish or Satin	208,999	194,998
185VC	6	1	Open-pore: Pyramid Mahogany, Burl Walnut, Macassar Polish or Satin	224,999	210,998
185VC Artisan	6	1	Ebony Polish or Satin	378,999	354,998
185VC Baroque	6	1	Light Ivory Satin	292,999	272,998
185VC Chopin	6	1	Pommele Satin	267,999	250,998
185VC Edge	6	1	Ebony Polish or Satin	260,999	244,998
185VC Johann Strauss	6	1	Ebony w/Maple Polish or Satin	198,999	186,998
185VC Johann Strauss	6	1	Cherry Satin	229,999	214,998
185VC Liszt	6	1	Vavona Polish	267,999	250,998
185VC Louis XVI	6	1	Pommele Satin	267,999	250,998
185VC Porsche Design	6	1	Diamond Black Metallic Gloss	310,999	290,998
185VC Vienna	6	1	Amboyna Polish	292,999	272,998
200SSCS Conservatory	6	7	Ebony Satin	163,999	154,998

Model	Feet	Inches	Description	MSRP	SMP
BÖSENDORFER (continued)					
200	6	7	Ebony Polish or Satin	181,999	170,998
200	6	7	White and other colors Polished or Satin	200,999	188,998
200	6	7	Open-pore: Walnut, Cherry, Mahogany, Pomele Polish or Satin	216,999	200,998
200	6	7	Open-pore: Birdseye Maple, Madronna, Vavona, Wenge, Cherry Polish or Satin	229,999	214,998
200	6	7	Open-pore: Pyramid Mahogany, Burl Walnut, Macassar Polish or Satin	248,999	232,998
200 Artisan	6	7	Ebony Polish or Satin	414,999	388,998
200 Baroque	6	7	Light Ivory Satin	319,999	298,998
200 Chopin	6	7	Pommele Satin	305,999	284,998
200 Edge	6	7	Ebony Polish or Satin	299,999	280,998
200 Johann Strauss	6	7	Ebony w/Maple Polish or Satin	220,999	206,998
200 Johann Strauss	6	7	Cherry Satin	267,999	250,998
200 Liszt	6	7	Vavona Polish	267,999	250,998
200 Vienna	6	7	Amboyne Polish	319,999	298,998
214VCCS Conservatory	7	0	Ebony Satin	179,999	168,998
214VC	7	0	Ebony Polish or Satin	195,999	182,998
214VC	7	0	White and other colors Polished or Satin	217,999	204,998
214VC	7	0	Open-pore: Walnut, Cherry, Mahogany, Pomele Polish or Satin	230,999	218,998
214VC	7	0	Open-pore: Birdseye Maple, Madronna, Vavona, Wenge, Cherry Polish or Satin	252,999	236,998
214VC	7	0	Open-pore: Pyramid Mahogany, Burl Walnut, Macassar Polish or Satin	264,999	248,998
214VC Artisan	7	0	Ebony Polish or Satin	466,999	436,998
214VC Audi Design	7	0	Ebony Polish	445,999	420,998
214VC Baroque	7	0	Light Ivory Satin	349,999	326,998
214VC Beethoven	7	0	Ebony Polish w/Chrome	256,999	240,998
214VC Beethoven	7	0	White Polish w/Chrome	271,999	254,998
214VC Camellia	7	0	Ebony & Maple w/Marquetry Polish	282,999	264,998
214VC Chopin	7	0	Pommele Satin	335,999	314,998
214VC Cocteau	7	0	White Polish	280,999	262,998
214VC Edge	7	0	Ebony Polish or Satin	332,999	310,998
214VC Louis XVI	7	0	Pommele Satin	335,999	314,998
214VC Johann Strauss	7	0	Ebony w/Maple Polish or Satin	226,999	212,998
214VC Johann Strauss	7	0	Cherry Satin	280,999	262,998
214VC Klimt	7	0	Klimt "Tree of Life"	226,999	212,998
214VC Liszt	7	0	Vavona Polish	280,999	262,998
214VC Porsche Design	7	0	Diamond Black Metallic Gloss	369,999	346,998
214VC Sucession	7	0	Ebony Polish w/Gold Leaf	316,999	296,998
214VC Vienna	7	0	Amboyne Polish	349,999	326,998
225	7	0	Ebony Polish or Satin	229,999	214,998
225	7	0	White and other colors Polished or Satin	248,999	232,998
225	7	4	Open-pore: Walnut, Cherry, Mahogany, Pomele Polish or Satin	267,999	252,998
225	7	4	Open-pore: Birdseye Maple, Madronna, Vavona, Wenge, Cherry Polish or Satin	289,999	270,998
225	7	4	Open-pore: Pyramid Mahogany, Burl Walnut, Macassar Polish or Satin	310,999	290,998

Model	Feet	Inches	Description	MSRP	SMP
BÖSENDORFER (continued)					
225 Artisan	7	4	Ebony Polish or Satin	500,999	448,998
225 Baroque	7	4	Light Ivory Satin	399,999	374,998
225 Chopin	7	4	Pommele Satin	365,999	342,998
225 Johann Strauss	7	4	Ebony w/Maple Polish or Satin	256,999	240,998
225 Johann Strauss	7	4	Cherry Satin	321,999	300,998
225 Liszt	7	4	Vavona Polish	336,999	314,998
225 Louis XVI	7	4	Pommele Satin	365,999	342,998
225 Vienna	7	4	Amboyna Polish	399,999	374,998
230VC	7	6	Ebony Polish or Satin	231,999	216,998
230VC	7	6	White and other colors Polished or Satin	248,999	232,998
230VC	7	6	Open-pore: Walnut, Cherry, Mahogany, Pomele Polish or Satin	267,999	252,998
230VC	7	6	Open-pore: Birdseye Maple, Madronna, Vavona, Wenge, Cherry Polish or Satin	289,999	270,998
230VC	7	6	Open-pore: Pyramid Mahogany, Burl Walnut, Macassar Polish or Satin	316,999	296,998
230VC Klimt	7	6	Klimt "Tree of Life"	346,999	248,998
280VC	9	2	Ebony Polish or Satin	286,999	268,998
280VC	9	2	White and other colors Polished or Satin	314,999	294,998
280VC	9	2	Open-pore: Walnut, Cherry, Mahogany, Pomele Polish or Satin	340,999	318,998
280VC	9	2	Open-pore: Birdseye Maple, Madronna, Vavona, Wenge, Cherry Polish or Satin	365,999	342,998
280VC	9	2	Open-pore: Pyramid Mahogany, Burl Walnut, Macassar Polish or Satin	399,999	374,998
280VC Artisan	9	2	Ebony Polish or Satin	585,999	548,998
280VC Baroque	9	2	Light Ivory Satin	504,999	476,998
280VC Chopin	9	2	Pommele Satin	466,999	436,998
280VC Johann Strauss	9	2	Ebony w/Maple Polish or Satin	328,999	306,998
280VC Johann Strauss	9	2	Cherry Satin	408,999	382,998
280VC Liszt	9	2	Vavona Polish	408,999	382,998
280VC Louis XVI	9	2	Pommele Satin	466,999	436,998
280VC Vienna	9	2	Amboyna Polish	504,999	476,998
280VC Porsche Design	9	2	Diamond Black Metallic Gloss	536,999	504,998
290	9	6	Ebony Polish or Satin	332,999	310,998
290	9	6	White and other colors Polished or Satin	362,999	340,998
290	9	6	Open-pore: Walnut, Cherry, Mahogany, Pomele Polish or Satin	390,999	366,998
290	9	6	Open-pore: Birdseye Maple, Madronna, Vavona, Wenge, Cherry Polish or Satin	422,999	396,998
290	9	6	Open-pore: Pyramid Mahogany, Burl Walnut, Macassar Polish or Satin	456,999	428,998
290 Artisan	9	6	Ebony Polish or Satin	667,999	628,998
290 Baroque	9	6	Light Ivory Satin	591,999	554,998
290 Chopin	9	6	Pommele Satin	536,999	504,998
290 Johann Strauss	9	6	Ebony w/Maple Polish or Satin	378,999	354,998
290 Johann Strauss	9	6	Cherry Satin	473,999	442,998
290 Liszt	9	6	Vavona Polish	473,999	442,998
290 Louis XVI	9	6	Pommele Satin	536,999	504,998
290 Vienna	9	6	Amboyna Polish	591,999	554,998

Model	Feet	Inches	Description	MSRP	SMP
BÖSENDORFER (continued)					
Select models			Disklavier Enspire PRO, add	54,999	50,998
Select models			Silent Piano SH2 System, add	20,299	18,598
Select models			Chrome Fittings, add	10,099	10,099

BOSTON

Boston MSRP is the price at the New York retail store.

Verticals

UP-118E PE	46		Ebony Satin and Polish	14,600	14,600
UP-118E PE	46		Mahogany Polish	16,700	16,700
UP-118E PE	46		Walnut Satin and Polish	16,700	16,700
UP-120S PE	47		Ebony Polish	10,100	10,100
UP-120S PE	47		Walnut Satin	11,900	11,900
UP-126E PE	50		Ebony Polish	17,400	17,400
UP-126E PE	50		Mahogany Polish	20,300	20,300
UP-132E PE	52		Ebony Polish	19,500	19,500

Grands

GP-156	5	1	Ebony Satin and Polish	27,400	27,400
GP-163	5	4	Ebony Satin and Polish	33,200	33,200
GP-163	5	4	Mahogany Satin and Polish	36,500	36,500
GP-163	5	4	Walnut Satin and Polish	36,900	36,900
GP-163	5	4	White Polish	40,700	40,700
GP-178	5	10	Ebony Satin and Polish	37,900	37,900
GP-178	5	10	Mahogany Satin and Polish	40,800	40,800
GP-178	5	10	Walnut Satin and Polish	41,500	41,500
GP-193	6	4	Ebony Satin and Polish	49,800	49,800
GP-215	7	1	Ebony Polish	64,900	64,900

BRODMANN

Verticals

CE 118	47		Ebony Polish	11,890	8,180
PE 118V	47		Vienna Ebony Polish	15,490	10,380
PE 121	48		Ebony Polish	14,890	9,980
PE 121	48		Walnut Polish	16,990	11,380
PE 121	48		White Polish	16,990	11,380
PE 121	48		Polished Two Tone (Apple Tree Sapphire/Ebony)	17,490	11,580
PE 124V	48		Vienna Ebony Polish	17,790	11,780
PE 124V	48		Vienna Bubinga Polish	19,190	12,580
PE 126I	49		Ebony Polish w/Institutional Wide Music Desk	17,490	11,580
PE 130	52		Ebony Polish	22,190	14,380

Grands

CE 148	4	10	Ebony Polish	30,290	19,380
CE 175	5	9	Ebony Polish	36,190	22,980
PE 162	5	4	Ebony Polish	40,590	25,580

Model	Feet	Inches	Description	MSRP	SMP
BRODMANN (continued)					
PE 162	5	4	Walnut Polish/Walnut Burst	46,890	29,380
PE 162	5	4	White Polish	44,290	27,780
PE 162	5	4	Bubinga Polish	47,990	29,980
PE 187	6	2	Ebony Polish	47,590	29,780
PE 187 V	6	2	Ebony Polish w/Carbon-Fiber Action	49,790	31,180
PE 187	6	2	Walnut Polish	53,890	33,580
PE 187	6	2	Strauss Polished Two Tone (Ebony/Bubinga)	53,890	33,580
PE 212	7	0	Ebony Polish	71,990	44,380
			With Carbon-Fiber Action, add	2,200	1,400

CLINE

Verticals

CL118	46.5	Ebony Polish	7,196
CL118	46.5	Walnut or Mahogany Polish	7,616
CL121/123	48	Ebony Polish	8,198
CL121/123	48	Mahogany or Walnut Polish	8,998

Grands

CL 150	4	11	Ebony Polish	14,966
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CRISTOFORI

Verticals

V450	45	Ebony Polish	4,999	4,999
V450	45	Mahogany Polish	5,299	5,199
V465	46.5	Ebony Polish	5,599	5,599
V465	46.5	Mahogany Polish	5,899	5,799
V465	46.5	Snow White Polish	5,899	5,799
V480LS	48	Ebony Polish	6,999	6,370
V480LS	48	Mahogany Polish	7,399	6,686
V480LS	48	Walnut Polish	7,399	6,686

Grands

G410L	4	10	Ebony Polish	10,990	10,758
G410L	4	10	Ebony Satin	11,490	11,490
G410L	4	10	Mahogany Polish	11,490	11,286
G53L	5	3	Ebony Polish	11,990	11,300
G53L	5	3	Ebony Satin	12,290	12,106
G53L	5	3	Mahogany Polish	12,290	11,828
G53L	5	3	Snow White Polish	12,290	11,886
G57L	5	7	Ebony Polish	14,490	13,190
G57L	5	7	Ebony Satin	14,790	13,996
G57L	5	7	Mahogany Polish	14,790	13,718
G57L	5	7	Snow White Polish	14,790	13,776
G62L	6	2	Ebony Polish	18,490	16,148
G62L	6	2	Ebony Satin	18,790	17,498

Model	Feet	Inches	Description	MSRP	SMP
CUNNINGHAM					
Verticals					
50		50	Ebony Satin	12,390	12,390
50		50	Ebony Polish	11,290	11,290
50		50	Mahogany Satin	13,990	13,990
50		50	Mahogany Polish	12,690	12,690
Grands					
Baby Grand Baby	5	0	Ebony Satin	22,490	22,490
Grand Baby	5	0	Ebony Polish	21,290	21,290
Grand Baby	5	0	Mahogany Satin	23,190	23,190
Grand Studio	5	0	Mahogany Polish	21,990	21,990
Grand Studio	5	4	Ebony Satin	25,090	25,090
Grand Studio	5	4	Ebony Polish	23,890	23,890
Grand Studio	5	4	Mahogany Satin	25,790	25,790
Grand Parlour	5	4	Mahogany Polish	24,590	24,590
Grand Parlour	5	10	Ebony Satin	30,490	30,490
Grand Parlour	5	10	Ebony Polish	29,290	29,290
Grand Parlour	5	10	Mahogany Satin	31,190	31,190
Grand Chamber	5	10	Mahogany Polish	29,990	29,990
Grand Chamber	7	0	Ebony Satin	46,290	46,290
Grand Concert	7	0	Ebony Polish	44,790	44,790
Grand Concert	9	0	Ebony Satin	70,990	70,990
Grand	9	0	Ebony Polish	68,990	68,990

DISKLAVIER — see Yamaha; see also Bösendorfer

EMERSON

Price includes adjustable leather-top bench.

Verticals

EM8	51	Ebony Polish	28,559	17,320
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Grands

EM168	5	6	Ebony Polish	72,434	42,390
EM180	5	11	Ebony Polish	85,805	50,032

ESSEX

Essex MSRP is the price at the New York retail store.

Verticals

EUP-108C	42	Continental Ebony Polish	7,200	7,200
EUP-111E	44	Ebony Polish	7,900	7,800
EUP-111E	44	Sapele Mahogany Polish	8,400	7,900
EUP-116E	45	Ebony Polish	8,900	8,180
EUP-116E	45	Sapele Mahogany Polish	9,600	8,560
EUP-116E	45	White Polish	9,300	8,560

Model	Feet	Inches	Description	MSRP	SMP
ESSEX (continued)					
EUP-116CT		45	Contemporary Satin Lustre Sapele Mahogany	10,100	9,340
EUP-116QA		45	Queen Anne Satin Lustre Cherry	10,100	9,340
EUP-116EC		45	English Country Satin Lustre Walnut	10,100	9,340
EUP-116FF		45	Formal French Satin Lustre Brown Cherry	10,100	9,340
EUP-123E		48	Ebony Satin w/Chrome Hardware	10,800	9,600
EUP-123E		48	Ebony Polish	9,500	8,820
EUP-123E		48	Ebony Polish w/Chrome Hardware	9,600	8,940
EUP-123E		48	Sapele Mahogany Polish	10,900	9,400
EUP-123FL		48	Empire Walnut Satin	10,900	9,760
EUP-123FL		48	Empire Satin Sapele Mahogany	10,900	9,760
EUP-123S		48	Institutional Studio Ebony Polish	9,500	9,200

Grands

EGP-155	5	1	Ebony Satin and Polish	15,900	15,900
EGP-155	5	1	White Polish	21,900	18,880
EGP-155F	5	1	French Provincial Satin Lustre Brown	20,500	20,180
EGP-173	5	8	Cherry Ebony Polish	20,900	20,900

ESTONIA

*The Estonia factory can make custom-designed finishes with exotic veneers; prices upon request.
Prices here include adjustable artist benches.*

Grands

L168	5	6	Ebony Satin w/Karelian Birch	60,101	50,170
L168	5	6	Ebony Polish w/Karelian Birch	55,908	46,747
L168	5	6	Mahogany Polish	69,855	58,132
L168	5	6	Walnut Satin	72,122	59,983
L168	5	6	Walnut Polish	67,090	55,875
L168	5	6	Bubinga Polish	68,208	56,788
L168	5	6	Pyramid Mahogany Polish	72,681	60,439
L168	5	6	Macassar Ebony Polish	69,885	58,157
L168	5	6	Palisander Rosewood Polish	72,681	60,439
L168	5	6	White Satin w/Karelian Birch	66,111	55,076
L168	5	6	White Polish w/Karelian Birch	61,499	51,311
L168 Hidden Beauty	5	6	Ebony Polish w/Bubinga	63,176	52,680
L168 Hidden Beauty	5	6	Ebony Polish w/Macassar	64,294	53,593
L168 Hidden Beauty	5	6	Ebony Polish w/Karelian Birch	64,294	53,593
L168 Hidden Beauty	5	6	Ebony Polish w/Burled Walnut	73,032	60,725
L190	6	3	Ebony Satin w/Karelian Birch	72,877	60,599
L190	6	3	Ebony Polish w/Karelian Birch	67,793	56,449
L190	6	3	Ebony Polish w/Macassar	71,182	59,216
L190	6	3	Mahogany Polish	84,741	70,283
L190	6	3	Walnut Satin	87,453	72,499
L190	6	3	Walnut Polish	81,351	67,517
L190	6	3	Bubinga Polish	82,707	68,623
L190	6	3	Pyramid Mahogany Polish	88,131	73,051
L190	6	3	Macassar Ebony Polish	84,741	70,283
L190	6	3	Palisander Rosewood Polish	88,131	73,051
L190	6	3	White Satin w/Karelian Birch	80,165	66,547

Model	Feet	Inches	Description	MSRP	SMP
ESTONIA (continued)					
L190	6	3	White Polish w/Karelian Birch	74,572	61,983
L190 Hidden Beauty	6	3	Ebony Polish w/Bubinga	76,606	63,643
L190 Hidden Beauty	6	3	Ebony Polish w/Macassar	77,962	64,751
L190 Hidden Beauty	6	3	Ebony Polish w/Karelian Birch	77,962	64,751
L190 Hidden Beauty	6	3	Ebony Polish w/Burled Walnut	88,556	73,398
L210	6	10	Ebony Satin w/Karelian Birch	90,756	75,193
L210	6	10	Ebony Polish w/Karelian Birch	84,424	70,025
L210	6	10	Ebony Polish w/Macassar	88,645	73,472
L210	6	10	Mahogany Polish	105,530	87,254
L210	6	10	Walnut Satin	108,907	90,011
L210	6	10	Walnut Polish	101,309	83,810
L210	6	10	Bubinga Polish	102,997	85,188
L210	6	10	Pyramid Mahogany Polish	109,751	90,700
L210	6	10	Macassar Ebony Polish	105,530	87,254
L210	6	10	Palisander Rosewood Polish	109,751	90,700
L210	6	10	White Satin w/Karelian Birch	99,831	82,602
L210	6	10	White Polish w/Karelian Birch	92,866	76,917
L210 Hidden Beauty	6	10	Ebony Polish w/Bubinga	95,399	78,984
L210 Hidden Beauty	6	10	Ebony Polish w/Macassar	97,088	80,363
L210 Hidden Beauty	6	10	Ebony Polish w/Karelian Birch	97,088	80,363
L210 Hidden Beauty	6	10	Ebony Polish w/Burled Walnut	110,281	91,134
L225	7	4	Ebony Polish w/Karelian Birch	100,350	83,027
L225	7	4	Ebony Polish w/Macassar	105,367	87,121
L225	7	4	Mahogany Polish	125,437	103,505
L225	7	4	Walnut Polish	120,420	99,409
L225	7	4	Bubinga Polish	122,427	101,048
L225	7	4	Pyramid Mahogany Polish	130,455	107,602
L225	7	4	Palisander Rosewood Polish	130,455	107,602
L225	7	4	White Polish w/Karelian Birch	110,385	91,218
L225 Hidden Beauty	7	4	Ebony Polish w/Bubinga	113,395	93,675
L225 Hidden Beauty	7	4	Ebony Polish w/Macassar	105,367	87,026
L274	9	0	Ebony Polish w/Karelian Birch	143,497	118,247
L274	9	0	Mahogany Polish	182,241	149,876
L274	9	0	Walnut Polish	179,371	147,533
L274	9	0	Pyramid Mahogany Polish	190,851	156,905
L274	9	0	White Polish w/Karelian Birch	165,021	135,818
All models			Queen Anne or Victorian style, add approx.	7,000	5,700

FANDRICH & SONS

These are the prices on the Fandrich & Sons website. Other finishes available at additional cost. See website for details.

Verticals

EU118S	46	Ebony Polish	5,790	5,790
EU131V	52	Ebony Polish w/Fandrich action	12,990	12,990

Model	Feet	Inches	Description	MSRP	SMP
FANDRICH & SONS (continued)					
Grands					
160-S	5	3	Ebony Polish	14,650	14,650
170-S	5	7	Ebony Polish	16,995	16,995
188-S	6	2	Ebony Polish	19,950	19,950
212-E	7	0	Ebony Polish	32,650	32,650

FAZIOLI

Fazioli is willing to make custom-designed cases with exotic veneers, marquetry, and other embellishments. Prices on request to Fazioli.

Grands

F156	5	2	Ebony Polish or Satin	158,000	158,000
F156	5	2	White or Red Polish or Satin	181,700	181,700
F156	5	2	Walnut, Cherry, or Mahogany Polish or Satin	197,600	197,600
F156	5	2	Pyramid Mahogany or Macassar Polish or Satin	221,200	221,200
F156	5	2	Mahogany, California Walnut, or Sequoia Briars Polish or Satin	237,200	237,200
F156	5	2	Olive Polish or Satin	249,100	249,100
F183	6	2	Ebony Polish or Satin	160,200	160,200
F183	6	0	White or Red Polish or Satin	184,000	184,000
F183	6	0	Walnut, Cherry, or Mahogany Polish or Satin	200,000	200,000
F183	6	0	Pyramid Mahogany or Macassar Polish or Satin	224,100	224,100
F183	6	0	Mahogany, California Walnut, or Sequoia Briars Polish or Satin	239,900	239,900
F183	6	0	Olive Polish or Satin	251,700	251,700
F212	7	0	Ebony Polish or Satin	181,700	181,700
F212	7	0	White or Red Polish or Satin	200,000	200,000
F212	7	0	Walnut, Cherry, or Mahogany Polish or Satin	218,400	218,400
F212	7	0	Pyramid Mahogany or Macassar Polish or Satin	236,400	236,400
F212	7	0	Mahogany, California Walnut, or Sequoia Briars Polish or Satin	254,500	254,500
F212	7	0	Olive Polish or Satin	267,200	267,200
F228	7	0	Ebony Polish or Satin	210,600	210,600
F228	7	6	White or Red Polish or Satin	231,600	231,600
F228	7	6	Walnut, Cherry, or Mahogany Polish or Satin	252,900	252,900
F228	7	6	Pyramid Mahogany or Macassar Polish or Satin	273,800	273,800
F228	7	6	Mahogany, California Walnut, or Sequoia Briars Polish or Satin	294,800	294,800
F228	7	6	Olive Polish or Satin	309,400	309,400
F278	7	6	Ebony Polish or Satin	283,100	283,100
F278	9	2	White or Red Polish or Satin	311,600	311,600
F278	9	2	Walnut, Cherry, or Mahogany Polish or Satin	339,700	339,700
F278	9	2	Pyramid Mahogany or Macassar Polish or Satin	368,200	368,200
F278	9	2	Mahogany, California Walnut, or Sequoia Briars Polish or Satin	396,300	396,300
F278	9	2	Olive Polish or Satin	416,300	416,300
F308	10	2	Ebony Polish or Satin	302,000	302,000

Model	Feet	Inches	Description	MSRP	SMP
FAZIOLI (continued)					
F308	10	2	White or Red Polish or Satin	332,300	332,300
F308	10	2	Walnut, Cherry, or Mahogany Polish or Satin	362,500	362,500
F308	10	2	Pyramid Mahogany or Macassar Polish or Satin	392,900	392,900
F308	10	2	Mahogany, California Walnut, or Sequoia Briars Polish or Satin	422,900	422,900
F308	10	2	Olive Polish or Satin	444,100	444,100

FÖRSTER, AUGUST

Prices do not include bench. Euro = \$1.22

Verticals

116 C	46	Chippendale Ebony Polish	36,700
116 C	46	Chippendale Mahogany or Walnut Polish	39,000
116 C	46	Chippendale Ebony Satin w/Carvings	34,500
116 C	46	Chippendale Mahogany or Walnut Satin w/Carvings	36,500
116 D	46	Continental Ebony Satin	24,400
116 D	46	Continental Ebony Polish	26,800
116 D	46	Continental Mahogany or Walnut Satin/Oak/Cherry	26,600
116 D	46	Continental Mahogany or Walnut Polish/Oak/Cherry	29,200
116 D	46	Continental Satin Beech	24,380
116 D	46	Continental White Polish with bench	29,000
116 E	46	Ebony Satin	28,800
116 E	46	Ebony Polish	31,100
116 E	46	Mahogany or Walnut Satin/Oak/Cherry	30,900
116 E	46	Mahogany or Walnut Polish/Oak/Cherry	33,400
116 E	46	Satin Beech	29,200
116 E	46	White Polish with bench	33,200
125 F	49	Ebony Polish	35,600
125 G	49	Ebony Satin	32,600
125 G	49	Ebony Polish	34,900
125 G	49	Mahogany or Walnut Satin/Oak/Cherry	35,300
125 G	49	Mahogany or Walnut Polish/Oak/Cherry	38,000
125 G	49	Satin Beech	33,000
125 G	49	White Polish with bench	37,500
125 G	49	With Oval Medallion, add	1,600
134 K	53	Ebony Polish	53,200

Grands

170	5	8	Ebony Satin	67,400
170	5	8	Ebony Polish	72,000
170	5	8	Mahogany or Walnut Satin/Cherry	71,800
170	5	8	Mahogany or Walnut Polish/Cherry	76,100
170	5	8	White Polish with bench	77,600
170	5	8	Chippendale Walnut Satin	116,800
170	5	8	Antik Walnut Satin	140,600
170	5	8	Classik Ebony Polish	82,200

Model	Feet	Inches	Description	MSRP	SMP
FÖRSTER, AUGUST (continued)					
170	5	8	Classik Mahogany or Walnut Polish		94,200
170	5	8	Classik White Polish with bench		87,800
190	6	4	Ebony Satin		76,200
190	6	4	Ebony Polish		80,900
190	6	4	Mahogany or Walnut Satin/Cherry		80,400
190	6	4	Mahogany or Walnut Polish/Cherry		84,800
190	6	4	White Polish with bench		86,400
190	6	4	Chippendale Walnut Satin		125,500
190	6	4	Antik Walnut Satin		157,900
190	6	4	Classik Ebony Polish		90,900
190	6	4	Classik Mahogany or Walnut Polish		106,000
190	6	4	Classik White Polish with bench		96,600
190	6	4	Rokoko White Polish with bench		250,000
215	7	2	Ebony Polish		96,500
215	7	2	Mahogany or Walnut Satin/Cherry		101,400
215	7	2	Mahogany or Walnut Polish/Cherry		105,600
215	7	2	White Polish with bench		107,200
275	9	1	Ebony Polish		172,000
275	9	1	White Polish with bench		183,000

GEYER, A.
Verticals

GU 123	48	Ebony Polish	9,995	7,940
GU 123	48	Mahogany or Walnut	10,995	8,647
GU 123	48	Polish White Polish	10,495	8,280
GU 133	52	Ebony Polish	10,995	8,570
GU 133	52	Mahogany or Walnut	11,995	9,251
GU 133	52	Polish White Polish	11,495	8,911

Grands

GG 150	4	9	Ebony Polish	16,495	12,373
GG 150	4	9	Mahogany or Walnut Polish	18,495	13,501
GG 150	4	9	White Polish	17,995	13,420
GG 160	5	3	Ebony Polish	18,995	13,839
GG 160	5	3	Mahogany or Walnut Polish	19,995	14,377
GG 160	5	3	White Polish	19,495	14,120

GROTRIAN

Sostenuto included with Grotrian vertical models G-124 and G-132, and all Grotrian grand models.

Grotrian Verticals

Concerto G-124	49	Ebony Polish	60,840	41,560
Concerto G-132	52	Ebony Polish	76,005	51,670

Model	Feet	Inches	Description	MSRP	SMP
Wilhelm Grotrian Verticals					
WG-23		48.5	Ebony Polish	17,205	12,470
WG-26		49.5	Ebony Polish	18,855	13,570
WG-32		52	Ebony Polish	21,840	15,560
Wilhelm Grotrian Studio Verticals					
WGS-116		46	Ebony Polish	9,930	7,620
WGS-120		47	Ebony Polish	11,250	8,500
WGS-122		48	Ebony Polish	12,600	9,400
WGS-125		49	Ebony Polish	13,950	10,300
Grotrian Grands					
Concerto G-165	5	5	(Chambre) Ebony Polish	112,500	76,000
Concerto G-192	6	3	(Cabinet) Ebony Polish	131,970	88,980
Concerto G-208	6	10	(Charis) Ebony Polish	142,500	96,000
Concerto G-277	9	1	(Concert Royal) Ebony Polish	241,050	161,700
Wilhelm Grotrian Studio Grands					
WGS-152	5	0	Ebony Polish	27,750	19,500
WGS-165	5	5	Ebony Polish	33,360	23,240

HAESSLER

Prices do not include bench.

Verticals

H 118	47	Ebony Polish	34,863	32,618
H 118	47	White Polish	38,103	35,537
H 118	47	Oak or Beech Satin	34,604	32,385
H 118	47	Mahogany or Walnut Satin	36,483	34,078
H 118	47	Walnut Satin w/Burl Walnut Inlay	39,075	36,271
H 118	47	Mahogany Satin w/Vavona Inlay	39,075	36,413
H 118	47	Cherry Satin	37,131	34,661
H 118	47	Cherry or Yew Satin	39,205	36,530
H 118	47	Mahogany or Walnut Polish	42,316	39,332
H 118	47	Walnut Polish w/Burl Walnut Inlay	44,260	41,093
H 118	47	Mahogany Polish w/Vavona Inlay	44,260	41,084
H 118	47	Cherry Polish	42,964	39,916
H 118	47	Cherry or Yew Polish	44,260	41,084
H 118	47	Burl Walnut Polish	43,936	40,792
H 118	47	Bubinga Polish	43,288	40,209
H 124	49	Ebony Polish	38,103	35,537
H 124	49	White Polish	41,344	38,457
H124	49	Oak or Beech Satin	39,399	36,704

Model	Feet	Inches	Description	MSRP	SMP
HAESSLER (continued)					
H 124	49		Mahogany or Walnut Satin	39,529	36,822
H 124	49		Walnut Satin w/Burl Walnut Inlay	41,668	38,748
H 124	49		Mahogany Satin w/Vavona Inlay	41,668	38,748
H 124	49		Cherry Satin	39,723	36,997
H 124	49		Cherry or Yew Satin	41,668	38,748
H 124	49		Mahogany or Walnut Polish	45,556	42,251
H 124	49		Walnut Polish w/Burl Walnut Inlay	49,120	45,462
H 124	49		Mahogany Polish w/Vavona Inlay	49,120	45,462
H 124	49		Cherry Polish	46,204	42,835
H 124	49		Cherry or Yew Polish	50,869	47,038
H 124	49		Burl Walnut Polish	50,869	47,038
H 124	49		Bubinga Polish	46,528	43,127
H 124	49		Pyramid Mahogany Polish	51,517	47,622
K 124	49		Ebony Polish	41,214	38,340
K 124	49		White Polish	44,454	41,258
K 124	49		Oak or Beech Satin	42,510	39,507
K 124	49		Mahogany or Walnut Satin	42,640	39,625
K 124	49		Walnut Satin w/Burl Walnut Inlay	44,778	41,551
K 124	49		Mahogany Satin w/Vavona Inlay	44,778	41,551
K 124	49		Cherry Satin	42,834	39,799
K 124	49		Cherry or Yew Satin	44,778	41,551
K 124	49		Mahogany or Walnut Polish	48,666	45,053
K 124	49		Walnut Polish w/Burl Walnut Inlay	52,230	48,264
K 124	49		Mahogany Polish w/Vavona Inlay	52,230	48,264
K 124	49		Cherry Polish	49,314	45,637
K 124	49		Cherry or Yew Polish	53,980	49,841
K 124	49		Burl Walnut Polish	53,980	49,841
K 124	49		Bubinga Polish	49,638	45,929
K 124	49		Pyramid Mahogany Polish	54,628	50,424
H 132	52		Ebony Polish	42,640	39,625
H 132	52		White Polish	45,880	42,543
H 132	52		Mahogany or Walnut Satin	43,288	40,209
H 132	52		Walnut Satin w/Burl Walnut Inlay	47,500	44,003
H 132	52		Mahogany Satin w/Vavona Inlay	47,500	44,003
H 132	52		Cherry Satin	45,232	41,959
H 132	52		Cherry or Yew Satin	47,500	44,003
H 132	52		Mahogany or Walnut Polish	49,768	46,046
H 132	52		Walnut Polish w/Burl Walnut Inlay	53,980	49,841
H 132	52		Mahogany Polish w/Vavona Inlay	53,980	49,841
H 132	52		Cherry Polish	50,416	46,630
H 132	52		Cherry or Yew Polish	53,980	49,841
H 132	52		Burl Walnut Polish	53,980	49,841
H 132	52		Bubinga Polish	51,064	47,214
H 132	52		Palisander Rosewood	53,980	49,841
H 132	52		Pyramid Mahogany Polish	55,276	51,008

Model	Feet Inches		Description	MSRP	SMP
HAESSLER (continued)					
K 132		52	Ebony Polish	46,981	43,535
K 132		52	White Polish	50,221	46,454
K 132		52	Mahogany or Walnut Satin	47,629	44,119
K 132		52	Walnut Satin w/Burl Walnut Inlay	51,841	47,913
K 132		52	Mahogany Satin w/Vavona Inlay	51,841	47,913
K 132		52	Cherry Satin	49,573	45,870
K 132		52	Cherry or Yew Satin	51,841	47,913
K 132		52	Mahogany or Walnut Polish	54,109	49,956
K 132		52	Walnut Polish w/Burl Walnut Inlay	58,322	53,752
K 132		52	Mahogany Polish w/Vavona Inlay	58,322	53,752
K 132		52	Cherry Polish	54,757	50,540
K 132		52	Cherry or Yew Polish	58,322	53,752
K 132		52	Burl Walnut Polish	58,322	53,752
K 132		52	Bubinga Polish	55,406	51,125
K 132		52	Palisander Rosewood	58,322	53,752
K 132		52	Pyramid Mahogany Polish	59,618	54,920
Grands					
H 175	5	8	Ebony Polish	136,704	124,650
H 175	5	8	White Polish	146,274	133,273
H 175	5	8	Mahogany or Walnut Satin	146,957	133,887
H 175	5	8	Cherry Satin	148,579	135,378
H 175	5	8	Cherry or Yew Satin	176,589	160,472
H 175	5	8	Mahogany or Walnut Polish	161,731	147,207
H 175	5	8	Walnut Polish w/Burl Walnut Inlay	200,825	182,414
H 175	5	8	Mahogany Polish w/Vavona Inlay	200,825	182,414
H 175	5	8	Cherry Polish	164,289	149,500
H 175	5	8	Cherry or Yew Polish	200,825	182,414
H 175	5	8	Burl Walnut Polish	176,467	160,448
H 175	5	8	Bubinga Polish	166,725	151,690
H 175	5	8	Palisander Rosewood	179,512	163,248
H 175	5	8	Pyramid Mahogany Polish	188,646	171,482
H175					
Classic Alexandra	5	8	Ebony Polish	157,086	142,965
H 175					
Classic Alexandra	5	8	Walnut Polish	181,870	165,308
H 175					
Classic Alexandra	5	8	Burl Walnut	196,463	178,428
H 175					
Classic Alexandra	5	8	Palisander Rosewood	199,478	181,193
H 175 Louis XIV	5	8	White Satin w/Gold	265,327	240,555
H 175 Louis XIV	5	8	Mahogany Polish or Satin	187,237	170,085
H 175 Ambassador	5	8	Palisander Rosewood	235,176	213,300
H 175 Ambassador	5	8	Walnut	229,146	207,874
H 186	6	1	Ebony Polish	117,401	106,977
H 186	6	1	White Polish	125,619	114,381
H 186	6	1	Mahogany or Walnut Satin	126,206	114,909
H 186	6	1	Cherry Satin	124,709	113,560

Model	Feet	Inches	Description	MSRP	SMP
HAESSLER (continued)					
H 186	6	1	Cherry or Yew Satin	147,848	134,406
H 186	6	1	Mahogany or Walnut Polish	136,887	124,532
H 186	6	1	Walnut Polish w/Burl Walnut	169,769	154,155
H 186	6	1	Inlay Mahogany Polish w/Vavona	169,769	154,155
H 186	6	1	Inlay Cherry Polish	139,932	127,275
H 186	6	1	Cherry or Yew Polish	169,769	154,155
H 186	6	1	Burl Walnut Polish	152,110	138,246
H 186	6	1	Bubinga Polish	146,021	132,761
H 186	6	1	Palisander Rosewood	149,066	135,503
H 186	6	1	Pyramid Mahogany Polish	158,200	143,732
H 186 Classic Alexandra	6	1	Ebony Polish	137,970	125,507
H 186 Classic Alexandra	6	1	Walnut Polish	157,267	142,892
H 186 Classic Alexandra	6	1	Burl Walnut	172,342	156,473
H 186 Classic Alexandra	6	1	Palisander Rosewood	169,327	153,757
H 186 Louis XIV	6	1	White Satin w/Gold	217,086	196,783
H 186 Louis XIV	6	1	Mahogany Polish or Satin	168,121	152,671
H 186 Ambassador	6	1	Palisander Rosewood	217,086	196,783
H 186 Ambassador	6	1	Walnut	211,056	191,351
H 210	6	10	Ebony Polish	110,703	100,712
H 210	6	10	White Polish	118,452	107,693
H 210	6	10	Mahogany or Walnut Satin	119,006	108,192
H 210	6	10	Cherry Satin	118,010	107,276
H 210	6	10	Cherry or Yew Satin	154,546	140,289
H 210	6	10	Mahogany or Walnut Polish	130,189	118,261
H 210	6	10	Walnut Polish w/Burl Walnut Inlay	163,071	147,893
H 210	6	10	Mahogany Polish w/Vavona Inlay	163,071	147,893
H 210	6	10	Cherry Polish	133,234	121,012
H 210	6	10	Cherry or Yew Polish	163,071	147,893
H 210	6	10	Burl Walnut Polish	145,412	131,999
H 210	6	10	Bubinga Polish	135,669	123,209
H 210	6	10	Palisander Rosewood	142,367	129,218
H 210	6	10	Pyramid Mahogany Polish	149,066	135,250
H 210 Classic Alexandra	6	10	Ebony Polish	131,337	119,334
H 210 Classic Alexandra	6	10	Walnut Polish	150,634	136,709
H 210 Classic Alexandra	6	10	Burl Walnut	165,709	150,308
H 210 Classic Alexandria	6	10	Palisander Rosewood	162,694	147,558
H 210 Louis XIV	6	10	White Satin w/Gold	211,056	191,103
H 210 Louis XIV	6	10	Mahogany Polish or Satin	161,488	146,528
H 210 Ambassador	6	10	Palisander Rosewood	198,995	180,299
H 210 Ambassador	6	10	Walnut	192,965	174,861

Model	Feet	Inches	Description	MSRP	SMP
HAILUN					
Verticals					
HU120	47.5		Ebony Polish	15,901	10,086
HU121	48		Ebony Polish	16,657	10,518
HU121	48		Mahogany or Walnut Polish	17,735	11,134
HU121	48		Chippendale Mahogany or Walnut Polish	18,225	11,414
HU1P	48		Ebony Polish	19,579	12,188
HU1EP	48		Ebony Polish w/Mahogany Accents	21,109	13,062
HU1EP	48		iPiano Hybrid, Ebony Polish w/Mahogany Accents	40,177	23,958
HU1EP	48		iPiano Hybrid, White Polish	40,177	23,958
HU5P	50		Ebony Polish	24,255	14,860
HU5P	50		Ebony Polish with Nickel Trim	25,064	15,322
HU5P	50		Mahogany Polish	25,064	15,322
HU7P	52		Ebony Polish w/Sostenuto	30,587	18,478

Grands

HG150	4	10	Andante Ebony Polish	35,060	21,034
HG151	4	11.5	Ebony Polish	42,042	25,024
HG151	4	11.5	Mahogany, Walnut, or White Polish	44,097	26,198
HG151C	4	11.5	Chippendale Mahogany or Walnut Polish	34,265	26,480
HG161	5	4	Ebony Polish	46,281	27,446
HG161	5	4	Mahogany, Walnut, or White Polish	48,486	28,706
HG161G	5	4	Georgian Mahogany or Walnut Polish	37,730	29,154
HG178	5	10	Ebony Polish	56,326	33,186
HG178	5	10	Mahogany, Walnut, or White Polish	58,797	34,598
HG178B	5	10	Baroque Ebony Polish w/Birds-Eye Maple Accents	46,200	36,000
HG198	6	5	Emerson Ebony Polish	81,515	47,580
HG198	6	5	Emerson Mahogany, Walnut, or White Polish	83,297	48,598
HG218	7	5	Paulello Ebony Polish	110,887	64,364

HALLET, DAVIS & CO.

Heritage Collection

H110C	44		Continental Ebony Polish	5,295	4,300
H146C	4	9	Ebony Polish	5,950	4,500
H146C	4	9	White Polish	6,150	4,590
H152C	5	0	Ebony Polish	5,995	4,700
H165C	5	5	Ebony Polish	6,195	4,790

Signature Collection Verticals

HS109D	43		Ebony Polish	6,495	5,790
HS109D	43		Mahogany Polish	6,795	5,990
HS115M2	45		Ebony Polish	6,995	6,190
HS115M2	45		Mahogany Polish	7,295	6,390
HS115M2	46.5		White Polish	7,295	6,390
HS118M	46.5		Ebony Polish	7,695	6,700
HS118M	48		Mahogany Polish	7,995	6,900
HS118M	48		White Polish	7,995	6,900

Model	Feet	Inches	Description	MSRP	SMP
HALLET, DAVIS & CO. (continued)					
HS121S	48		Ebony Polish	9,195	7,190
HS121S	48		Walnut Polish	9,495	7,390
HS121S	48		Mahogany Polish	9,495	7,390
HS121S	48		White Polish	9,495	7,390
HS131Y	52		Ebony Polish	9,995	8,190

Signature Collection Grands

HS148		Ebony Polish	14,995	11,590
HS148		Ebony Polish with Silver	15,695	12,190
HS148		Ebony Satin	15,695	12,190
HS148		Mahogany Polish	15,695	12,190
HS148		Walnut Polish	15,695	12,190
HS148		White Polish	15,695	12,190
HS148		White Polish with Silver	16,495	12,590
HS148		Ebony Polish, with QRS system included	16,495	19,990
HS160		Ebony Polish	16,995	12,990
HS160		Ebony Polish with Silver	16,995	13,590
HS160		Ebony Satin	16,995	13,590
HS160		Mahogany Polish	16,995	13,590
HS160		Walnut Polish	16,995	13,590
HS160		White Polish	16,995	13,590
HS160		Ebony Polish, with QRS system included	24,995	21,390
HS170		Ebony Polish	17,495	14,190
HS170		Ebony Satin	17,995	14,790
HS170		White Polish	17,995	14,790
HS170		Ebony Polish, with QRS system included	16,995	22,590
HS188		Ebony Polish	20,495	16,590

HARDMAN, PECK & CO.

Verticals

R44	44	Ebony Polish	6,495	6,495
R44	44	Mahogany Polish	6,995	6,995
R44	44	Walnut Polish	6,995	6,995
R48	48	Ebony Polish	7,995	7,995
R48	48	Mahogany Polish	8,495	8,495
R48	48	Walnut Polish	8,495	8,495
R52	52	Ebony Polish	9,995	9,995

Model	Feet	Inches	Description	MSRP	SMP
HARDMAN, PECK & CO. (continued)					
Grands					
R411	4	11	Ebony Polish	14,995	11,590
R411	4	11	Ebony Polish, with QRS system included	22,995	19,990
R411	4	11	Mahogany Polish	15,995	12,190
R411	4	11	Walnut Polish	15,995	12,190
R530	5	3	Ebony Polish	16,495	12,990
R530	5	3	Walnut Polish	16,995	13,590
R570	5	7	Ebony Polish	17,495	14,190
R570	5	7	Walnut Polish	17,995	14,790
R620	6	2	Ebony Polish	20,495	16,590

Henry F. Miller
Verticals

112		44	Ebony Polish	8,600	8,600
118		46	Ebony Polish	9,100	9,100
121		47	Ebony Polish	9,990	9,990
123		48	Ebony Polish	10,590	10,590
125		49	Ebony Polish	10,790	10,790
126		49.5	Ebony Polish	10,990	10,990
130		51	Ebony Polish	12,196	12,196

Grands

152	5	0	Ebony Polish	22,990	22,990
160	5	2	Ebony Polish	26,600	26,600
170	5	6	Ebony Polish	28,000	28,000
186	6	1	Ebony Polish	30,990	30,990
230	7	5	Ebony Polish	71,000	71,000
275	9	0	Ebony Polish	109,000	109,000

HOFFMANN, W.

Vision Series Verticals

V2	45	Ebony Polish	14,900	14,900
V120	47	Ebony Polish	15,900	15,900
V126	50	Ebony Polish	16,900	16,900
V8	52	Ebony Polish	18,900	18,900

Tradition Series Verticals

T122	48	Ebony Polish	18,900	18,900
T122	48	White Polish	20,900	20,900
T122	48	Mahogany Satin and Walnut Polish	22,900	22,900
T128	50.5	Ebony Polish	19,900	19,900
T128	50.5	White Polish	21,900	21,900
T128	50.5	Mahogany Satin and Walnut Polish	23,900	23,900

Professional Series Verticals

P114	45	Ebony Polish w/Chrome Hardware	19,900	19,900
P114	45	White Polish w/Chrome Hardware	21,900	21,900

Model	Feet	Inches	Description	MSRP	SMP
HOFFMANN, W. (continued)					
P 120		47	Ebony Polish w/Chrome Hardware	21,900	21,900
P 120		47	White Polish w/Chrome Hardware	23,900	23,900
P 126		50	Ebony Polish w/Chrome Hardware	23,900	23,900

Vision Series Grands

V 158	5	2	Ebony Polish	34,900	34,900
V 158	5	2	White Polish	38,900	38,900
V 158	5	2	Mahogany or Walnut Polish	40,900	40,900
V 175	5	9	Ebony Polish	37,900	37,900
V 175	5	9	White Polish	41,900	41,900
V 175	5	9	Walnut or Mahogany Polish	43,900	43,900
V 183	6	0	Ebony Polish	41,900	41,900
V 183	6	0	White Polish	45,900	45,900
V 183	6	0	Walnut or Mahogany Polish	47,900	47,900

Tradition Series Grands

T 161	5	3	Ebony Polish	49,900	49,900
T 161	5	3	White Polish	53,900	53,900
T 161	5	3	Mahogany or Walnut Satin/Polish	55,900	55,900
T 177	5	10	Ebony Polish	53,900	53,900
T 177	5	10	White Polish	57,900	57,900
T 177	5	10	Mahogany or Walnut Satin/Polish	59,900	59,900
T 186	6	1	Ebony Polish	58,900	58,900
T 186	6	1	White Polish	62,900	62,900
T 186	6	1	Mahogany or Walnut Satin/Polish	64,900	64,900

Professional Series Grands

P 162	5	4	Ebony Polish w/Chrome or Brass Hardware	57,900	57,900
P 188	6	2	Ebony Polish w/Chrome or Brass Hardware	62,900	62,900
P 206	6	9	Ebony Polish w/Chrome or Brass Hardware	69,900	69,900

HUPFELD

Studio Edition Verticals

P112		44	Ebony Polish	6,475	6,475
P118		46.5	Ebony Polish	6,740	6,712
P118		46.5	White Polish	6,880	6,831
P125		49	Ebony Polish	8,226	7,971

Europe Edition Verticals

P116E		46	Ebony Polish	9,599	9,532
P116E		46	Mahogany or Walnut Satin	10,498	10,332
P116E		46	Cherry Satin	11,403	11,136
P116E		46	Mahogany or Walnut Polish	10,198	10,065
P116E		46	Cherry Polish/White	11,403	11,136
P122E		48	Ebony Polish	10,650	10,467
P122E		48	Mahogany or Walnut Satin	11,950	11,622
P122E		48	Cherry Satin	12,457	12,073
P122E		48	Mahogany or Walnut Polish	11,252	11,002

Model	Feet	Inches	Description	MSRP	SMP
HUPFELD (continued)					
P122E	48		Cherry Polish	12,150	11,800
P122E	48		Bubinga Polish	13,330	12,849
P122E	48		White Polish	12,457	12,073
P132E	52		Ebony Polish	11,282	11,028
P132E	52		Mahogany or Walnut Satin	12,595	12,196
P132E	52		Cherry Satin	14,206	13,628
P132E	52		Mahogany or Walnut Polish	11,885	11,564
P132E	52		Cherry Polish/White	13,089	12,635
P132E	52		Bubinga Polish	15,740	14,991

Studio Edition Grands

F 148	4	10	Ebony Polish	18,029	17,026
F 148	4	10	Mahogany or Walnut	19,079	17,959
F 148	4	10	Polish White Polish	18,279	17,248
F 160	5	3	Ebony Polish	20,829	19,515
F 160	5	3	Mahogany or Walnut	21,689	20,279
F 160	5	3	Polish White Polish	21,531	20,139
F 188	6	2	Ebony Polish	29,756	27,450
F 188	6	2	Mahogany or Walnut	30,370	27,996
F 188	6	2	Polish White Polish	30,458	28,074
F 213	7	0	Ebony Polish	34,409	31,586
F 213	7	0	White Polish	38,391	35,125

Europe Edition Grands

F 160E	5	3	Ebony Polish	32,919	30,261
F 160E	5	3	Mahogany or Walnut Polish	35,585	32,631
F 160E	5	3	Cherry/Bubinga/White Polish	38,345	35,084
F 175E	5	9	Ebony Polish	36,374	33,332
F 175E	5	9	Mahogany or Walnut Polish	45,838	41,745
F 175E	5	9	Bubinga/White Polish	48,598	44,198
F 190E	6	3	Ebony Polish	43,472	39,642
F 190E	6	3	Mahogany or Walnut Polish	45,838	41,745
F 190E	6	3	Bubinga/White Polish	48,598	44,198
F 210E	6	10	Ebony Polish	48,598	44,198
F 230E	7	6.5	Ebony Polish	56,484	51,208

IRMLER

Studio Edition Verticals

P112	44		Ebony Polish	9,566	9,390
P118	46.5		Ebony Polish	10,238	9,941
P118	46.5		White Polish	10,881	10,469
P125	49		Ebony Polish	11,396	10,895

Art Design Verticals

Gina	48.5		Ebony Polish	13,750	12,787
Monique	49		Ebony Polish	13,750	12,787
Louis	49		Ebony Polish	13,750	12,705
Titus	49		Ebony Polish	13,750	12,787

Model	Feet	Inches	Description	MSRP	SMP
IRMLER (continued)					
Alexa	49		Ebony Polish	15,950	14,656
Carlo	49		Ebony Polish	15,950	14,656
Da Vinci	47.5		Ebony Polish	12,100	11,419
Monet	49		Ebony Polish	13,640	12,739
Van Gough	50.5		Ebony Polish	15,290	14,087
Supreme Edition Verticals					
SP118	46.5		Ebony Polish	9,790	9,423
SP121	47.5		Ebony Polish	10,384	9,924
SP125	49		Ebony Polish	11,220	10,617
SP132	52		Ebony Polish	12,100	11,312
Europe Edition Verticals					
P116 E	46		Ebony Polish	11,683	11,180
P116 E	46		White Polish	13,353	12,560
P116 E	46		Mahogany Polish	12,240	11,639
P116 E	46		Walnut Polish	12,240	11,639
P116 E	46		Cherry Polish	13,353	12,560
P116 E	46		Walnut Satin	11,683	12,500
P116 E	46		Mahogany Satin	11,683	12,500
P116 E	46		Cherry Satin	12,240	12,643
P122 E	48		Ebony Polish	12,950	12,226
P122 E	48		White Polish	14,329	13,371
P122 E	48		Mahogany Polish	13,214	12,444
P122 E	48		Walnut Polish	13,214	12,444
P122 E	48		Cherry Polish	14,329	13,371
P122 E	48		Walnut Satin	12,950	12,226
P122 E	48		Mahogany Satin	12,950	12,226
P122 E	48		Cherry Satin	13,214	12,444
P132 E	52		Ebony Polish	13,980	13,080
P132 E	52		White Polish	15,519	14,362
P132 E	52		Mahogany Polish	14,273	13,324
P132 E	52		Walnut Polish	14,273	13,324
P132 E	52		Cherry Polish	15,156	14,059
P132 E	52		Walnut Satin	14,273	13,324
P132 E	52		Mahogany Satin	14,273	13,324
P132 E	52		Cherry Satin	14,361	13,397
Studio Edition Grands					
F148	4	10	Ebony Polish	24,981	22,306
F148	4	10	White Polish	26,125	23,270
F148	4	10	Mahogany or Walnut Polish	26,411	23,512
F160	5	3	Ebony Polish	27,555	24,478
F160	5	3	White Polish	30,129	26,651
F160	5	3	Mahogany or Walnut Polish	28,699	25,444
F188	6	2	Ebony Polish	33,132	29,198
F188	6	2	White Polish	36,278	31,857
F188	6	2	Mahogany or Walnut Polish	36,207	31,797

Model	Feet	Inches	Description	MSRP	SMP
IRMLER (continued)					
Europe Edition Grands					
F160 E	5	3	Ebony Polish	32,847	24,082
F160 E	5	3	White Polish	37,459	26,195
F160 E	5	3	Mahogany Polish	34,974	25,015
F160 E	5	3	Walnut Polish	34,974	25,015
F175 E	5	9	Ebony Polish	35,685	31,343
F175 E	5	9	White Polish	40,297	35,245
F175 E	5	9	Mahogany Polish	37,812	33,142
F175 E	5	9	Walnut Polish	37,812	33,142
F190 E	6	3	Ebony Polish	42,615	37,214
F190 E	6	3	White Polish	47,227	41,115
F190 E	6	3	Mahogany Polish	44,744	39,014
F190 E	6	3	Walnut Polish	44,744	39,014
F210 E	6	10.5	Ebony Polish	47,227	41,115
F230 E	7	6.5	Ebony Polish	54,321	47,121

KAWAI

Verticals

K-15 Continental	44	Ebony Polish	6,195	6,195
K-15 Continental	44	Mahogany Polish	6,495	6,495
K-15 Continental	44	Snow White Polish	6,695	6,695
506N	44.5	Ebony or Mahogany Satin	6,195	6,195
508	45	Mahogany Satin	7,295	7,295
K-200	45	Ebony Polish or Satin	8,395	8,395
K-200	45	Mahogany Polish or Satin	9,295	9,295
K-200NKL	45	Ebony Polish or Satin w/Nickel Trim	8,995	8,995
ST-1	46	Ebony/Oak/Walnut/Cherry Satin	9,295	9,295
ST-1	46	Ebony Polish	9,795	9,795
K-300	48	Ebony Polish or Satin	12,895	12,895
K-300	48	Mahogany Polish or Satin	13,895	13,895
K-300	48	Snow White Polish	14,095	14,095
K-300NKL	48	Ebony Polish or Satin w/Nickel Trim	13,295	13,295
K-400	48	Ebony Polish	13,795	13,795
K-400NKL	48	Ebony Polish w/Nickel Trim	14,195	13,872
K-500	48	Ebony Polish or Satin	16,895	16,260
K-500	51	Sapele Mahogany Polish	18,895	18,050
K-500	51	Ebony Polish Anniversary Edition	19,495	18,476
K-800	53	Ebony Polish	26,695	25,113

AnyTime (Silent) Verticals

K-200 ATX4-CA	45	Ebony Polish w/Soundboard Speaker	13,395	13,078
K-300 AURES2	48	Ebony Polish w/Soundboard Speaker	18,895	18,064
K-500 AURES2	51	Ebony Polish w/Soundboard Speaker	22,895	21,646

Model	Feet	Inches	Description	MSRP	SMP
KAWAI (continued)					
Grands					
GL-10	5	0	Ebony Polish or Satin	18,995	18,150
GL-10	5	0	Ebony Polish w/Nickel Trim	18,995	18,095
GL-10	5	0	Mahogany or Snow White Polish	20,795	19,739
GL-10	5	0	Mahogany Polish French	22,395	21,233
GL-20	5	2	Provincial Ebony Polish or Satin	22,195	21,043
GL-20	5	2	Mahogany Polish	24,895	23,425
GL-20	5	2	Snow White Polish	24,895	23,425
GL-30	5	5	Ebony Polish or Satin	34,895	32,450
GL-30	5	5	Sapele Mahogany Polish	41,895	38,813
GL-30	5	5	Dark Walnut Satin	41,895	38,813
GL-30	5	5	Snow White Polish	40,095	37,127
GX-1 BLK	5	5	Ebony Polish or Satin	42,795	39,604
GX-1 BLK	5	5	Dark Walnut Polish	47,995	44,281
GL-40	5	11	Ebony Polish or Satin	41,195	38,118
GL-40	5	11	Sapele Mahogany Polish	48,295	44,574
GL-40	5	11	Dark Walnut Satin	47,495	43,836
GX-2 BLK	5	11	Ebony Polish or Satin	49,295	45,473
GX-2 BLK	5	11	Walnut/Cherry/Oak Satin	54,395	50,042
GX-2 BLK	5	11	Walnut/Sapele Mahogany	56,795	52,224
GX-2 BLK	5	11	Polish Snow White Polish	52,395	48,253
GX-2 BLK	5	11	Ebony Polish Anniversary	56,095	51,606
GL-50	6	2	Edition Ebony Polish	46,995	43,382
GX-3 BLK	6	2	Ebony Polish or Satin	63,095	57,893
GX-5 BLK	6	7	Ebony Polish or Satin	71,495	65,443
GX-6 BLK	7	0	Ebony Polish or Satin	80,095	73,194
GX-7 BLK	7	6	Ebony Polish or Satin	92,795	84,623
EX-L	9	1	Ebony Polish	221,095	221,095

AnyTime (Silent) Grands

GL-10 ATX4	5	0	Ebony Polish w/Soundboard Speaker	23,795	22,439
GL-30 ATX2-SS	5	5	Ebony Polish w/Soundboard Speaker	42,095	38,940
GX-2 AURES2	5	11	Ebony Polish w/Soundboard Speaker	56,495	51,869

KAWAI, SHIGERU

Grands

SK-2L	5	11	Ebony Polish	81,395	70,279
SK-2L	5	11	Sapele Mahogany Polish	93,795	80,798
SK-3L	6	2	Ebony Polish	94,995	81,890
SK-3L	6	2	Sapele Mahogany Polish	108,895	93,709
SK-3L	6	2	Pyramid Mahogany Polish	126,495	108,654
SK-5L	6	7	Ebony Polish	109,495	94,192
SK-6L	7	0	Ebony Polish	123,395	105,730
SK-7L	7	6	Ebony Polish	136,795	117,420
SK-EXL	9	1	Ebony Polish	241,695	241,695

Model	Feet	Inches	Description	MSRP	SMP
KAYSERBURG					
School Series Verticals					
KS1		46.5	Ebony Polish	11,172	8,606
KS1		46.5	Grained Mahogany Polish	11,872	9,082
KS2		47	Ebony Polish	11,984	9,158
Excellent Series Verticals					
KX1		47.5	Ebony Polish	11,704	8,732
KX1		47.5	White Polish	12,376	8,998
KX2		48	Ebony Polish	11,872	8,997
KX3		50	Ebony Polish	12,208	9,262
Heritage Series Verticals					
KHA2		48	Ebony Polish	12,253	9,262
KHA3		48.5	Ebony Polish	12,337	9,527
KHA5		50.5	Ebony Polish	12,561	9,792
KHA6		52	Ebony Polish	13,037	10,057
KHB1		47	Ebony Polish	12,169	8,997
KHB2		48	Grained Mahogany Polish	12,253	9,527
KHB3		50	Ebony Polish	12,449	9,262
KHB5		51	Ebony Polish	12,757	10,057
KHC3		48.5	White Polish	12,337	9,527
KHC6		51	White Polish	12,757	10,057
Artists Series Verticals					
KA1X		48	Ebony Polish	18,256	13,767
KA1UX		48	Cherry Satin	18,738	13,767
KA2X		48	Ebony Polish	18,704	14,032
KA3X		50	Ebony Polish	19,264	14,297
KA5X		51	Ebony Polish	19,824	14,827
KA6X		52	Ebony Polish	20,384	15,357
Master Series Verticals					
KAM1		48	Ebony Polish	27,160	18,537
KAM2		48.5	Ebony Polish	27,720	19,597
KAM3		50	Ebony Polish	28,280	20,657
KAM5		52	Ebony Polish	28,840	21,187
Étoile Collection Verticals					
KX2T		48	Bubinga Polish	23,680	18,375
KA2TX		48.5	Rose Gold Sandalwood Veneer	33,850	27,528
KA3TX		50	Straight Lined Ebony Veneer	34,950	28,518
Heritage Series Grands					
GH148	4	10	Ebony Polish	20,496	20,496
GH148C	4	10	Classic Ebony Polish	21,616	21,616
GH148	4	10	Grained Mahogany Polish	22,176	22,176
GH160	5	3	Ebony Polish	21,616	21,616
GH160C	5	3	Classic Ebony Polish	22,736	22,736

Model	Feet	Inches	Description	MSRP	SMP
KAYSERBURG (continued)					
GH160			Grained Mahogany Polish	23,296	23,296
GH160YJ			Crystal Transparent Plexiglass with Silver Plate/Hardware	148,900	148,900
GH170			Ebony Polish	25,536	25,536
GH170			Grained Mahogany Polish	27,216	27,216
GH188A			Ebony Polish	31,696	31,696

Artists Series Grands

KA151	5	0	Ebony Polish	69,216	48,450
KA160	5	3	Ebony Polish	70,896	51,300
KA180	5	9	Ebony Polish	73,696	54,150
KA212	7	0	Ebony Polish	85,456	65,550
KA243	8	0	Ebony Polish	96,656	74,100
KA275	9	0	Ebony Polish	175,800	168,150

Étoile Collection Grands

KA160T	5	3	Sapele Mahogany Veneer	125,668	111,073
KA160T	5	3	Tiger Striped Sandalwood Veneer	126,680	112,207
KA180T	5	11	Golden Silk Phoebe Veneer	130,426	116,402
KA180T	5	11	Green Apple Veneer	128,675	114,441
KA180T	5	11	Straight Lined Ebony Veneer	136,885	123,636
KA180T	5	11	East Indian Rosewood Veneer	139,985	127,108

KINGSBURG

Verticals

KH 121	48		Ebony Polish	9,955	7,710
KSX 120	48		Ebony Polish	9,460	6,561
KSX 120	48		Mahogany Satin and Walnut	9,790	6,780
KH 123	48		Polish Ebony Polish	10,670	8,101
KF 122	48		Ebony Polish	15,494	10,856
KG 123	50		Decorator Walnut Satin	14,262	10,719
KG 125	50		Ebony Polish	13,072	9,198
KU 125	50		Ebony Polish	11,404	7,791
KU 125	50		Mahogany Satin and Walnut	12,039	8,045
KF 126	50		Polish Walnut Satin	16,928	12,356
KF 128	50		Ebony Polish	16,673	13,370
KF 133	52		Ebony Polish	18,955	14,384
KG 133	52		Ebony Polish	14,371	10,834

Grands

KF 158	5	3	Ebony Polish	29,795	29,738
KG 158	5	3	Ebony Polish	22,816	15,653
KG 158	5	3	Mahogany or Walnut Polish	23,449	16,159
KG 175	5	9	Ebony Polish	25,668	16,107
KF 185	6	1	Ebony Polish	37,973	37,916
KG 185	6	1	Ebony Polish	27,887	17,681
KG 185	6	1	Mahogany or Walnut Polish	29,154	18,188
KF 228	7	4	Ebony Polish	79,876	73,824

Model	Feet	Inches	Description	MSRP	SMP
KNABE, WM. (continued)					
Baltimore Series Verticals					
WV43 Contental	43		Ebony Polish	9,674	6,528
WV243 French	43		Cherry Satin	10,600	7,057
WV243 Traditional	43		Mahogany, Walnut, Satin or Polish	10,600	7,057
WV115 Professional Studio	45		Ebony Polish	10,600	7,057
WV115 Professional Studio	45		Ebony Satin	11,655	7,660
WV115 Professional Studio	45		Mahogany, Walnut, Satin or Polish	11,926	7,815
WV118H Professional	46.5		Ebony Polish	11,926	7,815
WV118H Professional	46.5		Ebony Satin	12,324	8,042
Academy Series Verticals					
WMV245 Studio	45		WMV245 Studio	10,999	7,285
WMV245 Studio	45		WMV245 Studio	11,527	7,587
WMV247 Institutional	46.5		WMV247 Institutional	12,852	8,344
WMV247 Institutional	46.5		WMV247 Institutional	13,251	8,572
WMV247 Institutional	46.5		WMV247 Institutional	13,251	8,572
WMV647 Renaissance	46.5		WMV647 Renaissance	13,436	8,678
WMV647 French Provincial	46.5		WMV647 French Provincial	13,436	8,678
WMV647 Traditional	46.5		WMV647 Traditional	13,436	8,678
WMV121 Professional	47.5		WMV121 Professional	12,852	8,344
WMV121 Professional	47.5		WMV121 Professional	13,251	8,572
WMV132 Professional	52		WMV132 Professional	15,502	9,858
WMV132 Professional	52		WMV132 Professional	16,300	10,314
Concert Artist Series Verticals					
WKV118 Renaissance	46.5		Ebony Satin	18,552	11,601
WKV118 Renaissance	46.5		Walnut Semi-Gloss	18,552	11,601
WKV118 French	46.5		Cherry Semi-Gloss	18,552	11,601
WKV118 Traditional	46.5		Mahogany Semi-Gloss	18,552	11,601
WKV121 Professional	48		Ebony Polish	18,552	11,601
WKV121 Professional	48		Ebony Satin	19,349	12,057
WKV132MD Professional	52		Ebony Polish	19,349	12,057
WKV132MD Professional	52		Ebony Satin	21,202	13,115
Baltimore Series Grands					
WG49 Traditional	4	9	Ebony Polish	21,627	13,358
WG49 Traditional	4	9	Ebony Satin	23,389	14,365
WG49 Traditional	4	9	Mahogany, White, or Walnut Polish	24,277	14,873
WG54 Traditional	5	4	Ebony Polish	24,650	15,086
WG54 Traditional	5	4	Ebony Satin	26,503	16,145
WG54 Traditional	5	4	Mahogany or Walnut Polish	26,902	16,373
WGS54 Special	5	4	Ebony Polish Bubinga or Pomelle Accents	30,877	18,644
WG59 Traditional	5	9	Ebony Polish	30,478	18,416
WG59 Traditional	5	9	Ebony Satin	32,730	19,703
WG61 Traditional	6	1	Ebony Polish	32,730	19,703
WG61 Traditional	6	1	Ebony Satin	34,454	20,688

Model	Feet	Inches	Description	MSRP	SMP
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KNABE, WM. (continued)

Academy Series Grands

WMG610 Traditional	5	9	Ebony Polish	34,853	20,916
WMG610 Traditional	5	9	Ebony Satin	36,706	21,975
WMG660 Conservatory	6	1	Ebony Polish	39,356	23,489
WMG660 Conservatory	6	1	Ebony Satin	41,080	24,474
WMG700T Conservatory	6	10	Ebony Polish	43,332	25,761
WMG700T Conservatory	6	10	Ebony Satin	45,056	26,746

Concert Artist Series Grands

WMG610 Traditional	5	9	Ebony Polish	34853	20,916
WMG610 Traditional	5	9	Ebony Satin	36,706	21,975
WMG660 Conservatory	6	1	Ebony Polish	39,356	23,489
WMG660 Conservatory	6	1	Ebony Satin	41,080	24,474
WMG700T Conservatory	6	10	Ebony Polish	43,332	25,761
WMG700T Conservatory	6	10	Ebony Satin	45,056	26,746

KRAUSE BERLIN, ERNST

Verticals

KC-123	48.5	Ebony Polish	12,180	8,790
KC-123	48.5	Mahogany or Walnut Polish	13,280	11,103
KC-126	49.5	Ebony Polish	13,280	11,103
KC-126	49.5	Mahogany or Walnut Polish	14,280	11,898
KC-133	52.5	Ebony Polish	16,280	13,537

Grands

KC-160	5	3	Ebony Polish	32,200	26,637
KC-160	5	3	Mahogany or Walnut Polish	36,200	30,083
KC-170	5	7	Ebony Polish	34,540	28,681
KC-170	5	7	Mahogany or Walnut Polish	37,550	31,181
KC-186	6	1	Ebony Polish	38,740	32,173
KC-186	6	1	Mahogany or Walnut Polish	41,750	34,682

MASON & HAMLIN

Verticals

50	50	Ebony Satin	36,564	36,564
50	50	Ebony Polish	34,201	34,201
50 Cambridge Collection	50	Ebony Polish w/Bubinga or Macassar	42,698	42,698

Artist Series Verticals

MHA 123U	48	Ebony Polish	10,885	10,885
MHA 131U	51	Ebony Polish	13,017	13,017

Classic Series Verticals

MHC 120U	47	Ebony Polish	8,294	8,294
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Model	Feet Inches		Description	MSRP	SMP
MASON & HAMLIN (continued)					
Grands					
B	5	4	Ebony Satin	86,035	86,035
B	5	4	Ebony Polish	83,790	83,790
B	5	4	Mahogany or Walnut Polish	94,805	94,805
B	5	4	Pyramid Mahogany Polish	115,414	115,414
B	5	4	Rosewood Polish	105,261	105,261
B	5	4	Bubinga Polish	108,997	108,997
B	5	4	Macassar Ebony Polish	115,414	115,414
A	5	8	Ebony Satin	87,382	87,382
A	5	8	Ebony Polish	85,138	85,138
A	5	8	Mahogany or Walnut Polish	96,231	96,231
A	5	8	Pyramid Mahogany Polish	116,843	116,843
A	5	8	Rosewood Polish	105,261	105,261
A	5	8	Bubinga Polish	110,423	110,423
A	5	8	Macassar Ebony Polish	116,843	116,843
AA	6	4	Ebony Satin	107,409	104,284
AA	6	4	Ebony Polish	105,096	101,952
AA	6	4	Mahogany or Walnut Polish	111,367	111,367
AA	6	4	Pyramid Mahogany Polish	129,853	129,853
AA	6	4	Rosewood Polish	119,674	119,674
AA	6	4	Bubinga Polish	110,423	110,423
AA	6	4	Macassar Ebony Polish	116,843	116,843
BB	7	0	Ebony Satin	121,898	117,888
BB	7	0	Ebony Polish	119,585	115,556
BB	7	0	Mahogany or Walnut Polish	127,031	127,031
BB	7	0	Pyramid Mahogany Polish	150,105	150,105
BB	7	0	Rosewood Polish	141,486	141,486
BB	7	0	Bubinga Polish	144,847	144,847
BB	7	0	Macassar Ebony Polish	150,105	150,105
VX	9	4	Ebony Satin	205,873	205,873
VX	9	4	Ebony Polish	203,561	203,561
VX	9	4	Mahogany or Walnut Polish	221,718	221,718
VX	9	4	Pyramid Mahogany Polish	247,481	247,481
VX	9	4	Rosewood Polish	232,295	232,295
VX	9	4	Bubinga Polish	238,885	238,885
VX	9	4	Macassar Ebony Polish	247,481	247,481
Grands			Cambridge Collection, Ebony Polish w/Bubinga or Macassar: add to Ebony Polish price	15,000	15,000
Artist Series Grands					
MHA 160G	5	3	Ebony Polish	20,092	20,092
MHA 188G	6	2	Ebony Polish	25,681	25,681
Classic Series Grands					
MHC 150G	4	11	Ebony Polish	16,475	16,475
MHC 170G	5	6	Ebony Polish	17,499	17,499

Model	Feet	Inches	Description	MSRP	SMP
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PALATINO

Verticals

PUP-22C	48		Mahogany or Cherry Polish	5,000	5,000
PUP-22C	48		Walnut Satin	5,000	5,000
PUP-123T	48		Torino Ebony Polish	5,900	5,900
PUP-123T	48		Torino Dark Walnut Polish	6,200	6,200
PUP-125	50		Ebony Satin and Polish	5,950	5,950
PUP-125	50		Mahogany or White Polish	5,950	5,950
PUP-126	50		Capri Ebony Polish	6,900	6,900
PUP-126	50		Capri Dark Walnut Polish	7,500	7,500

Grands

PGD-50	5	0	Milano Ebony Polish	12,000	12,000
PGD-50	5	0	Milano Dark Walnut Polish	12,500	12,500
PGD-59	5	9	Roma Ebony Polish	13,400	13,400
PGD-62	6	2	Firenze Ebony Polish	15,400	15,400

PEARL RIVER

Traditional Series Verticals

UP 109D Continental	43		Ebony Polish	6,804	5,963
UP 109D Continental	43		Mahogany Polish	7,364	6,228
UP 115E	45		Ebony Satin	7,896	6,612
UP 115 M5	45		Ebony Polish	6,608	6,347
UP 115 M5	45		Mahogany or Walnut Polish	7,168	6,612
PE 121	48		Two-Tone Ebony Polish w/Mahogany Accents	9,688	8,997

European Series Verticals

EU 110	43		Ebony Polish	6,496	6,082
EU 118S	46.5		Ebony Polish w/Silver Plate/Hardware	7,728	6,877
EU 118S	46.5		Mahogany/Walnut Polish w/Silver Hardware	8,288	7,142
EU 122	48		Ebony Polish	8,456	7,672
EU 122	48		Mahogany or Walnut Polish	9,016	7,937
EU 122S	48		Ebony Polish w/Silver Hardware	8,456	7,937
EU 131	48		Ebony Polish	8,732	8,613

Prestige Series Verticals

PH1	47		Ebony Polish	11,060	8,732
PH2	48.5		Ebony Polish	11,144	9,262
PH3	50		Ebony Polish	11,312	9,527

Contempo Series Verticals

PL1	46		Walnut Satin	7,840	7,206
UP118T	46.5		Ebony Satin	6,958	6,648
UP123T	48		Ebony Polish	8,477	7,608
UP126T	50		Ebony Polish	8,967	7,918

Model	Feet	Inches	Description	MSRP	SMP
PEARL RIVER (continued)					
Traditional Series Grands					
GP 150	4	11	Ebony Satin	17,332	15,376
GP 150	4	11	Ebony Polish	16,324	14,521
GP 150	4	11	Mahogany or Walnut Polish	17,332	15,376
GP 150	4	11	Grained Mahogany or Walnut Polish	18,004	15,946
GP 150SP	4	11	Ebony Polish w/Silver Plate/Hardware	16,604	15,376
GP 160	5	3	Ebony Satin	18,788	16,801
GP 160	5	3	Ebony Polish	17,780	15,946
GP 160	5	3	Mahogany or Walnut Polish	18,788	16,801
GP 160	5	3	Grained Mahogany or Walnut Polish	19,460	17,371
GP 160SP	5	3	Ebony Polish w/Silver Plate/Hardware	18,060	16,801
GP 160SP	5	3	White Polish w/Silver Plate/Hardware	19,180	17,371
GP 160SP	5	3	Red Polish w/Silver Plate/Hardware	19,180	18,511
GP 170	5	7	Ebony Satin	21,140	19,081
GP 170	5	7	Ebony Polish	20,132	18,226
GP 170	5	7	Grained Mahogany or Walnut Polish	21,812	19,651
GP 188A	6	2	Ebony Polish	25,368	21,931
Prestige Series Grands					
P8	4	10	Ebony Polish	19,706	17,711
P9	5	3	Ebony Polish	21,437	19,149

PERZINA

Verticals

GP-112 Kompact	45	Continental Ebony Polish	8,890	8,000
GP-112 Kompact	45	Continental Walnut or Mahogany Polish	9,450	8,250
GP-112 Kompact	45	Continental White Polish	9,780	8,490
GP-115 Merit	45	Ebony Polish	9,660	8,430
GP-115 Merit	45	Mahogany or Walnut Polish	10,220	8,690
GP-115 Merit	45	White Polish	10,550	8,900
GP-115 Merit	45	Queen Anne Ebony Polish	10,220	8,600
GP-115 Merit	45	Queen Anne Mahogany or Walnut Polish	11,045	8,920
GP-115 Merit	45	Queen Anne White Polish	11,375	9,140
GP-122 Konsumat	48	Ebony Polish	10,990	9,090
GP-122 Konsumat	48	Ebony Polish with Chrome Hardware	12,090	10,000
GP-122 Konsumat	48	Mahogany or Walnut Polish	11,375	9,400
GP-122 Konsumat	48	White Polish	11,580	9,590
GP-122 Konsumat	48	Queen Anne Ebony Polish	11,375	9,380
GP-122 Konsumat	48	Queen Anne Mahogany or Walnut Polish	12,200	9,590
GP-122 Konsumat	48	Queen Anne White Polish	12,500	9,800
GP-122 Balmoral	48	Designer Ebony Polish	12,285	9,300
GP-122 Balmoral	48	Designer Ebony Polish/Bubinga (two-tone)	13,300	10,840
GP-129 Kapitol	51	Ebony Polish	12,240	10,220
GP-129 Kapitol	51	Mahogany or Walnut Polish	12,860	10,420

Model	Feet	Inches	Description	MSRP	SMP
PERZINA (continued)					
GP-129 Kapitol	51		White Polish	13,520	10,630
GP-129 Kapitol	51		Queen Anne Ebony Polish	13,520	10,420
GP-129 Kapitol	51		Queen Anne Mahogany or Walnut Polish	13,565	10,630
GP-129 Kapitol	51		Queen Anne White Polish	14,290	10,840
GP-130 Konzert	52		Ebony Polish	14,840	11,460

Grands

GBT-152 Prysm	5	1	Ebony Polish	17,260	16,440
GBT-152 Prysm	5	1	Mahogany or Walnut Polish	18,530	17,650
GBT-152 Prysm	5	1	White Polish	18,750	17,860
GBT-152 Prysm	5	1	Designer Mahogany or Walnut Polish with Burled Walnut Inlay	20,490	19,520
GBT-152 Prysm	5	1	Designer Queen Anne or Empire Ebony Polish	17,590	16,760
GBT-152 Prysm	5	1	Designer Queen Anne or Empire Mahogany or Walnut Polish	18,880	17,980
GBT-152 Prysm	5	1	Designer Queen Anne or Empire White Polish	19,090	18,180
GBT-160 Sylvr	5	4	Ebony Polish	19,630	18,690
GBT-160 Sylvr	5	4	Mahogany or Walnut Polish	20,840	19,850
GBT-160 Sylvr	5	4	White Polish	21,030	20,020
GBT-160 Sylvr	5	4	Designer Mahogany or Walnut Polish with Burled Walnut Inlay	26,180	24,930
GBT-160 Sylvr	5	4	Designer Queen Anne or Empire Ebony Polish	19,970	19,020
GBT-160 Sylvr	5	4	Designer Queen Anne or Empire Mahogany or Walnut Polish	21,180	20,170
GBT-160 Sylvr	5	4	Designer Queen Anne or Empire White Polish	21,330	20,320
GBT-175 Granit	5	10	Ebony Polish	20,620	19,640
GBT-175 Granit	5	10	Mahogany or Walnut Polish	21,830	20,790
GBT-175 Granit	5	10	White Polish	22,030	20,980
GBT-175 Granit	5	10	Designer Mahogany or Walnut Polish with Burled Walnut Inlay	27,180	25,880
GBT-175 Granit	5	10	Designer Queen Anne or Empire Ebony Polish	20,960	19,960
GBT-175 Granit	5	10	Designer Queen Anne or Empire Mahogany or Walnut Polish	22,180	21,120
GBT-175 Granit	5	10	Designer Queen Anne or Empire White Polish	22,370	21,300
GBT-187 Royal	6	2	Ebony Polish	21,620	20,590
GBT-187 Royal	6	2	Mahogany or Walnut Polish	22,840	21,750
GBT-187 Royal	6	2	White Polish	23,030	21,930
GBT-187 Royal	6	2	Designer Mahogany or Walnut Polish with Burled Walnut Inlay	28,160	26,820
GBT-187 Royal	6	2	Designer Queen Anne or Empire Ebony Polish	21,950	20,910
GBT-187 Royal	6	2	Designer Queen Anne or Empire Mahogany or Walnut Polish	23,180	22,070
GBT-187 Royal	6	2	Designer Queen Anne or Empire White Polish	23,360	22,250

Model	Feet	Inches	Description	MSRP	SMP
PETROF					
<i>Most models are also available in finishes other than those shown here.</i>					
Verticals					
P 118 S1 Continental	46		Ebony or White Polish	28,704	28,704
P 118 M1	46		Ebony Polish	32,682	32,682
P 118 P1	46		Ebony Polish	32,682	32,682
P 122 N2	47.5		Ebony Polish	35,636	35,636
P 125 F1	49		Ebony Polish	37,584	37,584
P 125 G1	49		Ebony Polish	39,868	39,868
P 125 M1	49		Ebony Polish	38,372	38,372
P 131 M1	51		Ebony Polish	50,644	50,644
P 135 K1	53		Ebony Polish	60,076	60,076
P 118 C1 Chippendale	46		Walnut, Mahogany, White, Polish or Satin	37,144	37,144
P 118 D1	46		Demi-Chippendale Ebony Polish	37,144	37,144
P 118 R1 Rococo	46		White Satin w/Gold Trim	39,236	39,236
P 127 NEXT	50		Ebony & White Satin with Chrome Legs	55,596	55,596
P 127 NEXT	50		Satin Wood Tones with Chrome Legs	56,750	56,750
Magic Egg	55			63,190	63,190
Cabinet	48.5		Model by Robert Fišer	65,090	65,090

Grands

P 159 Bora	5	2	Ebony Polish	93,966	93,966
P 159 Bora	5	2	Demi-Chippendale Ebony Polish	109,126	109,126
P 173 Breeze	5	6	Ebony Polish	105,360	105,360
P 173 Breeze	5	6	Chippendale Ebony Polish	126,646	126,646
P 173 Breeze	5	6	Demi-Chippendale Ebony Polish	126,664	126,664
P 173 Breeze Klasik	5	6	Ebony Polish	124,128	124,128
P 173 Breeze Rococo	5	6	White Satin w/Gold Trim	127,004	127,004
P 194 Storm	6	3	Ebony Polish	118,606	118,606
P 194 Storm Styl	6	3	Ebony Polish	138,926	138,926
P 210 Pasat	6	10	Ebony Polish	154,738	154,738
P 237 Monsoon	7	9	Ebony Polish	226,066	226,066
P 284 Mistral	9	2	Ebony Polish	334,284	334,284
Grands			Wood Veneer Upcharge	6,700	6,700
Grands			White or Color Upcharge	10.0%	10.0%

Petrof, Ant. Verticals

136	53.5		Ebony Polish	62,198	62,198
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Petrof, Ant. Grands

225	7	4	Ebony Polish	246,930	246,930
275	9	0	Ebony Polish	344,990	344,990

Model	Feet	Inches	Description	MSRP	SMP
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PRAMBERGER

Legacy Series Verticals

LV-110	43		Continental Ebony Polish	9,931	6,675
LV-43F	43		French Provincial Cherry Satin	10,729	7,131
LV-43T	43		Mahogany or Walnut Satin	10,729	7,131
LV-115	45		Ebony Satin	11,655	7,660
LV-115	45		Ebony Polish	10,729	7,131
LV-115	45		Mahogany or Walnut Polish	11,926	7,815
LV-118	46.5		Ebony Satin	12,582	8,190
LV-118	46.5		Ebony Polish	11,655	7,660

Signature Series Verticals

PV-118F/R/T	46.5		Decorator Cherry/Mahogany/Walnut Satin	13,251	8,572
PV-118S	46.5		Ebony Satin	13,650	8,800
PV-118S	46.5		Ebony Polish	12,852	8,344
PV-121	47.5		Ebony Satin	15,502	9,858
PV-121	47.5		Ebony Polish	14,576	9,329
PV-132	52		Ebony Satin	17,226	10,843
PV-132	52		Ebony Polish	16,300	10,314

J.P. Pramberger Platinum Series Verticals

JP-132	52		Ebony Satin	21,602	13,344
JP-132	52		Ebony Polish	19,877	12,358

Legacy Series Grands

LG-149	4	9	Ebony Satin	23,389	14,365
LG-149	4	9	Ebony Polish	21,627	13,358
LG-149	4	9	Mahogany, Walnut, or White Polish	24,277	14,873
LG-157	5	2	Ebony Satin	26,503	16,145
LG-157	5	2	Ebony Polish	24,650	15,086
LG-157	5	2	Ebony Polish w/Bubinga or Pommele Accents	30,877	18,644
LG-157	5	2	Polished Fire Red	33,129	19,931
LG-175	5	9	Ebony Satin	32,601	19,629
LG-175	5	9	Ebony Polish	30,478	18,416

Signature Series Grands

PS-157	5	2	Ebony Satin	31,777	19,158
PS-157	5	2	Ebony Polish	29,978	18,130
PS-157	5	2	Ebony Polish w/Bubinga or Pommele Accents	35,124	21,071
PS-175	5	9	Ebony Satin	34,350	20,629
PS-175	5	9	Ebony Polish	32,551	19,601
PS-185	6	1	Ebony Satin	35,637	21,364
PS-185	6	1	Ebony Polish	33,838	20,336
PS-208	6	10	Ebony Satin	47,528	28,159
PS-208	6	10	Ebony Polish	42,844	25,482

J.P. Pramberger Platinum Series Grands

JP-179L	5	10	Ebony Satin	56,712	33,407
JP-179L	5	10	Ebony Polish	55,130	32,503

Model	Feet	Inches	Description	MSRP	SMP
PRAMBERGER (continued)					
JP-179LF	5	10	French Provincial Ebony Satin	66,259	38,862
JP-179LF	5	10	French Provincial Cherry Lacquer Semigloss	66,259	38,862
JP-208B	6	10	Ebony Satin	71,959	42,119
JP-208B	6	10	Ebony Polish	70,505	41,289
JP-228C	7	6	Ebony Satin	78,314	45,751
JP-228C	7	6	Ebony Polish	77,517	45,295
JP-280E	9	2	Ebony Polish	231,382	133,218

RITMÜLLER

Legacy Series Verticals

UP110R2	43		Ebony Polish	7,028	6,684
UP120RE	47		Mahogany Satin	10,080	9,052
UP121RB	48		Ebony Polish	8,400	7,748
UP121RB	48		White Polish	9,072	8,270
UHX121	48		Ebony Polish	11,984	10,587
UHX 132	52		Ebony Polish	15,456	12,707

Superior Series Verticals

RS 120	47		Ebony Polish	9,520	8,467
RS 122	48		Ebony Polish	10,007	8,339
RS 123	48.5		Cherry or Mahogany Satin	12,012	10,144
RS 125	49		Ebony Polish	10,724	8,997
RS 130	51		Ebony Polish	11,144	9,527

Legacy Series Grands

R8	4	11	Ebony Polish	17,752	15,006
R8	4	11	White Polish	18,872	15,876
R9	5	3	Ebony Polish	20,244	16,940
R9	5	3	White Polish	20,356	17,027
GH160R	5	3	Ebony Polish	25,956	21,361
GH170R	5	7	Ebony Polish	32,424	25,351
GH188R	6	2	Ebony Polish	38,892	31,413
GH212R	7	0	Ebony Polish	85,456	66,961

Superior Series Grands

RS 150	5	0	Ebony Polish	20,944	17,941
RS 160	5	3	Ebony Polish	22,624	19,366
RS 173	5	7	Ebony Polish	27,219	22,216
RS 175	5	9	Ebony Polish	28,896	25,339
RS 183	6	0	Ebony Polish	30,576	27,916
RS 190	6	2	Ebony Polish	34,496	30,379

Premium Series Grands

GH 160R	5	3	Ebony Satin	28,140	22,786
GH 160R	5	3	Ebony Polish	25,956	21,361
GH 160R	5	3	Grained Mahogany Polish	28,140	22,786
GH 170R	5	7	Ebony Polish	32,424	25,351
GH 212R	7	0	Ebony Polish	85,456	66,961

Model	Feet	Inches	Description	MSRP	SMP
RÖNISCH					
Verticals					
118 K	46.5		Ebony Polish	24,530	24,530
118 K	46.5		Mahogany or Walnut Satin	25,816	25,816
118 K	46.5		Mahogany or Walnut Polish	30,318	30,318
118 K	46.5		Cherry Satin	26,275	26,275
118 K	46.5		Beech/Alder/Ash/Oak Satin	24,851	24,851
118 K	46.5		White Polish	26,873	26,873
118 K	46.5		Swiss Pear/Indian Apple Satin	31,160	31,160
118 KI	46.5		Mahogany Polish w/Vavona Inlays	31,920	31,920
118 KI	46.5		Walnut Polish w/Burled Walnut Inlays	31,540	31,540
118 KI	46.5		Cherry Polish w/Yew Inlays	31,920	31,920
118 KR	46.5		Ebony Polish	24,989	24,989
118 KR	46.5		White Polish	27,332	27,332
118 M	46.5		Continental Ebony Polish	26,790	26,790
118 M	46.5		Continental White Polish	28,159	28,159
125 K	49		Ebony Polish	27,623	27,623
125 K	49		Mahogany or Walnut Satin	28,794	28,794
125 K	49		Mahogany or Walnut Polish	33,663	33,663
125 K	49		Cherry Satin	28,700	28,700
125 K	49		White Polish	30,058	30,058
125 K	49		Swiss Pear/Indian Apple Satin	34,365	34,365
125 K	49		Carl Ronisch Edition Burl Walnut Polish	45,819	45,819
125 KI	49		Mahogany Polish w/Vavona Inlays	34,646	34,646
125 KI	49		Walnut Polish w/Burled Walnut Inlays	35,115	35,115
125 KI	49		Cherry Polish w/Yew Inlays	35,817	35,817
125 KN	49		Old Style Ebony Polish w/Burl Walnut Medallion	30,100	30,100
125 KN	49		Old Style White Polish w/Medallion	32,581	32,581
132 K	52		Ebony Polish	31,431	31,431
132 K	52		Mahogany or Walnut Satin	31,857	31,857
132 K	52		Mahogany or Walnut Polish	36,725	36,725
132 K	52		White Polish	33,889	33,889
132 K	52		Swiss Pear/Indian Apple Satin	38,190	38,190
132 K	52		Bubinga Polish	38,513	38,513
132 K	52		Carl Ronisch Edition Burl Walnut Polish	50,586	50,586
132 KI	52		Mahogany Polish w/Vavona Inlays	39,703	39,703
132 KI	52		Walnut Polish w/Burled Walnut Inlays	40,176	40,176
132 KI	52		Cherry Polish w/Yew Inlays	40,885	40,885
132 KM	52		Ebony Polish w/Medallion	32,676	32,676
132 KM	52		White Polish w/Medallion	35,157	35,157

Model	Feet Inches		Description	MSRP	SMP
RÖNISCH (continued)					
Grands					
175 K	5	9	Ebony Polish	79,824	79,824
175 K	5	9	Mahogany or Walnut Satin	85,334	85,334
175 K	5	9	Mahogany or Walnut Polish	91,152	91,152
175 K	5	9	Cherry Satin	86,109	86,109
175 K	5	9	White Polish	83,394	83,394
175 K	5	9	Bubinga Polish	98,600	98,600
175 K	5	9	Palisander Rosewood Polish	105,400	105,400
175 K	5	9	Carl Ronisch Edition Burl Walnut Polish	102,000	102,000
175 K	5	9	Carl Ronisch Edition Vavona Polish	106,152	106,152
175 K	5	9	Carl Ronisch Edition Pyramid Mahogany Polish	110,467	110,467
175 KI	5	9	Mahogany Polish w/Vavona Inlays	109,210	109,210
175 KI	5	9	Walnut Polish w/Burled Walnut Inlays	111,347	111,347
175 KI	5	9	Cherry Polish w/Yew Inlays	114,363	114,363
186 K	6	1	Ebony Polish	86,880	86,880
186 K	6	1	Mahogany or Walnut Satin	93,618	93,618
186 K	6	1	Mahogany or Walnut Polish	99,327	99,327
186 K	6	1	Cherry Satin	94,379	94,379
186 K	6	1	White Polish	92,857	92,857
186 K	6	1	Bubinga Polish	110,500	110,500
186 K	6	1	Palisander Rosewood Polish	117,300	117,300
186 K	6	1	Carl Ronisch Edition Burl Walnut Polish	113,900	113,900
186 K	6	1	Carl Ronisch Edition Polished Vavona	110,520	110,520
186 K	6	1	Carl Ronisch Edition Pyramid Mahogany Polish	117,300	117,300
186 KI	6	1	Mahogany Polish w/Vavona Inlays	113,520	113,520
186 KI	6	1	Walnut Polish w/Burled Walnut Inlays	116,027	116,027
186 KI	6	10.5	Cherry Polish w/Yew Inlays	119,398	119,398
210 K	6	10.5	Ebony Polish	105,673	105,673
210 K	6	10.5	Mahogany or Walnut Satin	111,124	111,124
210 K	6	10.5	Mahogany or Walnut Polish	116,833	116,833
210 K	6	10.5	White Polish	108,383	108,383
210 K	6	10.5	Bubinga Polish	131,522	131,522
210 K	6	10.5	Palisander Rosewood Polish	139,400	139,400
210 K	6	10.5	Carl Ronisch Edition Burl Walnut Polish	134,300	134,300
210 K	6	10.5	Carl Ronisch Edition Vavona Polish	128,440	128,440
210 K	6	10.5	Carl Ronisch Edition Pyramid Mahogany Polish	135,632	135,632
210 KI	6	10.5	Mahogany Polish w/Vavona Inlays	137,276	137,276
210 KI	6	10.5	Walnut Polish w/Burled Walnut Inlays	141,386	141,386
210 KI	6	10.5	Cherry Polish w/Yew Inlays	145,496	145,496

SAMICK

Verticals

JS-43	43	Ebony Satin	10,999	7,606
JS-43	43	Ebony Polish	9,931	6,965
JS-143F French Provincial	43	Cherry Satin	10,999	7,606
JS-143T Traditional	43	Mahogany Satin	10,999	7,606

Model	Feet	Inches	Description	MSRP	SMP
SAMICK (continued)					
JS-115 Professional	45		Ebony Polish	10,999	7,606
JS-115 Professional	45		Ebony Satin	11,926	8,163
JS-115 Professional	45		Mahogany Polish	11,655	8,000
JS-115 Professional	45		Ebony Satin	11,655	8,000
JS-247 Institutional	46.5		Ebony Polish	14,177	9,515
JS-247 Institutional	46.5		Walnut Satin	13,251	8,959
JS-247 Institutional	46.5		Ebony Satin	14,177	9,515
JS-118H Professional	46.5		Ebony Polish	11,926	8,163
JS-118H Professional	46.5		Ebony Satin	12,852	8,719
JS-121M Professional	48		Ebony Polish	13,251	8,959
JS-121M Professional	48		Ebony Satin	14,177	9,515
JS-132 Professional	52		Ebony Polish	15,901	10,550
JS-132 Professional	52		Ebony Satin	17,226	11,346

Grands

SIG-49 Traditional	4	9	Ebony Satin	23,389	15,047
SIG-49 Traditional	4	9	Ebony Polish	21,627	13,989
SIG-54 Traditional	5	4	Ebony Polish	25,178	16,122
SIG-54 Traditional	5	4	Ebony Satin	27,828	17,714
SIG-54 Traditional	5	4	Fire Engine Red Polish	34,055	21,453
SIG-54 Traditional	5	4	Ebony Polish w/Bubinga Accents	31,533	19,939
SIG-54 Traditional	5	4	Ebony Polish w/Pomelle Accents	31,533	19,939
SIG-57 Traditional	5	7	Ebony Polish	30,208	19,143
SIG-57 Traditional	5	7	Ebony Satin	32,202	20,341
SIG-57L Empire	5	7	Ebony Polish	34,055	21,453
SIG-57L Empire	5	7	Ebony Satin	35,779	22,489
SIG-61 Traditional	6	1	Ebony Polish	32,730	20,658
SIG-61 Traditional	6	1	Ebony Satin	34,853	21,933
SIG-61L Empire	6	1	Ebony Polish	36,178	22,729
SIG-61L Empire	6	1	Ebony Satin	38,159	23,918

SAUTER

Standard wood veneers are walnut, mahogany, ash, and alder.

Classic Line Verticals

122	48	Ragazza Ebony Polish	41,500	41,500
122	48	Ragazza Cherry Satin	41,000	41,000
122	48	Ragazza Cherry or Yew Polish	48,500	48,500
122	48	Vista Ebony Polish	45,000	45,000
122	48	Vista Maple Satin	43,000	43,000
122	48	Vista Cherry Satin	45,000	45,000
122	48	Master Class Ebony Polish	53,500	53,500
122	48	Schulpiano Beech/Black Ash Satin	35,500	35,500
130	51	Competence Ebony Polish	46,500	46,500
130	51	Competence Walnut Satin	48,500	48,500
130	51	Master Class Ebony Polish	60,500	60,500
130	51	Sonder Ebony Polish	40,500	40,500
130	51	Sonder Ebony Polish w/Sostenuto	45,000	45,000

Model	Feet	Inches	Description	MSRP	SMP
SAUTER (continued)					
Designed by Peter Maly Verticals					
119		48	Concent Ebony Satin	36,000	36,000
119		48	Concent Ebony Polish	38,500	38,500
122		48	Artes Ebony Polish	58,500	58,500
122		48	Artes Palisander or Macassar Polish	60,000	60,000
122		48	Artes White Polish	60,000	60,000
122		48	Pure Basic Ebony or Walnut Satin	45,000	45,000
122		48	Pure Basic White Satin	45,000	45,000
122		48	Pure Basic White or Maple Satin	45,000	45,000
122		48	Pure Noble Ebony Polish/Veneers	55,500	55,500
122		48	Pure Noble White or Red Polish	56,500	56,500
122		48	Rondo Ebony Polish	49,000	49,000
122		48	Rondo Wenge Satin	45,500	45,500
122		48	Vitrea Colored Ebony with Glass	46,500	46,500
Classic Line Grands					
160	5	3	Alpha Ebony Polish	106,000	106,000
160	5	3	Alpha Satin Standard Wood Veneers	100,000	100,000
160	5	3	Chippendale Cherry Satin	111,000	111,000
160	5	3	Chippendale Satin Standard Wood	106,000	106,000
160	5	3	Veneers Noblesse Satin and Cherry Polish	127,000	127,000
160	5	3	Noblesse Burl Walnut Satin	122,000	122,000
160	5	3	Noblesse Satin Standard Wood Veneers	116,000	116,000
160	5	3	Noblesse Polished Standard Wood	125,000	125,000
185	6	1	Veneers Delta Ebony Polish	122,000	122,000
185	6	1	Delta Ebony Polish w/Burl Walnut	125,000	125,000
185	6	1	Delta Pyramid Mahogany Polish	132,000	132,000
185	6	1	Delta Bubinga Polish	132,000	132,000
185	6	1	Delta Polished Rio Palisander	132,000	132,000
185	6	1	Delta Satin Maple with Silver	112,000	112,000
185	6	1	Delta White Polish	121,000	121,000
185	6	1	Delta Satin Standard Wood Veneers	110,000	110,000
185	6	1	Chippendale Cherry Satin	123,000	123,000
185	6	1	Chippendale Satin Standard Wood	119,000	119,000
185	6	1	Veneers Noblesse Cherry Satin	131,000	131,000
185	6	1	Noblesse Cherry Polish	145,000	145,000
185	6	1	Noblesse Burl Walnut Satin	137,000	137,000
185	6	1	Noblesse Satin Standard Wood Veneers	126,000	126,000
185	6	1	Noblesse Polished Standard Wood	142,000	142,000
220	7	3	Veneers Omega Ebony Polish	153,000	153,000
220	7	3	Omega Burl Walnut Polish	168,000	168,000
220	7	3	Omega Pyramid Mahogany Polish	168,000	168,000
220	7	3	Omega Satin Standard Wood Veneers	143,000	143,000
275	9	0	Concert Ebony Polish	265,000	265,000

Model	Feet	Inches	Description	MSRP	SMP
SAUTER (continued)					
Designed by Peter Maly Grands					
210	6	11	Vivace Ebony Polish	170,000	170,000
210	6	11	Vivace Satin Wood Veneers	160,000	160,000
210	6	11	Vivace White Polish	170,000	170,000
230	7	7	Ambiente Ebony Polish	195,000	195,000
230	7	7	Ambiente Ebony Polish w/Crystals	220,000	220,000

SCHIMMEL
Classic Series Verticals

C 116 Tradition	46	Ebony Polish	30,806	26,672
C 116 Tradition	46	Mahogany or White Polish	33,818	29,182
C 116 Tradition	46	Walnut, Cherry, or Alder Satin	30,806	26,672
C 116 Modern	46	Ebony Polish	35,083	30,236
C 116 Modern	46	White Polish	37,898	32,582
C 116 Modern Cubus	46	Ebony Polish	35,083	30,236
C 116 Modern Cubus	46	White Polish	37,898	32,582
C 121 Tradition	48	Ebony Polish	34,258	29,548
C 121 Tradition	48	Mahogany or White Polish	38,270	32,892
C 121 Tradition	48	Walnut, Cherry, or Alder Satin	34,258	29,548
C 121 Tradition Marketerie	48	Mahogany Polish	40,930	35,108
C 121 Tradition Noblesse	48	Ebony Polish	38,335	32,946
C 121 Tradition Prestige	48	Ebony Polish	40,975	35,146
C 121 Elegance Manhattan	48	Ebony Polish	33,084	28,570
C 121 Elegance Manhattan	48	Mahogany or White Polish	35,311	30,426
C 121 Elegance Manhattan	48	Ebony Super Matte	36,941	31,784
C 121 Royal	48	Ebony Polish	37,682	32,402
C 121 Royal Intarsie Flora	48	Mahogany Polish	40,930	35,108
C 126 Tradition	50	Ebony Polish	38,832	33,360
C 126 Tradition	50	Mahogany Polish	41,803	35,836
C 130 Tradition	51	Ebony Polish	41,954	35,962
C 130 Tradition	51	Mahogany Polish	47,779	40,816

Konzert Series Verticals

K 122 Elegance	48	Ebony Polish	43,135	36,946
K 125 Tradition	49	Ebony Polish	46,171	39,476
K 125 Tradition	49	Mahogany Polish	50,698	43,248
K 132 Tradition	52	Ebony Polish	52,726	44,938
K 132 Tradition	52	Mahogany Polish	56,671	48,226

Fridolin Schimmel Verticals

F 116	46	Ebony Polish	8,880	8,104
F 116	46	White Polish	9,125	8,300
F 121	48	Ebony Polish	9,860	8,888
F 121	48	Walnut or White Polish	10,273	9,218
F 121	48	Queen Anne Mahogany Satin	10,988	9,790
F 123	49	Ebony Polish	11,098	9,878
F 123	49	Mahogany or White Polish	11,510	10,208
F 130	51	Ebony Polish	12,363	10,890

Model	Feet	Inches	Description	MSRP	SMP
SCHIMMEL (continued)					
Wilhelm Schimmel Verticals					
W 114 Tradition	46		Ebony Polish	20,443	18,036
W 114 Tradition	46		Mahogany or White Polish	22,320	19,600
W 114 Tradition	46		Ebony Super Matte	20,443	18,036
W 114 Modern	46		Ebony Polish	21,348	18,790
W 114 Modern	46		White Polish	23,314	20,428
W 118 Tradition	48		Ebony Polish	21,934	19,278
W 118 Tradition	48		Mahogany or White Polish	23,878	20,898
W 123 Tradition	49		Ebony Polish	25,097	21,914
W 123 Tradition	49		Mahogany or White Polish	26,882	23,402

Classic Series Grands

C 169 Tradition	5	7	Ebony Polish	79,620	67,350
C 169 Tradition	5	7	White Polish	84,149	71,124
C 169 Tradition	5	7	Mahogany Polish	80,141	67,784
C169 Tradition	5	7	Walnut Satinwood, Paldao, Eukalyptus, Zebrano, Ziricote or White Ebony	127,267	107,056
C 169	5	7	Black Pearl Ebony Matte	97,591	82,326
C 189 Tradition	6	2	Ebony Polish	85,032	71,860
C 189 Tradition	6	2	White Polish	92,839	78,366
C 189 Tradition	6	2	Mahogany Polish	84,398	71,332
C 213 Tradition	7	0	Ebony Polish	92,839	78,366
C 213 Tradition	7	0	White Polish	100,639	84,866
C 213 Tradition	7	0	Mahogany Polish	84,149	71,124

Konzert Series Grands

K 175 Tradition	5	9	Ebony Polish	108,588	87,870
K 175 Tradition	5	9	Mahogany or White Polish	118,198	95,558
K 195 Tradition	6	5	Ebony Polish	118,198	95,558
K 195 Tradition	6	5	Mahogany or White Polish	127,808	103,246
K 213	7	0	Glass Clear Acrylic and White or Black and Gold	358,750	288,000
K 219 Tradition	7	2	Ebony Polish	128,830	108,358
K 219 Tradition	7	2	Mahogany or White Polish	133,238	112,032
K 230 Tradition	7	6	Ebony Polish	151,025	126,854
K 256 Tradition	8	4	Ebony Polish	172,363	144,636
K 280 Tradition	9	2	Ebony Polish	211,824	177,520

Fridolin Schimmel Grands

F 156	5	1	Ebony Polish	19,238	16,390
F 186	6	0	Ebony Polish	23,122	20,268

Wilhelm Schimmel Grands

W 180 Tradition	6	0	Ebony Polish	51,206	43,672
W 180 Tradition	6	0	Mahogany or White Polish	57,734	49,112
W 206 Tradition	6	10	Ebony Polish	62,628	53,190
W 206 Tradition	6	10	Mahogany or White Polish	69,158	58,632

Model	Feet	Inches	Description	MSRP	SMP
SCHULZ, GEBR.					
Verticals					
G-20	47		Ebony Polish	14,988	14,988
G-20	47		White Polish	15,966	15,966
G-30	50		Ebony Polish	17,988	17,988
G-30	50		White Polish	18,988	18,988
Grands					
G-58	5	2	Ebony Polish	74,988	74,988
G-	5	2	White Polish	75,988	75,988
58G-	6	7	Ebony Polish	89,988	89,988
86 G-	6	7	White Polish	90,988	90,988
86					

SCHULZE POLLMANN

Studio Series Verticals

SU118A	46		Peacock Ebony Polish	15,995	12,590
SU118A	46		Peacock Mahogany or Walnut Polish	16,995	13,590
SU122A	48		Peacock Ebony Polish	18,995	14,990
SU122A	48		Peacock Mahogany or Walnut Polish	19,995	15,590
SU122A	48		Briar Mahogany Polish	19,995	15,590
SU132A	52		Peacock Ebony Polish	23,995	16,390

Academy Series Verticals

A112	44		Ebony Polish	16,995	13,390
A121	48		Peacock Ebony Polish	19,995	14,990
A125	50		Ebony Polish	26,995	17,390
A125	50		Peacock Ebony Polish	27,995	18,390
A125	50		Peacock Walnut Polish	28,995	18,990

Masterpiece Series Verticals

M-118	46		Ebony Gloss	28,990	28,990
M-118	46		Feather Mahogany Gloss	30,990	30,990
M-118	46		Peacock Mahogany Gloss	30,990	30,990
M-118	46		Peacock Walnut Gloss	30,990	30,990
M-126	50		Ebony Gloss	30,990	30,990
M-126	50		Peacock Ebony Gloss	32,190	32,190
M-126	50		Peacock Mahogany Gloss	34,990	34,990
M-126	50		Feather Mahogany Gloss	34,990	34,990
M-126	50		Peacock Walnut Gloss	36,190	36,190

Studio Series Grands

SU148H	4	10	Ebony Polish	26,995	22,990
SU148MH	4	10	Ebony Polish w/Mahogany Inlays	27,995	24,190
SU160H	5	3	Ebony Polish	30,995	25,990
SU160MH	5	3	Ebony Polish w/Mahogany Inlays	31,995	26,990
SU172H	5	8	Ebony Polish	33,995	28,990
SU172MH	5	8	Ebony Polish w/Mahogany Inlays	34,995	30,990
SU187H	6	2	Ebony Polish	36,995	32,990
SU187MH	6	2	Ebony Polish w/Mahogany Inlays	37,995	34,990

Model	Feet	Inches	Description	MSRP	SMP
Academy Series Grand					
A186	6	2	Ebony Polish w/Feather Inlays	49,995	49,995
Masterpiece Series Grands					
M-197	6	7	Ebony Gloss w/Spade Leg	80,990	80,990
M-197	6	7	Briar Mahogany Gloss w/Spade Leg	90,990	90,990
M-197	6	7	Feather Mahogany w/Spade Leg	100,990	100,990

SCHUMANN

Verticals

C1-112	44	Ebony Polish	5,995	4,990
C1-112	44	Mahogany Polish	6,195	5,390
K1-122	48	Ebony Polish	6,495	5,590
K1-122	48	Mahogany Polish	6,695	5,990
K1-122	48	Walnut or White Polish	6,695	6,190

Grands

GP-152	5	0	Ebony Polish	11,900	9,590
GP-152	5	0	Mahogany or White Polish	12,900	10,390
GP-168	5	6	Ebony Polish	14,900	11,990
GP-168	5	6	White Polish	15,900	12,590
GP-186	6	2	Ebony Polish	18,995	13,190

SEILER

Seiler Verticals

SE-112 Modern	43	Ebony Satin	46,561	35,490
SE-116 Konzept	45	White Satin	53,727	40,798
SE-116 Konzept	45	Ebony Satin	53,727	40,798
SE-116 Impuls	45	Ebony Polish	48,349	36,814
SE-116 Impuls	45	Wenge Satin	50,151	38,149
SE-116 Clou	45	Ebony Polish	47,577	36,242
SE-116 Accent	45	Ebony Polish	47,577	36,242
SE-116 Accent	45	Blue Polish	49,675	37,796
SE-126 Attraction	49	Ebony Polish	60,559	45,859
SE-126 Attraction	49	Ebony + Ziricote Polish	78,803	59,373
SE-116PM	45	Ebony Polish	38,301	29,371
SE-116MO	45	Ebony Polish	40,411	30,934
SE-116MO	45	Rosewood Polish	54,731	41,541
SE-116CO	45	Ebony Polish	44,510	33,970
SE-122	45	Ebony Polish	49,675	37,796
SE-122PM	45	Ebony Polish	51,154	38,892
SE-126 Attraction	45	Ebony + Maccassar Polish	54,731	41,541
SE-126KO	45	Ebony Polish	56,584	42,914
SE-126KO	45	Walnut Satin	58,308	44,191
SE-132KO	53	Ebony Polish	73,014	55,084
SE-132KO/SMR	53	Ebony Polish	73,014	55,084
SE-132KOL	53	Ebony Polish	73,014	55,084
SE-132KOLS	53	Ebony Polish	76,590	57,733

Model	Feet	Inches	Description	MSRP	SMP
SEILER (continued)					
Eduard Seiler Verticals					
ED-126N Primus	49		Ebony Polish w/Nickel Hardware	16,674	13,351
ED-126N Primus	49		Ebony Satin w/Nickel Hardware	17,488	13,954
ED-126 Primus	49		Ebony Polish	16,674	13,351
ED-126 Primus	49		Ebony Satin	17,368	13,865
ED-126MN Primus	49		Ebony Polish	18,397	14,627
ED-126MN Primus	49		Dark Walnut Lacquer Semi-Gloss	19,552	15,483
ED-126MN Primus	49		Ebony Satin	19,332	15,320
ED-126M Primus	49		Ebony Polish	18,397	14,627
ED-126M Primus	49		Ebony Satin	19,106	15,153
ED-126M Primus	49		Dark Walnut Lacquer Semi-Gloss	19,549	15,481
ED-132N Konzert	52		Ebony Polish	17,742	14,142
ED-132N Konzert	52		Ebony Satin	19,130	15,170
ED-132 Konzert	52		Ebony Polish	17,742	14,142
ED-132 Konzert	52		Ebony Satin	18,397	14,627
ED-132 Konzert	52		Dark Walnut Lacquer Semi-Gloss	19,112	15,157
ED-132MN Konzert	52		Ebony Polish w/SMR	19,555	15,485
ED-132MN Konzert	52		Ebony Satin w/SMR	22,246	17,479
ED-132MN Konzert	52		Dark Walnut Lacquer Semi-Gloss w/SMR	21,711	17,082
ED-132M Konzert	52		Ebony Polish w/SMR	19,555	15,485
ED-132M Konzert	52		Ebony Satin w/SMR	20,496	16,182
Johannes Seiler Verticals					
GS-110 NDR	43		Ebony Polish	13,447	12,444
GS-110 NDR	43		Dark Walnut Lacquer Semi-Gloss	14,039	12,948
GS-110 NDR	43		Fire Engine Red Polish	14,039	12,948
GS-110 BDR	43		Gray Polish w/Black Hardware	14,039	12,948
GS-110 BDR	43		White Polish w/Black Hardware	14,039	12,948
GS-112 NDR	44		Ebony Polish	14,155	11,888
GS-112 NDR	44		Dark Walnut Lacquer Semi-Gloss	14,787	12,375
GS-112 NDR	44		Fire Engine Red Polish	14,787	12,375
GS-112 BDR	44		Gray Polish w/Black Hardware	14,787	12,375
GS-112 BDR	44		White Polish w/Black Hardware	14,787	12,375
GS-115	45		Ebony Polish	10,600	9,154
GS-115	45		Ebony Satin	11,655	9,965
GS-115	45		Mahogany or Walnut Polish	11,926	10,174
GS-116 N	45.5		Ebony Polish w/Nickel Hardware	12,453	10,579
GS-116 N	45.5		Ebony Satin w/Nickel Hardware	12,582	10,678
GS-116 N	45.5		Dark Walnut Lacquer Semi-Gloss w/Nickel Hardware	12,852	10,886
GS-116 N	45.5		Blue Polish w/Nickel Hardware	12,852	10,886
GS-245	45		Ebony Polish	12,649	10,730
GS-245	45		Ebony Satin	13,256	11,197
GS-247	46.5		Ebony Polish	13,154	11,118
GS-247	46.5		Ebony Satin	14,136	11,874
GS-247	46.5		Walnut Satin	14,136	11,874

Model	Feet	Inches	Description	MSRP	SMP
SEILER (continued)					
GS-647 Renaissance	46.5		Walnut Satin	13,437	11,336
GS-647 French Provincial	46.5		Cherry Satin	13,437	11,336
GS-647 Traditional	46.5		Mahogany Satin	13,437	11,336
GS-122	48.5		Ebony Polish	12,852	10,886
GS-122	48.5		Ebony Satin	14,146	11,882
GS-122	48.5		Dark Walnut Lacquer Semi-Gloss	14,146	11,882
GS-122	48.5		Ebony + Rosewood Polish	14,146	11,882
GS-122N Impulz	48.5		Ebony Polish	13,239	11,184
GS-122N Lid	48.5		Dark Walnut Lacquer Semi-Gloss	14,474	12,134

Seiler Grands

SE-168VI	5	6	Ebony Polish	127,746	95,627
SE-168VI	5	6	Mahogany Polish	153,452	114,668
SE-186MA	6	2	Ebony Polish	150,017	112,124
SE-186MA	6	2	Mahogany Polish	160,747	120,072
SE-186MA	6	2	Rosewood Polish	171,748	128,221
SE-186MA	6	2	Ebony + Maccassar Polish	171,748	128,221
SE-186MA	6	2	Ebony + Ziricote Polish	179,081	133,653
SE-186LOU	6	2	Cherry Polish	202,626	151,093
SE-186FL	6	2	Mahogany Polish	202,626	151,093
SE-208PR	6	10	Ebony Polish	168,171	125,571
SE-214	7	0	Ebony Polish	198,845	148,293
SE-242KO	8	0	Ebony Polish	222,504	165,818
SE-278CO	9	2	Ebony Polish	350,855	260,893

Eduard Seiler Grands

ED-160 Maestro	5	2	Ebony Polish	39,296	30,108
ED-168N Virtuoso	5	6	Ebony Polish w/Nickel Hardware	47,836	36,434
ED-168N Virtuoso	5	6	Ebony Satin w/Nickel Hardware	53,177	40,390
ED-168 Virtuoso	5	6	Ebony Polish	47,836	36,434
ED-168 Virtuoso	5	6	Ebony Satin	48,531	36,949
ED-168 Virtuoso	5	6	Macassar Polish	53,088	40,324
ED-186N Maestro	6	2	Ebony Polish w/Nickel Hardware	57,318	43,458
ED-186N Maestro	6	2	Ebony Satin w/Nickel Hardware	61,743	46,736
ED-186B Maestro	6	2	Ebony, White, or Gray Polish w/Black Hardware	61,832	46,801
ED-186 Maestro	6	2	Ebony Polish	57,318	43,458
ED-186 Maestro	6	2	Ebony Satin	59,042	44,735
ED-186 Maestro	6	2	Macassar Polish	61,832	46,801
ED-186 Maestro	6	2	Ebony + Ziricote Polish	61,832	46,801

Eduard Seiler Elite Studio Series Grands

ED-168HS Heritage	5	6	Ebony Polish	58,874	44,610
ED-168HS Heritage	5	6	Ebony Satin	60,469	45,792
ED-208N Conservatory	6	10	Ebony Polish	75,543	56,958
ED-208N Conservatory	6	10	Ebony Satin	81,788	61,584
ED-208 Conservatory	6	10	Ebony Polish	75,035	56,581
ED-208 Conservatory	6	10	Ebony Satin	81,287	61,213

Model	Feet	Inches	Description	MSRP	SMP
SEILER (continued)					
Johannes Seiler Grands					
GS-149	4	9	Ebony Polish	24,871	18,765
GS-149	4	9	Ebony Satin	26,898	20,213
GS-149	4	9	White, Walnut, or Mahogany Polish	27,919	20,942
GS-150 N	5	0	Ebony Polish w/Nickel Hardware	23,055	17,468
GS-150 N	5	0	Ebony Satin w/Nickel Hardware	25,161	18,972
GS-150 N	5	0	White Polish w/Nickel Hardware	27,481	20,629
GS-150 N	5	0	Dark Walnut Lacquer Semi-Gloss w/Nickel Hardware	25,281	19,058
GS-150 N	5	0	Blue Polish w/Nickel Hardware	27,481	20,629
GS-150 N	5	0	Fire Engine Red Polish w/Nickel Hardware	27,481	20,629
GS-150 B	5	0	Ebony, Gray, or White Polish w/Black Hardware	26,233	19,738
GS-150	5	0	Ebony Polish	23,055	17,468
GS-150	5	0	Ebony Satin	23,866	18,047
GS-150	5	0	Ebony + Bubinga Polish	26,233	19,738
GS-150 LN	5	0	Ebony Polish w/Nickel Hardware	26,233	19,738
GS-150 LN	5	0	Ebony Satin w/Nickel Hardware	27,828	20,877
GS-150 LN	5	0	Ebony + Bubinga Polish w/Nickel Hardware	28,458	21,327
GS-160 N	5	3	Ebony Polish w/Nickel Hardware	33,905	25,218
GS-160 N	5	3	Ebony Satin w/Nickel Hardware	44,254	32,610
GS-160 N	5	3	Ebony + Pomelle Polish	44,254	32,610
GS-161	5	3	Ebony Polish	30,872	23,051
GS-161	5	3	Ebony Satin	32,673	24,338
GS-160 LN	5	3	Ebony Polish	35,118	26,084
GS-160 LN	5	3	Ebony Satin	36,791	27,279
GS-160 LN	5	3	White Polish	38,206	28,290
GS-175 N	5	9	Ebony Polish w/Nickel Hardware	33,960	25,257
GS-175 N	5	9	Ebony Satin w/Nickel Hardware	36,820	27,300
GS-175	5	9	Ebony Polish	33,960	25,257
GS-175	5	9	Ebony Satin	35,761	26,544
GS-186 N	6	2	Ebony Polish w/Nickel Hardware	36,791	27,279
GS-186 N	6	2	Ebony Satin w/Nickel Hardware	38,063	28,188
GS-186	6	2	Ebony Polish	36,791	27,279
GS-186	6	2	Ebony Satin	38,206	28,290
GS-208 N	6	10	Ebony Polish w/Nickel Hardware	40,527	29,948
GS-208 N	6	10	Ebony Satin w/Nickel Hardware	41,757	30,826
GS-208	6	10	Ebony Polish	40,527	29,948
GS-208	6	10	Ebony Satin	42,006	31,004

Steck, George

GS 152	5	0	Ebony Polish w/Prodigy Player	25,303	24,538
GS 170	5	7	Ebony Polish w/ Prodigy Player	30,958	29,798

Model	Feet	Inches	Description	MSRP	SMP
STEINBERG, G.					
Verticals					
RH-111 Nicosia	45		Ebony Polish	7,580	7,220
RH-111 Nicosia	45		Mahogany or Walnut Polish	7,800	7,430
RH-111 Nicosia	45		White Polish	8,020	7,640
RH-115 Slate	45		Ebony Polish	7,800	7,430
RH-115 Slate	45		Mahogany or Walnut Polish	7,930	7,550
RH-115 Slate	45		White Polish	8,170	7,780
RH-115 Slate	45		Queen Anne Ebony Polish	7,930	7,550
RH-115 Slate	45		Queen Anne Mahogany or Walnut Polish	8,040	7,660
RH-115 Slate	45		Queen Anne White Polish	8,280	7,880
RH-119 Splendit	47		Ebony Polish	8,250	7,860
RH-119 Splendit	47		Mahogany or Walnut Polish	8,480	8,070
RH-119 Splendit	47		White Polish	8,690	8,280
RH-119 Splendit	47		Queen Anne Ebony Polish	8,370	7,970
RH-119 Splendit	47		Queen Anne Mahogany or Walnut Polish	8,590	8,180
RH-119 Splendit	47		Queen Anne White Polish	8,790	8,380
RH-123 Performance	49		Ebony Polish	8,480	8,070
RH-123 Performance	49		Queen Anne Ebony Polish	8,690	8,280
RH-126 Sienna	50		Ebony Polish	9,130	8,700
RH-126 Sienna	50		Queen Anne Ebony Polish	9,340	8,900

Grands

GBT-152 Sovereign	5	1	Ebony Polish	15,450	14,710
GBT-152 Sovereign	5	1	Mahogany or Walnut Polish	16,610	15,820
GBT-152 Sovereign	5	1	White Polish	16,970	16,160
GBT-152 Sovereign	5	1	Queen Anne or Empire Ebony Polish	15,880	15,120
GBT-152 Sovereign	5	1	Queen Anne or Empire Mahogany or Walnut Polish	17,110	16,290
GBT-152 Sovereign	5	1	Queen Anne or Empire White Polish	17,390	16,560
GBT-160 Stockholm	5	5	Ebony Polish	17,750	16,910
GBT-160 Stockholm	5	5	Mahogany or Walnut Polish	18,850	17,950
GBT-160 Stockholm	5	5	White Polish	19,070	18,160
GBT-160 Stockholm	5	5	Queen Anne or Empire Ebony Polish	18,050	17,190
GBT-160 Stockholm	5	5	Queen Anne or Empire Mahogany or Walnut Polish	19,370	18,450
GBT-160 Stockholm	5	5	Queen Anne or Empire White Polish	19,590	18,660
GBT-175 Schwerin	5	10	Ebony Polish	18,490	17,620
GBT-175 Schwerin	5	10	Mahogany or Walnut Polish	20,040	19,080
GBT-175 Schwerin	5	10	White Polish	20,250	19,280
GBT-175 Schwerin	5	10	Queen Anne or Empire Ebony Polish	19,070	18,160
GBT-175 Schwerin	5	10	Queen Anne or Empire Mahogany or Walnut Polish	20,380	19,410
GBT-175 Schwerin	5	10	Queen Anne or Empire White Polish	20,590	19,620
GBT-187 Amsterdam	6	2	Ebony Polish	19,730	18,790
GBT-187 Amsterdam	6	2	Mahogany or Walnut Polish	20,820	19,820
GBT-187 Amsterdam	6	2	White Polish	21,030	20,030
GBT-187 Amsterdam	6	2	Queen Anne or Empire Ebony Polish	20,060	19,100
GBT-187 Amsterdam	6	2	Queen Anne or Empire Mahogany or Walnut Polish	21,260	20,240
GBT-187 Amsterdam	6	2	Queen Anne or Empire White Polish	21,470	20,450

Model	Feet Inches		Description	MSRP	SMP
STEINBERG, WILH.					
Performance Series Verticals					
P118	45.5		Ebony Polish	9,350	7,233
P118	45.5		White Polish	10,670	8,113
P118C	45.5		Ebony Polish w/Chrome Hardware	9,525	7,350
P118C	45.5		White Polish w/Chrome Hardware	10,845	8,230
P121	47.5		Ebony Polish	10,670	8,113
P121	47.5		White Polish	12,165	9,110
P125E	49.5		Ebony Polish	12,750	9,500
P125EC	49.5		Ebony Polish w/Chrome Hardware	12,930	9,620
Signature Series Verticals					
S125	49		Ebony Polish	36,210	25,140
S125	49		White Polish	39,270	27,180
S125	49		Mahogany or Walnut Satin	39,615	27,410
S125	49		Alder Polish	40,815	28,210
S130	51		Ebony Polish	42,780	29,520
S130	51		White Polish	46,170	31,780
S130	51		Mahogany or Walnut Satin	46,515	32,010
S130	51		Alder Polish	48,030	33,020
Performance Series Grands					
P152	5	0	Ebony Polish	24,360	17,240
P152	5	0	White Polish	26,880	18,920
P165	5	5	Ebony Polish	28,690	20,127
P165	5	5	White Polish	31,210	21,807
P178	5	10	Ebony Polish	39,420	27,280
Signature Series Grands					
S188	6	2	Ebony Polish	91,710	62,140
S212	6	11	Ebony Polish	101,940	68,960

STEINGRAEBER & SÖHNE

Prices include bench. Prices subject to change due to increases in shipping costs.

Verticals

122 T	48		Ebony Polish or Satin	59,443	58,193
122 T	48		White/RAL Colors Polish or Satin	60,535	59,285
122 T	48		Ebony Polish incl. adsilent	64,882	63,632
122 T	48		Twist & Change Panels	66,331	65,081
122 T	48		Ordinary Veneers Satin	72,295	71,045
122 T	48		Ordinary Veneers Polished	79,372	78,122
122 T	48		Special Veneers Satin	74,731	73,481
122 T	48		Special Veneers Polish	81,829	80,579
122 T	48		Extraordinary Veneers Satin	90,607	89,357
122 T	48		Extraordinary Veneers Polish	97,726	96,476
122 T-SFM	48		Ebony Polish or Satin	62,761	61,511
122 T-SFM	48		Ebony Polish incl. adsilent	63,853	62,603
122 T-SFM	48		White/RAL Colors Polish or Satin	68,242	66,992
122 T-SFM	48		Twist & Change Panels	69,691	68,441

Model	Feet Inches	Description	MSRP	SMP
STEINGRAEBER & SÖHNE (continued)				
122 T-SFM	48	Ordinary Veneers Satin	75,655	74,405
122 T-SFM	48	Ordinary Veneers Polished	82,732	81,482
122 T-SFM	48	Special Veneers Satin	78,070	76,820
122 T-SFM	48	Special Veneers Polish	85,294	84,044
122 T-SFM	48	Extraordinary Veneers Satin	93,967	92,717
122 T-SFM	48	Extraordinary Veneers Polish	101,086	99,836
130 T-PS	48	Ebony Polish or Satin	75,529	74,279
130 T-PS	48	Ebony Polish incl. adsilent	76,621	75,371
130 T-PS	48	White/RAL Colors Polish or Satin	81,010	79,760
130 T-PS	48	Twist & Change Panels	82,438	81,188
130 T-PS	48	Ordinary Veneers Satin	88,444	87,194
130 T-PS	48	Ordinary Veneers Polished	95,521	94,271
130 T-PS	48	Special Veneers Satin	90,838	89,588
130 T-PS	48	Special Veneers Polish	97,978	96,728
130 T-PS	48	Extraordinary Veneers Satin	106,756	105,506
130 T-PS	48	Extraordinary Veneers Polish	113,854	112,604
130 T-SFM	51	Ebony Polish or Satin	77,041	75,791
130 T-SFM	51	Ebony Polish incl. adsilent	78,112	76,862
130 T-SFM	51	White/RAL Colors Polish or Satin	82,480	81,230
130 T-SFM	51	Twist & Change Panels	83,908	82,658
130 T-SFM	51	Ordinary Veneers Satin	89,872	88,622
130 T-SFM	51	Ordinary Veneers Polished	97,012	95,762
130 T-SFM	51	Special Veneers Satin	92,308	91,058
130 T-SFM	51	Special Veneers Polish	99,406	98,156
130 T-SFM	51	Extraordinary Veneers Satin	108,205	106,955
130 T-SFM	51	Extraordinary Veneers Polish	115,303	114,053
138 K	51	Ebony Polish or Satin	80,065	78,815
138 K	51	Ebony Polish incl. adsilent	81,178	79,928
138 K	51	White RAL/Colors Polish or Satin	85,546	84,296
138 K	51	Twist & Change Panels	86,995	85,745
138 K	51	Ordinary Veneers Satin	92,938	91,688
138 K	51	Ordinary Veneers Polished	100,036	98,786
138 K	51	Special Veneers Satin	95,374	94,124
138 K	51	Special Veneers Polish	102,472	101,222
138 K	54	Extraordinary Veneers Satin	111,313	110,063
138 K	54	Extraordinary Veneers Polish	118,390	117,140
138 K-SFM	54	Ebony Polish or Satin	83,404	82,154
138 K-SFM	54	Ebony Polish incl. adsilent	88,906	87,656
138 K-SFM	54	White/RAL Colors Polish or Satin	84,538	83,288
138 K-SFM	54	Twist & Change Panels	90,334	89,084
138 K-SFM	54	Ordinary Veneers Satin	96,319	95,069
138 K-SFM	54	Ordinary Veneers Polished	103,417	102,167
138 K-SFM	54	Special Veneers Satin	98,755	97,505
138 K-SFM	54	Special Veneers Polish	105,874	104,624
138 K-SFM	54	Extraordinary Veneers Satin	114,652	113,402
138 K-SFM	54	Extraordinary Veneers Polish	121,750	120,500

Model	Feet Inches		Description	MSRP	SMP
STEINGRAEBER & SÖHNE (continued)					
Grands					
A-170	5	7	Ebony Polish or Satin	138,529	177,845
A-170	5	7	Ebony Polish incl. adsilent	146,467	186,917
A-170	5	7	White Polish or Satin	141,595	181,905
A-170	5	7	Ordinary Veneers Polish or Satin	157,471	203,088
A-170	5	7	Special Veneers Polish or Satin	159,571	205,900
A-170	5	7	Extraordinary Veneers Polish or Satin	170,596	220,619
A-170 S	5	7	Studio Lacquer anti-scratch	133,972	171,767
A-170 S	6	3	Ebony Polish	136,849	175,622
B-192	6	3	Ebony Polish or Satin	160,222	206,762
B-192	6	3	Ebony Polish incl. adsilent	163,246	215,811
B-192	6	3	White/RAL Colors Polish or Satin	167,131	210,799
B-192	6	3	Ordinary Veneers Polish or Satin	181,285	234,840
B-192	6	3	Special Veneers Polish or Satin	183,595	237,924
B-192	6	3	Extraordinary Veneers Polish or Satin	196,006	254,481
B-192 S	6	3	Studio Lacquer anti-scratch	154,972	199,776
B-192 S	6	3	Ebony Polish	158,206	204,108
C-212	7	0	Ebony Polish or Satin	181,831	235,565
C-212	7	0	Ebony Polish incl. adsilent	184,897	244,637
C-212	7	0	White/RAL Colors Polish or Satin	189,769	239,648
C-212	7	0	Ordinary Veneers Polish or Satin	204,259	265,480
C-212	7	0	Special Veneers Polish or Satin	206,821	268,905
C-212	7	0	Extraordinary Veneers Polish or Satin	220,471	287,117
C-212 S	7	0	Studio Lacquer anti-scratch	175,489	227,151
C-212 S	7	0	Ebony Polish	179,353	232,277
D-232	7	7	Ebony Polish or Satin	212,134	276,981
D-232	7	7	Ebony Polish incl. adsilent	215,053	286,030
D-232	7	7	White/RAL Colors Polish or Satin	220,051	223,706
D-232 D-	7	7	Ordinary Veneers Polish or Satin	236,095	308,937
232	7	7	Special Veneers Polish or Satin	238,804	312,543
D-232	7	7	Extraordinary Veneers Polish or Satin	253,294	331,867
D-232 S	7	7	Studio Lacquer anti-scratch	205,540	268,204
D-232 S	7	7	Ebony Polish	209,740	273,647
E	9	0	Ebony Polish	292,417	396,709
E	9	0	Ebony Polish or Satin incl. Sordino Pedal and Mozart Rail	316,798	405,781
E	9	0	Ebony Polish incl. Sordino Pedal, Mozart Rail, and adsilent	325,366	400,769
E	9	0	White/RAL Colors Polish or Satin incl. Sordino Pedal and Mozart Rail	319,885	318,635
E	9	0	Ordinary Veneers Polish or Satin incl. Sordino Pedal and Mozart Rail	346,513	345,263
E	9	0	Special Veneers Polish or Satin incl. Sordino Pedal and Mozart Rail	348,844	347,594
E	9	0	Extraordinary Veneers Polish or Satin incl. Sordino Pedal and Mozart Rail	368,227	366,977

Model	Feet	Inches	Description	MSRP	SMP
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STEINWAY & SONS

These are the prices at the Steinway retail store in New York City, often used as a benchmark for Steinway prices throughout the country. Model K-52 in Ebony Satin and grand models in ebony, mahogany, and walnut include adjustable artist benches. Other grand models include regular wood bench. Except as noted, all wood-veneered models are now finished in high-gloss polyester.

Verticals

K-52	52		Ebony Satin	53,100	53,100
K-52	52		Ebony Polish (Hamburg, bench not incl.)	58,100	58,100

Grands

S	5	1	Ebony Polish or Satin	89,200	89,200
S	5	1	Ebony Polish w/Sterling Hardware	93,200	93,200
S	5	1	Ebony Polish w/White/Color Pops Accessories	102,600	102,600
S	5	1	White Polish	102,600	102,600
S	5	1	Custom Color Polish	112,900	112,900
S	5	1	Jet Noir Ebony Polish w/Black Plate	105,200	105,200
S	5	1	Mahogany Polish	125,400	125,400
S	5	1	Tiger Mahogany Polish	125,400	125,400
S	5	1	Amberwood Polish	125,400	125,400
S	5	1	Indian Apple Polish	125,400	125,400
S	5	1	African Pommele Polish	127,000	127,000
S	5	1	Koa Polish	127,000	127,000
S	5	1	Figured Sycamore Polish	127,600	127,600
S	5	1	Kewazinga Bubinga Polish	127,600	127,600
S	5	1	Walnut Polish	127,600	127,600
S	5	1	Padauk Polish	131,500	131,500
S	5	1	Santos Rosewood Polish	131,500	131,500
S	5	1	East Indian Rosewood Polish	143,700	143,700
S	5	1	Ziricote Polish	143,700	143,700
S	5	1	Macassar Ebony Polish	149,300	149,300
M	5	7	Ebony Polish or Satin	95,800	95,800
M	5	7	Ebony Polish w/Sterling Hardware	95,800	95,800
M	5	7	Ebony Polish w/White/Color Pops Accessories	99,800	99,800
M	5	7	White Polish	110,200	110,200
M	5	7	Custom Color Polish	121,300	121,300
M	5	7	Jet Noir Ebony Polish w/Black Plate	111,800	111,800
M	5	7	Mahogany Polish	132,100	132,100
M	5	7	Tiger Mahogany Polish	132,100	132,100
M	5	7	Amberwood Polish	132,100	132,100
M	5	7	Indian Apple Polish	132,100	132,100
M	5	7	African Pommele Polish	133,800	133,800
M	5	7	Koa Polish	133,800	133,800
M	5	7	Figured Sycamore Polish	134,400	134,400
M	5	7	Kewazinga Bubinga Polish	134,400	134,400
M	5	7	Walnut Polish	134,400	134,400
M	5	7	Padauk Polish	138,300	138,300
M	5	7	Santos Rosewood Polish	138,300	138,300
M	5	7	East Indian Rosewood Polish	150,500	150,500

Model	Feet	Inches	Description	MSRP	SMP
STEINWAY & SONS (continued)					
M	5	7	Ziricote Polish	150,500	150,500
M	5	7	Macassar Ebony Polish	156,100	156,100
M Sketch 1111	5	7	The Teague Ebony Polish or Satin (Spirio only, included)	151,300	151,300
M Sketch 1111	5	7	The Teague Walnut Satin (Spirio only, included)	166,600	166,600
M	5	7	Spirio Play (playback only) Player Piano System, add	29,000	29,000
M	5	7	Spirio r (playback & record) Player Piano System, add	48,000	48,000
O	5	10.5	Ebony Polish or Satin	106,700	106,700
O	5	10.5	Ebony Polish w/Sterling Hardware	110,700	110,700
O	5	10.5	Ebony Polish w/White/Color Pops Accessories	122,800	122,800
O	5	10.5	White Polish	122,800	122,800
O	5	10.5	Custom Color Polish	135,100	135,100
O	5	10.5	Jet Noir Ebony Polish w/Black Plate	122,700	122,700
O	5	10.5	Mahogany Polish	142,800	142,800
O	5	10.5	Mahogany Tiger Polish	142,800	142,800
O	5	10.5	Amberwood Polish	142,800	142,800
O	5	10.5	Indian Apple Polish	142,800	142,800
O	5	10.5	African Pommele Polish	144,500	144,500
O	5	10.5	Koa Polish	144,500	144,500
O	5	10.5	Figured Sycamore Polish	145,100	145,100
O	5	10.5	Kewazinga Bubinga Polish	145,100	145,100
O	5	10.5	Walnut Polish	145,100	145,100
O	5	10.5	Padauk Polish	149,000	149,000
O	5	10.5	Santos Rosewood Polish	149,000	149,000
O	5	10.5	East Indian Rosewood Polish	161,100	161,100
O	5	10.5	Ziricote Polish	161,100	161,100
O	5	10.5	Macassar Ebony Polish	166,700	166,700
A	5	2	Ebony Polish or Satin	123,000	123,000
A	5	2	Ebony Polish w/Sterling Hardware	127,000	127,000
A	5	2	Ebony Polish w/White/Color Pops Accessories	141,500	141,500
A	5	2	White Polish	141,500	141,500
A	6	2	Custom Color Polish	155,700	155,700
A	6	2	Jet Noir Ebony Polish w/Black Plate	139,000	139,000
A	6	2	Mahogany Polish	169,200	169,200
A	6	2	Mahogany Tiger Polish	169,200	169,200
A	6	2	Amberwood Polish	169,200	169,200
A	6	2	Indian Apple Polish	169,200	169,200
A	6	2	African Pommele Polish	170,800	170,800
A	6	2	Koa Polish	170,800	170,800
A	6	2	Figured Sycamore Polish	171,400	171,400
A	6	2	Kewazinga Bubinga Polish	171,400	171,400
A	6	2	Walnut Polish	171,400	171,400
A	6	2	Padauk Polish	175,300	175,300
A	6	2	Santos Rosewood Polish	175,300	175,300
A	6	2	East Indian Rosewood Polish	194,200	194,200
A	6	2	Ziricote Polish	194,200	194,200

Model	Feet	Inches	Description	MSRP	SMP
STEINWAY & SONS (continued)					
A	6	2	Macassar Ebony Polish	205,300	205,300
B	6	10.5	Ebony Polish or Satin	138,800	138,800
B	6	10.5	Ebony Polish w/Sterling Hardware	142,800	142,800
B	6	10.5	Ebony Polish w/White/Color Pops Accessories	159,700	159,700
B	6	10.5	White Polish	159,700	159,700
B	6	10.5	Custom Color Polish	175,700	175,700
B	6	10.5	Jet Noir Ebony Polish w/Black Plate	154,800	154,800
B	6	10.5	Mahogany Polish	186,300	186,300
B	6	10.5	Tiger Mahogany Polish	186,300	186,300
B	6	10.5	Amberwood Polish	186,300	186,300
B	6	10.5	Indian Apple Polish	186,300	186,300
B	6	10.5	African Pommele Polish	188,000	188,000
B	6	10.5	Koa Polish	188,000	188,000
B	6	10.5	Figured Sycamore Polish	188,500	188,500
B	6	10.5	Kewazinga Bubinga Polish	188,500	188,500
B	6	10.5	Walnut Polish	188,500	188,500
B	6	10.5	Padauk Polish	192,500	192,500
B	6	10.5	Santos Rosewood Polish	192,500	192,500
B	6	10.5	East Indian Rosewood Polish	221,400	221,400
B	6	10.5	Ziricote Polish	221,400	221,400
B	6	10.5	Macassar Ebony Polish	232,500	232,500
B	6	10.5	Astor Ebony Polish (Spirio playback & record only, included)	201,300	201,300
B	6	10.5	Nichetto Ebony (Spirio playback & record only, included)	299,900	299,900
B	6	10.5	Nichetto Red Duet (Spirio playback & record only, included)	360,400	360,400
B	6	10.5	Nichetto Walnut (Spirio playback & record only, included)	442,800	442,800
B	6	10.5	Disney Mickey Mouse White Polish (Spirio playback & record only, included)	375,000	375,000
B	6	10.5	Spirio Play (playback only) Player Piano System, add	29,000	29,000
B	6	10.5	Spirio r (playback & record) Player Piano System, add	48,000	48,000
D	8	11.75	Ebony Polish or Satin	223,900	223,900
D	8	11.75	Ebony Polish w/Sterling Hardware	229,900	229,900
D	8	11.75	Ebony Polish w/White/Color Pops Accessories	257,500	257,500
D	8	11.75	White Polish	257,500	257,500
D	8	11.75	Custom Color Polish	283,300	283,300
D	8	11.75	Jet Noir Ebony Polish w/Black Plate	239,900	239,900
D	8	11.75	Mahogany Polish	311,300	311,300
D	8	11.75	Mahogany Tiger Polish	311,300	311,300
D	8	11.75	Amberwood Polish	311,300	311,300
D	8	11.75	Indian Apple Polish	311,300	311,300
D	8	11.75	African Pommele Polish	313,000	313,000
D	8	11.75	Koa Polish	313,000	313,000
D	8	11.75	Figured Sycamore Polish	319,100	319,100
D	8	11.75	Kewazinga Bubinga Polish	319,100	319,100
D	8	11.75	Walnut Polish	319,100	319,100
D	8	11.75	Padauk Polish	323,200	323,200

Model	Feet	Inches	Description	MSRP	SMP
STEINWAY & SONS (continued)					
D	8	11.75	Santos Rosewood Polish	323,200	323,200
D	8	11.75	East Indian Rosewood Polish	369,400	369,400
D	8	11.75	Zircote Polish	369,400	369,400
D	8	11.75	Macassar Ebony Polish	397,500	397,500
D	8	11.75	Disney Mickey Mouse White Polish (Spirio r playback & record only, included)	489,000	489,000
D	8	11.75	Spirio r (playback & record) Player Piano System, add		
All Grands			Skyline, Qing Ming, add'l	40,000	40,000
All Grands			Skyline, NY, add'l	30,000	30,000
All Grands			Skyline, Great Wall, add'l	50,000	50,000
All Grands except S			Duet Option, add'l	42,000	42,000

Steinway (Hamburg) Grands

I frequently get requests for prices of pianos made in Steinway's branch factory in Hamburg, Germany. Officially, these pianos are not sold in North America, but it is possible to order one through an American Steinway dealer, or to go to Europe and purchase one there. The following list shows approximately how much it would cost to purchase a Hamburg Steinway in Europe and have it shipped to the United States. The list was derived by taking the published retail price in Europe, subtracting the value-added tax not applicable to foreign purchasers, converting to U.S. dollars (the rate used here is 1 Euro = \$1.15, but is obviously subject to change), and adding approximate charges for duty, air freight, crating, insurance, brokerage fees, and delivery. Only prices for grands in Ebony Polish are shown here. Caution: This list is published for general informational purposes only. The price that Steinway would charge for a piano ordered through an American Steinway dealer may be different. (Also, the cost of a trip to Europe to purchase the piano is not included.)

S-155	5	1	Ebony Polish	101,128	101,128
M-170	5	7	Ebony Polish	104,543	104,543
O-180	5	10.5	Ebony Polish	115,122	115,122
A-188	6	2	Ebony Polish	118,440	118,440
B-211	6	11	Ebony Polish	136,714	136,714
C-227	7	5.5	Ebony Polish	153,593	153,593
D-274	8	11.75	Ebony Polish	206,490	206,490

STORY & CLARK

All Story & Clark pianos include PNOscan, and USB and MIDI connectivity. In addition, all grands now include a QRS PNOmation player-piano system. Prices shown are those for online sales through www.qrsmusic.com.

Heritage Series Verticals

H7	46	Academy Polished Ebony	5,395
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Heritage Series Grands

H50A	4	11	Prelude Ebony Polish/Mahogany	16,695
H60 QA	5	0	French Provincial Ebony Polish	17,495
H60 QA	5	0	French Provincial Satin Lacquer and Mahogany Polish	17,595
H60A	5	3	Academy Ebony Satin and Polish	17,495
H60A	5	3	Academy Mahogany Polish	17,495
H60A	5	3	Academy White Polish	17,995
H80	6	1	Professional Ebony Polish	21,395

Model	Feet	Inches	Description	MSRP	SMP
WALTER, CHARLES R.					
Verticals					
1520		43	Walnut Satin and Polish		20,150
1520		43	Satin and Cherry Polish		20,088
1520		43	Satin and Polished Oak		19,442
1520		43	Mahogany Satin and Polish		20,500
1520		43	Italian Provincial Satin and Walnut Polish		20,388
1520		43	Italian Provincial Mahogany Satin and Polish		20,542
1520		43	Italian Provincial Satin and Polished Oak		19,884
1520		43	Country Classic Satin and Cherry Polish		19,914
1520		43	Country Classic Satin and Polished Oak		19,576
1520		43	French Provincial Satin and Polished Oak		20,188
1520		43	French Provincial Satin and Cherry Polish/Walnut/Mahogany		20,776
1520		43	Riviera Satin and Polished Oak		19,588
1520		43	Queen Anne Satin and Polished Oak		20,348
1520		43	Queen Anne Mahogany Satin and Polish/Cherry		20,776
1500		45	Ebony Satin		18,778
1500		45	Semi-Gloss Ebony		19,130
1500		45	Ebony Polish (Lacquer)		19,342
1500		45	Ebony Polish (Polyester)		19,736
1500		45	Satin and Polished Oak		18,390
1500		45	Satin and Walnut Polish		18,976
1500		45	Mahogany Satin and Polish		19,248
1500		45	Satin and Polished Gothic Oak		18,996
1500		45	Satin and Cherry Polish		19,388
Verticals		Renner (German) action, add			1,500
Grands					
W-175	5	9	Ebony Satin		82,758
W-175	5	9	Semi-Ebony Polish		84,622
W-175	5	9	Ebony Polish (Lacquer)		86,622
W-175	5	9	Ebony Polish (Polyester)		88,622
W-175	5	9	Mahogany, Walnut or Cherry Satin		89,400
W-175	5	9	Semi-Mahogany, Walnut or Cherry Polish		90,600
W-175	5	9	Mahogany, Walnut, or Cherry Polish		91,000
W-175	5	9	Open-Pore Walnut		87,400
W-175	5	9	Oak Satin		79,940
W-175	5	9	Chippendale Mahogany or Cherry Satin		93,400
W-175	5	9	Chippendale Semi-Mahogany or Cherry Polish		93,800
W-175	5	9	Chippendale Mahogany or Cherry Polish		94,200
W-190	6	4	Ebony Satin		87,000
W-190	6	4	Semi-Ebony Polish		88,000
W-190	6	4	Ebony Polish (Lacquer)		90,000
W-190	6	4	Ebony Polish (Polyester)		92,000
W-190	6	4	Mahogany, Walnut, or Cherry Satin		92,800
W-190	6	4	Semi-Mahogany, Walnut, or Cherry Polish		94,000

Model	Feet	Inches	Description	MSRP	SMP
WALTER, CHARLES R. (continued)					
W-190	6	4	Mahogany, Cherry, or Walnut Polish		94,400
W-190	6	4	Open-Pore Walnut		90,800
W-190	6	4	Soak Satin		84,940
W-190	6	4	Chippendale Mahogany or Cherry Satin		97,400
W-190	6	4	Chippendale Semi-Mahogany or Cherry Polish		97,800
W-190	6	4	Chippendale Mahogany or Cherry Polish		98,200

WEBER

Weber Vertical

122E	48	Ebony Polish	9,595	6,584
122B	48	Walnut Polish	9,895	6,750

Albert Weber Verticals

123B	48	Ebony Polish	10,595	7,135
123C	48	Walnut Polish	10,895	7,301

Albert Weber Grands

186	6	1	Ebony Polish	26,995	16,170
238	7	8	Ebony Polish	49,995	28,841
275	9	0	Ebony Polish	68,995	39,308

WENDL & LUNG

Verticals

123	48	Ebony Polish	35,648	21,370
123	48	Mahogany or Walnut Polish	37,048	22,170
126	49.5	Ebony Polish	39,507	23,576
126	49.5	Mahogany or Walnut Polish	40,908	24,376
130	51	Ebony Polish	43,747	25,998
130	51	Mahogany or Walnut Polish	45,147	26,798

Grands

152	5	0	Ebony Polish	55,692	32,824
162	5	4	Ebony Polish	64,024	37,586
180	5	11	Ebony Polish	78,745	45,998
218	7	2	Ebony Polish	131,245	75,998

Model	Feet	Inches	Description	MSRP	SMP
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YAMAHA

Including Disklavier, Silent, and TransAcoustic Pianos

Verticals

b1	43	Ebony Polish	5,399	5,399
b1	43	Ebony Polish with Chrome Accents	5,499	5,499
b1	43	White Polish	5,499	5,499
b2	45	Ebony Polish	7,499	7,284
b2	45	Ebony Polish with Chrome Accents	7,699	7,484
b2	45	American Walnut, Mahogany, White Polish	7,899	7,684
P22D	45	Ebony Satin	8,799	8,472
P22D	45	Walnut or Dark Oak Satin	9,199	8,873
b3	48	Ebony Polish	9,299	8,649
b3	48	Ebony Polish with Chrome Accents	9,499	8,850
b3	48	American Walnut/Mahogany/White Polish	9,999	9,040
U1	48	Ebony Polish or Satin	11,999	11,999
U1	48	American Walnut/Mahogany/White Polish	14,299	14,299
YUS1	48	Ebony Polish or Satin	17,499	16,737
YUS1	48	American Walnut/Mahogany/White Polish	20,999	19,915
U3	52	Ebony Polish	15,699	15,171
U3	52	American Walnut/Mahogany/White Polish	17,999	17,682
YUS3	52	Ebony Polish	21,199	20,116
YUS3	52	American Walnut/Mahogany/White Polish	24,499	23,082
YUS5	52	Ebony Polish	23,499	22,307
YUS5	52	American Walnut or White	27,199	25,864
SU7	52	Ebony Polish	43,399	41,653

Disklavier Verticals

DU1ENST	48	Ebony Polish or Satin	30,599	28,979
DU1ENST	48	American Walnut, Mahogany, White Polish	32,899	31,316
DYUS1ENST	48	Ebony Polish or Satin	36,099	33,214
DYUS1ENST	48	American Walnut, Mahogany, White Polish	39,599	36,396
DYUS5ENST	52	Ebony Polish	42,099	38,785

Model	Feet	Inches	Description	MSRP	SMP
YAMAHA (continued)					
Silent Verticals					
b1SC3	43		Ebony Polish	10,099	10,098
b1SC3	43		Ebony Polish with Chrome Accents	10,199	10,199
b1SC3	43		White Polish	10,199	10,199
b2SC3	45		Ebony Polish	12,199	11,137
b2SC3	45		Ebony Polish with Chrome Accents	12,399	11,338
b2SC3	45		American Walnut/Mahogany/White Polish	12,599	11,539
P22DSC3	45		Ebony Satin	13,499	12,319
P22DSC3	45		Walnut or Dark Oak Satin	13,899	12,722
b3SC3	48		Ebony Polish	13,999	12,502
b3SC3	48		Ebony Polish with Chrome Accents	14,199	12,703
b3SC3	48		American Walnut/Mahogany/White Polish	14,699	12,900
U1SH3	48		Ebony Polish or Satin	16,899	16,537
U1SH3	48		American Walnut/Mahogany/White Polish	19,199	18,878
YUS1SH3	48		Ebony Polish or Satin	22,399	20,767
YUS1SH3	48		American Walnut/Mahogany/White Polish	25,899	23,947
U3SH3	52		Ebony Polish	20,599	19,218
U3SH3	52		American Walnut/Mahogany/White Polish	22,899	21,732
YUS3SH3	52		Ebony Polish	26,099	24,149
YUS3SH3	52		American Walnut/Mahogany/White Polish	29,399	26,466
YUS5SH3	52		Ebony Polish	28,399	26,338
YUS5SH3	52		American Walnut or White	32,099	30,470
TransAcoustic Verticals					
b1TC3	43		Ebony Polish	11,599	11,200
b1TC3	43		Ebony Polish w/Chrome Accents	11,699	11,294
b1TC3	43		White Polish	11,699	11,294
b2TC3	45		Ebony Polish	13,699	13,174
b2TC3	45		Ebony Polish w/Chrome Accents	13,899	13,362
b2TC3	45		American Walnut/Mahogany/White Polish	14,099	13,550
b3TC3	48		Ebony Polish	15,499	14,866
b3TC3	48		Ebony Polish w/Chrome Accents	15,699	15,054
b3TC3	48		American Walnut/Mahogany/White Polish	16,199	15,524
U1TA3	48		Ebony Polish or Satin	18,699	17,874
U1TA3	48		American Walnut/Mahogany/White Polish	20,999	20,036
U3TA3	52		Ebony Polish or Satin	22,399	21,352
U3TA3	52		American Walnut/Mahogany/White Polish	24,699	23,514
YUS1TA3	48		Ebony Polish or Satin	24,199	23,044
YUS1TA3	48		American Walnut/Mahogany/White Polish	27,699	26,334
YUS3TA3	52		Ebony Polish	27,899	26,522
YUS3TA3	52		American Walnut/Mahogany/White Polish	31,199	29,624
YUS5TA3	52		Ebony Polish	30,199	28,684
YUS5TA3	52		American Walnut or White	31,199	29,624
YUS5TA3	52		White Polish	30,199	28,684
YUS5TA3	52		American Walnut or White	33,899	32,162

Model	Feet	Inches	Description	MSRP	SMP
YAMAHA (continued)					
Grands					
GB1K	5	0	Ebony Polish	15,999	15,057
GB1K	5	0	American Walnut/Mahogany/White Polish	18,599	17,337
GB1K	5	0	Cherry Satin French Provincial	20,799	20,059
GB1K	5	0	Georgian Satin Mahogany	19,799	19,587
GC1M	5	3	Ebony Polish or Satin	26,599	26,382
GC1M	5	3	American Walnut/Mahogany/White Polish	33,699	31,006
C1X	5	3	Ebony Polish or Satin	40,899	36,700
C1X	5	3	American Walnut/Mahogany/White Polish	49,899	44,248
GC2	5	8	Ebony Polish or Satin	31,699	29,457
GC2	5	8	American Walnut/Mahogany/White Polish	37,499	34,481
C2X	5	8	Ebony Polish or Satin	47,199	43,122
C2X	5	8	Ebony Polish w/Chrome Accents	49,199	44,569
C2X	5	8	American Walnut/Mahogany/White Polish	57,199	51,349
C3X	6	1	Ebony Polish or Satin	62,299	56,175
C3X	6	1	American Walnut/Mahogany/White Polish	74,999	67,284
S3X	6	1	Ebony Polish	84,499	81,248
CF4	6	3	Ebony Polish	117,999	117,999
C5X	6	7	Ebony Polish or Satin	68,399	62,189
C5X	6	7	American Walnut/Mahogany/White Polish	83,599	74,746
S5X	6	7	Ebony Polish	91,799	87,478
C6X	7	0	Ebony Polish or Satin	76,399	69,423
C6X	7	0	American Walnut/Mahogany/White Polish	92,299	83,411
S6X	7	0	Ebony Polish	103,199	100,391
CF6	7	0	Ebony Polish	133,899	133,358
C7X	7	6	Ebony Polish or Satin	88,799	79,918
C7X	7	6	American Walnut/Mahogany/White Polish	106,999	95,742
S7X	7	6	Ebony Polish	113,299	108,982
CFX	9	0	Ebony Polish	204,099	204,099

Model	Feet	Inches	Description	MSRP	SMP
YAMAHA (continued)					
Disklavier Grands					
DGB1KENCL	5	0	Classic Ebony Polish (playback only)	25,499	24,554
DGB1KENST	5	0	Ebony Polish	30,249	28,259
DGB1KENST	5	0	American Walnut, Mahogany, White Polish	32,849	30,539
DGC1ENST	5	3	Ebony Polish or Satin	45,199	42,847
DGC1ENST	5	3	American Walnut, Mahogany, White Polish	52,299	47,495
DC1XENST	5	3	Ebony Polish or Satin	59,499	53,195
DC1XENST	5	3	American Walnut, Mahogany, White Polish	68,499	60,747
DGC2ENST	5	8	Ebony Polish or Satin	50,299	45,947
DGC2ENST	5	8	American Walnut, Mahogany, White Polish	56,099	50,969
DC2XENST	5	8	Ebony Polish or Satin	65,799	59,613
DC2XENST	5	8	Ebony Polish w/Chrome Accents	67,799	61,061
DC2XENST	5	8	American Walnut, Mahogany, White Polish	75,799	67,845
DC3XENPRO	6	1	Ebony Polish or Satin	86,649	76,151
DC3XENPRO	6	1	American Walnut, Mahogany, White Polish	99,349	87,263
DS3XENPRO	6	1	Ebony Polish	134,499	128,799
DCF4ENPRO	6	3	Ebony Polish	167,999	166,308
DC5XENPRO	6	7	Ebony Polish or Satin	92,749	82,169
DC5XENPRO	6	7	American Walnut, Mahogany, White Polish	107,949	94,722
DS5XENPRO	6	7	Ebony Polish	141,799	134,991
DC6XENPRO	7	0	Ebony Polish or Satin	100,749	89,399
DC6XENPRO	7	0	American Walnut, Mahogany, White Polish	116,649	103,387
DS6XENPRO	7	0	Ebony Polish	153,199	148,001
DCF6ENPRO	7	0	Ebony Polish	183,899	181,093
DC7XENPRO	7	6	Ebony Polish or Satin	113,149	99,899
DC7XENPRO	7	6	American Walnut, Mahogany, White Polish	131,349	115,723
DS7XENPRO	7	6	Ebony Polish	163,299	156,541
DCFENPRO	9	0	Ebony Polish	254,099	252,973
Silent Grands					
GB1KSC3	5	0	Ebony Polish	20,699	18,921
GB1KSC3	5	0	Mahogany, Walnut, or White Polish	23,299	21,199
GC1SH3	5	3	Ebony Polish or Satin	31,899	30,802
GC1SH3	5	3	American Walnut/Mahogany/White Polish	38,999	35,403
C1XSH3	5	3	Ebony Polish or Satin	46,199	41,089
C1XSH3	5	3	American Walnut/Mahogany/White Polish	55,199	48,633
GC2SH3	5	8	Ebony Polish or Satin	36,999	33,860
GC2SH3	5	8	American Walnut/Mahogany/White Polish	42,799	38,877
C2XSH3	5	8	Ebony Polish or Satin	52,499	47,519
C2XSH3	5	8	Ebony Polish w/Chrome Accents	54,499	48,961
C2XSH3	5	8	American Walnut/Mahogany/White Polish	62,499	55,741
C3XSH3	6	1	Ebony Polish or Satin	67,599	60,568
C3XSH3	6	1	American Walnut/Mahogany/White Polish	80,299	71,675
C5XSH3	6	7	Ebony Polish or Satin	73,699	66,587
C5XSH3	6	7	American Walnut/Mahogany/White Polish	88,899	79,135

Model	Feet	Inches	Description	MSRP	SMP
YAMAHA (continued)					
C6XSH2	7	0	Ebony Polish or Satin	81,699	73,819
C6XSH2	7	0	American Walnut/Mahogany/White Polish	97,599	87,806
C7XSH2	7	6	Ebony Polish or Satin	94,099	84,312
C7XSH2	7	6	American Walnut/Mahogany/White Polish	112,299	100,133

TransAcoustic Grands

GC1TA3	5	3	Ebony Satin or Polish	34,599	32,820
GC1TA3	5	3	American Walnut Satin	41,699	39,494
GC1TA3	5	3	Mahogany or White Polish	41,699	39,494
C1XTA3	5	3	Ebony Satin or Polish	48,599	45,980
C1XTA3	5	3	American Walnut Satin	57,399	54,252
C1XTA3	5	3	Mahogany or White Polish	57,399	54,252
C3XTA2	6	1	Ebony Satin or Polish	69,599	65,720
C3XTA2	6	1	American Walnut Satin	82,099	77,470
C3XTA2	6	1	Mahogany or White Polish	82,099	77,470

YOUNG CHANG

Verticals

YC118	47	Ebony Polish	8,595	5,695
YC121E	48	Ebony Polish	8,995	5,995
YC121E	48	White Polish	9,495	6,595
YC131E	52	Ebony Polish	9,995	6,995

Grands

YC152E	5	0	Ebony Polish	14,995	10,195
YC152E	5	0	White Polish	15,995	10,795
YC186E	6	1	Ebony Polish	28,995	16,995
YC238A	7	8	Ebony Polish	57,995	32,695
YC275A	9	0	Ebony Polish	67,995	37,895

Model	Feet	Inches	Description	MSRP	SMP
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ZIMMERMANN

Verticals

Studio S 2	45		Ebony Polish	7,900	7,900
Studio S 2 VARIO	45		Ebony Polish	10,400	10,400
Studio S 4	47		Ebony Polish	8,900	8,900
Studio 4 VARIO	47		Ebony Polish	11,400	11,400
Studio S 6	50		Ebony Polish	9,900	9,900
Studio S 6 VARIO	50		Ebony Polish	12,400	12,400
Studio S 8	52		Ebony Polish	11,900	11,900
Studio S 8 VARIO	52		Ebony Polish	14,400	14,400

Grands

Studio S 150	4	11	Ebony Polish	19,900	19,900
Studio S 150 VARIO	4	11	Ebony Polish	25,900	25,900
Studio S 160 S	5	3	Ebony Polish	22,900	22,900
Studio S 160 VARIO	5	3	Ebony Polish	27,900	27,900
Standard Z 175	5	9	Ebony Polish	23,900	23,900
Standard Z 185	6	1	Ebony Polish	25,900	25,900

Digital Piano

Specifications & Prices

In the specification chart for each brand of digital piano, we have included those features and specifications about which buyers, in our experience, are most likely to be curious. However, many models have more features than are shown. See the various articles on digital pianos on our website for more information about each of the terms defined below, shown in the order in which they appear in the charts.

Form The physical form of the model: G=Grand, V= Vertical (Console), S=Slab.

Ensemble A digital piano with easy-play and auto-accompaniments (not just rhythms).

Finish The wood finishes or colors available for a particular model (not always specified for slab models). Multiple finish options are separated by a slash (/). A manufacturer’s own color term is used where a generic term could not be determined. See the box below for finish codes.

FINISH CODES	
A Ash	O Oak
AG Amber Glow	Or Orange
Al Alder	P Polished (used with a wood or color designation)
Bl Blue	Pk Pink
Bk Black	R Rosewood
C Cherry	Rd Red
DB Deep Brunette	S Satin (used with a wood or color designation)
E Ebony	Sr Silver
G Gold	VR Velvette Rouge
Iv Ivory	W Walnut
L Lacquer (used with a wood or color designation)	WG Wood Grain (wood type not specified)
M Mahogany	Wt White
MD Mahogany Decor	

Estimated Price This is our estimate of the price you will pay for the instrument. For digitals sold online or through chain and warehouse outlets, this price is the Minimum Advertised Price (MAP) and is shown in italics. For digitals sold only through bricks-and-mortar piano dealers, the price shown is based on a profit margin that piano dealers typically aspire to when selling digitals, including an allowance for incoming freight and setup. Discounts from this price, if any, typically are small. For more information on MAP and other pricing issues, please read “Buying a Digital Piano,” on www.pianobuyer.com.

MSRP Manufacturer's Suggested Retail Price, also known as "list" or "sticker" price. Not all manufacturers use them.

Sound Source Indicates whether the sound source is Sampling (S) or Physical Modeling (M).

Voices The number of different musical voices the user can select from the instrument panel, plus (if applicable) the number of General MIDI (GM) or XG voices that are not user-select-able but are available for playback of MIDI files.

Key Release Indicates the presence of samples or simulation of Key Off sounds—acoustic piano keys and dampers returning to rest position and cutting off the sounds of vibrating strings.

Sustain Resonance Indicates the presence of samples or simulation of the sound with the sustain pedal depressed (allowing the strings to vibrate sympathetically).

String Resonance Indicates the presence of samples or simulation of String Resonance—the resonance sound of the strings of non-played notes.

Rhythms/Styles The number of rhythms in a standard digital, or the number of auto-accompaniment styles available in an ensemble digital.

Polyphony The maximum number of sounds the instrument can produce simultaneously. UL=Unlimited

Total Watts Total combined amplifier power.

Speakers The number of individual speakers.

Piano Pedals The number of piano pedals supplied with the model. A number in parentheses indicates the availability of an optional pedal unit with additional pedals.

Half Pedal Indicates that the model supports half-pedaling.

Action Indicates the type of action used, if specified.

Triple-Sensor Keys Indicates the presence of three key sensors, instead of the usual two, for greater touch realism.

Escapement Indicates the presence of an acoustic piano action's escapement feel.

Wood Keys Indicates actions with wooden keys.

Ivory Texture Indicates actions with ivory-textured keytops.

Bluetooth Indicates that the instrument is equipped with Bluetooth for connecting to the Internet.

Vocal Support The model supports some level of vocal performance. This support can vary from the piano simply having a microphone input, to its having the ability to produce the vocalist's voice in multi-part harmony, to pitch-correct the notes sung by the vocalist, or to alter the original voice.

Educational Features The model includes features that specifically support the learning experience. Note that while the ability to record and play back is an important learning tool, it is present on almost all models and so is not included in this definition.

External Storage Indicates the type of external memory storage accessible, such as USB or SanDisk.

USB to Computer Indicates the model's ability to interface with a Mac or PC via USB cable.

USB Digital Audio Indicates the ability to record and play back digital audio via a USB flash drive.

Recording Tracks The number of internal recordable tracks for recording of MIDI files.

Warranty (Parts/Labor) Indicates the manufacturer's warranty coverage period: the first number is the length of the parts coverage; the second number is the length of the labor coverage.

Dimensions Width, Depth, and Height are rounded to the nearest inch.

Weight Weight of the model rounded to the nearest pound.

Brand & Model	Form	Ensemble	Finish	Estimated Price	MSRP	Sound Source	Voices	Key Release	Sustain Resonance	String Resonance	Rhythms/Styles	Polyphony	Total Watts	Speakers	Piano Pedals	Half Pedal
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Artesia

Performer	S		Bk	189		S	12		Y	Y		32	15	4	1	Y
PA-88H+	S		Bk/Wt	379		S	16		Y	Y		64	20	2	1	Y
PA-88W	S		Bk			S	12		Y	Y		32	40	4	1	Y
PE-88 A-10	S		Bk	295		S	137		Y	Y	100	64	15	4	1 (2)	Y
A-20	V		Bk			S	14		Y	Y		64	30	4	1	
Harmony	V		Bk			S	128		Y	Y		64	35	4	3	Y
DP-2	V		Bk	495		S	16		Y	Y		64	20	2	3	Y
DP-3	V		R	599		S	8		Y	Y		64	25	4	2	Y
DP-150e	V		R	699		S	8		Y	Y		64	25	2	3	Y
AG-30	V	E	EP/R	850		S	137		Y	Y	100	64	40	4	3	Y
AG-50	G	E	EP	1,499		S	137		Y	Y	100	128	60	6	3	Y
	G	E	EP	2,399		S	137		Y	Y	100	128	75	6	3	Y

Blüthner e-Klavier

PRO-88 EX	S		ES	3,087	3,396	S	35+ 256GM	Y	Y	Y		256	60	2	1 (3)	Y
Pianette	V		EP	19,651	21,117	S	35+ 256GM	Y	Y	Y		256	150	4	3	Y
e1 Art Style	V		E&MS/ E&BeechS	5,180	5,198	S	35+ 256GM	Y	Y	Y		256	60	4	3	Y
e2 Sonus	V		Bk/Wt	6,542	6,696	S	40+ 256GM	Y	Y	Y		256	100	4	3	Y
e2 Sonus	V		Bk & EP front	7,124	7,336	S	40+ 256GM	Y	Y	Y		256	100	4	3	Y

Casio

PX-770	V		Bk/W/Wt	899	1,349	S	19		Y			128	16	2	3	Y
PX-870	V		Bk/W/Wt	1,199	1,799	S	19	Y	Y	Y		256	40	4	3	Y
PX-5S	S		Wt	1,099	1,699	S	242+ 128GM	Y	Y	Y		256	5	0	1 (2)	
PX-S1100	S		Bk/Wt/Rd	699	1,049	S	18	Y	Y	Y		192	16	2	1 (3)	Y
PX-S3100	S	E	Bk	879	1,179	S	572+ 128GM	Y	Y	Y	200	192	16	2	1 (3)	Y
PX-S6000	S		Bk	1,799	2,399	S	350	Y	Y	Y		256	20	4	3	Y
PX-S7000	S		Bk/Wt	2,499	3,199	S	400	Y	Y	Y		256	20	4	3	Y
PX-S7000	S		Mustard	2,699	3,399	S						256	20	4	3	Y

Brand & Model	Action	Triple-Sensor Keys	Escapement	Wood Keys	Ivory Texture	Bluetooth	Vocal Support	Educational Features	External Storage	USB to Computer	USB Digital Audio	Recording Tracks	Warranty (Parts/Labor)	Dimensions WxDxH (inches)	Weight (Pounds)
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Artesia

Performer	Soft Touch Spring Tension	Y			Y				USB	Y	Y	0	1/3	50x11x3	22
PA-88H+	Weighted Hammer Action	Y			Y				USB	Y	Y	0	1/3	52x14x5	29
PA-88W	Semi-Weighted Spring Action	Y			Y				USB	Y	Y	0	1/3	50x11x3	20
PE-88 A-10	Semi-Weighted Spring Action	Y			Y			Y	USB	Y	Y	2	1/3	55x13x7	27
A-20	Graded Hammer Action									Y		2	1/1	55x13x39	71
Harmony	Graded Hammer Action					Y		Y	USB	Y		2	1/1	54x15x31	93
DP-2	Graded Hammer Action	Y			Y				USB	Y	Y	0	1/3	58x20x9	48
DP-3	Graded Hammer Action	Y			Y			Y	USB	Y	Y	2	3/3	54x40x17	132
DP-150e	Graded Hammer Action	Y			Y			Y	USB	Y	Y	2	3/3	59x22x14	132
AG-30	Graded Hammer Action	Y			Y	Y		Y	USB	Y	Y	2	3/3	59x25x15	154
AG-50	Graded Hammer Action	Y			Y	Y		Y	USB	Y	Y	2	3/3	56x33x36	170
	Graded Hammer Action	Y			Y	Y		Y	USB	Y	Y	2	3/3	56x48x36	240

Blüthner e-Klavier

PRO-88 EX	4-zone graded				Y		Y		USB	Y	Y	1	2	55x17x5	30
Pianette	4-zone graded			Y	Y	Y			USB	Y	Y	1	2	55x25x42	220
e1 Art Style	4-zone graded		Y			Y			USB	Y	Y	1	2	55x17x42	77
e2 Sonus	4-zone graded		Y	Y		Y			USB	Y	Y	1	2	56x16x41	220
e2 Sonus	4-zone graded		Y	Y		Y			USB	Y	Y	1	2	56x16x41	220

Casio

PX-770	Weighted, Scaled, Hammer Action	Y			Y			Y	USB	Y		12	3/3	55x12x31	69
PX-870	Weighted, Scaled, Hammer Action	Y			Y			Y	USB	Y	Y	2	3/3	55x12x30	76
PX-5S	Weighted, Scaled, Hammer Action	Y			Y				USB	Y	Y	8	3/3	52x11x5	24
PX-S1100	Weighted, Scaled, Hammer Action				Y			Y	USB	Y	Y	2	3/3	52x9x4	25
PX-S3100	Weighted, Scaled, Hammer Action				Y	Y	Y	Y	USB	Y	Y	3	3/3	52x9x4	25
PX-S6000	Weighted, Scaled, Hammer Action	Y		Y		Y	Y	Y	USB	Y	Y	2	5/5	52x9x4	32
PX-S7000	Weighted, Scaled, Hammer Action	Y		Y		Y		Y	USB	Y	Y	2	5/5	52x17x29	62
PX-S7000	Weighted, Scaled, Hammer Action	Y		Y		Y		Y	USB	Y	Y	2	5/5	52x17x29	62

Brand & Model	Form	Ensemble	Finish	Estimated Price	MSRP	Sound Source	Voices	Key Release	Sustain Resonance	String Resonance	Rhythms/Styles	Polyphony	Total Watts	Speakers	Piano Pedals	Half Pedal
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Casio (continued)

PX-S5000SC	S		Bk	1,199	1,799	S	23	Y	Y	Y		192	10	2	3	Y
CDP-S160	S	E	Bk/Rd	529	829	S	10	Y	Y	Y		64	16	2	1 (3)	Y
CDP-S360	S	E	Bk	599	899	S	572+ 128GM		Y		200	128	16	2	1 (3)	Y
GP-310	G		Bk/Wt	4,299	4,299	S	26		Y	Y		256	100	6	3	Y
GP-510	G		BkP	6,299	6,299	S	35	Y	Y	Y		256	100	6	3	Y
AP-270	V		Bk/W/Wt	1,199	1,799	S	22	Y	Y	Y		192	16	2	3	Y
AP-S450	V		Bk/Wt/Rw	1,999	2,899	S	26	Y	Y	Y		256	20	2	3	Y
AP-470	V		Bk/W/Wt	1,699	2,299	S	22	Y	Y	Y		256	40	4	3	Y
AP-550	V		Bk/Wt/Rw	2,999	3,699	S	26	Y	Y	Y		256	20	4	3	Y
AP-710	V		Bk	2,699	3,399	S	26	Y	Y	Y		256	60	6	3	Y
AP-750	V		Bk/Wt/Rw	3,399	3,999	S	39	Y	Y	Y		256	24	8	3	Y

Dexibell

VIVO S8	S	E	Wt	3,999	4,399	M/S	180	Y	Y	Y	App	UL		0	1 (3)	Y
VIVO S8M	S	E	Wt	4,199	4,699	M/S	180	Y	Y	Y	App	UL	7	2	1 (3)	Y
VIVO S10	S	E	Wt	4,999	5,499	M/S	180	Y	Y	Y	App	UL	0	0	1 (3)	Y
VIVO H1	S	E	Bk	2,799	3,199	M/S	79	Y	Y	Y	App	UL	70	2	3	Y
VIVO H5	V	E	Bk/Wt	3,699	4,199	M/S	125	Y	Y	Y	App	UL	112	5	3	Y
VIVO H10	V	E	Bk/Wt	4,999	5,499	M/S	125	Y	Y	Y	App	UL	112	5	3	Y
VIVO H10	V	E	EP/WtP/RdP	6,499	7,149	M/S	125	Y	Y	Y	App	UL	112	5	3	Y
VIVO H10MG	G	E	EP/WtP/RdP	10,999	12,099	M/S	125	Y	Y	Y	App	UL	112	15	3	Y

Dynatone

SDP-600	V		EP	3,809	5,795	S	33+ 128GM		Y	Y		256	100	4	3	Y
SDP-600	V		Wt	3,991	6,095	S	33+ 128GM		Y	Y		256	100	4	3	Y
SLP-210	V		R	1,627	2,195	S	18+ 128GM					8124	24	2	3	
SLP-250H	V		Bk	2,173	3,095	S	33+ 128GM		Y	Y		256	30	4	3	Y
DPR-3200H	V	E	Bk	2,900	4,195	S	138	Y	Y	Y	80	256	100	4	3	Y

Brand & Model	Action	Triple-Sensor Keys	Escapement	Wood Keys	Ivory Texture	Bluetooth	Vocal Support	Educational Features	External Storage	USB to Computer	USB Digital Audio	Recording Tracks	Warranty (Parts/Labor)	Dimensions WxDxH (Inches)	Weight (Pounds)
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Casio (continued)

PX-S5000SC	Weighted, Scaled, Hammer Action	Y		Y	Y			Y	USB	Y	Y	2	5/5	52x9x4	25
CDP-S160	Weighted, Scaled, Hammer Action				Y	Y		Y		Y	Y	1	1/1	52x9x4	23
CDP-S360	Weighted, Scaled, Hammer Action				Y			Y	USB	Y		6	3/3	52x9x4	24
GP-310	Weighted, Scaled, Hammer Action	Y		Y	Y	Y		Y	USB	Y	Y	2	5/5	57x19x38	171
GP-510	Weighted, Scaled, Hammer Action	Y		Y	Y			Y	USB	Y	Y	2	5/5	57x19x38	171
AP-270	Weighted, Scaled, Hammer Action	Y		Y	Y			Y		Y		2	5/5	56x17x32	81
AP-S450	Weighted, Scaled, Hammer Action	Y		Y	Y	Y		Y	USB	Y	Y	2	5/5	54x11x34	82
AP-470	Weighted, Scaled, Hammer Action	Y			Y			Y	USB	Y	Y	2	5/5	54x17x33	96
AP-550	Weighted, Scaled, Hammer Action	Y		Y		Y		Y	USB	Y	Y	2	5/5	55x17x35	109
AP-710	Weighted, Scaled, Hammer Action	Y			Y			Y	USB	Y	Y	2	5/5	54x17x36	106
AP-750	Weighted, Scaled, Hammer Action	Y		Y	Y	Y		Y	USB	Y	Y	2	5/5	55x17x36	118

Dexibell

VIVO S8	Progressive Hammer	Y			Y	Y		Y	USB	Y	Y	0	5	50x14x5	39
VIVO S8M	Progressive Hammer	Y				Y		Y	USB	Y	Y	0	5	50x15x5	34
VIVO S10	Progressive Hammer	Y		Y	Y	Y		Y	USB	Y	Y	0	5	59x21x9	49
VIVO H1	Weighted	Y						Y	USB	Y	Y	0	5	56x14x31	99
VIVO H5	Weighted, graded	Y	Y	Y	Y	Y		Y	USB	Y	Y	0	5	56x15x31	121
VIVO H10	Weighted, graded	Y	Y	Y	Y	Y	Y	Y	USB	Y	Y	0	5	56x15x31	121
VIVO H10	Weighted, graded	Y	Y	Y	Y	Y	Y	Y	USB	Y	Y	0	5	56x15x31	121
VIVO H10MG	Weighted, graded	Y	Y	Y	Y	Y	Y	Y	USB	Y	Y	0	5	56x36x31	194

Dynatone

SDP-600	New RHA-3W	Y		Y						Y	Y	1	3/3	55x16x39	218
SDP-600	New RHA-3W	Y		Y						Y	Y	1	3/3	55x16x39	218
SLP-210	New RHA							Y		Y	Y	2	3/3	54x16x33	75
SLP-250H	ARHA-I				Y			Y		Y	Y	1	3/3	54x16x33	95
DPR-3200H	ARHA-3I	Y			Y			Y	USB	Y	Y	2	3/3	55x19x35	127

Brand & Model	Form	Ensemble	Finish	Estimated Price	MSRP	Sound Source	Voices	Key Release	Sustain Resonance	String Resonance	Rhythms/Styles	Polyphony	Total Watts	Speakers	Piano Pedals	Half Pedal
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Dynatone(continued)

DPR-3500	V	E	Bk	3,445	5,095	S	138	Y	Y	Y	80	256	100	4	3	Y
SGP-600	G		EP	5,173	7,695	S	33+ 128GM		Y	Y		256	100	4	3	Y
SGP-600	G		WtP	5,355	7,995	S	33+ 128GM		Y	Y		256	100	4	3	Y
GPR-3500	G	E	EP	5,900	8,895	S	138	Y	Y	Y	80	256	100	6	3	Y
GPR-3500	G	E	WtP	6,082	9,195	S	138	Y	Y	Y	80	256	100	6	3	Y
VGP-4000Q	G	E	EP	9,173	14,495	S	138	Y	Y	Y	80	256	100	6	3	Y
VGP-4000Q	G	E	WtP	9,355	14,795	S	138	Y	Y	Y	80	256	100	6	3	Y

Kawai

ES120	S		Bk/Lg/Wt	949	1,099	S	25	Y	Y	Y	100	192	20	2	3	Y
ES520	S		Bk/Wt	1,399	2,099	S	34	Y	Y	Y	100	192	40	2	1 (3)	Y
ES920	S		Bk/Wt	1,899	2,899	S	38	Y	Y	Y	100	256	40	2	1 (3)	Y
MP7SE	S		Bk	2,299	2,799	S	256	Y	Y	Y	100	256	0	0	1 (3)	Y
MP11SE	S		Bk	3,599	4,299	S	40	Y	Y	Y	100	256	0	0	3	Y
VPC1	S		Bk	2,499	2,999		0					0	0	0	3	Y
KDP75	V		Bk/Wt	999	1,199	S	15	Y		Y		192	16	2	3	Y
KDP120	V		R/WtS/ES	1,499	1,899	S	15	Y		Y		192	40	2	3	Y
NV5s	V		EP	9,999	12,499	M/S	90	Y	Y	Y	100	256	135	6	3	Y
NV10s	G		EP	15,199	18,999	M/S	90	Y	Y	Y	100	256	135	7	3	Y
DG30	G		EP	6,299	8,599	S	355	Y	Y	Y	100	256	40	4	3	Y
CN201	V		ES/R/WtS	2,299	2,799	S	11	Y	Y	Y	19	192	40	2	3	Y
CN301	V		ES/R/WtS	3,099	3,799	S	32	Y	Y	Y	100	256	40	4	3	Y
CA401	V		R/WtS/ES	3,899	3,099	S	19	Y	Y	Y		192	40	4	3	Y
CA501	V		R/WtS/ES	4,999	3,999	S	45	Y	Y	Y	100	256	100	4	3	Y
CA701	V		EP	5,599	6,899	S	96	Y	Y	Y	100	256	110	6	3	Y
CA701	V		ES/R/WtS	4,899	6,099	S	96	Y	Y	Y	100	256	110	6	3	Y
CA901	V		EP	7,299	9,099	S	96	Y	Y	Y	100	256	135	6	3	Y
CA901	V		ES/R/WtS	6,399	7,999	S	96	Y	Y	Y	100	256	135	6	3	Y

Brand & Model	Action	Triple-Sensor Keys	Escapement	Wood Keys	Ivory Texture	Bluetooth	Vocal Support	Educational Features	External Storage	USB to Computer	USB Digital Audio	Recording Tracks	Warranty (Parts/Labor)	Dimensions WxDxH (Inches)	Weight (Pounds)
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Dynatone(continued)

DPR-3500	New RHA-3W	Y		Y			Y	Y	USB	Y	Y	2	3/3	55x19x35	119
SGP-600	New RHA-3W	Y		Y						Y	Y	1	3/3	55x36x31	176
SGP-600	New RHA-3W	Y		Y						Y	Y	1	3/3	55x36x31	176
GPR-3500	New RHA-3W	Y		Y			Y	Y	USB	Y	Y	2	3/3	56x46x36	209
GPR-3500	New RHA-3W	Y		Y			Y	Y	USB	Y	Y	2	3/3	56x46x36	209
VGP-4000Q	New RHA-3W	Y		Y			Y	Y	USB	Y	Y	2	3/3	60x56x40	440
VGP-4000Q	New RHA-3W	Y		Y			Y	Y	USB	Y	Y	2	3/3	60x56x40	440

Kawai

ES120	RHC	Y				Y			USB	Y	Y	2	3/3	51x11x6	27
ES520	RHCII	Y				Y			USB	Y	Y	2	3/3	53x15x6	32
ES920	RHIII	Y	Y		Y	Y			USB	Y	Y	2	3/3	53x15x6	37
MP7SE	RHIII	Y	Y		Y				USB	Y	Y	1	3/1	53x13x7	45
MP11SE	GF	Y	Y	Y	Y				USB	Y	Y	1	3/1	58x18x8	72
VPC1	RM3II	Y	Y	Y	Y					Y		0	3/1	54x18x8	65
KDP75	RHC							Y		Y		1	3/3	54x16x34	77
KDP120	RHCII	Y				Y		Y		Y		1	3/3	54x16x34	86
NV5s	Millennium III UP	Y	Y	Y	Y	Y		Y	USB	Y	Y	2	5/5	59x18x43	249
NV10s	Millennium III GP	Y	Y	Y	Y	Y		Y	USB	Y	Y	2	5/5	58x25x36	291
DG30	RHIII	Y	Y		Y	Y		Y	USB	Y	Y	2	5/5	58x34x35	176
CN201	RHIII	Y	Y	Y	Y	Y		Y	USB	Y		3	5/5	53x16x34	95
CN301	RHIII	Y	Y	Y	Y	Y		Y	USB	Y		2	5/5	55x17x34	105
CA401	GFC	Y	Y	Y	Y	Y		Y	USB	Y	Y		5/5	53x19x36	127
CA501	GFC	Y	Y	Y	Y	Y		Y	USB	Y	Y	2	5/5	56x19x36	145
CA701	GFIII	Y	Y	Y	Y	Y		Y	USB	Y	Y	2	5/5	57x19x38	168
CA701	GFIII	Y	Y	Y	Y	Y		Y	USB	Y	Y	2	5/5	57x19x38	168
CA901	GFIII	Y	Y	Y	Y	Y		Y	USB	Y	Y	2	5/5	57x18x39	201
CA901	GFIII	Y	Y	Y	Y	Y		Y	USB	Y	Y	2	5/5	57x18x39	182

Brand & Model	Form	Ensemble	Finish	Estimated Price	MSRP	Sound Source	Voices	Key Release	Sustain Resonance	String Resonance	Rhythms/Styles	Polyphony	Total Watts	Speakers	Piano Pedals	Half Pedal
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Kawai (continued)

CA701	V		EP	5,599	6,899		96	Y	Y	Y	100	256	110	6	3	Y
CA701	V		ES/R/WtS	4,899	6,099		96	Y	Y	Y	100	256	110	6	3	Y
CA901	V		EP	7,299	9,099		96	Y	Y	Y	100	256	135	6	3	Y
CA901	V		ES/R/WtS	6,399	7,999		96	Y	Y	Y	100	256	135	6	3	Y

Korg

B2	S		Bk/Wt	550	800	S	12		Y	Y		120	30	2	1 (3)	Y
B2N	S		Bk	520	800	S	12		Y	Y		120	30	2	1 (3)	Y
SP280	S		Bk	900	1,400	S	30					120	44	2	1	Y
SV-2-88	S		Bk	2,200	3,400	S	72		Y	Y		128	0	0	1	Y
SV-2-88SP	S		Wt	2,400	3,700	S	72		Y	Y		128	30	2	1	Y
D1	S		Bk	700	1,200	S	30	Y	Y	Y		120	0	0	1	Y
XE20	V	E	Bk	850	1,300	S	705		Y		280	184	36	2	1 (3)	Y
XE20SP	V	E	Bk	950	1,500	S	705		Y	Y	280	184	36	2	3	Y
B2SP	V		Bk/Wt	650	1,000	S	12		Y			120	30	2	3	Y
LP180	V		Bk/Wt	700	1,100	S	10					120	22	2	3	Y
LP380U	V		Bk/Wt/R	1,250	1,500	S	30					120	44	2	3	Y
GB1 Air	V		Bk/Wt/R	2,000	2,200	S	32	Y	Y	Y		120	80	4	3	Y
C1 Air	V		Bk/Wt/R	1,600	1,800	S	30	Y	Y	Y		120	50	2	3	Y

Kurzweil

MPS-110	S		Bk	1,070	1,399	S	152		Y		10	256	24	4	2	Y
MPS-120	S		Bk	1,290	1,799	S	152		Y		10	256	24	4	2	Y
KA-90	S	E	Bk	700	859	S	20		Y		50	128	60	4	1	
CUP-1	V		EP	3,200	4,399	S	1	Y	Y	Y		256	100	4	3	Y
CUP-410	V		R/Wt	2,000	2,799	S	50	Y	Y	Y		256	70	4	3	Y
KAG-100	G	E	EP	2,700	4,399	S	200		Y		100	64	35	4	3	
MPG-100	G	E	EP	4,300	6,499	S	500		Y		200	128	60	4	3	Y

Brand & Model	Action	Triple-Sensor Keys	Escapement	Wood Keys	Ivory Texture	Bluetooth	Vocal Support	Educational Features	External Storage	USB to Computer	USB Digital Audio	Recording Tracks	Warranty (Parts/Labor)	Dimensions WxDxH (Inches)	Weight (Pounds)
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Kawai (continued)

CA701	GFIII	Y	Y	Y	Y	Y		Y	USB	Y	Y	2	5/5	57x19x38	168
CA701	GFIII	Y	Y	Y	Y	Y		Y	USB	Y	Y	2	5/5	57x19x38	168
CA901	GFIII	Y	Y	Y	Y	Y		Y	USB	Y	Y	2	5/5	57x18x39	201
CA901	GFIII	Y	Y	Y	Y	Y		Y	USB	Y	Y	2	5/5	57x18x39	182

Korg

B2	NH							Y		Y		0	1/1	52x14x5	26
B2N	NH							Y		Y		0	1/1	52x14x5	21
SP280	NH											0	1/1	54x16x31	42
SV-2-88	RH3									Y		0	1/1	53x14x6	45
SV-2-88SP	RH3									Y		0	1/1	53x14x6	48
D1	RH3											0	1/1	53x11x5	36
XE20	NH									Y		12	1/1	52x14x30	26
XE20SP	NH									Y		12	1/1	52x14x30	47
B2SP	NH							Y		Y		0	1/1	52x14x30	47
LP180	NH											0	1/1	54x11x31	51
LP380U	RH3							Y		Y	Y	0	5/5	53x14x30	82
GB1 Air	RH3					Y		Y		Y		2	5/5	53x15x33	91
C1 Air	RH3					Y		Y		Y		2	5/5	53x14x31	78

Kurzweil

MPS-110	Weighted, graded	Y				Y				Y	Y	0	3/2	52x15x5	36
MPS-120	Weighted, graded	Y		Y		Y				Y	Y	0	3/2	52x15x5	38
KA-90	Weighted									Y		1	3/2	54x14x5	27
CUP-1	Weighted, graded					Y	Y	Y		Y	Y	0	3/2	56x17x42	221
CUP-410	Weighted, graded	Y				Y		Y		Y	Y	1	3/2	55x18x36	113
KAG-100	Weighted					Y		Y	USB	Y	Y	2	3/2	56x30x35	150
MPG-100	Weighted, graded	Y						Y		Y		6	3/2	56x36x35	212

Brand & Model	Form	Ensemble	Finish	Estimated Price	MSRP	Sound Source	Voices	Key Release	Sustain Resonance	String Resonance	Rhythms/Styles	Polyphony	Total Watts	Speakers	Piano Pedals	Half Pedal
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Nord

Nord Grand	S		Rd/Bk	3,699	4,499	S	400		Y	Y		120	0	0	3	Y
Nord Piano 5 88	S		Rd	3,499	3,999	S	400		Y	Y		120	0	0	3	Y

Physis

H1	S		Alu	2,995	4,995	M	192	Y	Y	Y		UL	0	0	3	Y
H2	S		Alu	2,295	4,295	M	192	Y	Y	Y		UL	0	0	3	Y
K4EX	S		Bl	2,640	3,795	M	192	Y	Y	Y		UL	0	0	3	Y
V100	V		PE/PRd/ PWT/SG/PBI	6,899	9,695	M	192	Y	Y	Y		UL	150	6	3	Y
G1000	G		EP			M	192	Y	Y	Y		UL	160	6	3	Y

Roland

RD-88	S		Bk	1,499		M/S		Y	Y	Y		128/256	12	2	1 (3)	Y
RD-2000	S		Bk	2,899		M		Y	Y	Y	200	UL/128	0	0	1 (3)	Y
GO:PIANO88	S		Bk	399		S			Y			128	20	2	1	
FP-30X	S	E	Bk/Wt	859		M/S		Y	Y	Y	21	256	22	2	1 (3)	Y
FP-60X	S	E	Bk/Wt	1,229		M/S		Y	Y	Y	21	256	26	2	1 (3)	Y
FP-90X	S	E	Bk/Wt	2,449		M		Y	Y	Y	21	UL/256	60	4	1 (3)	Y
FRP-1	V		Bk	699		M/S		Y	Y	Y		96	12	2	1	Y
DP-603	V	E	Bk	2,999		M	319	Y	Y	Y	21	UL/384	24	2	3	Y
DP-603	V	E	EP	3,499		M	319	Y	Y	Y	21	UL/384	24	2	3	Y
DP-603	V	E	WtP	3,599		M	319	Y	Y	Y	21	UL/384	24	2	3	Y
HP-702	V	E	O/R/ES/Wt	2,599	2,599	M	324	Y	Y	Y	21	UL/384	28	2	3	Y
HP-704	V	E	O/R/ES/Wt	3,459	3,459	M	324	Y	Y	Y	21	UL/384	60	4	3	Y
HP-704	V	E	EP	4,099	4,099	M	324	Y	Y	Y	21	UL/384	60	4	3	Y
LX-705	V	E	O/R/ES	4,099	4,099	M	324	Y	Y	Y	21	UL/256	60	4	3	Y
LX-705	V	E	EP	4,799	4,799	M	324	Y	Y	Y	21	UL/256	60	4	3	Y
LX-706	V	E	R/ES	4,999	4,999	M	324	Y	Y	Y	21	UL/256	74	6	3	Y
LX-706	V	E	EP	5,499	5,499	M	324	Y	Y	Y	21	UL/256	74	6	3	Y
LX-708	V	E	ES	6,899	6,899	M	324	Y	Y	Y	21	UL/256	74	8	3	Y
LX-708	V	E	EP	7,699	7,699	M	324	Y	Y	Y	21	UL/256	74	8	3	Y

Brand & Model	Action	Triple-Sensor Keys	Escapement	Wood Keys	Ivory Texture	Bluetooth	Vocal Support	Educational Features	External Storage	USB to Computer	USB Digital Audio	Recording Tracks	Warranty (Parts/Labor)	Dimensions WxDxH (Inches)	Weight (Pounds)
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Nord

Nord Grand	Kawai Weighted	Y			Y					Y		0	1/1	51x15x7	46
Nord Piano 5 88	Fatar Weighted	Y								Y		0	1/1	51x13x5	40

Physis

H1	Tri-sensor, Hybrid	Y	Y	Y	Y				USB	Y	Y	16	3/1	54x13x4	58
H2	Lightweight Hammer, 3 sensors	Y	Y						USB	Y	Y	16	3/1	54x13x4	45
K4EX	Tri-sensor, Hybrid	Y	Y						USB	Y	Y	16	3/1	51x14x5	40
V100	Tri-sensor, Hybrid	Y	Y	Y	Y				USB	Y	Y	16	3/1	58x17x46	233
G1000	Tri-sensor, Hybrid	Y	Y	Y	Y				USB	Y		2	3/1	57x40x56	288

Roland

RD-88	PHA-4 Standard	Y	Y		Y		Y		USB	Y	Y		3/2	51x11x6	30
RD-2000	PHA-50 Concert	Y	Y	Y	Y				USB	Y	Y	1	3/2	56x15x6	55
GO:PIANO88	Touch Sensitive					Y		Y		Y			1/90	51x11x5	16
FP-30X	PHA-4 Standard	Y	Y		Y	Y		Y	USB	Y	Y	3	5/2	51x11x6	31
FP-60X	PHA-4 Standard	Y	Y		Y	Y	Y	Y	USB	Y	Y	3	5/2	51x14x5	42
FP-90X	PHA-50 Concert	Y	Y	Y	Y	Y	Y	Y	USB	Y	Y	3	5/2	53x15x5	52
FRP-1	PHA-4 Standard	Y	Y		Y	Y		Y		Y			3/2	51x13x36	44
DP-603	PHA-50 Concert	Y	Y	Y	Y	Y		Y	USB	Y	Y	3	5/2	55x14x31	104
DP-603	PHA-50 Concert	Y	Y	Y	Y	Y		Y	USB	Y	Y	3	5/2	55x14x31	104
DP-603	PHA-50 Concert	Y	Y	Y	Y	Y		Y	USB	Y	Y	3	5/2	55x14x31	104
HP-702	PHA-4 Standard	Y	Y		Y	Y		Y	USB	Y	Y	3	5/2	54x18x42	120
HP-704	PHA-50 Concert	Y	Y	Y	Y	Y		Y	USB	Y	Y	3	10/10	54x19x44	131
HP-704	PHA-50 Concert	Y	Y	Y	Y	Y		Y	USB	Y	Y	3	10/10	54x19x44	134
LX-705	PHA-50 Concert	Y	Y	Y	Y	Y		Y	USB	Y	Y	3	10/10	54x18x41	164
LX-705	PHA-50 Concert	Y	Y	Y	Y	Y		Y	USB	Y	Y	3	10/10	54x18x41	167
LX-706	PHA-100 Hybrid Grand	Y	Y	Y	Y	Y		Y	USB	Y	Y	3	10/10	54x19x44	212
LX-706	PHA-100 Hybrid Grand	Y	Y	Y	Y	Y		Y	USB	Y	Y	3	10/10	54x19x44	216
LX-708	PHA-100 Hybrid Grand	Y	Y	Y	Y	Y		Y	USB	Y	Y	3	10/10	55x19x46	240
LX-708	PHA-100 Hybrid Grand	Y	Y	Y	Y	Y		Y	USB	Y	Y	3	10/10	55x19x46	243

Brand & Model	Form	Ensemble	Finish	Estimated Price	MSRP	Sound Source	Voices	Key Release	Sustain Resonance	String Resonance	Rhythms/Styles	Polyphony	Total Watts	Speakers	Piano Pedals	Half Pedal
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Roland (continued)

LX-708	V	E	WtP	7,899	7,899	M	324	Y	Y	Y	21	UL/256	74	8	3	Y
F-140R	V	E	Bk/Wt	1,399		M/S	316	Y	Y	Y	72	128	24	2	3	Y
F-701	V	E	Bk/Wt/O	1,549		M/S	324	Y	Y	Y	21	256	24	2	3	Y
RP-102	V	E	Bk	1,099		M/S	318	Y	Y	Y	21	128	12	2	3	Y
RP-501R	V	E	Bk/Wt/R	1,629		M/S	316	Y	Y	Y	72	128	24	2	3	Y
RP-701	V	E	Bk/Wt/R/O	1,729		M/S	324	Y	Y	Y	21	256	24	2	3	Y
GP-607 (Mini Grand)	G	E	EP	6,599	6,599	M	319	Y	Y	Y	21	UL/384	70	5	3	Y
GP-607 (Mini Grand)	G	E	WtP	6,799	6,799	M	319	Y	Y	Y	21	UL/384	70	5	3	Y
GP-609 (Grand Piano)	G	E	EP	11,299	11,299	M	319	Y	Y	Y	21	UL/384	74	7	3	Y
GP-609 (Grand Piano)	G	E	WtP	11,599	11,599	M	319	Y	Y	Y	21	UL/384	74	7	3	Y

Samick

SG-120	G	E	EP	4,179	4,595	S	377	Y	Y	Y	353	128	60	6	3	Y
SG-120	G	E	WtP	4,320	4,750	S	377	Y	Y	Y	353	128	60	6	3	Y
SG-120	G	E	RdP	4,452	4,895	S	377	Y	Y	Y	353	128	60	6	3	Y
SG-500	G	E	EP	5,230	5,750	S	377	Y	Y	Y	352	128	80	8	3	Y
SG-500	G	E	WtP	5,384	5,920	S	377	Y	Y	Y	352	128	80	8	3	Y
SG-500	G	E	RdP	5,502	6,050	S	377	Y	Y	Y	352	128	80	8	3	Y

Studiologic

Numa X Piano GT	S		WG/Bk	1,999	2,999	M	200	Y	Y	Y		300	0	0	3	Y
Numa X Piano 88	S		Bk	1,499	2,499	M	200	Y	Y	Y		300	0	0	1	

Suzuki

VG-88	V		R	5,500		S	16+ 128GM		Y	Y		189	40	4	3	
CTP-88	V	E	M	3,300		S	122+ 128GM		Y	Y	100	128	60	4	3	
MDG-300	G	E	EP	3,000		S	122+ 128GM		Y	Y	100	128	120	6	3	
MDG-330	G	E	EP	3,000		S	122+ 128GM		Y	Y	100	128	120	6	3	
MDG-400	G		EP	6,000		S	122+ 128GM		Y	Y	100	128	120	6	3	

Brand & Model	Action	Triple-Sensor Keys	Escapement	Wood Keys	Ivory Texture	Bluetooth	Vocal Support	Educational Features	External Storage	USB to Computer	USB Digital Audio	Recording Tracks	Warranty (Parts/Labor)	Dimensions WxDxH (Inches)	Weight (Pounds)
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Roland (continued)

LX-708	PHA-100 Hybrid Grand	Y	Y	Y	Y	Y		Y	USB	Y	Y	3	10/10	55x19x46	243
F-140R	PHA-4-Standard	Y	Y		Y	Y		Y	USB	Y	Y	1	5/2	54x14x36	76
F-701	PHA-4-Standard	Y	Y		Y	Y		Y	USB	Y	Y	3	5/2	54x14x36	79
RP-102	PHA4-Standard	Y	Y		Y	Y		Y		Y		0	5/2	54x17x39	83
RP-501R	PHA-4 Standard	Y	Y		Y	Y		Y	USB	Y	Y	1	5/2	54x17x39	81
RP-701	PHA-4 Standard	Y	Y		Y	Y		Y	USB	Y	Y	3	5/2	54x18x40	101
GP-607 (Mini Grand)	PHA-50 Concert	Y	Y	Y	Y	Y		Y	USB	Y	Y	3	10/10	55x37x35	223
GP-607 (Mini Grand)	PHA-50 Concert	Y	Y	Y	Y	Y		Y	USB	Y	Y	3	10/10	55x37x35	223
GP-609 (Grand Piano)	PHA-50 Concert	Y	Y	Y	Y	Y		Y	USB	Y	Y	3	10/10	57x59x62	326
GP-609 (Grand Piano)	PHA-50 Concert	Y	Y	Y	Y	Y		Y	USB	Y	Y	3	10/10	57x59x62	326

Samick

SG-120	Graded	Y				Y	Y	Y	USB	Y	Y	5	3/3	56x35x29	170
SG-120	Graded	Y				Y	Y	Y	USB	Y	Y	5	3/3	56x35x29	170
SG-120	Graded	Y				Y	Y	Y	USB	Y	Y	5	3/3	56x35x29	170
SG-500	Graded	Y				Y	Y	Y	USB	Y	Y	5	3/3	56x49x35	290
SG-500	Graded	Y				Y	Y	Y	USB	Y	Y	5	3/3	56x49x35	290
SG-500	Graded	Y				Y	Y	Y	USB	Y	Y	5	3/3	56x49x35	290

Studiologic

Numa X Piano GT	Fatar Weighted	Y			Y					Y	Y	0	2/2	50x12x5	48
Numa X Piano 88	Fatar Weighted	Y								Y	Y	0	2/2	50x12x5	31

Suzuki

VG-88	Graded					Y	Y			Y		1	1/1	58x19x41	236
CTP-88	Graded						Y		SD	Y		3	1/1	54x20x40	175
MDG-300	Graded						Y		SD	Y		3	1/1	55x30x36	218
MDG-330	Graded						Y		SD	Y		3	1/1	57x39x36	330
MDG-400	Graded						Y		SD	Y		3	1/1	55x49x35	315

Brand & Model	Form	Ensemble	Finish	Estimated Price	MSRP	Sound Source	Voices	Key Release	Sustain	Resonance	String Resonance	Rhythms/Styles	Polyphony	Total Watts	Speakers	Piano Pedals	Half Pedal
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Williams

Legato III	S		Bk	219	299		10		Y				64	40	2	1	
Allegro III	S		Bk	299	399		10		Y				64	60	2	1	
Rhapsody 2	V		WG/EP	599	599		12		Y				64	60	2	2	
Rhapsody III	V		WG/EP	499	649		12						128	60	2	2	
Overture 2	V		EP/RdM	799	899		19+ 128GM		Y				64	60	4	3	
Overture III	V		EP/RdM	879	1,099		43+ 128GM						240	80	4	3	
Symphony Grand	G	E	EP/RdM	1,699	1,699		46+ 128GM	Y	Y	Y	120	128	60	6	3		
Symphony Grand II	G	E	EP/RdM/ Wt	1,899	2,299		44+ 128GM	Y	Y	Y	180	256	100	8	3		
Symphony Concert	G	E	EP/RdM	3,199	3,199		44+ 128GM	Y	Y	Y	180	256	100	8	3		

Yamaha

P45	S		Bk	550	599	S	10						64	12	2	1	Y
P121	S		Bk/Wt	630	899	M/S	24		Y				192		4		
P125	S		Bk/Wt	700	999	S	24				20	192	14	4	1 (3)	Y	
P515	S		Bk/Wt	1,600	1,999	S	40+ 480XG	Y	Y		40	256	40	4	1 (3)	Y	
CP300	S		Bk	2,500	3,499	S	50+ 480XG	Y	Y			128	60	2	3	Y	
CP40 Stage	S		Bk	1,400	2,399	M/S	297	Y	Y			128	0	0	1 (2)	Y	
CP4 Stage	S		Bk	2,000	2,699	M/S	433	Y	Y			128	0	0	1 (2)	Y	
CP1	S		Bk	5,000	5,999	M/S	17	Y	Y			128	0	0	3	Y	
YDP145	V		Bk/R	1,300	1,599	S	10		Y			192	16	2	3	Y	
YDPS35	V		Bk/Wt	1,200	1,499	S	10		Y			192	16	2	3	Y	
YDP165	V		Bk/R	1,800	2,399	S	10		Y			192	40	4	3	Y	
YDPS55	V		Bk/Wt	1,600	1,999	S	10					192	40	4	3	Y	
YDP184	V		R	2,400	2,799	S	24	Y	Y	Y		256	60	2	3	Y	
CSP150	V	E	Bk	3,800	4,199	S	721+ 480XG	Y	Y	Y	470	256	60	2	3	Y	
CSP150	V	E	EP	4,300	4,699	S	721+ 480XG	Y	Y	Y	470	256	60	2	3	Y	
CSP170	V	E	Bk	5,150	5,599	S	721+ 480XG	Y	Y	Y	470	256	180	4	3	Y	

Brand & Model	Action	Triple-Sensor Keys	Escapement	Wood Keys	Ivory Texture	Bluetooth	Vocal Support	Educational Features	External Storage	USB to Computer	USB Digital Audio	Recording Tracks	Warranty (Parts/Labor)	Dimensions WxDxH (Inches)	Weight (Pounds)
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Williams

Legato III	Semi-Weighted					Y		Y		Y		0	1/1	50x11x4	19
Allegro III	Weighted					Y		Y		Y		1	1/1	52x5x13	30
Rhapsody 2	Weighted									Y		2	1/1	54x16x31	83
Rhapsody III	Graded Weighted					Y				Y	Y	2	1/1	54x16x31	95
Overture 2	Weighted							Y	USB	Y		2	1/1	55x19x34	117
Overture III	Graded Weighted					Y		Y	USB	Y	Y	2	1/1	55x42x21	159
Symphony Grand	Weighted					Y		Y	USB	Y	Y	4	1/1	54x35x36	163
Symphony Grand II	Weighted					Y		Y	USB	Y	Y	4	1/1	55x37x38	225
Symphony Concert	Graded Weighted					Y		Y	USB	Y	Y	4	1/1	55x47x41	287

Yamaha

P45	GHS									Y		0	3/3	52x12x6	26
P121	GHS									Y		0	3/3	44x12x7	22
P125	GHS									Y	Y	2	3/3	52x12x6	26
P515	NWX	Y	Y	Y	Y	Y			USB	Y	Y	16	3/3	53x14x7	48
CP300	GH									Y		16	3/3	54x18x7	72
CP40 Stage	GH								USB	Y	Y	0	3/3	52x14x6	36
CP4 Stage	NW-GH3	Y			Y	Y			USB	Y	Y	0	3/3	52x14x6	39
CP1	NW-Stage				Y	Y			USB	Y		0	3/3	55x17x7	60
YDP145	GHS									Y	Y	2	3/3	54x17x33	84
YDPS35	GHS									Y	Y	2	3/3	54x17x31	80
YDP165	GH3	Y				Y				Y	Y	2	3/3	54x17x34	93
YDPS55	GH3	Y				Y				Y	Y	2	3/3	55x12x31	80
YDP184	GH3	Y				Y			USB	Y		16	3/3	57x36x18	123
CSP150	GH3X	Y	Y			Y		Y	USB-Tablet	Y	Y	16	5/5	56x18x40	127
CSP150	GH3X	Y	Y			Y		Y	USB-Tablet	Y	Y	17	5/6	56x18x40	127
CSP170	NWX	Y	Y	Y		Y		Y	USB-Tablet	Y	Y	18	5/7	56x18x40	147

Brand & Model	Form	Ensemble	Finish	Estimated Price	MSRP	Sound Source	Voices	Key Release	Sustain Resonance	String Resonance	Rhythms/Styles	Polyphony	Total Watts	Speakers	Piano Pedals	Half Pedal
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Yamaha*(continued)*

CSP170	V	E	EP	5,750	6,199		721+ 480XG	Y	Y	Y	470	256	180	4	3	Y
CLP725	V		Bk/R	2,000	2,299		10	Y	Y	Y	0	256	40	2	3	Y
CLP725	V		EP	2,400	2,699		10	Y	Y	Y	0	256	40	2	3	Y
CLP735	V		Bk/DW/R/ Wt	2,900	3,199		38	Y	Y	Y	20	256	60	2	3	Y
CLP735	V		EP	3,400	3,699		38	Y	Y	Y	20	256	60	2	3	Y
CLP745	V		Bk/DW/R/ Wt	3,800	4,199		38	Y	Y	Y	20	256	200	4	3	Y
CLP745	V		EP	4,300	4,699		38	Y	Y	Y	20	256	200	4	3	Y
CLP775	V		Bk/DW/R/ Wt	5,000	5,499		38	Y	Y	Y	20	256	184	6	3	Y
CLP775	V		EP	5,600	6,199		38	Y	Y	Y	20	256	184	6	3	Y
CLP785	V		Bk	6,400	6,899		53+ 480 XG	Y	Y	Y	20	256	300	6	3	Y
CLP785	V		EP	7,200	7,699		53+ 480 XG	Y	Y	Y	20	256	300	6	3	Y
CLP785	V		WtP	8,200	8,799		53+ 480 XG	Y	Y	Y	20	256	300	6	3	Y
CVP701	V	E	Bk	4,300	5,299		777+ 480XG	Y	Y	Y	310	256	50	2	3	Y
CVP701	V	E	EP	5,150	6,199		777+ 480XG	Y	Y	Y	310	256	50	2	3	Y
CVP805	V	E	Bk	8,000	9,199		1315+ 480XG	Y	Y	Y	525	256	130	4	3	Y
CVP805	V	E	EP	8,700	9,999		1315+ 480XG	Y	Y	Y	525	256	130	4	3	Y
CVP809	V	E	Bk	12,800	14,499		1605+ 480XG	Y	Y	Y	675	256	260	7	3	Y
CVP809	V	E	EP	13,500	14,999		1605+ 480XG	Y	Y	Y	675	256	260	7	3	Y
CVP809	V	E	WtP	14,200	15,999		1605+ 480XG	Y	Y	Y	675	256	260	7	3	Y
NU1X	V		EP	6,816	7,999		15	Y	Y	Y		256	180	4	3	Y
NU1X	V		WtP	7,089	8,199		15	Y	Y	Y		256	180	4	3	Y
N1X	G		EP	9,998	11,399		15	Y	Y	Y		256	180	6	3	Y
N2	G		EP	12,998	15,499		5	Y	Y	Y		256	500	12	3	Y
N3X	G		EP	19,362	22,899		10	Y	Y	Y		256	500	12	3	Y
CLP765GP	G		EP	6,000	6,499		38	Y	Y	Y	20	256	184	4	3	Y
CLP765GP	G		WtP	6,800	7,399		38	Y	Y	Y	20	256	184	4	3	Y

Brand & Model	Action	Triple-Sensor Keys	Escapement	Wood Keys	Ivory Texture	Bluetooth	Vocal Support	Educational Features	External Storage	USB to Computer	USB Digital Audio	Recording Tracks	Warranty (Parts/Labor)	Dimensions WxDxH (Inches)	Weight (Pounds)
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Yamaha(continued)

CSP170	NWX	Y	Y	Y	Y		Y	Y	USB-Tablet	Y	Y	19	5/8	56x18x40	147
CLP725	GrandTouch-S	Y	Y		Y			Y	USB	Y	Y	2	5/5	54x17x34	100
CLP725	GrandTouch-S	Y	Y		Y			Y	USB	Y	Y	2	5/5	54x17x34	100
CLP735	GrandTouch-S	Y	Y		Y			Y	USB	Y	Y	16	5/5	58x19x37	125
CLP735	GrandTouch-S	Y	Y		Y			Y	USB	Y	Y	16	5/5	58x19x37	132
CLP745	GrandTouch-S	Y	Y		Y	Y		Y	USB	Y	Y	16	5/5	58x19x37	132
CLP745	GrandTouch-S	Y	Y		Y	Y		Y	USB	Y	Y	16	5/5	58x19x37	138
CLP775	GrandTouch	Y	Y	Y	Y	Y		Y	USB	Y	Y	2	5/5	58x19x45	157
CLP775	GrandTouch	Y	Y	Y	Y	Y		Y	USB	Y	Y	2	5/5	58x19x45	163
CLP785	GrandTouch-S	Y	Y	Y	Y	Y		Y	USB	Y	Y	16	5/5	58x19x41	185
CLP785	GrandTouch-S	Y	Y	Y	Y	Y		Y	USB	Y	Y	16	5/5	58x19x41	191
CLP785	GrandTouch-S	Y	Y	Y	Y	Y		Y	USB	Y	Y	16	5/5	58x19x41	185
CVP701	GH3X		Y		Y		Y	Y	USB	Y	Y	16	5/5	53x24x36	130
CVP701	GH3X	Y	Y		Y		Y	Y	USB	Y	Y	16	5/5	53x24x36	130
CVP805	GrandTouch		Y		Y	Y	Y	Y	USB	Y		16	5/5	56x24x41	185
CVP805	GrandTouch		Y		Y	Y	Y	Y	USB	Y		16	5/5	56x24x41	185
CVP809	GrandTouch		Y		Y	Y	Y	Y	USB	Y		16	5/5	56x24x41	185
CVP809	GrandTouch		Y		Y	Y	Y	Y	USB	Y		16	5/5	56x24x41	185
CVP809	GrandTouch		Y	Y	Y	Y	Y	Y	USB	Y		16	5/5	56x24x41	185
NU1X	Specialized Upright			Y		Y			USB	Y	Y	1	5/5	60x18x40	240
NU1X	Specialized Upright			Y		Y			USB	Y	Y	1	5/5	60x18x40	240
N1X	Specialized Grand		Y	Y		Y			USB	Y	Y	1	5/5	58x24x39	257
N2	Specialized Grand		Y	Y	Y				USB			1	5/5	58x21x40	313
N3X	Specialized Grand		Y	Y	Y				USB	Y	Y	1	5/5	58x47x40	439
CLP765GP	GrandTouch-S	Y	Y		Y	Y		Y	USB	Y	Y	16	5/5	57x46x48	234
CLP765GP	GrandTouch-S	Y	Y		Y	Y		Y	USB	Y	Y	16	5/5	57x46x48	234

Brand & Model	Form	Ensemble	Finish	Estimated Price	MSRP	Sound Source	Voices	Key Release	Sustain Resonance	String Resonance	Rhythms/Styles	Polyphony	Total Watts	Speakers	Piano Pedals	Half Pedal
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Yamaha*(continued)*

CLP795GP	G		EP	8,200	8,799	S	53+ 480 XG	Y	Y	Y	20	256	300	7	3	Y
CLP795GP	G		WtP	9,200	9,999	S	53+ 480 XG	Y	Y	Y	20	256	300	7	3	Y
CVP809GP	G	E	EP	17,500	19,999	S	1605+ 480XG	Y	Y	Y	675	256	260	6	3	Y
CVP809GP	G	E	WtP	18,500	21,999	S	1605+ 480XG	Y	Y	Y	675	256	260	6	3	Y

Brand & Model	Action	Triple-Sensor Keys	Escapement	Wood Keys	Ivory Texture	Bluetooth	Vocal Support	Educational Features	External Storage	USB to Computer	USB Digital Audio	Recording Tracks	Warranty (Parts/Labor)	Dimensions WxDxH (Inches)	Weight (Pounds)
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Yamaha*(continued)*

CLP795GP	GrandTouch-S	Y	Y	Y	Y	Y		Y	USB	Y	Y	16	5/5	57x49x63	278
CLP795GP	GrandTouch-S	Y	Y	Y	Y	Y		Y	USB	Y	Y	16	5/5	57x49x63	278
CVP809GP	GrandTouch	Y	Y	Y	Y	Y	Y	Y	USB	Y	Y	16	5/5	56x48x42	275
CVP809GP	GrandTouch	Y	Y	Y	Y	Y	Y	Y	USB	Y	Y	16	5/5	56x48x42	275



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Hannah Beckett is the current Publisher and Editor of PianoBuyer.com. She is also a professional piano technician with over fifteen years experience in the industry, and is Editor and Co-Founder of the Professional Piano Technicians Network (ProPTN.org), an online educational resource for piano technicians worldwide.

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