

FALL 2018

Acoustic & Digital

PIANO BUYER[®]

MODEL & PRICE SUPPLEMENT

LARRY FINE

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WWW.PIANOBUYER.COM





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Acoustic Piano

Model & Pricing Guide

This guide contains price information for nearly every brand, model, style, and finish of new piano that has regular distribution in the United States and, for the most part, Canada. Omitted are some marginal, local, or “stencil” brands (brands sold only by a single dealership). Prices are in U.S. dollars and are subject to change. Prices include an allowance for the approximate cost of freight from the U.S. warehouse to the dealer, and for a minimal amount of make-ready by the dealer. The prices cited in this edition were compiled in August 2018 and apply only to piano sales in the U.S. Prices in Canada are often very different due to differences in duty, freight, sales practices, and competition.

Note that the prices of European pianos vary with the value of the dollar against the euro. For this edition, the exchange rate used by most manufacturers was approximately €1 = \$1.05–1.25. Prices of European pianos include import duties and estimated costs of airfreight (where applicable) to the dealer. However, actual costs will vary depending on the shipping method used, the port of entry, and other variables. Also keep in mind that the dealer may have purchased the piano at an exchange rate different from the current one.

Unless otherwise indicated, cabinet styles are assumed to be traditional in nature, with minimal embellishment and straight legs. Recognizable furniture styles are noted, and the manufacturer’s own trademarked style name is used when an appropriate generic name could not be determined. Please see the section on “Furniture Style and Finish” in our online article “**Piano-Buying Basics**” for descriptions or definitions of terms relating to style and finish.

“Size” refers to the height of a vertical or the length of a grand. These are the only dimensions that vary significantly and relate to the quality of the instrument. The height of a vertical piano is measured from the floor to the top of the piano. The length of a grand piano is measured from the very front (keyboard end) to the very back (tail end) with the lid closed.

About Prices

The subject of piano pricing is difficult, complicated, and controversial. One of the major problems is that piano dealers tend to prefer that list prices be as high as possible so they can still make a profit while appearing to give very generous discounts. Honesty about pricing is resisted.

But even knowing what is “honest” is a slippery business because many factors can have a dramatic effect on piano pricing. For one thing, different dealerships can pay very different wholesale prices for the same merchandise, depending on:

- the size of the dealership and how many pianos it agrees to purchase at one time or over a period of time
- whether the dealer pays cash or finances the purchase
- the degree to which the dealer buys manufacturer overstocks at bargain prices
- any special terms the dealership negotiates with the manufacturer or distributor.

In addition to these variations at the wholesale level, retail conditions also vary from dealer to dealer or from one geographic area to another, including:

- the general cost of doing business in the dealer's area
- the level of pre- and post-sale service the dealer provides
- the level of professionalism of the sales staff and the degree to which they are trained and compensated
- the ease of local comparison shopping by the consumer for a particular type of piano or at a particular price level.

Besides the variations between dealerships, the circumstances of each sale at any particular dealership can vary tremendously due to such things as:

- how long a particular piano has been sitting around unsold, racking up finance charges for the dealer
- the dealer's financial condition and need for cash at the moment
- competing sales events going on at other dealerships in the area
- whether or not the customer is trading in a used piano.

As difficult as it might be to come up with accurate price information, confusion and ignorance about pricing for such a high-ticket item is intolerable to the consumer, and can cause decision-making paralysis. I strongly believe that a reasonable amount of price information actually greases the wheels of commerce by giving the customer the peace of mind that allows him or her to make a purchase. In this guide I've tried to give a level of information about price that reasonably respects the interests of both buyer and seller, given the range of prices that can exist for any particular model.

Prices include a bench except where noted. (Even where a price doesn't include a bench, the dealer will almost always provide one and quote a price that includes it.) Most dealers will also include delivery and one or two tunings in the home, but these are optional and a matter of agreement between you and the dealer. Prices do not include sales tax.

In this guide, two prices are given for each model: Manufacturer's Suggested Retail Price (MSRP) and Suggested Maximum Price (SMP).

Manufacturer's Suggested Retail Price (MSRP)

The MSRP is a price provided by the manufacturer or distributor and designed as a starting point from which dealers are expected to discount. I include it here for reference purposes—only rarely does a customer pay this price. The MSRP is usually

figured as a multiple of the wholesale price, but the specific multiple used differs from company to company. **For that reason, it's fruitless to compare prices of different brands by comparing discounts from the MSRP.** To see why, consider the following scenario:

Manufacturer A sells brand A through its dealer A. The wholesale price to the dealer is \$1,000, but for the purpose of setting the MSRP, the manufacturer doubles the wholesale price and sets the MSRP at \$2,000. Dealer A offers a 25 percent discount off the MSRP, for a “street price” of \$1,500.

Manufacturer B sells brand B through its dealer B. The wholesale price to the dealer is also \$1,000, but manufacturer B triples the wholesale price and sets the MSRP at \$3,000. Dealer B offers a generous 50 percent discount, for a street price of, again, \$1,500.

Although the street price is the same for both pianos, a customer shopping at both stores and knowing nothing about the wholesale price or how the MSRPs are computed, is likely to come away with the impression that brand B, with a discount of 50 percent off \$3,000, is a more “valuable” piano and a better deal than brand A, with a discount of 25 percent off \$2,000. Other factors aside, which dealer do you think will get the sale? It's important to note that there is nothing about brand B that makes it deserving of a higher MSRP than brand A—how to compute the MSRP is essentially a marketing decision on the part of the manufacturer.

Because of the deceptive manner in which MSRPs are so often used, some manufacturers no longer provide them. In those cases, I've left the MSRP column blank.

Suggested Maximum Price (SMP)

The Suggested Maximum Price (SMP) is a price I've created, based on a profit margin that I've uniformly applied to published wholesale prices. (Where the published wholesale price is unavailable, or is believed to be bogus, which is sometimes the case, I've made a reasonable attempt to estimate the SMP from other sources.) Because in the SMP, unlike in the MSRP, the same profit margin is applied to all brands, the SMP can be used as a “benchmark” price for the purpose of comparing brands and offers. The specific profit margin I've chosen for the SMP is one that dealers often try—but rarely manage—to attain. Also included in the SMP, in most cases, are allowances for duty (where applicable), freight charges, and a minimal amount of make-ready by the dealer. Although the SMP is my creation, it's a reasonable estimate of the **maximum** price you should realistically expect to pay. However, **most sales actually take place at a discount to the SMP**, as discussed below.

Actual Selling or “Street” Price

As you should know by now from reading this publication, most dealers of new pianos are willing—and expect—to negotiate. Only a handful of dealers have non-negotiable prices. For more information on negotiating, please see “**Negotiating Price and Trade-Ins**” in our online article “Piano Buying Basics.” *The Piano Book* also gives advice about negotiating tactics.

How good a deal you can negotiate will vary, depending on the many factors listed earlier. But in order to make a budget, or to know which pianos are within your budget, or just to feel comfortable enough to actually make a purchase, you need some idea of what is considered normal in the industry. In most cases, discounts from the Suggested Maximum Price range from 15 to 25 percent. This does *not* mean that if you try hard enough, you can talk the salesperson into giving you a 25 percent discount. Rather, it reflects the wide range of prices possible in the marketplace due to the many factors discussed earlier. For budgeting purposes only, I suggest figuring a discount of about 20 percent. This will probably bring you within about 5 percent, one way or the other, of the final negotiated price. Important exception: Discounts on Steinway pianos generally range from 0 to 10 percent. For your convenience in figuring the effects of various discounts, a discount calculator is included in the model and price database, accessible through our website.

There is no single “fair” or “right” price that can be applied to every purchase. The only fair price is that which the buyer and seller agree on. It’s understandable that you would like to pay as little as possible, but remember that piano shopping is not just about chasing the lowest price. Be sure you are getting the instrument that best suits your needs and preferences, and that the dealer is committed to providing the appropriate level of pre- and post-sale service.

Searchable Database

To search piano models by price range, size, quality level, furniture style, finish, and more, please go to **www.pianobuyer.com** to access the free searchable database of acoustic piano models and prices.

Model	Feet	Inches	Description	MSRP	SMP
BALDWIN					
Verticals					
B342	43		French Provincial Satin Cherry	10,545	7,590
B442	43		Satin Mahogany	10,545	7,590
BP1	47		Polished Ebony	9,265	6,790
BP1/S	47		Polished Ebony with Silver Hardware	9,595	6,990
B243	47		Satin Ebony/Walnut (school piano)	10,545	7,590
BP3	48		French Provincial Polished Rosewood	10,865	7,790
BP3T	48		Polished Ebony	10,545	7,590
BP3T	48		Polished Rosewood	10,865	7,790
BP5	49		Polished Ebony	11,185	7,990
BP5	49		Polished Rosewood	11,505	8,190
B252	52		Satin Ebony	14,065	9,390

Grands

BP148	4	10	Satin Ebony Lacquer	24,945	16,590
BP148	4	10	Polished Ebony	21,425	14,390
BP148	4	10	Polished Ebony with Silver Hardware	22,395	14,990
BP148	4	10	Polished Mahogany/Walnut/White	22,395	14,990
BP152	5		Satin Ebony Lacquer	27,825	18,390
BP152	5		Polished Ebony	24,325	16,190
BP152	5		Polished Mahogany/Walnut/White	25,295	16,790
BP165	5	5	Satin Ebony Lacquer	29,995	19,790
BP165	5	5	Polished Ebony	26,595	17,590
BP165	5	5	Polished Ebony with Silver Hardware	27,550	18,190
BP165	5	5	Polished Mahogany/Walnut/White	27,550	18,190
BP178	5	10	Satin Ebony Lacquer	39,995	25,990
BP178	5	10	Polished Ebony	35,825	23,390
BP178	5	10	Polished Mahogany/Walnut	37,425	24,390
BP190	6	3	Satin Ebony Lacquer	47,345	30,590
BP190	6	3	Polished Ebony	42,895	27,790
BP190	6	3	Polished Mahogany/Walnut	44,795	28,990
BP211	6	11	Polished Ebony	63,995	40,990

BECHSTEIN, C.

C. Bechstein Academy Series Verticals

A114 Modern	44		Polished Ebony	24,280	23,848
A112 Modern	44		Polished White	26,220	26,220
A114 Chrome Art	44		Polished Ebony	26,220	26,220
A112 Chrome Art	44		Polished White	28,180	28,180
A114 Compact	45.5		Polished Ebony	26,220	26,180
A116 Compact	45.5		Polished White	28,180	28,180
A116 Compact	45.5		Satin and Polished Walnut/Mahogany/Cherry	29,140	29,140
A124 Imposant	49		Polished Ebony	28,180	28,180
A124 Imposant	49		Polished White	30,120	30,120
A124 Style	49.5		Polished Ebony	28,180	28,180

Model	Feet	Inches	Description	MSRP	SMP
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BECHSTEIN, C. (continued)

A124 Style	49.5		Polished White	30,120	30,120
A124 Style	49.5		Satin and Polished Mahogany/Walnut/Cherry	32,060	32,060

C. Bechstein Verticals

Millenium 116K	46		Polished Ebony	30,120	30,120
Millenium 116K	46		Polished White	32,060	32,060
Classic 118	46.5		Polished Ebony	32,060	32,060
Classic 118	46.5		Polished White	34,000	34,000
Classic 118	46.5		Satin and Polished Walnut/Mahogany/Cherry	35,960	35,960
Contour 118	46.5		Polished Ebony	32,060	32,060
Contour 118	46.5		Polished White	34,000	34,000
Contour 118	46.5		Satin and Polished Walnut/Mahogany/Cherry	35,960	35,960
Classic 124	49		Polished Ebony	39,840	39,840
Classic 124	49		Polished White	41,780	41,780
Classic 124	49		Satin and Polished Walnut/Mahogany/Cherry	43,720	43,720
Elegance 124	49		Polished Ebony	39,840	39,840
Elegance 124	49		Polished White	41,780	41,780
Elegance 124	49		Satin and Polished Walnut/Mahogany/Cherry		
Concert 8	51.5		Polished Ebony	68,980	68,980
Concert 8	51.5		Polished White	70,860	70,860
Concert 8	51.5		Polished Walnut/Mahogany		
Concert 8	51.5		Polished Burl Walnut		
Concert 8	51.5		Polished Cherry w/Inlays		

C. Bechstein Academy Series Grands

A160	5	3	Polished Ebony	65,620	65,620
A160	5	3	Satin and Polished Mahogany/Walnut	79,240	79,240
A160	5	3	Polished White	69,520	69,520
A175	5	9	Polished Ebony	69,520	69,520
A175	5	9	Satin and Polished Walnut/Mahogany	83,120	83,120
A175	5	9	Polished White	75,340	75,340
A190	6	3	Polished Ebony	73,400	73,400
A190	6	3	Satin and Polished Mahogany/Walnut	87,020	87,020
A190	6	3	Polished White	79,240	79,240
A208	6	8	Polished Ebony	85,060	84,182
A208	6	8	Satin and Polished Mahogany/Walnut	104,520	102,472
A208	6	8	Polished White	90,900	90,900
A228	7	5	Polished Ebony	98,680	95,458
A228	7	5	Satin and Polished Mahogany/Walnut	118,120	118,120
A228	7	5	Polished White	104,520	104,520

C. Bechstein Grands

L167	5	6	Polished Ebony	126,040	120,446
L167	5	6	Satin and Polished Mahogany/Walnut/Cherry	144,920	142,100
L167	5	6	Polished White	131,700	131,700
M/P192	6	4	Polished Ebony	148,700	139,538
M/P192	6	4	Satin and Polished Mahogany/Walnut/Cherry	167,580	162,070
M/P192	6	4	Polished White	158,140	158,140

Model	Feet	Inches	Description	MSRP	SMP
BECHSTEIN, C. (continued)					
M/P192	6	4	Polished White	158,140	158,140
B212	6	11	Polished Ebony	171,360	171,360
B212	6	11	Polished White	180,800	180,800
C234	7	7	Polished Ebony	209,140	209,140
C234	7	7	Polished White	220,480	220,480
D282	9	2	Polished Ebony	272,240	268,372
D282	9	2	Polished White	287,340	287,340

BLÜTHNER

Prices do not include bench.

Verticals

D	45		Satin and Polished Ebony	33,639	31,443
D	45		Satin and Polished Walnut/Mahogany	36,330	33,878
D	45		Satin and Polished Cherry	36,499	34,031
D	45		Satin and Polished White	35,994	33,574
D	45		Satin and Polished Bubinga/Yew/Rosewood/Macassar	37,340	34,792
C	46		Satin and Polished Ebony	37,377	34,825
C	46		Satin and Polished Mahogany/Walnut	40,367	37,531
C	46		Satin and Polished Cherry	40,554	37,700
C	46		Satin and Polished White	39,993	37,193
C	46		Satin and Polished Bubinga/Yew/Rosewood/Macassar	41,488	38,546
C	46		Saxony Polished Pyramid Mahogany	47,469	43,958
C	46		Polished Burl Walnut/Camphor	50,459	46,664
A	49		Satin and Polished Ebony	43,065	39,973
A	49		Satin and Polished Mahogany/Walnut	46,510	43,090
A	49		Satin and Polished Cherry	46,725	43,285
A	49		Satin and Polished White	46,079	42,700
A	49		Satin and Polished Bubinga/Yew/Rosewood/Macassar	47,802	44,260
A	49		Saxony Polished Pyramid Mahogany	54,692	50,495
A	49		Polished Burl Walnut/Camphor	58,137	53,613
B	52		Satin and Polished Ebony	48,753	45,120
B	52		Satin and Polished Mahogany/Walnut	52,653	48,650
B	52		Satin and Polished Cherry	52,897	48,871
B	52		Satin and Polished White	52,165	48,208
B	52		Satin and Polished Bubinga/Yew/Rosewood/Macassar	54,115	49,973
B	52		Saxony Polished Pyramid Mahogany	61,916	57,033
B	52		Polished Burl Walnut/Camphor	65,816	60,562
S	57.5		Satin and Polished Ebony	65,514	60,289
S	57.5		Satin and Polished Mahogany/Walnut	70,755	65,032
S	57.5		Satin and Polished Cherry	71,083	65,329
S	57.5		Satin and Polished White	70,100	64,439
S	57.5		Satin and Polished Bubinga/Yew/Rosewood/Macassar	72,721	66,811
S	57.5		Saxony Polished Pyramid Mahogany	83,203	76,297
S	57.5		Polished Burl Walnut/Camphor	88,444	81,040
Verticals			e-volution Hybrid Piano System, add	8,200	7,421

Model	Feet	Inches	Description	MSRP	SMP
BLÜTHNER (continued)					
Grands					
11	5	1	Satin and Polished Ebony	85,170	78,077
11	5	1	Satin and Polished Mahogany/Walnut	91,984	84,243
11	5	1	Satin and Polished Cherry	92,410	84,629
11	5	1	Satin and Polished White	91,132	83,472
11	5	1	Satin and Polished Bubinga/Yew/Rosewood/Macassar	94,539	86,556
11	5	1	Saxony Polished Pyramid Mahogany	109,018	99,659
11	5	1	Polished Burl Walnut/Camphor	109,018	99,659
11	5	1	President Polished Ebony	96,759	88,565
11	5	1	President Polished Mahogany/Walnut	103,572	94,730
11	5	1	President Polished Bubinga	106,128	97,043
11	5	1	President Burl Walnut	120,607	110,147
11	5	1	Wilhelm II Satin and Polished Ebony	99,649	91,180
11	5	1	Wilhelm II Polished Mahogany/Walnut	107,621	98,395
11	5	1	Wilhelm II Polished Pyramid Mahogany	127,045	115,973
11	5	1	Wilhelm II Polished Burl Walnut	127,045	115,973
11	5	1	Ambassador Santos Rosewood	122,901	112,223
11	5	1	Ambassador Walnut	119,579	109,216
11	5	1	Nicolas II Satin Walnut with Burl Inlay	122,100	111,498
11	5	1	Louis XIV Rococo Satin White with Gold	136,699	124,710
11	5	1	Jubilee Polished Ebony	103,197	94,391
11	5	1	Jubilee Polished Mahogany/Walnut	110,010	100,557
11	5	1	Jubilee Burl Walnut	127,045	115,973
11	5	1	Julius Bluthner Edition	107,837	98,590
11	5	1	Crystal Edition Elegance	123,000	112,312
11	5	1	Crystal Edition Idyllic	144,000	131,317
10	5	5	Satin and Polished Ebony	98,183	89,853
10	5	5	Satin and Polished Mahogany/Walnut	106,037	96,961
10	5	5	Satin and Polished Cherry	106,528	97,405
10	5	5	Satin and Polished White	105,055	96,072
10	5	5	Satin and Polished Bubinga/Yew/Rosewood/Macassar	108,983	99,627
10	5	5	Saxony Polished Pyramid Mahogany	123,710	112,955
10	5	5	Polished Burl Walnut/Camphor	123,710	112,955
10	5	5	President Polished Ebony	109,771	100,340
10	5	5	President Polished Mahogany/Walnut	117,626	107,449
10	5	5	President Polished Bubinga	120,571	110,114
10	5	5	President Burl Walnut	135,298	123,442
10	5	5	Senator Walnut w/Leather	115,884	105,872
10	5	5	Senator Jacaranda Satin Rosewood w/Leather	125,541	114,612
10	5	5	Wilhelm II Satin and Polished Ebony	114,874	104,958
10	5	5	Wilhelm II Polished Mahogany/Walnut	124,064	113,275
10	5	5	Wilhelm II Polished Pyramid Mahogany	141,736	129,268
10	5	5	Wilhelm II Polished Burl Walnut	141,736	129,268
10	5	5	Ambassador Santos Rosewood	141,677	129,214
10	5	5	Ambassador Walnut	137,848	125,749

Model	Feet	Inches	Description	MSRP	SMP
BLÜTHNER (continued)					
10	5	5	Nicolas II Satin Walnut with Burl Inlay	136,081	124,150
10	5	5	Louis XIV Rococo Satin White with Gold	157,583	143,609
10	5	5	Jubilee Polished Ebony	116,209	106,167
10	5	5	Jubilee Polished Mahogany/Walnut	124,064	113,275
10	5	5	Jubilee Burl Walnut	141,736	129,268
10	5	5	Julius Bluthner Edition	119,103	108,786
10	5	5	Crystal Edition Elegance	135,000	123,172
10	5	5	Crystal Edition Idyllic	156,000	142,176
PH	5	9	Paul Hennigsen Design	154,000	140,367
6	6	3	Satin and Polished Ebony	111,635	102,027
6	6	3	Satin and Polished Mahogany/Walnut	120,566	110,110
6	6	3	Satin and Polished Cherry	121,124	110,614
6	6	3	Satin and Polished White	119,449	109,099
6	6	3	Satin and Polished Bubinga/Yew/Rosewood/Macassar	123,915	113,140
6	6	3	Saxony Polished Pyramid Mahogany	140,660	128,294
6	6	3	Polished Burl Walnut/Camphor	140,660	128,294
6	6	3	President Polished Ebony	123,223	112,514
6	6	3	President Polished Mahogany/Walnut	132,154	120,596
6	6	3	President Polished Bubinga	135,503	123,627
6	6	3	President Burl Walnut	152,248	138,781
6	6	3	Senator Walnut w/Leather	128,760	117,525
6	6	3	Senator Jacaranda Satin Rosewood w/Leather	138,417	126,264
6	6	3	Wilhelm II Satin and Polished Ebony	130,613	119,202
6	6	3	Wilhelm II Polished Mahogany/Walnut	141,062	128,658
6	6	3	Wilhelm II Polished Pyramid Mahogany	158,686	144,607
6	6	3	Wilhelm II Polished Burl Walnut	158,686	144,607
6	6	3	Ambassador Santos Rosewood	153,654	140,053
6	6	3	Ambassador Walnut	150,707	137,386
6	6	3	Nicolas II Satin Walnut with Burl Inlay	154,726	141,024
6	6	3	Louis XIV Rococo Satin White with Gold	179,174	163,148
6	6	3	Jubilee Polished Ebony	129,661	118,340
6	6	3	Jubilee Polished Mahogany/Walnut	138,592	126,423
6	6	3	Jubilee Burl Walnut	158,686	144,607
6	6	3	Julius Bluthner Edition	125,874	114,913
6	6	3	Crystal Edition Elegance	144,000	131,317
6	6	3	Crystal Edition Idyllic	180,000	163,896
6	6	3	Jubilee Plate, add	5,794	5,243
4	6	10	Satin and Polished Ebony	131,335	119,855
4	6	10	Satin and Polished Mahogany/Walnut	141,842	129,364
4	6	10	Satin and Polished Cherry	142,499	129,958
4	6	10	Satin and Polished White	140,529	128,176
4	6	10	Satin and Polished Bubinga/Yew/Rosewood/Macassar	145,782	132,929
4	6	10	Saxony Polished Pyramid Mahogany	165,482	150,757
4	6	10	Polished Burl Walnut/Camphor	165,482	150,757
4	6	10	President Polished Ebony	142,924	130,343

Model	Feet	Inches	Description	MSRP	SMP
BLÜTHNER (continued)					
4	6	10	President Polished Mahogany/Walnut	153,430	139,851
4	6	10	President Polished Bubinga	157,370	143,416
4	6	10	President Burl Walnut	177,071	161,245
4	6	10	Senator Walnut w/Leather	148,074	135,004
4	6	10	Senator Jacaranda Satin Rosewood w/Leather	157,731	143,743
4	6	10	Wilhelm II Satin and Polished Ebony	153,662	140,061
4	6	10	Wilhelm II Polished Mahogany/Walnut	165,955	151,186
4	6	10	Wilhelm II Polished Pyramid Mahogany	183,509	167,071
4	6	10	Wilhelm II Polished Burl Walnut	183,509	167,071
4	6	10	Ambassador Santos Rosewood	177,854	161,954
4	6	10	Ambassador Walnut	173,047	157,604
4	6	10	Nicolas II Satin Walnut with Burl Inlay	182,031	165,734
4	6	10	Louis XIV Rococo Satin White with Gold	210,793	191,763
4	6	10	Jubilee Polished Ebony	149,362	136,169
4	6	10	Jubilee Polished Mahogany/Walnut	159,868	145,677
4	6	10	Jubilee Burl Walnut	183,509	167,071
4	6	10	Julius Bluthner Edition	152,903	139,374
4	6	10	Queen Victoria JB Edition Polished Rosewood	183,000	166,611
4	6	10	Crystal Edition Elegance	165,000	150,321
4	6	10	Crystal Edition Idyllic	204,000	185,615
2	7	8	Satin and Polished Ebony	147,752	134,712
2	7	8	Satin and Polished Mahogany/Walnut	159,572	145,409
2	7	8	Satin and Polished Cherry	160,311	146,078
2	7	8	Satin and Polished White	158,095	144,072
2	7	8	Satin and Polished Bubinga/Yew/Rosewood/Macassar	164,005	149,421
2	7	8	Saxony Polished Pyramid Mahogany	187,645	170,814
2	7	8	Polished Burl Walnut/Camphor	187,645	170,814
2	7	8	President Polished Ebony	159,341	145,200
2	7	8	President Polished Mahogany/Walnut	171,161	155,897
2	7	8	President Polished Bubinga	175,593	159,908
2	7	8	President Burl Walnut	199,234	181,302
2	7	8	Senator Walnut w/Leather	160,950	146,656
2	7	8	Senator Jacaranda Satin Rosewood w/Leather	170,607	155,395
2	7	8	Wilhelm II Satin and Polished Ebony	172,870	157,443
2	7	8	Wilhelm II Polished Mahogany/Walnut	186,700	169,959
2	7	8	Wilhelm II Polished Pyramid Mahogany	205,672	187,129
2	7	8	Wilhelm II Polished Burl Walnut	205,672	187,129
2	7	8	Ambassador Santos Rosewood	200,086	182,073
2	7	8	Ambassador Walnut	194,678	177,179
2	7	8	Nicolas II Satin Walnut with Burl Inlay	206,410	187,796
2	7	8	Louis XIV Rococo Satin White with Gold	237,142	215,608
2	7	8	Jubilee Polished Ebony	165,779	151,026
2	7	8	Jubilee Polished Mahogany/Walnut	177,599	161,723

Model	Feet	Inches	Description	MSRP	SMP
BLÜTHNER (continued)					
2	7	8	Jubilee Burl Walnut	205,672	187,129
2	7	8	Julius Bluthner Edition	177,045	161,222
2	7	8	Queen Victoria JB Edition Polished Rosewood	202,456	184,218
2	7	8	Crystal Edition Elegance	216,000	196,475
2	7	8	Crystal Edition Idyllic	255,000	231,769
1	9	2	Satin and Polished Ebony	199,267	181,332
1	9	2	Satin and Polished Mahogany/Walnut	215,209	195,759
1	9	2	Satin and Polished Cherry	216,205	196,661
1	9	2	Satin and Polished White	213,216	193,956
1	9	2	Satin and Polished Bubinga/Yew/Rosewood/Macassar	221,187	201,169
1	9	2	Saxony Polished Pyramid Mahogany	253,069	230,022
1	9	2	Polished Burl Walnut/Camphor	259,047	235,432
1	9	2	President Polished Ebony	212,054	192,904
1	9	2	President Polished Mahogany/Walnut	227,996	207,331
1	9	2	President Polished Bubinga	233,974	212,741
1	9	2	President Burl Walnut	271,835	247,005
1	9	2	Wilhelm II Satin and Polished Ebony	233,143	211,989
1	9	2	Wilhelm II Polished Mahogany/Walnut	251,794	228,868
1	9	2	Wilhelm II Polished Pyramid Mahogany	272,961	248,024
1	9	2	Wilhelm II Polished Burl Walnut	278,939	253,433
1	9	2	Ambassador Santos Rosewood	274,271	249,209
1	9	2	Ambassador Walnut	269,011	244,449
1	9	2	Nicolas II Satin Walnut with Burl Inlay	284,952	258,875
1	9	2	Jubilee Polished Ebony	219,158	199,333
1	9	2	Jubilee Polished Mahogany/Walnut	235,100	213,760
1	9	2	Jubilee Burl Walnut	278,939	253,433
1	9	2	Julius Bluthner Edition	230,798	209,867
1	9	2	Queen Victoria JB Edition Polished Rosewood	244,938	222,663
1	9	2	Crystal Edition Elegance	246,000	223,624
1	9	2	Crystal Edition Idyllic	285,000	258,919
Grands			e-volution Hybrid Piano System, add	8,800	7,964

BÖSENDORFER

Verticals

130	52	Satin and Polished Ebony	76,999	72,998
130	52	Satin and Polished White, other colors	91,999	86,998
130	52	Polished, Satin, Open-pore: Walnut, Cherry, Mahogany, Pomele	98,999	92,998
130	52	Polished, Satin, Open-pore: Pyramid Mahogany, Burl Walnut, Birdseye Maple, Macassar, Madronna, Vavona, Wenge	103,999	98,998

Model	Feet	Inches	Description	MSRP	SMP
BÖSENDORFER <i>(continued)</i>					
Grands					
155	5	1	Satin and Polished Ebony	121,999	114,998
155	5	1	Satin and Polished White, other colors	136,999	128,998
155	5	1	Polished, Satin, Open-pore: Walnut, Cherry, Mahogany, Pomele	146,999	138,998
155	5	1	Polished, Satin, Open-pore: Pyramid Mahogany, Burl Walnut, Birdseye Maple, Macassar, Madronna, Vavona, Wenge	159,999	150,998
155	5	1	Chrome: Satin and Polished Ebony	138,999	130,998
170	5	7	Satin and Polished Ebony	126,999	120,998
170	5	7	Satin and Polished White, other colors	142,999	134,998
170	5	7	Polished, Satin, Open-pore: Walnut, Cherry, Mahogany, Pomele	153,999	144,998
170	5	7	Polished, Satin, Open-pore: Bubinga, Pyramid Mahogany, Santos Rosewood, Burl Walnut, Birdseye Maple, Macassar, Madronna, Vavona, Wenge	164,999	154,998
170	5	7	Chrome: Satin and Polished Ebony	142,999	134,998
170	5	7	Johann Strauss: Satin and Polished Ebony w/Maple	152,999	144,998
170	5	7	Johann Strauss: Any finish and veneer	178,999	168,998
170	5	7	Liszt: Polished Vavona	182,999	172,998
170	5	7	Chopin, Louis XVI: Satin Pomele	207,999	196,998
170	5	7	Baroque: Light Satin Ivory; Vienna: Polished Amboyna	232,999	218,998
170	5	7	Artisan Satin and Polished	297,999	280,998
185CS	6	1	Conservatory Satin Ebony	116,999	110,998
185	6	1	Satin and Polished Ebony	133,999	126,998
185	6	1	Satin and Polished White, other colors	149,999	140,998
185	6	1	Polished, Satin, Open-pore: Walnut, Cherry, Mahogany, Pomele	157,999	148,998
185	6	1	Polished, Satin, Open-pore: Pyramid Mahogany, Burl Walnut, Birdseye Maple, Macassar, Madronna, Vavona, Wenge	169,999	160,998
185	6	1	Chrome: Satin and Polished Ebony	149,999	140,998
185	6	1	Johann Strauss: Satin and Polished Ebony w/Maple	159,999	150,998
185	6	1	Johann Strauss: Any finish and veneer	185,000	174,998
185	6	1	Liszt: Polished Vavona	189,999	178,998
185	6	1	Edge: Satin and Polished Ebony	212,999	200,998
185	6	1	Chopin, Louis XVI: Satin Pomele	215,999	202,998
185	6	1	Baroque: Satin Light Ivory; Vienna: Polished Amboyna	236,999	222,998
185	6	1	Porsche Design: Diamond Black Metallic Gloss	248,999	234,998
185	6	1	Artisan Satin and Polished	306,999	288,998
200CS	6	7	Conservatory Satin Ebony	122,999	116,998
200	6	7	Satin and Polished Ebony	144,999	136,998
200	6	7	Satin and Polished White, other colors	161,999	152,998
200	6	7	Polished, Satin, Open-pore: Walnut, Cherry, Mahogany, Pomele	172,999	162,998
200	6	7	Polished, Satin, Open-pore: Pyramid Mahogany, Burl Walnut, Birdseye Maple, Macassar, Madronna, Vavona, Wenge	185,999	174,998

Model	Feet	Inches	Description	MSRP	SMP
BÖSENDORFER <i>(continued)</i>					
200	6	7	Chrome Satin and Polished Ebony	145,596	120,744
200	6	7	Chrome: Satin and Polished Ebony	159,999	150,998
200	6	7	Johann Strauss: Satin and Polished Ebony w/Maple	170,999	160,998
200	6	7	Johann Strauss: Any finish and veneer	201,999	190,998
200	6	7	Dragonfly: Maple and Polished Ebony	206,999	194,998
200	6	7	Liszt: Polished Vavona	206,999	194,998
200	6	7	Beethoven Polished Ebony, Klimt "Woman in Gold"	176,999	166,998
200	6	7	Beethoven: Chrome; Cocteau: White	204,999	192,998
200	6	7	Edge: Satin and Polished Ebony	233,999	220,998
200	6	7	Chopin, Louis XVI: Satin Pommele	236,999	222,998
200	6	7	Baroque: Satin Light Ivory; Vienna: Polished Amboyna	259,999	244,998
200	6	7	Artisan Satin and Polished	325,999	306,998
214VC CS	7		Conservatory Satin Ebony	132,999	126,998
214VC	7		Satin and Polished Ebony	158,999	150,998
214VC	7		Satin and Polished White, other colors	181,999	170,998
214VC	7		Polished, Satin, Open-pore: Walnut, Cherry, Mahogany, Pomele	193,999	182,998
214VC	7		Polished, Satin, Open-pore: Pyramid Mahogany, Burl Walnut, Birdseye Maple, Macassar, Madronna, Vavona, Wenge	211,999	198,998
214VC	7		Chrome: Satin and Polished Ebony	180,999	170,998
214VC	7		Johann Strauss: Satin and Polished Ebony w/Maple	189,999	178,998
214VC	7		Johann Strauss: Any finish and veneer	227,999	214,998
214VC	7		Liszt: Polished Vavona	233,999	220,998
214VC	7		Beethoven: Polished Ebony, Klimt "Woman in Gold"	191,999	182,998
214VC	7		Beethoven: Chrome; Cocteau: White	225,999	212,998
214VC	7		Edge: Satin and Polished Ebony	258,999	246,998
214VC	7		Chopin, Louis XVI: Satin Pommele	266,999	250,998
214VC	7		Baroque: Satin Light Ivory; Vienna: Polished Amboyna	292,999	274,998
214VC	7		Porsche Design: Diamond Black Metallic Gloss	308,999	290,998
214VC	7		Audi Design Polished Ebony	372,999	352,998
214VC	7		Artisan Satin and Polished	372,999	352,998
225	7	4	Satin and Polished Ebony	178,999	168,998
225	7	4	Satin and Polished White, other colors	197,999	186,998
225	7	4	Polished, Satin, Open-pore: Walnut, Cherry, Mahogany, Pomele	212,999	200,998
225	7	4	Polished, Satin, Open-pore: Pyramid Mahogany, Burl Walnut, Birdseye Maple, Macassar, Madronna, Vavona, Wenge	229,999	216,998
225	7	4	Chrome: Satin and Polished Ebony	193,999	182,999
225	7	4	Johann Strauss: Satin and Polished Ebony w/Maple	204,999	192,998
225	7	4	Johann Strauss: Any finish and veneer	248,999	234,998
225	7	4	Liszt: Polished Vavona	255,999	240,998
225	7	4	Chopin, Louis XVI: Satin Pommele	291,999	274,998
225	7	4	Baroque: Satin Light Ivory; Vienna: Polished Amboyna	319,999	300,998
225	7	4	Artisan Satin and Polished	398,999	374,998
225	7	4	Grand Bohemian: Polished Ebony	420,000	420,000

Model	Feet	Inches	Description	MSRP	SMP
BÖSENDORFER <i>(continued)</i>					
280VC	9	2	Satin and Polished Ebony	229,999	216,998
280VC	9	2	Satin and Polished White, other colors	254,999	240,998
280VC	9	2	Polished, Satin, Open-pore: Walnut, Cherry, Mahogany, Pomele	274,999	258,998
280VC	9	2	Polished, Satin, Open-pore: Pyramid Mahogany, Burl Walnut, Birdseye Maple, Macassar, Madronna, Vavona, Wenge	297,999	280,998
280VC	9	2	Johann Strauss: Satin and Polished Ebony w/Maple	270,999	254,998
280VC	9	2	Johann Strauss: Any finish and veneer	323,999	304,998
280VC	9	2	Liszt: Polished Vavona	331,999	312,998
280VC	9	2	Chopin, Louis XVI: Satin Pomele	379,999	356,998
280VC	9	2	Baroque: Satin Light Ivory; Vienna: Polished Amboyna	412,999	390,998
280VC	9	2	Porsche Design: Diamond Black Metallic Gloss	437,999	412,998
280VC	9	2	Artisan Satin and Polished	472,999	444,998
290	9	6	Satin and Polished Ebony	262,999	246,998
290	9	6	Satin and Polished White, other colors	288,999	272,998
290	9	6	Polished, Satin, Open-pore: Walnut, Cherry, Mahogany, Pomele	312,999	294,998
290	9	6	Polished, Satin, Open-pore: Pyramid Mahogany, Burl Walnut, Birdseye Maple, Macassar, Madronna, Vavona, Wenge	338,999	318,998
290	9	6	Johann Strauss: Satin and Polished Ebony w/Maple	302,999	284,998
290	9	6	Johann Strauss: Any finish and veneer	369,999	346,998
290	9	6	Liszt: Polished Vavona	377,999	354,998
290	9	6	Chopin, Louis XVI: Satin Pomele	429,999	404,998
290	9	6	Baroque: Satin Light Ivory; Vienna: Polished Amboyna	472,999	444,998
290	9	6	Artisan Satin and Polished	536,999	506,998
Select models			Disklavier Ensfire PRO, add	39,999	37,998

BOSTON

Boston MSRP is the price at the New York retail store.

Verticals

UP-118E PE	46		Satin and Polished Ebony	11,950	11,950
UP-118E PE	46		Polished Mahogany	13,800	13,800
UP-118E PE	46		Satin and Polished Walnut	13,800	13,800
UP-118S PE	46		Satin Black Oak	7,850	7,850
UP-118S PE	46		Satin Mahogany	9,400	9,400
UP-126E PE	50		Polished Ebony	14,300	14,300
UP-126E PE	50		Polished Mahogany	16,600	16,600
UP-132E PE	52		Polished Ebony	15,900	15,900

Grands

GP-156 PE	5	1	Satin and Polished Ebony	21,800	21,800
GP-163 PE	5	4	Satin and Polished Ebony	26,600	26,600
GP-163 PE	5	4	Satin and Polished Mahogany	29,100	29,100
GP-163 PE	5	4	Satin and Polished Walnut	29,500	29,500

Model	Feet	Inches	Description	MSRP	SMP
BOSTON (continued)					
GP-163 PE	5	4	Polished White	32,800	32,800
GP-178 PE	5	10	Satin and Polished Ebony	31,100	31,100
GP-178 PE	5	10	Satin and Polished Mahogany	33,600	33,600
GP-178 PE	5	10	Satin and Polished Walnut	34,100	34,100
GP-193 PE	6	4	Satin and Polished Ebony	40,500	40,500
GP-215 PE	7	1	Polished Ebony	52,950	52,950

BRODMANN

Verticals

CE 118		47	Polished Ebony	8,990	5,900
PE 118V		47	Vienna Polished Ebony	12,490	7,780
PE 121		48	Polished Ebony	11,490	7,100
PE 121		48	Polished Mahogany/Walnut	12,490	7,700
PE 121		48	Polished White	12,990	7,900
PE 121		48	Polished Two Tone (Apple Tree Sapphire/Ebony)	13,490	8,300
PE 124V		48	Vienna Polished Ebony	14,490	8,780
PE 124V		48	Vienna Polished Bubinga	15,490	9,380
PE 125		49	Polished Ebony	12,490	7,700
PE 126I		49	Polished Ebony w/Institutional Wide Music Desk	13,990	8,500
PE 130		52	Polished Ebony	17,490	10,500
PE 132V		52	Vienna Polished Ebony	18,990	11,380
AS 132		52	Polished Ebony	29,490	16,980

Grands

CE 148	4	10	Polished Ebony	22,490	15,993
CE 175	5	9	Polished Ebony	26,490	18,660
PE 150	5		Polished Ebony	26,990	18,993
PE 162	5	4	Polished Ebony	31,490	21,993
PE 162	5	4	Polished Mahogany/Walnut	34,990	24,327
PE 162	5	4	Polished White	33,990	23,660
PE 162	5	4	Polished Bubinga	35,490	24,660
PE 162	5	4	Polished Two Tone (Ebony/Bubinga)	32,490	22,660
PE 187	6	2	Polished Ebony	35,990	24,993
PE 187 IV	6	2	Polished Ebony w/Carbon-Fiber Action	42,990	29,660
PE 187	6	2	Polished Mahogany/Walnut	39,490	27,327
PE 187	6	2	Polished White	38,490	26,660
PE 187	6	2	Polished Bubinga	40,490	27,993
PE 187	6	2	Strauss Polished Ebony	38,490	26,660
PE 187	6	2	Strauss Polished Two Tone (Ebony/Bubinga)	39,990	27,660
PE 212	7		Polished Ebony	56,990	38,993
PE 228	7	5	Polished Ebony	72,990	49,660
AS 188	6	2	Polished Ebony	66,990	45,660
AS 211	7		Polished Ebony	84,990	57,660
AS 227	7	6	Polished Ebony	96,990	65,660

Model	Feet	Inches	Description	MSRP	SMP
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BRODMANN *(continued)*

AS 275	9		Polished Ebony	159,990	86,980
Grands			With Carbon-Fiber Action, add	7,000	3,580

CLINE

Verticals

CL118	46.5		Polished Ebony		6,300
CL118	46.5		Polished Ebony w/Nickel		6,500
CL118	46.5		Polished Walnut/Mahogany		6,500
CL121/123	48		Polished Ebony		7,390
CL121/123	48		Polished Ebony w/Nickel		7,590
CL121/123	48		Polished Mahogany/Walnut		7,590
CL121/123	48		Polished Mahogany/Walnut w/Detail Trim		7,590

Grands

CL 150	4	11	Polished Ebony		12,300
CL 150	4	11	Polished Mahogany/Walnut		12,500

CRISTOFORI

Verticals

V430R	43		French Provincial Satin Cherry	4,999	4,999
V450	45		Polished Ebony	3,999	3,999
V450	45		Polished Mahogany	4,199	4,199
V465	46.5		Polished Ebony	4,499	4,220
V465	46.5		Polished Mahogany	4,699	4,442
V480LS	48		Polished Ebony	4,999	4,530
V480LS	48		Polished Mahogany	5,199	4,668

Grands

G410L	4	10	Polished Ebony	8,990	8,750
G410L	4	10	Polished Mahogany	9,490	9,418
G53L	5	3	Satin and Polished Ebony	9,990	9,990
G53L	5	3	Polished Mahogany/Snow White	10,490	10,490
G57L	5	7	Satin and Polished Ebony	11,990	10,642
G57L	5	7	Polished Mahogany	12,490	11,406
G62L	6	2	Satin and Polished Ebony	13,990	11,902

CUNNINGHAM

Verticals

Liberty Console	44		Satin Ebony	6,590	6,590
Liberty Console	44		Polished Ebony	5,890	5,890
Liberty Console	44		Satin Mahogany	6,890	6,890
Liberty Console	44		Polished Mahogany	6,190	6,190

Model	Feet	Inches	Description	MSRP	SMP
CUNNINGHAM <i>(continued)</i>					
Studio Upright	50		Satin Ebony	10,690	10,690
Studio Upright	50		Polished Ebony	9,890	9,890
Studio Upright	50		Satin Mahogany	10,990	10,990
Studio Upright	50		Polished Mahogany	10,190	10,190

Grands

Baby Grand	5		Satin Ebony	20,390	20,390
Baby Grand	5		Polished Ebony	19,190	19,190
Baby Grand	5		Satin Mahogany	21,090	21,090
Baby Grand	5		Polished Mahogany	19,890	19,890
Studio Grand	5	4	Satin Ebony	22,090	22,090
Studio Grand	5	4	Polished Ebony	20,890	20,890
Studio Grand	5	4	Satin Mahogany	22,790	22,790
Studio Grand	5	4	Polished Mahogany	21,590	21,590
Parlour Grand	5	10	Satin Ebony	26,390	26,390
Parlour Grand	5	10	Polished Ebony	25,190	25,190
Parlour Grand	5	10	Satin Mahogany	27,090	27,090
Parlour Grand	5	10	Polished Mahogany	25,890	25,890
Chamber Grand	7		Satin Ebony	41,290	41,290
Chamber Grand	7		Polished Ebony	39,790	39,790
Concert Grand	9		Satin Ebony	62,990	62,990
Concert Grand	9		Polished Ebony	60,990	60,990

DISKLAVIER — see Yamaha; see also Bösendorfer

ESSEX

Essex MSRP is the price at the New York retail store.

Verticals

EUP-108C	42		Continental Polished Ebony	5,690	5,690
EUP-111E	44		Polished Ebony	6,390	6,390
EUP-111E	44		Polished Sapele Mahogany	6,790	6,540
EUP-116E	45		Polished Ebony	7,190	6,760
EUP-116E	45		Polished Sapele Mahogany	7,490	6,860
EUP-116E	45		Polished White	7,790	7,100
EUP-116CT	45		Contemporary Satin Lustre Sapele Mahogany	8,250	7,600
EUP-116QA	45		Queen Anne Satin Lustre Cherry	7,950	7,740
EUP-116EC	45		English Country Satin Lustre Walnut	7,950	7,560
EUP-116FF	45		Formal French Satin Lustre Brown Cherry	8,250	7,780
EUP-123E	48		Satin Ebony w/Chrome Hardware	8,650	7,980
EUP-123E	48		Polished Ebony	7,690	7,300
EUP-123E	48		Polished Ebony w/Chrome Hardware	7,790	7,400
EUP-123E	48		Polished Sapele Mahogany	8,750	7,800
EUP-123FL	48		Empire Satin Walnut	8,850	7,860

Model	Feet	Inches	Description	MSRP	SMP
ESSEX (continued)					
EUP-123FL	48		Empire Satin Sapele Mahogany	8,850	8,080
EUP-123S	48		Institutional Studio Polished Ebony	7,690	7,620
Grands					
EGP-155	5	1	Satin and Polished Ebony	13,900	13,900
EGP-155	5	1	Polished Sapele Mahogany	15,250	15,250
EGP-155	5	1	Satin Lustre Sapele Mahogany	15,600	15,600
EGP-155	5	1	Polished White	18,600	16,480
EGP-155F	5	1	French Provincial Satin Lustre Brown Cherry	17,700	17,620
EGP-173	5	8	Satin Lustre and Polished Ebony	17,620	17,620

ESTONIA

The Estonia factory can make custom-designed finishes with exotic veneers; prices upon request.

Prices here include Jansen adjustable artist benches.

Grands

L168	5	6	Satin and Polished Ebony	43,800	41,538
L168	5	6	Satin and Polished Mahogany/Walnut	47,380	44,641
L168	5	6	Polished Kewazinga Bubinga	51,395	48,564
L168	5	6	Polished Pyramid Mahogany	56,873	53,814
L168	5	6	Satin and Polished White	49,880	46,927
L168	5	6	Hidden Beauty Polished Ebony w/Bubinga	48,473	45,603
L190	6	3	Satin and Polished Ebony	53,789	50,496
L190	6	3	Satin and Polished Mahogany/Walnut	57,298	54,212
L190	6	3	Polished Pyramid Mahogany	68,400	63,318
L190	6	3	Polished Santos Rosewood	68,400	63,146
L190	6	3	Polished Kewazinga Bubinga	61,688	58,256
L190	6	3	Hidden Beauty Polished Ebony w/Bubinga	56,570	53,399
L210	6	10	Satin and Polished Ebony	63,300	60,796
L210	6	10	Satin and Polished Mahogany/Walnut/White	69,630	66,778
L210	6	10	Polished Pyramid Mahogany	79,125	75,746
L210	6	10	Polished Kewazinga Bubinga	74,700	71,560
L210	6	10	Hidden Beauty Polished Ebony w/Bubinga	67,230	64,293
L225	7	4	Satin and Polished Ebony	79,689	74,297
L225	7	4	Satin and Polished Mahogany/Walnut/White	85,727	80,667
L225	7	4	Polished Pyramid Mahogany	95,156	90,710
L225	7	4	Polished Kewazinga Bubinga	86,100	83,597
L225	7	4	Hidden Beauty Polished Ebony w/Bubinga	84,635	79,451
L274	9		Satin and Polished Ebony	127,140	112,678
L274	9		Satin and Polished Mahogany/Walnut	139,430	124,475
L274	9		Polished Pyramid Mahogany	144,254	137,514
L274	9		Satin and Polished White	131,177	119,193

Model	Feet	Inches	Description	MSRP	SMP
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FANDRICH & SONS

These are the prices on the Fandrich & Sons website. Other finishes available at additional cost. See website for details.

Verticals

118-S	46		Polished Ebony with Nickel Trim	5,640	5,640
122	48		Polished Ebony	6,640	6,640
122	48		Polished Mahogany/Walnut/Cherry	6,840	6,840
131-V	52		Polished Ebony	12,890	12,890

Grands

170-S	5	7	Polished Ebony	18,890	18,890
188-S	6	2	Polished Ebony	22,490	22,490
212-S	7		Polished Ebony	34,990	34,990
212-E	7		Polished Ebony	36,490	36,490

FAZIOLI

Fazioli is willing to make custom-designed cases with exotic veneers, marquetry, and other embellishments. Prices on request to Fazioli. Euro = \$1.075

Grands

F156	5	2	Satin and Polished Ebony	120,000	113,951
F156	5	2	Satin and Polished White/Red	138,000	130,609
F156	5	2	Satin and Polished Walnut/Cherry/Mahogany	150,000	141,414
F156	5	2	Satin and Polished Pyramid Mahogany/Macassar	168,000	157,846
F156	5	2	Satin and Polished Briers: Mahogany/California Walnut/Sequoia	180,000	168,651
F183	6		Satin and Polished Ebony	122,900	116,602
F183	6		Satin and Polished White/Red	141,300	133,260
F183	6		Satin and Polished Walnut/Cherry/Mahogany	153,600	144,515
F183	6		Satin and Polished Pyramid Mahogany/Macassar	172,100	161,173
F183	6		Satin and Polished Briers: Mahogany/California Walnut/Sequoia	184,300	172,428
F212	7		Satin and Polished Ebony	137,300	130,458
F212	7		Satin and Polished White/Red	151,000	142,839
F212	7		Satin and Polished Walnut/Cherry/Mahogany	164,800	155,220
F212	7		Satin and Polished Pyramid Mahogany/Macassar	178,500	167,600
F212	7		Satin and Polished Briers: Mahogany/California Walnut/Sequoia	192,200	179,981
F228	7	6	Satin and Polished Ebony	153,600	146,415
F228	7	6	Satin and Polished White/Red	169,000	160,372
F228	7	6	Satin and Polished Walnut/Cherry/Mahogany	184,300	174,553
F228	7	6	Satin and Polished Pyramid Mahogany/Macassar	199,700	188,510
F228	7	6	Satin and Polished Briers: Mahogany/California Walnut/Sequoia	215,000	202,466
F278	9	2	Satin and Polished Ebony	205,400	193,162
F278	9	2	Satin and Polished White/Red	225,900	211,846
F278	9	2	Satin and Polished Walnut/Cherry/Mahogany	246,500	230,529
F278	9	2	Satin and Polished Pyramid Mahogany/Macassar	267,000	249,213

Model	Feet	Inches	Description	MSRP	SMP
FAZIOLI (continued)					
F278	9	2	Satin and Polished Briers: Mahogany/California Walnut/Sequoia	287,600	267,897
F308	10	2	Satin and Polished Ebony	224,600	207,418
F308	10	2	Satin and Polished White/Red	247,100	227,677
F308	10	2	Satin and Polished Walnut/Cherry/Mahogany	269,500	247,712
F308	10	2	Satin and Polished Pyramid Mahogany/Macassar	292,000	267,521
F308	10	2	Satin and Polished Briers: Mahogany/California Walnut/Sequoia	314,400	287,330

FEURICH

Verticals

115 Premiere	45		Polished Ebony	8,800	6,172
122 Universal	48		Polished Ebony	9,800	7,055
123 Vienna	48.5		Polished Ebony	15,500	15,128
133 Concert	52		Polished Ebony	12,500	9,956

Grands

162 Dynamic I	5	4	Polished Ebony	19,500	15,380
179 Dynamic II	5	10	Polished Ebony	23,500	18,407
218 Concert I	7	2	Polished Ebony	37,900	31,021
Grands			Harmonic Pedal, add	3,000	1,892

FÖRSTER, AUGUST

Prices do not include bench. Euro = \$1.09

Verticals

116 C	46		Chippendale Satin Mahogany		26,975
116 C	46		Chippendale Satin Walnut		28,354
116 D	46		Continental Polished Ebony		20,457
116 D	46		Continental Satin Mahogany/Beech/Alder		20,959
116 D	46		Continental Polished Mahogany		20,959
116 D	46		Continental Satin and Polished Walnut/Oak/Cherry		22,388
116 D	46		Continental Polished White		21,961
116 E	46		Polished Ebony		23,917
116 E	46		Satin and Polished Mahogany/Beech/Alder		24,443
116 E	46		Satin and Polished Walnut/Oak/Cherry		25,822
116 E	46		Polished White		25,446
125 F	49		Polished Ebony		27,602
125 G	49		Polished Ebony		27,025
125 G	49		Satin Mahogany/Beech/Alder		27,602
125 G	49		Polished Mahogany/Beech/Alder		27,627
125 G	49		Satin and Polished Walnut/Oak/Cherry		29,583
125 G	49		Polished White		28,555
134 K	53		Polished Ebony		40,939

Model	Feet	Inches	Description	MSRP	SMP
FÖRSTER, AUGUST <i>(continued)</i>					
Grands					
170	5	8	Polished Ebony		56,307
170	5	8	Satin and Polished Walnut		59,717
170	5	8	Satin and Polished Mahogany		57,511
170	5	8	Polished White		59,742
170	5	8	Classik Polished Ebony		64,731
170	5	8	Classik Polished Walnut		74,458
170	5	8	Classik Polished Mahogany		69,093
170	5	8	Classik Polished White		68,617
190	6	4	Polished Ebony		63,578
190	6	4	Satin and Polished Walnut		66,812
190	6	4	Satin and Polished Mahogany		64,656
190	6	4	Polished White		66,761
190	6	4	Classik Polished Ebony		71,800
190	6	4	Classik Polished Mahogany		76,263
190	6	4	Classik Polished Walnut		81,553
190	6	4	Classik Polished White		75,711
215	7	2	Polished Ebony		76,338
275	9	1	Polished Ebony		138,136

GEYER, A.

Verticals

GU 115		45	Polished Ebony	6,185	4,990
GU 115		45	Polished Mahogany/Walnut	6,685	5,290
GU 115		45	Polished White	6,485	5,190
GU 123		47	Polished Ebony	6,785	5,390
GU 123		47	Polished Mahogany/Walnut	7,235	5,690
GU 123		47	Polished White	7,085	5,590
GU 133		52	Polished Ebony	7,685	5,990
GU 133		52	Polished Mahogany/Walnut	8,285	6,390
GU 133		52	Polished White	7,985	6,190

Grands

GG 150	4	11	Polished Ebony	12,785	9,590
GG 150	4	11	Polished Mahogany/Walnut	13,685	9,990
GG 150	4	11	Polished White	13,235	9,870
GG 160	5	3	Polished Ebony	14,535	10,590
GG 160	5	3	Polished Mahogany/Walnut	15,285	10,990
GG 160	5	3	Polished White	15,035	10,890
GG 170	5	7	Polished Ebony	16,385	11,790
GG 170	5	7	Polished Mahogany/Walnut	16,715	12,010
GG 170	5	7	Polished White	16,835	12,090
GG 185	6	1	Polished Ebony	18,785	13,390
GG 185	6	1	Polished Mahogany/Walnut	19,585	13,990

Model	Feet	Inches	Description	MSRP	SMP
GEYER, A. (continued)					
GG 185	6	1	Polished White	19,385	13,790
GG 230	7	7	Polished Ebony	29,225	25,990

GROTRIAN

Prices do not include bench. Other woods available on request. Euro = \$1.10

Grotrian Verticals

Studio 110	43.5	Satin Ebony	16,373	15,691
Studio 110	43.5	Satin White	16,675	15,980
Friedrich Grotrian	43.5	Polished Ebony	17,119	16,406
Friedrich Grotrian	43.5	Open-pore Walnut	17,119	16,406
Cristal	44	Continental Satin Ebony	22,087	21,167
Cristal	44	Continental Polished Ebony	23,066	22,105
Cristal	44	Continental Open-pore Walnut	23,066	22,105
Cristal	44	Continental Polished Walnut/White	25,272	24,219
Contour	45	Polished Ebony	24,782	23,750
Contour	45	Open-pore Walnut	24,782	23,750
Contour	45	Polished Walnut/White	27,150	26,018
Canto	45	Satin Ebony	24,618	23,593
Canto	45	Polished Ebony	25,762	24,688
Canto	45	Open-pore Walnut	25,762	24,688
Carat	45.5	Polished Ebony	29,028	27,819
Carat	45.5	Open-pore Walnut	29,028	27,819
Carat	45.5	Polished Walnut/White	31,562	30,247
College	48	Satin Ebony	31,378	30,070
College	48	Polished Ebony	33,013	31,639
College	48	Open-pore Walnut	33,013	31,639
Classic	49	Polished Ebony	39,220	37,587
Classic	49	Open-pore Walnut	39,220	37,587
Classic	49	Polished Walnut/White	42,241	40,480
Concertino	52	Polished Ebony	49,386	47,329
Concertino	52	Open-pore Walnut	49,386	47,329
Verticals		Chippendale/Rococo/Empire, add	1,411	1,352
Verticals		Sostenuto, add	1,699	1,628

Wilhelm Grotrian Verticals

WG-18		Polished Ebony		9,998
WG-23		Polished Ebony		11,198
WG-26		Polished Ebony		12,198
WG-32		Polished Ebony		13,798

Wilhelm Grotrian Studio Verticals

WGS-116		Polished Ebony		6,798
WGS-120		Polished Ebony		7,598
WGS-122		Polished Ebony		8,398

Model	Feet	Inches	Description	MSRP	SMP
GROTRIAN <i>(continued)</i>					
Grotrian Grands					
Chambre	5	5	Satin Ebony	72,544	72,544
Chambre	5	5	Polished Ebony	80,058	80,058
Chambre	5	5	Open-pore Walnut	80,058	80,058
Chambre	5	5	Polished Walnut/White	87,736	87,736
Cabinet	6	3	Satin Ebony	84,306	84,306
Cabinet	6	3	Polished Ebony	93,946	93,946
Cabinet	6	3	Studio Lacquer Ebony	65,310	65,310
Cabinet	6	3	Open-pore Walnut	93,946	93,946
Cabinet	6	3	Polished Walnut/White	102,931	102,931
Charis	6	10	Satin Ebony	99,377	99,377
Charis	6	10	Polished Ebony	108,524	108,524
Charis	6	10	Studio Lacquer Ebony	79,764	79,764
Charis	6	10	Open-pore Walnut	108,524	108,524
Concert	7	4	Satin Ebony	118,354	118,354
Concert	7	4	Polished Ebony	134,001	134,001
Concert	7	4	Open-pore Walnut	134,001	134,001
Concert Royal	9	1	Polished Ebony	179,914	179,914
Concert Royal	9	1	Open-pore Walnut	179,914	179,914
Grands			Chippendale/Empire, add	4,896	4,896
Grands			CS Style, add	5,472	5,472
Grands			Rococo, add	16,416	16,416

Wilhelm Grotrian Grands

WG-170	5	7	Polished Ebony		30,800
WG-188	6	2	Polished Ebony		38,980
WG-211	6	11	Polished Ebony		56,980

Wilhelm Grotrian Studio Grands

WGS-152	5		Polished Ebony		16,398
WGS-165	5	5	Polished Ebony		19,398

HAESSLER

Prices do not include bench.

Verticals

H 115	45		Polished Ebony	21,911	20,919
H 115	45		Satin Mahogany/Walnut	22,360	21,327
H 115	45		Polished Cherry	37,649	35,226
H 115	45		Satin Oak/Beech	23,258	22,144
H 115	45		Polished White	22,809	21,735
H 115	45		Polished Mahogany w/Vavona Inlay	37,649	35,226
H 115	45		Polished Cherry and Yew	37,649	35,226
H 118	47		Polished Ebony	24,156	22,960
H 118	47		Satin Mahogany/Walnut	25,279	23,981

Model	Feet Inches	Description	MSRP	SMP
HAESSLER (continued)				
H 118	47	Polished Mahogany/Walnut	29,320	27,655
H 118	47	Satin Cherry	25,728	24,389
H 118	47	Polished Cherry	29,769	28,063
H 118	47	Satin Oak/Beech	23,977	22,797
H 118	47	Polished White	26,401	25,001
H 118	47	Polished Bubinga	29,993	28,266
H 118	47	Satin Mahogany w/Vavona Inlay	27,075	25,614
H 118	47	Polished Mahogany w/Vavona Inlay	30,667	28,879
H 118	47	Polished Burl Walnut	30,442	28,675
H 118	47	Satin Burl Walnut w/Walnut Inlay	27,075	25,614
H 118	47	Polished Burl Walnut w/Walnut Inlay	30,667	28,879
H 118	47	Satin Cherry and Yew	27,165	25,695
H 118	47	Polished Cherry and Yew	30,667	28,879
H 124	49	Polished Ebony	26,401	25,001
H 124	49	Satin Mahogany/Walnut	27,389	25,899
H 124	49	Polished Mahogany/Walnut	31,565	29,695
H 124	49	Satin Cherry	27,524	26,022
H 124	49	Polished Cherry	32,014	30,104
H 124	49	Satin Oak/Beech	27,299	25,817
H 124	49	Polished White	28,646	27,042
H 124	49	Polished Bubinga	32,238	30,307
H 124	49	Polished Pyramid Mahogany	35,696	33,451
H 124	49	Satin Mahogany w/Vavona Inlay	28,871	27,246
H 124	49	Polished Mahogany w/Vavona Inlay	34,034	31,940
H 124	49	Polished Burl Walnut	35,247	33,043
H 124	49	Satin Burl Walnut w/Walnut Inlay	28,871	27,246
H 124	49	Polished Burl Walnut w/Walnut Inlay	34,034	31,940
H 124	49	Satin Cherry and Yew	28,871	27,246
H 124	49	Polished Cherry and Yew	35,247	33,043
K 124	49	Polished Ebony	28,557	26,961
K 124	49	Satin Mahogany/Walnut	29,544	27,858
K 124	49	Polished Mahogany/Walnut	33,720	31,655
K 124	49	Satin Cherry	29,679	27,981
K 124	49	Polished Cherry	34,169	32,063
K 124	49	Polished Cherry	34,169	32,063
K 124	49	Satin Oak/Beech	29,455	27,777
K 124	49	Polished White	30,802	29,002
K 124	49	Polished Bubinga	34,394	32,267
K 124	49	Polished Pyramid Mahogany	37,851	35,410
K 124	49	Satin Mahogany w/Vavona Inlay	31,026	29,205
K 124	49	Polished Mahogany w/Vavona Inlay	36,190	33,900
K 124	49	Polished Burl Walnut	37,402	35,002
K 124	49	Satin Burl Walnut w/Walnut Inlay	31,026	29,205
K 124	49	Polished Burl Walnut w/Walnut Inlay	36,190	33,900

Model	Feet Inches		Description	MSRP	SMP
HAESSLER (continued)					
K 124	49		Satin Cherry and Yew	31,026	29,205
K 124	49		Polished Cherry and Yew	37,402	35,002
H 132	52		Polished Ebony	29,544	27,858
H 132	52		Satin Mahogany/Walnut	29,993	28,266
H 132	52		Polished Mahogany/Walnut	34,483	32,348
H 132	52		Satin Cherry	31,340	29,491
H 132	52		Polished Cherry	34,932	32,756
H 132	52		Polished White	31,789	29,899
H 132	52		Polished Bubinga	35,381	33,165
H 132	52		Palisander Rosewood	37,402	35,002
H 132	52		Polished Pyramid Mahogany	38,300	35,818
H 132	52		Satin Mahogany w/Vavona Inlay	32,912	30,920
H 132	52		Polished Mahogany w/Vavona Inlay	37,402	35,002
H 132	52		Polished Burl Walnut	37,402	35,002
H 132	52		Satin Burl Walnut w/Walnut Inlay	32,912	30,920
H 132	52		Polished Burl Walnut w/Walnut Inlay	37,402	35,002
H 132	52		Satin Cherry and Yew	32,912	30,920
H 132	52		Polished Cherry and Yew	37,402	35,002
K 132	52		Polished Ebony	32,553	30,594
K 132	52		Satin Mahogany/Walnut	33,002	31,002
K 132	52		Polished Mahogany/Walnut	37,492	35,084
K 132	52		Satin Cherry	34,349	32,226
K 132	52		Polished Cherry	37,941	35,492
K 132	52		Polished White	34,798	32,635
K 132	52		Polished Bubinga	38,390	35,900
K 132	52		Palisander Rosewood	40,410	37,736
K 132	52		Polished Pyramid Mahogany	41,308	38,553
K 132	52		Satin Mahogany w/Vavona Inlay	35,920	33,655
K 132	52		Polished Mahogany w/Vavona Inlay	40,410	37,736
K 132	52		Polished Burl Walnut	40,410	37,736
K 132	52		Satin Burl Walnut w/Walnut Inlay	35,920	33,655
K 132	52		Polished Burl Walnut w/Walnut Inlay	40,410	37,736
K 132	52		Satin Cherry and Yew	35,920	33,655
K 132	52		Polished Cherry and Yew	40,410	37,736
Grands					
H 175	5	8	Polished Ebony	75,960	70,055
H 175	5	8	Satin Mahogany/Walnut	81,657	75,234
H 175	5	8	Polished Mahogany/Walnut	89,330	82,209
H 175	5	8	Satin Cherry	80,974	74,613
H 175	5	8	Polished Cherry	91,420	84,109
H 175	5	8	Polished White	81,277	74,888
H 175	5	8	Polished Bubinga	93,091	85,628
H 175	5	8	Palisander Rosewood	97,687	89,806
H 175	5	8	Polished Pyramid Mahogany	102,283	93,985

Model	Feet	Inches	Description	MSRP	SMP
HAESSLER <i>(continued)</i>					
H 175	5	8	Polished Mahogany w/Vavona Inlay	111,893	102,721
H 175	5	8	Polished Burl Walnut	99,776	91,705
H 175	5	8	Polished Burl Walnut w/Walnut Inlay	111,893	102,721
H 175	5	8	Satin Cherry and Yew	106,043	97,403
H 175	5	8	Polished Cherry and Yew	111,893	102,721
H 175	5	8	Classic Alexandra Polished Ebony	91,002	83,729
H 175	5	8	Classic Alexandra Polished Walnut	104,372	95,884
H 175	5	8	Classic Alexandra Burl Walnut	114,818	105,380
H 175	5	8	Classic Alexandra Palisander	112,729	103,481
H 175	5	8	Louis XIV Satin White w/Gold	146,238	133,944
H 175	5	8	Satin and Polished Louis XV Mahogany	111,893	102,721
H 175	5	8	Ambassador Palisander	137,881	126,346
H 175	5	8	Ambassador Walnut	133,703	122,548
H 186	6	1	Polished Ebony	80,556	74,233
H 186	6	1	Satin Mahogany/Walnut	86,598	79,725
H 186	6	1	Polished Mahogany/Walnut	93,927	86,388
H 186	6	1	Satin Cherry	85,570	78,791
H 186	6	1	Polished Cherry	96,016	88,287
H 186	6	1	Polished White	86,195	79,359
H 186	6	1	Polished Bubinga	100,194	92,085
H 186	6	1	Palisander Rosewood	102,283	93,985
H 186	6	1	Polished Pyramid Mahogany	108,550	99,682
H 186	6	1	Polished Mahogany w/Vavona Inlay	116,489	106,899
H 186	6	1	Polished Burl Walnut	104,372	95,884
H 186	6	1	Polished Burl Walnut w/Walnut Inlay	116,489	106,899
H 186	6	1	Satin Cherry and Yew	101,447	93,225
H 186	6	1	Polished Cherry and Yew	116,489	106,899
H 186	6	1	Classic Alexandra Polished Ebony	95,598	87,907
H 186	6	1	Classic Alexandra Polished Walnut	108,968	100,062
H 186	6	1	Classic Alexandra Burl Walnut	119,414	109,558
H 186	6	1	Classic Alexandra Palisander	117,325	107,659
H 186	6	1	Louis XIV Satin White w/Gold	150,416	137,742
H 186	6	1	Satin and Polished Louis XV Mahogany	116,489	106,899
H 186	6	1	Ambassador Palisander	150,416	137,742
H 186	6	1	Ambassador Walnut	146,238	133,944
H 210	6	10	Polished Ebony	93,801	86,274
H 210	6	10	Satin Mahogany/Walnut	100,836	92,669
H 210	6	10	Polished Mahogany/Walnut	110,974	101,885
H 210	6	10	Satin Cherry	101,949	93,681
H 210	6	10	Polished Cherry	112,729	103,481
H 210	6	10	Polished White	100,367	92,243
H 210	6	10	Polished Bubinga	114,400	105,000
H 210	6	10	Palisander Rosewood	123,174	112,976
H 210	6	10	Polished Pyramid Mahogany	129,441	118,674

Model	Feet	Inches	Description	MSRP	SMP
HAESSLER <i>(continued)</i>					
H 210	6	10	Polished Mahogany w/Vavona Inlay	137,798	126,271
H 210	6	10	Polished Burl Walnut	121,085	111,077
H 210	6	10	Polished Burl Walnut w/Walnut Inlay	137,798	126,271
H 210	6	10	Satin Cherry and Yew	121,169	111,154
H 210	6	10	Polished Cherry and Yew	137,798	126,271
H 210	6	10	Classic Alexandra Polished Ebony	108,843	99,948
H 210	6	10	Classic Alexandra Polished Walnut	126,015	115,559
H 210	6	10	Classic Alexandra Burl Walnut	136,127	124,752
H 210	6	10	Classic Alexandra Palisander	138,216	126,651
H 210	6	10	Louis XIV Satin White w/Gold	183,842	168,129
H 210	6	10	Satin and Polished Louis XV Mahogany	129,734	118,940
H 210	6	10	Ambassador Palisander	162,951	149,137
H 210	6	10	Ambassador Walnut	158,773	145,339

HAILUN

Verticals

HU116	45.5		Institutional Polished Ebony	10,308	7,246
HU1-P	48		Polished Ebony	11,135	7,670
HU1-P	48		Polished Mahogany/Walnut	11,998	8,290
HU1-PS	48		Polished Ebony with Nickel Trim	11,604	7,936
HU1-EP	48		Polished Ebony w/mahogany leg, fallboard, cheekblocks	12,038	8,190
HU121	48		Polished Ebony	7,950	6,500
HU121	48		Polished Mahogany	8,250	6,700
HU5-P	50		Polished Ebony	12,466	8,230
HU5-P	50		Polished Ebony with Nickel Trim	12,826	8,436
HU5-P	50		Polished Mahogany/Walnut	12,826	8,436
HU7-P	52		Polished Ebony w/Sostenuto	17,001	11,418

Grands

HG150	4	10	Polished Ebony	16,485	12,390
HG150	4	10	Polished Mahogany	17,085	12,790
HG151	4	11.5	Polished Ebony	20,747	14,760
HG151	4	11.5	Polished Mahogany/Walnut	24,233	15,256
HG151C	4	11.5	Chippendale Polished Mahogany/Walnut	24,951	15,466
HG161	5	4	Polished Ebony	25,006	16,508
HG161	5	4	Polished Mahogany/Walnut	27,182	16,960
HG161G	5	4	Georgian Polished Mahogany/Walnut	30,151	17,760
HG178	5	10	Polished Ebony	30,024	19,416
HG178	5	10	Polished Mahogany/Walnut	31,338	20,284
HG178B	5	10	Baroque Polished Ebony w/Birds-Eye Maple Accents	33,605	20,480
HG198	6	5	Emerson Polished Ebony	46,689	28,760
HG198	6	5	Emerson Polished Mahogany/Walnut	49,112	29,494
HG218	7	2	Paulello Polished Ebony	65,210	38,812

Model	Feet	Inches	Description	MSRP	SMP
HALLET, DAVIS & CO.					
Heritage Collection Verticals					
H108	43		Continental Polished Ebony	5,295	4,300
H108	43		Continental Polished Mahogany	5,495	4,390
H117H	46		Polished Ebony	5,950	4,500
H117H	46		Polished Mahogany	6,150	4,590
H118F	46		Demi-Chippendale Polished Ebony	5,995	4,700
H118F	46		Demi-Chippendale Polished Mahogany	6,195	4,790
Signature Collection Verticals					
HS115M2	45		Classic Studio Polished Ebony	6,995	4,590
HS115M2	45		Classic Studio Polished Mahogany/Walnut/White	7,195	4,790
HS118M	46.5		Polished Ebony	7,395	4,990
HS118M	46.5		Polished Mahogany/Walnut/White	7,595	5,190
HS121S	48		Polished Ebony	8,795	5,590
HS121S	48		Polished Mahogany/Walnut/White	9,095	5,790
HS131Y	52		Polished Ebony	9,495	6,390
Heritage Collection Grands					
H142C	4	7	Polished Ebony	13,195	9,390
H142C	4	7	Polished Mahogany	13,995	9,790
H142F	4	7	Queen Anne Polished Mahogany	14,995	10,190
Signature Collection Grands					
HS148	4	10	Satin Ebony	14,695	9,990
HS148	4	10	Polished Ebony	13,995	9,390
HS148	4	10	Polished Ebony w/Silver Plate	14,695	9,990
HS148	4	10	Polished Mahogany/Walnut/White	14,695	9,990
HS160	5	3	Satin Ebony	15,995	10,990
HS160	5	3	Polished Ebony	15,395	10,390
HS160	5	3	Polished Mahogany/Walnut/White	15,995	10,990
HS170	5	7	Satin Ebony	16,995	12,190
HS170	5	7	Polished Ebony	16,495	11,590
HS170	5	7	Polished Mahogany/Walnut/White	16,995	12,190
HS188	6	2	Satin Ebony	20,495	14,590
HS188	6	2	Polished Ebony	19,995	13,990
HS188	6	2	Polished Mahogany/Walnut	20,495	14,590
HS212	7		Polished Ebony	29,995	26,990
Imperial Collection Grands					
HD148B	4	10	Polished Ebony	14,995	10,990
HD152B	5		Polished Ebony	17,195	11,790
HD152T	5		Designer Birds-Eye Maple Two Tone	19,195	13,190
HD165B	5	5	Polished Ebony	19,495	12,990
HD165P	5	5	Polished Ebony (fluted leg)	20,995	14,390

Model	Feet	Inches	Description	MSRP	SMP
HARDMAN, PECK & CO.					
Verticals					
R110S	44		Polished Ebony	5,495	4,310
R110S	44		Polished Mahogany	5,695	4,390
R115LS	45		Polished Ebony	5,995	4,510
R115LS	45		Polished Mahogany	6,195	4,590
R116	46		School Polished Ebony	6,695	4,990
R116	46		School Satin Cherry	6,895	5,110
R117XK	46		Chippendale Polished Mahogany	6,695	4,910
R120LS	48		Polished Ebony	6,495	4,910
R120LS	48		Polished Mahogany	6,695	4,990
R132HA	52		Polished Ebony	9,495	6,490

Grands

R143S	4	8	Polished Ebony	13,895	9,390
R143S	4	8	Polished Mahogany	14,995	9,790
R143F	4	8	French Provincial Polished Mahogany	15,395	10,190
R150S	5		Polished Ebony	15,995	9,990
R158S	5	3	Polished Ebony	16,795	10,590
R158S	5	3	Polished Mahogany	17,495	10,990
R168S	5	7	Polished Ebony	18,195	11,390
R168S	5	7	Polished Mahogany	18,995	11,790
R185S	6	1	Polished Ebony	20,995	13,190
R185S	6	1	Polished Mahogany	22,395	13,790

HEINTZMAN & CO.

Heintzman Verticals

121DL	48		Satin Mahogany	7,995	7,380
123B	48.5		Polished Mahogany	8,795	7,580
123F	48.5		French Provincial Polished Mahogany	7,995	6,980
126C	50		Polished Ebony	8,795	7,600
126 Royal	50		Polished Ebony	9,795	8,200
132D	52		Polished Mahogany, Decorative Panel	11,795	8,980
132E	52		French Provincial Polished Ebony	11,795	8,780
132E	52		French Provincial Satin and Polished Mahogany	11,795	8,980
132 Royal	52		Satin Mahogany	12,795	9,580
140CK	55		Polished Mahogany	14,995	10,980

Gerhard Heintzman Verticals

G118	47		Polished Ebony w/Silver Plate and Trim	4,995	4,995
G118	47		Polished Mahogany w/Silver Plate and Trim	5,195	5,195
G120	48		Polished Ebony w/Silver Plate and Trim	5,995	5,700
G120	48		Polished Mahogany w/Silver Plate and Trim	6,195	5,900
G126	50		Polished Ebony w/Silver Plate and Trim	7,995	6,400

Model	Feet	Inches	Description	MSRP	SMP
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HEINTZMAN & CO. *(continued)*

G126	50		Polished Mahogany w/Silver Plate and Trim	8,195	6,600
G132	52		Polished Ebony w/Silver Plate and Trim	9,295	7,200

Heintzman Grands

168	5	6	Polished Ebony	18,995	16,990
168	5	6	Polished Mahogany	19,995	17,390
168 Royal	5	6	Polished Ebony	23,995	17,990
186	6	1	Polished Ebony	21,995	18,980
186	6	1	Polished Mahogany	22,995	20,180
186 Royal	6	1	Polished Ebony	26,995	19,980
203	6	8	Polished Ebony	24,995	20,580
203 Royal	6	8	Polished Ebony	29,995	21,580
277	9		Polished Ebony	89,995	60,995

Gerhard Heintzman Grands

G152	5		Polished Ebony	9,995	9,995
G152	5		Polished White	11,995	11,995
G152R	5		Empire Polished Mahogany	11,995	11,995
G168	5	6	Polished Ebony	15,995	12,800
G168	5	6	Polished White	19,995	13,800
G168R	5	6	Empire Polished Mahogany	17,995	13,800

HESSEN, J.F.

Verticals

120	47		Polished Ebony	15,200	12,200
120	47		Polished Ebony with Round Edges	15,450	12,600
120	47		Polished Walnut	16,100	12,800
123	48		Polished Ebony	18,200	12,800
123	48		Polished Ebony with Round Edges	18,450	13,200
123	48		Polished Walnut	19,100	13,400
132	52		Polished Ebony	26,200	13,800
132	52		Polished Ebony with Round Edges	26,450	14,200
132	52		Polished Walnut	27,100	14,400
Verticals			Renner action, add	1,400	1,400

Grands

172	5	8	Polished Ebony	41,200	31,800
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Model	Feet	Inches	Description	MSRP	SMP
HOFFMANN, W.					
Vision Series Verticals					
V112	44.5		Polished Ebony	12,220	12,220
V112	44.5		Polished Mahogany/Walnut	14,180	14,180
V112	44.5		Polished White	14,180	14,180
V112	44.5		Chippendale Polished Maogany	15,720	15,720
V112	44.5		Chippendale Polished Walnut	15,720	14,042
V120	47.6		Polished Ebony	14,180	14,180
V120	47.6		Polished White	16,120	16,120
V120	47.6		Chippendale Polished Mahogany	17,680	17,150
V120	47.6		Chippendale Polished Walnut	17,680	15,364
V120	47.6		Rococo Satin White	18,640	18,640
V120	47.6		Rococo Polished White	19,420	19,420
V126	49.6		Polished Ebony	16,120	16,120
V126	49.6		Polished White	17,860	17,860
V131	51.8		Polished Ebony	18,060	18,060
Tradition Series Verticals					
T122	48		Polished Ebony	16,700	16,700
T122	48		Satin Mahogany/Walnut	19,220	19,220
T122	48		Polished Mahogany/Walnut	19,220	19,220
T122	48		Polished White	18,640	18,640
T128	50.4		Polished Ebony	18,060	18,060
T128	50.4		Satin Mahogany/Walnut	21,180	21,180
T128	50.4		Polished Mahogany/Walnut	21,180	21,180
T128	50.4		Polished White	20,000	20,000
Professional Series Verticals					
P114	45		Polished Ebony w/Chrome Hardware	17,680	17,680
P114	45		Polished White w/Chrome Hardware	19,620	19,620
P120	47.2		Polished Ebony w/Chrome Hardware	18,840	18,840
P120	47.2		Polished White w/Chrome Hardware	20,780	20,780
P126	49.6		Polished Ebony w/Chrome Hardware	20,000	20,000
Vision Series Grands					
V158	5	2	Polished Ebony	32,100	32,100
V158	5	2	Polished Mahogany/Walnut/White	35,980	35,980
V175	5	9	Polished Ebony	35,980	35,980
V175	5	9	Polished Walnut/Mahogany/White	39,880	39,880
V183	6		Polished Ebony	39,880	39,880
V183	6		Polished Walnut/Mahogany/White	43,760	43,760

Model	Feet	Inches	Description	MSRP	SMP
HOFFMANN, W. (continued)					
Tradition Series Grands					
T161	5	3	Polished Ebony	41,820	41,820
T161	5	3	Polished Mahogany/Walnut	47,660	47,660
T161	5	3	Polished White	45,720	45,720
T177	5	10	Polished Ebony	47,660	47,660
T177	5	10	Polished Mahogany/Walnut	53,480	53,480
T177	5	10	Polished White	51,540	51,540
T186	6	1	Polished Ebony	53,480	53,480
T186	6	1	Polished Mahogany/Walnut	59,320	59,320
T186	6	1	Polished White	57,380	57,380

Professional Series Grands

P162	5	4	Polished Ebony w/Chrome Hardware	52,980	52,980
P188	6	2	Polished Ebony w/Chrome Hardware	58,820	58,820
P206	6	9	Polished Ebony w/Chrome Hardware	66,600	66,600

HUPFELD

Studio Edition Verticals

HU 118	46.5		Polished Ebony	6,462	6,462
HU 121	47.5		Polished Ebony	6,725	6,725
HU 121	47.5		Polished White	6,865	6,865
HU 125	49		Polished Ebony	8,208	8,208
HU 132	52		Polished Ebony	9,563	9,500

Europe Edition Verticals

HU 116E	45.5		Polished Ebony	11,086	10,854
HU 116E	45.5		Satin Mahogany/Walnut	11,086	10,854
HU 116E	45.5		Polished Mahogany/Walnut	11,782	11,473
HU 116E	45.5		Satin Cherry	11,782	11,473
HU 116E	45.5		Polished Cherry/White	13,174	12,710
HU 122E	48		Polished Ebony	12,304	11,937
HU 122E	48		Satin Mahogany/Walnut	12,304	11,937
HU 122E	48		Polished Mahogany/Walnut	13,000	12,556
HU 122E	48		Satin Cherry	13,000	12,556
HU 122E	48		Polished Cherry/White	14,392	13,793
HU 122E	48		Polished Bubinga	15,401	14,690
HU 132E	52		Polished Ebony	13,035	12,587
HU 132E	52		Satin Mahogany/Walnut	13,035	12,587
HU 132E	52		Polished Mahogany/Walnut	13,731	13,205
HU 132E	52		Satin Cherry	13,731	13,205
HU 132E	52		Polished Cherry/White	15,123	14,443
HU 132E	52		Polished Bubinga	18,185	17,164

Model	Feet	Inches	Description	MSRP	SMP
HUPFELD (continued)					
Studio Edition Grands					
HU 148	4	10	Polished Ebony	17,989	16,990
HU 148	4	10	Polished Mahogany/Walnut	19,037	17,922
HU 148	4	10	Polished White	18,689	17,612
HU 160	5	3	Polished Ebony	20,783	19,474
HU 160	5	3	Polished Mahogany/Walnut	21,641	20,236
HU 160	5	3	Polished White	21,483	20,096
HU 188	6	2	Polished Ebony	29,691	27,392
HU 188	6	2	Polished Mahogany/Walnut	30,303	27,936
HU 188	6	2	Polished White	30,391	28,014
HU 213	7		Polished Ebony	36,329	33,292
HU 213	7		Polished White	38,075	34,844

Europe Edition Grands

HU 160E	5	3	Polished Ebony	34,724	31,866
HU 160E	5	3	Polished Mahogany/Walnut	37,197	34,064
HU 160E	5	3	Polished Cherry/Bubinga/White	40,083	36,629
HU 175E	5	9	Polished Ebony	38,022	34,797
HU 175E	5	9	Polished Mahogany/Walnut	40,495	36,996
HU 175E	5	9	Polished Bubinga/White	43,380	39,560
HU 186E	6	3	Polished Ebony	45,441	41,392
HU 186E	6	3	Polished Mahogany/Walnut	47,914	43,590
HU 186E	6	3	Polished Bubinga/White	50,799	46,155
HU 210E	6	10.5	Polished Ebony	50,799	46,155
HU 228E	7	6.5	Polished Ebony	59,043	53,483

IRMLER

Studio Edition Verticals

P112	44		Polished Ebony	6,318	6,318
P118	46.5		Polished Ebony	6,576	6,573
P118	46.5		Polished White	6,712	6,688
P125	49		Polished Ebony	8,026	7,802

Art Design Verticals

Mia	47.5		Polished Ebony	8,725	8,394
Gina	48.5		Polished Ebony	9,095	8,708
Monique	49		Polished Ebony	9,095	8,708
Louis	49		Polished Ebony	8,725	8,394
Titus	49		Polished Ebony	9,095	8,708
Alexa	49		Polished Ebony	10,320	9,746
Carlo	49		Polished Ebony	10,320	9,746

Model	Feet	Inches	Description	MSRP	SMP
IRMLER (continued)					
Supreme Edition Verticals					
SP118	46.5		Polished Ebony	8,169	7,923
SP121	48		Polished Ebony	8,725	8,394
SP125	49		Polished Ebony	9,579	9,118
SP132	52		Polished Ebony	10,622	10,002
Professional Edition Verticals					
P116E	46		Polished Ebony	9,362	8,934
P116E	46		Satin Mahogany/Walnut	9,362	8,934
P116E	46		Satin Cherry	9,949	9,431
P116E	46		Polished Mahogany/Walnut	9,949	9,431
P116E	46		Polished Cherry/White	11,125	10,428
P122E	48		Polished Ebony	10,390	9,805
P122E	48		Satin Mahogany/Walnut	10,390	9,805
P122E	48		Satin Cherry	10,978	10,303
P122E	48		Polished Mahogany/Walnut	10,978	10,303
P122E	48		Polished Cherry/White	12,153	11,299
P122E	48		Polished Bubinga	13,005	12,021
P132E	52		Polished Ebony	11,007	10,328
P132E	52		Satin Mahogany/Walnut	11,007	10,328
P132E	52		Satin Cherry	11,595	10,826
P132E	52		Polished Mahogany/Walnut	11,595	10,826
P132E	52		Polished Cherry/White	12,770	11,822
P132E	52		Polished Bubinga	15,356	14,014
Studio Edition Grands					
F148	4	10	Polished Ebony	17,589	15,906
F148	4	10	Polished Mahogany/Walnut	18,614	16,775
F148	4	10	Polished White	18,273	16,486
F160	5	3	Polished Ebony	20,321	18,221
F160	5	3	Polished Mahogany/Walnut	21,160	18,932
F160	5	3	Polished White	21,006	18,802
F188	6	2	Polished Ebony	29,031	25,603
F188	6	2	Polished Mahogany/Walnut	29,630	26,110
F188	6	2	Polished White	29,715	26,182
F213	7		Polished Ebony	35,521	31,103
F213	7		Polished White	37,228	32,549
Professional Edition Grands					
F160E	5	3	Polished Ebony	32,409	28,465
F160E	5	3	Polished Mahogany/Walnut	34,718	30,422
F160E	5	3	Polished Cherry	37,410	32,703
F160E	5	3	Polished White	37,410	32,703
F160E	5	3	Polished Bubinga	37,410	32,703
F175E	5	9	Polished Ebony	35,487	31,074
F175E	5	9	Polished Mahogany/Walnut	37,795	33,030

Model	Feet	Inches	Description	MSRP	SMP
IRMLER (continued)					
F175E	5	9	Polished White	40,488	35,312
F175E	5	9	Polished Bubinga	40,488	35,312
F190E	6	3	Polished Ebony	42,412	36,942
F190E	6	3	Polished Mahogany/Walnut	44,720	38,898
F190E	6	3	Polished White	47,413	41,181
F190E	6	3	Polished Bubinga	47,413	41,181
F210E	6	10.5	Polished Ebony	47,413	41,181
F230E	7	6.5	Polished Ebony	55,107	47,701

KAWAI

Verticals

K-15	44		Continental Polished Ebony	5,495	5,495
K-15	44		Continental Polished Mahogany	5,695	5,695
506N	44.5		Satin Ebony/Mahogany	5,495	5,495
508	44.5		Satin Mahogany	6,195	6,190
607	44.5		French Renaissance Satin Cherry	7,495	7,190
607	44.5		Queen Anne Satin Mahogany	7,495	7,190
K-200	45		Satin and Polished Ebony	7,495	7,190
K-200	45		Satin and Polished Mahogany	8,195	7,790
K-200NKL	45		Satin and Polished Ebony with Nickel Trim	7,895	7,490
UST-9	46		Satin Ebony/Oak/Walnut/Cherry	7,995	7,590
907N	46.5		English Regency Satin Mahogany	10,695	9,990
907N	46.5		French Provincial Satin Cherry	10,695	9,990
K-300	48		Satin and Polished Ebony	11,195	10,390
K-300	48		Satin and Polished Mahogany	11,995	10,990
K-300	48		Polished Snow White	12,195	11,190
K-300NKL	48		Satin and Polished Ebony with Nickel Trim	11,595	10,790
K-400	48		Polished Ebony	11,995	10,990
K-400NKL	48		Polished Ebony with Nickel Trim	12,195	11,290
K-500	51		Satin and Polished Ebony	14,695	13,190
K-500	51		Polished Sapele Mahogany	16,495	14,790

AnyTime (Silent) Verticals

K-200 ATX2-CA	45		AnyTime Polished Ebony w/CA Sound	11,695	10,590
K-300 ATX2-SS	48		AnyTime Polished Ebony w/Soundboard Speaker	16,495	14,590

Grands

GL-10	5		Satin and Polished Ebony	15,095	14,790
GL-10	5		Polished Ebony with Nickel Trim	15,995	15,590
GL-10	5		Polished Mahogany/Snow White	16,795	16,190
GL-10	5		French Provincial Polished Mahogany	17,895	17,190
GL-20	5	2	Satin and Polished Ebony	20,395	19,790
GL-20	5	2	Polished Sapele Mahogany	23,895	22,790
GL-20	5	2	Polished Snow White	22,895	21,990
GL-30	5	5	Satin and Polished Ebony	27,295	25,990

Model	Feet	Inches	Description	MSRP	SMP
KAWAI (continued)					
GL-30	5	5	Polished Sapele Mahogany	32,895	31,190
GL-30	5	5	Satin Dark Walnut	32,895	31,190
GL-30	5	5	Polished Snow White	31,595	29,990
GX-1 BLK	5	5	Satin and Polished Ebony	36,695	31,590
GX-1 BLK	5	5	Polished Dark Walnut	42,995	36,790
GL-40	5	11	Satin and Polished Ebony	32,295	30,590
GL-40	5	11	Polished Sapele Mahogany	38,095	35,990
GL-40	5	11	Satin Dark Walnut	38,095	35,990
GX-2 BLK	5	11	Satin and Polished Ebony	42,495	36,390
GX-2 BLK	5	11	Satin Walnut/Cherry/Oak	46,995	40,190
GX-2 BLK	5	11	Polished Walnut/Sapeli Mahogany	48,995	41,790
GX-2 BLK	5	11	Polished Snow White	45,195	38,590
CR40-PL	6	1	Plexiglass Crystal Piano	231,495	186,190
GL-50	6	2	Polished Ebony	36,995	34,990
GX-3 BLK	6	2	Satin and Polished Ebony	54,495	46,390
GX-5 BLK	6	7	Satin and Polished Ebony	61,695	52,390
GX-6 BLK	7		Satin and Polished Ebony	69,195	58,590
GX-7 BLK	7	6	Satin and Polished Ebony	80,195	67,790
EX-L	9	1	Polished Ebony	218,995	183,190

AnyTime (Silent) Grands

GL-30 ATX-SS	5	5	AnyTime Polished Ebony w/Soundboard Speaker	30,195	28,590
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KAWAI, SHIGERU

Grands

SK-2	5	11	Polished Ebony	64,000	54,200
SK-2	5	11	Polished Sapele Mahogany	73,800	62,400
SK-3	6	2	Polished Ebony	74,800	63,200
SK-3	6	2	Polished Sapele Mahogany	85,800	72,400
SK-3	6	2	Polished Pyramid Mahogany	99,500	83,800
SK-5	6	7	Polished Ebony	86,000	72,600
SK-6	7		Polished Ebony	97,000	81,800
wSK-7	7	6	Polished Ebony	108,000	90,600
SK-EX	9	1	Polished Ebony	239,000	200,200

KAYSERBURG

Verticals

KA-121B	48		Polished Ebony	15,995	12,990
KA-121B	48		Polished Dark Walnut	16,995	13,790
KA-126B	50		Polished Ebony	18,495	14,590
KA-126B	50		Polished Cherry	19,995	15,390
KA-132B	52		Polished Ebony	20,995	16,190
KA-132C	52		Polished Ebony w/Sostenuto	21,495	16,990

Model	Feet	Inches	Description	MSRP	SMP
KAYSERBURG (continued)					
Grands					
KA-180	5	11	Polished Ebony	59,995	52,990

KINGSBURG

Verticals

LM 116	46		Chippendale Polished Walnut	6,610	5,893
KG 120	48		Polished Ebony	9,459	7,326
KU 120	48		Polished Ebony	8,815	6,114
KU 120	48		Satin and Polished Mahogany/Walnut	9,146	6,334
KG 122	48		Polished Ebony	10,085	7,657
KF 122	48		Polished Ebony	13,473	9,440
KF 123	50		Polished White & Red	13,480	9,862
KG 123	50		Decorator Satin Walnut	12,402	9,321
KU 123	50		Decorator Satin Walnut	9,917	6,996
KG 125	50		Polished Ebony	10,367	7,998
KU 125	50		Polished Ebony	9,917	6,775
KU 125	50		Polished Ebony w/Inlay	10,602	7,216
KU 125	50		Satin and Polished Mahogany/Walnut	10,469	6,996
KF 126	50		Satin Walnut	14,720	10,744
KF 128	50		Polished Ebony	14,498	11,626
KF 133	52		Polished Ebony	16,483	12,508
KG 133	52		Polished Ebony	12,497	9,421
KU 133	52		Polished Ebony	10,574	7,437
KU 133	52		Polished Mahogany/Walnut	11,003	7,657

Grands

KF 158	5	3	Polished Ebony	25,909	25,859
KG 158	5	3	Polished Ebony	19,840	13,611
KG 158	5	3	Polished Ebony w/Inlay	20,942	14,272
KG 158	5	3	Polished Mahogany/Walnut	20,391	14,052
KG 175	5	9	Polished Ebony	22,320	14,006
KF 185	6	1	Polished Ebony	33,020	32,970
KG 185	6	1	Polished Ebony	24,250	15,375
KG 185	6	1	Polished Ebony w/Inlay	25,904	16,036
KG 185	6	1	Polished Mahogany/Walnut	25,352	15,816
KF 228	7	4	Polished Ebony	69,458	64,195

KNABE, WM.

Baltimore Series Verticals

WV 43	43		Continental Polished Ebony	7,295	5,398
WV 243F	43		French Provincial Satin Cherry	7,995	5,798
WV 243T	43		Satin Mahogany/Walnut	7,995	5,798

Model	Feet	Inches	Description	MSRP	SMP
KNABE, WM. (continued)					
WV 115	45		Satin Ebony	8,795	6,298
WV 115	45		Polished Ebony	7,995	5,798
WV 118H	46.5		Satin Ebony	9,295	6,598
WV 118H	46.5		Polished Ebony	8,995	6,398
Verticals			Other finishes, add		1,500
Academy Series Verticals					
WMV 245	45		Satin Ebony	8,695	6,198
WMV 245	45		Polished Ebony	8,295	5,998
WMV 247	46.5		Satin Ebony	9,995	6,998
WMV 247	46.5		Polished Ebony	9,695	6,798
WMV 647F	46.5		French Provincial Satin Cherry	9,695	6,798
WMV 647R	46.5		Renaissance Satin Walnut	9,695	6,798
WMV 647T	46.5		Satin Mahogany	9,695	6,798
WMV 121M	47.5		Satin Ebony	9,995	6,998
WMV 121M	47.5		Polished Ebony	9,695	6,798
WMV 132	52		Satin Ebony	12,295	8,398
WMV 132	52		Polished Ebony	11,695	7,998
Verticals			Other finishes, add		1,500
Concert Artist Series Verticals					
WKV 118F	46.5		French Provincial Lacquer Semigloss Cherry	13,995	9,398
WKV 118R	46.5		Renaissance Lacquer Satin Ebony	13,995	9,398
WKV 118R	46.5		Renaissance Lacquer Semigloss Walnut	13,995	9,398
WKV 118T	46.5		Lacquer Semigloss Mahogany	13,995	9,398
WKV 121	48		Satin Ebony	14,595	9,798
WKV 121	48		Polished Ebony	13,995	9,398
WKV 132MD	52		Satin Ebony	15,995	10,598
WKV 132MD	52		Polished Ebony	14,595	9,798
Verticals			Other finishes, add		1,500
Baltimore Series Grands					
WG 50	5		Satin Ebony	18,295	11,998
WG 50	5		Polished Ebony	17,295	11,398
WG 50	5		Polished Mahogany/Walnut	18,595	12,198
WG 54	5	4	Satin Ebony	19,995	12,998
WG 54	5	4	Polished Ebony	18,595	12,198
WG 54	5	4	Polished Mahogany/Walnut	20,295	13,198
WG 54	5	4	Polished Ebony w/Bubinga or Pommele Accents	23,295	14,998
WSG 54	5	4	M Leg w/Bubinga or Pommele Accents	26,595	16,998
WG 59	5	9	Satin Ebony	24,695	15,798
WG 59	5	9	Polished Ebony	22,995	14,798
WG 61	6	1	Satin Ebony	25,995	16,598
WG 61	6	1	Polished Ebony	24,695	15,798
Grands			Other finishes, add		2,000

Model	Feet	Inches	Description	MSRP	SMP
KNABE, WM. (continued)					
Academy Series Grands					
WMG 610	5	9	Satin Ebony	27,695	17,598
WMG 610	5	9	Polished Ebony	26,295	16,798
WMG 660	6	1	Satin Ebony	30,995	19,598
WMG 660	6	1	Polished Ebony	29,695	18,798
WFM 700T	6	10	Satin Ebony	33,995	21,398
WFM 700T	6	10	Polished Ebony	32,695	20,598
Grands			Other finishes, add		2,000

Concert Artist Series Grands

WKG 53	5	3	Satin Ebony	33,295	20,998
WKG 53	5	3	Polished Ebony	32,295	20,398
WKG 58	5	8	Satin Ebony	40,995	25,598
WKG 58	5	8	Polished Ebony	39,995	24,998
WKG 70	7		Satin Ebony	56,295	34,798
WKG 70	7		Polished Ebony	55,295	34,198
WKG 76	7	6	Satin Ebony	58,195	35,898
WKG 76	7	6	Polished Ebony	57,295	35,398
WKG 90	9	2	Satin Ebony	147,595	89,598
WKG 90	9	2	Polished Ebony	143,595	87,198
Grands			Other finishes, add		2,000

MASON & HAMLIN

Verticals

50	50		Satin and Polished Ebony	28,210	25,881
Verticals			Cambridge Collection, add	3,061	2,700

Grands

B	5	4	Satin and Polished Ebony	62,802	53,314
B	5	4	Polished Mahogany/Walnut	67,120	56,911
B	5	4	Polished Pyramid Mahogany	76,624	64,828
B	5	4	Polished Rosewood	70,431	59,669
B	5	4	Polished Bubinga	73,035	61,838
B	5	4	Polished Macassar Ebony	76,624	64,828
A	5	8	Satin and Polished Ebony	72,334	61,255
A	5	8	Polished Mahogany/Walnut	77,132	65,252
A	5	8	Polished Pyramid Mahogany	93,653	79,013
A	5	8	Polished Rosewood	85,515	72,233
A	5	8	Polished Bubinga	88,508	74,727
A	5	8	Polished Macassar Ebony	93,653	79,013
AA	6	4	Satin and Polished Ebony	82,566	69,779
AA	6	4	Polished Mahogany/Walnut	87,025	73,493
AA	6	4	Polished Pyramid Mahogany	99,996	84,297
AA	6	4	Polished Rosewood	91,836	77,500

Model	Feet	Inches	Description	MSRP	SMP
MASON & HAMLIN (continued)					
AA	6	4	Polished Bubinga	94,823	79,989
AA	6	4	Polished Macassar Ebony	99,996	84,297
BB	7		Satin and Polished Ebony	93,694	79,047
BB	7		Polished Mahogany/Walnut	97,009	81,810
BB	7		Polished Pyramid Mahogany	115,504	97,215
BB	7		Polished Rosewood	108,595	91,460
BB	7		Polished Bubinga	111,289	93,704
BB	7		Polished Macassar Ebony	115,504	97,215
CC	9	4	Satin and Polished Ebony	139,302	117,039
CC	9	4	Polished Mahogany/Walnut	149,104	125,204
CC	9	4	Polished Pyramid Mahogany	169,752	142,404
CC	9	4	Polished Rosewood	157,581	132,266
CC	9	4	Polished Bubinga	162,863	136,665
CC	9	4	Polished Macassar Ebony	169,752	142,404
Grands			Monticello Art Case, add	8,000	6,800
Grands			Cambridge Collection, add	8,000	6,800

PALATINO

Verticals

PUP-22C	48		Polished Mahogany/Cherry	5,000	5,000
PUP-22C	48		Satin Walnut	5,000	5,000
PUP-123T	48		Torino Polished Ebony	5,900	5,900
PUP-123T	48		Torino Polished Dark Walnut	6,200	6,200
PUP-125	50		Satin and Polished Ebony	5,950	5,950
PUP-125	50		Polished Mahogany/White	5,950	5,950
PUP-126	50		Capri Polished Ebony	6,900	6,900
PUP-126	50		Capri Polished Dark Walnut	7,500	7,500

Grands

PGD-50	5		Milano Polished Ebony	12,000	12,000
PGD-50	5		Milano Polished Dark Walnut	12,500	12,500
PGD-59	5	9	Roma Polished Ebony	13,400	13,400
PGD-62	6	2	Firenze Polished Ebony	15,400	15,400

PEARL RIVER

Verticals

EU 110	43		Polished Ebony	4,695	4,500
EU 110 Silent	43		Polished Ebony w/Silent System	7,995	6,900
EU 111PA	43		French Provincial Satin Cherry	5,995	5,300
EU 111PB	43		Mediterranean Satin Walnut	5,995	5,300
EU 111PC	43		Italian Provincial Satin Mahogany	5,995	5,300
UP 115E	45		Satin Ebony/Mahogany (School)	5,995	5,300
UP 115M5	45		Polished Ebony	4,995	4,700

Model	Feet Inches		Description	MSRP	SMP
PEARL RIVER (continued)					
UP 115M5	45		Polished Mahogany/Walnut/White	5,395	4,900
EU 118S	46.5		Polished Ebony w/Silver Hardware	5,595	5,190
EU 118S	46.5		Polished Mahogany/Walnut w/Silver Hardware	5,795	5,390
EU 122	48		Polished Ebony	6,695	5,790
EU 122	48		Polished Mahogany/Walnut/White	6,895	5,990
EU 122	48		Satin Cherry	6,895	5,990
EU 122S	48		Polished Ebony w/Silver Hardware	6,895	5,990
EU 122 Silent	48		Polished Ebony w/Silent System	9,195	8,190
EU 131	52		Polished Ebony	7,695	6,390
Grands					
GP 150	4	11	Hand-rubbed Satin Ebony	12,495	9,790
GP 150	4	11	Polished Ebony	11,995	9,390
GP 150	4	11	Polished Mahogany/Walnut/White	12,495	9,790
GP 150	4	11	Polished Sapele Mahogany/Artisan Walnut	12,995	10,190
GP 150SP	4	11	Polished Ebony w/Silver Plate/Hardware	12,495	9,790
GP 160	5	3	Hand-rubbed Satin Ebony	13,995	10,590
GP 160	5	3	Polished Ebony	13,495	10,190
GP 160	5	3	Polished Mahogany/Walnut/White	13,995	10,590
GP 160	5	3	Polished Sapele Mahogany/Artisan Walnut	13,995	10,990
GP 170	5	7	Hand-rubbed Satin Ebony	16,495	12,190
GP 170	5	7	Polished Ebony	15,995	11,790
GP 170	5	7	Polished Mahogany/Walnut	16,495	12,190
GP 170	5	7	Polished Sapele Mahogany/Artisan Walnut	16,995	12,590
GP 188A	6	2	Polished Ebony	18,995	14,390
GP 212	7		Polished Ebony	30,995	23,990
GP 275	9		Polished Ebony	79,995	60,990

PERZINA, GEBR.

Verticals

GP-112 Kompact	45		Continental Polished Ebony	8,890	8,000
GP-112 Kompact	45		Continental Polished Walnut/Mahogany	9,450	8,250
GP-112 Kompact	45		Continental Polished White	9,780	8,490
GP-115 Merit	45		Polished Ebony	9,660	8,430
GP-115 Merit	45		Polished Mahogany/Walnut	10,220	8,690
GP-115 Merit	45		Polished White	10,550	8,900
GP-115 Merit	45		Queen Anne Polished Ebony	10,220	8,600
GP-115 Merit	45		Queen Anne Polished Mahogany/Walnut	11,045	8,920
GP-115 Merit	45		Queen Anne Polished White	11,375	9,140
GP-122 Konsumat	48		Polished Ebony	10,990	9,090
GP-122 Konsumat	48		Polished Ebony with Chrome Hardware	12,090	10,000
GP-122 Konsumat	48		Polished Mahogany/Walnut	11,375	9,400

Model	Feet Inches		Description	MSRP	SMP
PERZINA, GEBR. (continued)					
GP-122 Konsumat	48		Polished White	11,580	9,590
GP-122 Konsumat	48		Queen Anne Polished Ebony	11,375	9,380
GP-122 Konsumat	48		Queen Anne Polished Mahogany/Walnut	12,200	9,590
GP-122 Konsumat	48		Queen Anne Polished White	12,500	9,800
GP-122 Balmoral	48		Designer Polished Ebony	12,285	9,300
GP-122 Balmoral	48		Designer Polished Ebony/Bubinga (two-tone)	13,300	10,840
GP-129 Kapitol	51		Polished Ebony	12,240	10,220
GP-129 Kapitol	51		Polished Mahogany/Walnut	12,860	10,420
GP-129 Kapitol	51		Polished White	13,520	10,630
GP-129 Kapitol	51		Queen Anne Polished Ebony	13,520	10,420
GP-129 Kapitol	51		Queen Anne Polished Mahogany/Walnut	13,565	10,630
GP-129 Kapitol	51		Queen Anne Polished White	14,290	10,840
GP-130 Konzert	51		Polished Ebony	14,840	11,460

Grands

GBT-152 Prysm	5	1	Polished Ebony	22,570	16,440
GBT-152 Prysm	5	1	Polished Mahogany/Walnut	24,680	17,650
GBT-152 Prysm	5	1	Polished White	26,750	17,860
GBT-152 Prysm	5	1	Designer Polished Ebony/Bubinga (two-tone)	28,620	18,480
GBT-152 Prysm	5	1	Designer Polished Mahogany/Walnut with Burled Walnut Inlay	29,920	19,520
GBT-152 Prysm	5	1	Designer Queen Anne or Empire Polished Ebony	23,090	16,760
GBT-152 Prysm	5	1	Designer Queen Anne or Empire Polished Mahogany/Walnut	25,160	17,980
GBT-152 Prysm	5	1	Designer Queen Anne or Empire Polished White	27,260	18,180
GBT-160 Sylvr	5	5	Polished Ebony	29,360	18,690
GBT-160 Sylvr	5	5	Polished Mahogany/Walnut	31,460	19,850
GBT-160 Sylvr	5	5	Polished White	33,590	20,020
GBT-160 Sylvr	5	5	Designer Polished Ebony/Bubinga (two-tone)	37,610	23,900
GBT-160 Sylvr	5	5	Designer Polished Mahogany/Walnut with Burled Walnut Inlay	38,930	24,930
GBT-160 Sylvr	5	5	Designer Queen Anne or Empire Polished Ebony	30,330	19,020
GBT-160 Sylvr	5	5	Designer Queen Anne or Empire Polished Mahogany/Walnut	32,500	20,170
GBT-160 Sylvr	5	5	Designer Queen Anne or Empire Polished White	34,670	20,320
GBT-175 Granit	5	10	Polished Ebony	31,940	19,640
GBT-175 Granit	5	10	Polished Mahogany/Walnut	34,720	20,790
GBT-175 Granit	5	10	Polished White	37,160	20,980
GBT-175 Granit	5	10	Designer Polished Ebony/Bubinga (two-tone)	40,190	24,840
GBT-175 Granit	5	10	Designer Polished Mahogany/Walnut with Burled Walnut Inlay	41,300	25,880
GBT-175 Granit	5	10	Designer Queen Anne or Empire Polished Ebony	32,660	19,960
GBT-175 Granit	5	10	Designer Queen Anne or Empire Polished Mahogany/Walnut	35,340	21,120
GBT-175 Granit	5	10	Designer Queen Anne or Empire Polished White	38,810	21,300

Model	Feet	Inches	Description	MSRP	SMP
PERZINA, GEBR. (continued)					
GBT-187 Royal	6	2	Polished Ebony	35,770	20,590
GBT-187 Royal	6	2	Polished Mahogany/Walnut	37,270	21,750
GBT-187 Royal	6	2	Polished White	39,910	21,930
GBT-187 Royal	6	2	Designer Polished Ebony/Bubinga (two-tone)	44,020	25,780
GBT-187 Royal	6	2	Designer Polished Mahogany/Walnut with Burl Walnut Inlay	45,650	26,820
GBT-187 Royal	6	2	Designer Queen Anne or Empire Polished Ebony	36,720	20,910
GBT-187 Royal	6	2	Designer Queen Anne or Empire Polished Mahogany/Walnut	37,940	22,070
GBT-187 Royal	6	2	Designer Queen Anne or Empire Polished White	40,350	22,250

PETROF

Most models are also available in finishes other than those shown here.

Verticals

P 118 C1	46.25		Chippendale Polished Ebony	28,258	20,824
P 118 D1	46.25		Demi-Chippendale Polished Ebony	27,530	20,294
P 118 G2	46.25		Polished Ebony	26,794	19,760
P 118 M1	46.25		Polished Ebony	25,504	18,820
P 118 P1	46.25		Polished Ebony	24,980	18,440
P 118 R1	46.25		Rococo Satin White w/Gold Trim	29,930	22,046
P 118 S1	46.25		Continental Polished Ebony/White	21,968	16,250
P 122 N1	47.75		Polished Ebony	26,100	19,240
P 125 F1	49.25		Polished Ebony	26,990	19,900
P 125 G1	49.25		Polished Ebony	28,490	20,990
P 125 M1	49.25		Polished Ebony	28,090	20,700
P 127 NEXT	49.5		Satin Ebony with Chrome Legs	39,540	29,030
P 127 NEXT	49.5		Satin Wood Tones with Chrome Legs	43,790	32,120
P 131 M1	51		Polished Ebony	38,570	28,326
P 135 K1	53		Polished Ebony	45,980	33,714

Grands

P 159	5	2	Bora Polished Ebony	75,910	55,480
P 159	5	2	Bora Demi-Chippendale Polished Ebony	81,990	58,778
P 173	5	6	Breeze Polished Ebony	79,990	58,448
P 173	5	6	Breeze Chippendale Polished Ebony	90,958	68,424
P 173	5	6	Breeze Demi-Chippendale Polished Ebony	88,700	68,780
P 173	5	6	Breeze Klasik Polished Ebony	89,240	70,776
P 173	5	6	Breeze Rococo Satin White w/Gold Trim	94,190	68,780
P 194	6	3	Storm Polished Ebony	83,964	61,336
P 194	6	3	Storm Styl Polished Ebony	96,060	70,136
P 210	6	10	Pasat Polished Ebony	119,990	87,500
P 237	7	9	Monsoon Polished Ebony	157,390	120,740
P 284	9	2	Mistral Polished Ebony	217,084	158,152
Grands			Mahogany/Walnut Upcharge	2,400	2,400
Grands			White or Color Upcharge	1,600	1,600

Model	Feet	Inches	Description	MSRP	SMP
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PRAMBERGER

Legacy Series Verticals

LV-110	43		Continental Polished Ebony	7,495	5,498
LV-43F	43		French Provincial Satin Cherry	8,095	5,898
LV-43T	43		Satin Mahogany/Walnut	8,095	5,898
LV-115	45		Satin Ebony	8,795	6,298
LV-115	45		Polished Ebony	8,095	5,898
LV-115	45		Polished Mahogany/Walnut	8,995	6,398
LV-118	46.5		Satin Ebony	9,495	6,698
LV-118	46.5		Polished Ebony	8,795	6,298

Signature Series Verticals

PV-118F/R/T	46.5		Decorator Satin Cherry/Mahogany/Walnut	9,995	6,998
PV-118S	46.5		Satin Ebony	10,295	7,198
PV-118S	46.5		Polished Ebony	9,695	6,798
PV-121	47.5		Satin Ebony	11,695	7,998
PV-121	47.5		Polished Ebony	10,995	7,598
PV-132	52		Satin Ebony	12,995	8,798
PV-132	52		Polished Ebony	12,299	8,398

J.P. Pramberger Platinum Series Verticals

JP-132	52		Satin Ebony	16,295	10,798
JP-132	52		Polished Ebony	14,995	9,998
Verticals			Other wood finishes, add		1,500

Legacy Series Grands

LG-150	5		Satin Ebony	18,295	11,998
LG-150	5		Polished Ebony	17,295	11,398
LG-150	5		Polished Mahogany/Walnut	18,595	
LG-157	5	2	Satin Ebony	19,995	12,798
LG-157	5	2	Polished Ebony	18,595	11,998
LG-157	5	2	Polished Ebony w/Bubinga or Pommele Accents	23,295	14,198
LG-157	5	2	Polished Fire Red	24,995	15,198
LG-175	5	9	Satin Ebony	24,595	14,598
LG-175	5	9	Polished Ebony	22,995	13,798

Signature Series Grands

PS-157	5	2	Satin Ebony	24,695	15,198
PS-157	5	2	Polished Ebony	23,295	14,398
PS-157	5	2	Polished Ebony w/Bubinga or Pommele Accents	27,295	16,598
PS-175	5	9	Satin Ebony	26,695	16,398
PS-175	5	9	Polished Ebony	25,295	15,598
PS-185	6	1	Satin Ebony	27,695	16,998
PS-185	6	1	Polished Ebony	26,295	16,198
PS-208	6	10	Satin Ebony	34,995	21,798
PS-208	6	10	Polished Ebony	33,295	20,598

Model	Feet	Inches	Description	MSRP	SMP
PRAMBERGER <i>(continued)</i>					
J.P. Pramberger Platinum Series Grands					
JP-179L	5	10	Satin Ebony	42,795	24,998
JP-179L	5	10	Polished Ebony	41,595	24,398
JP-179LF	5	10	French Provincial Satin Ebony	49,995	28,998
JP-179LF	5	10	French Provincial Lacquer Semigloss Cherry	49,995	28,998
JP-208B	6	10	Satin Ebony	54,295	31,398
JP-208B	6	10	Polished Ebony	53,195	30,798
JP-228C	7	6	Satin Ebony	59,095	34,198
JP-228C	7	6	Polished Ebony	58,495	33,798
JP-280E	9	2	Polished Ebony	174,595	98,998
Grands			Other wood finishes, add		2,000

RITMÜLLER

Classic Verticals

UP 110RB	43		French Provincial Satin Cherry	6,995	5,390
UP 110RB1	43		Italian Provincial Satin Walnut	6,995	5,390
UP 120RE	47.25		Satin Mahogany	8,195	6,190
UP 121RB	47.6		Polished Ebony	7,195	5,990
UP 121RB	47.6		Polished Mahogany/Walnut/White	7,695	6,190

Performance Verticals

R1	47		Polished Ebony	8,595	6,790
R2	49		Polished Ebony w/Butterfly Lid	9,595	7,390
RB	49		Polished Ebony	9,595	7,390

Premium Verticals

UH 121R	48		Chippendale Polished Ebony	10,095	8,100
UH 121R	48		Chippendale Polished Sapele Mahogany	10,495	8,390
UH 121RA	48		Polished Ebony	9,995	7,990
UH 121RA Silent	48		Polished Ebony w/Silent System	13,495	10,390
UH 132R	52		Polished Ebony	12,195	9,190

Performance Grands

R8	4	11	Polished Ebony	14,195	10,190
R8	4	11	Polished Ebony w/Silver Plate/Hardware	14,495	10,790
R8	4	11	Polished Mahogany/White	14,495	10,790
R9	5	3	Polished Ebony	15,695	10,990
R9	5	3	Polished Mahogany/White	16,195	11,590

Premium Grands

GH 148R	4	10	Polished Ebony	16,495	11,990
GH 148R	4	10	Polished Sapele Mahogany	16,995	12,790
GH 160R	5	3	Hand-rubbed Satin Ebony	19,495	14,790
GH 160R	5	3	Polished Ebony	18,995	13,990
GH 160R	5	3	Polished Sapele Mahogany	19,495	14,790
GH 160RA	5	3	Polished Ebony (round leg)	19,495	14,790

Model	Feet	Inches	Description	MSRP	SMP
RITMÜLLER (continued)					
GH 170R	5	7	Polished Ebony	21,495	16,390
GH 188R	6	2	Polished Ebony	26,495	19,990
GH 212R	7		Polished Ebony	32,995	26,990
GH 275R	9		Polished Ebony	84,995	66,990

RÖNISCH

Verticals

118 K	46.5		Polished Ebony	18,084	17,440
118 K	46.5		Satin Mahogany	18,810	18,100
118 K	46.5		Polished Mahogany	21,945	20,950
118 K	46.5		Satin Walnut	18,975	18,250
118 K	46.5		Polished Walnut	22,110	21,100
118 K	46.5		Satin European Cherry	19,305	18,550
118 K	46.5		Polished European Cherry	22,440	21,400
118 K	46.5		Satin German Oak	18,645	17,950
118 K	46.5		Polished White	19,734	18,940
118 K	46.5		Waxed Alder	17,985	17,350
118 K	46.5		Satin Heart Beech	18,315	17,650
118 K	46.5		Satin Ash	18,480	17,800
118 K	46.5		Satin Swiss Pear/Indian Apple	19,800	19,000
118 K	46.5		Polished Indian Apple	22,935	21,850
125 K	49		Polished Ebony	19,899	19,090
125 K	49		Satin Mahogany	20,229	19,390
125 K	49		Polished Mahogany	23,529	22,390
125 K	49		Satin Walnut	20,394	19,540
125 K	49		Polished Walnut	23,694	22,540
125 K	49		Satin European Cherry	20,724	19,840
125 K	49		Polished European Cherry	24,024	22,840
125 K	49		Polished White	21,549	20,590
125 K	49		Satin Bubinga	20,889	19,990
125 K	49		Polished Bubinga	24,189	22,990
125 K	49		Satin Swiss Pear/Indian Apple	21,219	20,290
125 K	49		Polished Indian Apple	24,519	23,290
125 K	49		Carl Ronisch Edition Satin Burl Walnut	23,859	22,690
125 K	49		Carl Ronisch Edition Polished Burl Walnut	27,159	25,690
132 K	52		Polished Ebony	22,275	21,250
132 K	52		Satin Mahogany	22,605	21,550
132 K	52		Polished Mahogany	25,905	24,550
132 K	52		Satin Walnut	22,770	21,700
132 K	52		Polished Walnut	26,070	24,700
132 K	52		Polished White	23,925	22,750
132 K	52		Satin Bubinga	23,265	22,150

Model	Feet	Inches	Description	MSRP	SMP
RÖNISCH (continued)					
132 K	52		Polished Bubinga	26,565	25,150
132 K	52		Carl Ronisch Edition Satin Burl Walnut	26,565	25,150
132 K	52		Carl Ronisch Edition Polished Burl Walnut	29,865	28,150
Grands					
175 K	5	9	Polished Ebony	59,730	55,300
175 K	5	9	Satin Mahogany	61,050	56,500
175 K	5	9	Polished Mahogany	70,290	64,900
175 K	5	9	Satin Pyramid Mahogany	76,890	70,900
175 K	5	9	Polished Pyramid Mahogany	86,130	79,300
175 K	5	9	Satin Walnut	62,040	57,400
175 K	5	9	Polished Walnut	71,280	65,800
175 K	5	9	Satin European Cherry	63,690	58,900
175 K	5	9	Polished European Cherry	72,930	67,300
175 K	5	9	Polished White	63,030	58,300
175 K	5	9	Satin Bubinga	64,680	59,800
175 K	5	9	Polished Bubinga	73,920	68,200
175 K	5	9	Satin Rosewood	70,290	64,900
175 K	5	9	Polished Rosewood	79,530	73,300
175 K	5	9	Carl Ronisch Edition Satin Burl Walnut	73,590	67,900
175 K	5	9	Carl Ronisch Edition Polished Burl Walnut	82,830	76,300
186 K	6	1	Polished Ebony	64,680	59,800
186 K	6	1	Satin Mahogany	66,000	61,000
186 K	6	1	Polished Mahogany	75,240	69,400
186 K	6	1	Satin Pyramid Mahogany	81,840	75,400
186 K	6	1	Polished Pyramid Mahogany	91,080	83,800
186 K	6	1	Satin Walnut	66,990	61,900
186 K	6	1	Polished Walnut	76,230	70,300
186 K	6	1	Satin European Cherry	68,640	63,400
186 K	6	1	Polished European Cherry	77,880	71,800
186 K	6	1	Polished White	67,980	62,800
186 K	6	1	Satin Bubinga	69,630	64,300
186 K	6	1	Polished Bubinga	78,870	72,700
186 K	6	1	Satin Rosewood	75,240	69,400
186 K	6	1	Polished Rosewood	84,480	77,800
186 K	6	1	Carl Ronisch Edition Satin Burl Walnut	78,540	72,400
186 K	6	1	Carl Ronisch Edition Polished Burl Walnut	87,780	80,800
210 K	6	10.5	Polished Ebony	82,830	76,300
210 K	6	10.5	Polished White	86,130	79,300

Model	Feet	Inches	Description	MSRP	SMP
SAMICK					
Grands					
NSG 158	5	2	Satin Ebony	25,495	19,198
NSG 158	5	2	Polished Ebony	23,995	18,198
NSG 175	5	7	Satin Ebony	27,995	20,998
NSG 175	5	7	Polished Ebony	26,495	19,998
NSG 186	6	1	Satin Ebony	30,795	22,998
NSG 186	6	1	Polished Ebony	29,395	21,998
Grands			Other wood finishes, add	2,000	2,000

SAUTER

Standard wood veneers are walnut, mahogany, ash, and alder.

Verticals

119	46		Peter Maly Concent Satin Ebony	32,000	32,000
119	46		Peter Maly Concent Polished Ebony	34,000	34,000
122	48		Ragazza Polished Ebony	36,500	36,500
122	48		Ragazza Satin Cherry	36,500	36,500
122	48		Ragazza Polished Cherry/Yew	43,000	43,000
122	48		Vista Polished Ebony	40,000	40,000
122	48		Vista Satin Maple	38,500	38,500
122	48		Vista Satin Cherry	40,000	40,000
122	48		Master Class Polished Ebony	47,000	47,000
122	48		Peter Maly Artes Polished Ebony	52,000	52,000
122	48		Peter Maly Artes Polished Palisander/Macassar	53,500	53,500
122	48		Peter Maly Artes Polished White	53,500	53,500
122	48		Peter Maly Pure Noble Polished Ebony/Veneers	49,000	49,000
122	48		Peter Maly Pure Noble Polished White/Red	50,000	50,000
122	48		Peter Maly Pure Basic Satin Ebony/Walnut	39,900	39,900
122	48		Peter Maly Pure Basic Satin White	39,900	39,900
122	48		Peter Maly Pure Basic Satin White/Maple	39,900	39,900
122	48		Peter Maly Rondo Polished Ebony	43,500	43,500
122	48		Peter Maly Rondo Satin Wenge	40,500	40,500
122	48		Peter Maly Vitrea Colored Ebony with Glass	41,000	41,000
122	48		Schulpiano Satin Beech/Black Ash	32,000	32,000
130	51		Master Class Polished Ebony	53,000	53,000
130	51		Competence Polished Ebony	45,500	45,500
130	51		Competence Satin Walnut	43,000	43,000
130	51		Sonder Polished Ebony w/Sostenuto	39,900	39,900
130	51		Sonder Polished Ebony w/o Sostenuto	36,000	36,000

Grands

160	5	3	Alpha Polished Ebony	95,000	95,000
160	5	3	Alpha Satin Standard Wood Veneers	88,000	88,000
160	5	3	Chippendale Satin Cherry	99,000	99,000
160	5	3	Chippendale Satin Standard Wood Veneers	96,000	96,000

Model	Feet	Inches	Description	MSRP	SMP
SAUTER <i>(continued)</i>					
160	5	3	Alpha Polished Ebony	95,000	95,000
160	5	3	Alpha Satin Standard Wood Veneers	88,000	88,000
160	5	3	Chippendale Satin Cherry	99,000	99,000
160	5	3	Chippendale Satin Standard Wood Veneers	96,000	96,000
160	5	3	Noblesse Satin Cherry	106,000	106,000
160	5	3	Noblesse Polished Cherry	115,000	115,000
160	5	3	Noblesse Satin Burl Walnut	111,000	111,000
160	5	3	Noblesse Satin Standard Wood Veneers	106,000	106,000
160	5	3	Noblesse Polished Standard Wood Veneers	114,000	114,000
185	6	1	Delta Polished Ebony	106,000	106,000
185	6	1	Delta Polished Ebony w/Burl Walnut	110,000	110,000
185	6	1	Delta Polished Pyramid Mahogany	117,000	117,000
185	6	1	Delta Polished Bubinga	116,000	116,000
185	6	1	Delta Polished Rio Palisander	117,000	117,000
185	6	1	Delta Satin Maple with Silver	99,000	99,000
185	6	1	Delta Polished White	110,000	110,000
185	6	1	Delta Satin Standard Wood Veneers	98,000	98,000
185	6	1	Chippendale Satin Cherry	109,000	109,000
185	6	1	Chippendale Satin Standard Wood Veneers	105,000	105,000
185	6	1	Noblesse Satin Cherry	116,000	116,000
185	6	1	Noblesse Polished Cherry	129,000	129,000
185	6	1	Noblesse Satin Burl Walnut	121,000	121,000
185	6	1	Noblesse Satin Standard Wood Veneers	112,000	112,000
185	6	1	Noblesse Polished Standard Wood Veneers	126,000	126,000
210	6	11	Peter Maly Vivace Polished Ebony	150,000	150,000
210	6	11	Peter Maly Vivace Satin Wood Veneers	140,000	140,000
210	6	11	Peter Maly Vivace Polished White	150,000	150,000
220	7	3	Omega Polished Ebony	135,000	135,000
220	7	3	Omega Polished Burl Walnut	149,000	149,000
220	7	3	Omega Polished Pyramid Mahogany	148,000	148,000
220	7	3	Omega Satin Standard Wood Veneers	129,000	129,000
230	7	7	Peter Maly Ambiente Polished Ebony	170,000	170,000
230	7	7	Peter Maly Ambiente Polished Ebony w/Crystals	195,000	195,000
275	9		Concert Polished Ebony	230,000	230,000

SCHIMMEL

Classic Series Verticals

C 116	46		Tradition Polished Ebony	24,915	20,932
C 116	46		Tradition Polished Mahogany/White	28,083	23,466
C 116	46		Tradition Satin Walnut/Cherry/Beech/Alder	24,915	20,932
C 116	46		Modern Polished Ebony	28,875	24,100
C 116	46		Modern Polished White	32,043	26,634

Model	Feet Inches	Description	MSRP	SMP
SCHIMMEL <i>(continued)</i>				
C 116	46	Modern Cubus Polished Ebony	28,875	24,100
C 116	46	Modern Cubus Polished White	32,043	26,634
C 120	48	Tradition Polished Ebony	27,028	22,622
C 120	48	Tradition Polished Mahogany/White	30,195	25,156
C 120	48	Tradition Satin Walnut/Cherry/Beech/Alder	27,028	22,622
C 120	48	Tradition Marketerie Polished Mahogany w/Inlay	32,305	26,844
C 120	48	Elegance Manhattan Polished Ebony	26,105	21,884
C 120	48	Elegance Manhattan Polished Mahogany/White	29,273	24,418
C 120	48	Royal Polished Ebony	29,665	24,732
C 120	48	Royal Intarsie Flora Polished Mahogany w/Inlays	34,945	28,956
C 126	50	Tradition Polished Ebony	32,833	27,266
C 126	50	Tradition Polished Mahogany/White	36,000	29,800
C 130	51	Tradition Polished Ebony	35,473	29,378
C 130	51	Tradition Polished Mahogany/White	38,640	31,912

Konzert Series Verticals

K 122	48	Elegance Polished Ebony	36,398	30,118
K 125	49	Tradition Polished Ebony	39,038	32,230
K 125	49	Tradition Polished Mahogany	43,260	35,608
K 132	52	Tradition Polished Ebony	44,580	36,664
K 132	52	Tradition Polished Mahogany	48,803	40,042

Fridolin Schimmel Verticals

F 116	46	Polished Ebony	7,838	7,270
F 116	46	Polished White	8,213	7,570
F 121	48	Polished Ebony	8,963	8,170
F 121	48	Polished Walnut/White	9,338	8,470
F 123	49	Polished Ebony	10,088	9,070
F 123	49	Polished Mahogany/White	10,463	9,370

Wilhelm Schimmel Verticals

W 114	46	Tradition Polished Ebony	17,130	14,704
W 114	46	Tradition Polished Mahogany/White	19,770	16,816
W 114	46	Modern Polished Ebony	18,050	15,440
W 114	46	Modern Polished White	20,075	17,060
W 114	46	Modern Swing Polished Ebony	17,130	14,704
W 114	46	Modern Swing Polished Mahogany/White	19,770	16,816
W 118	48	Tradition Polished Ebony	18,715	15,972
W 118	48	Tradition Polished Mahogany/White	21,353	18,082
W 123	49	Tradition Polished Ebony	20,298	17,238
W 123	49	Tradition Polished Mahogany/White	22,938	19,350

Model	Feet	Inches	Description	MSRP	SMP
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SCHIMMEL *(continued)*

Classic Series Grands

C 169	5	7	Tradition Polished Ebony	67,938	55,350
C 169	5	7	Tradition Polished Mahogany/White	74,535	60,628
C 189	6	2	Tradition Polished Ebony	71,895	58,516
C 189	6	2	Tradition Polished Mahogany/White	78,495	63,796
C 213	7		Tradition Polished Ebony	78,495	63,796
C 213	7		Tradition Polished Mahogany/White	85,093	69,074

Konzert Series Grands

K 175	5	9	Tradition Polished Ebony	86,870	70,496
K 175	5	9	Tradition Polished Mahogany/White	94,558	76,646
K 195	6	4	Tradition Polished Ebony	94,558	76,646
K 195	6	4	Tradition Polished Mahogany/White	102,245	82,796
K 213	7		Glas Clear Acrylic and White or Black and Gold	320,313	257,250
K 213	7		Otmar Alt Polished Ebony w/Color Motifs	230,625	185,500
K 219	7	2	Tradition Polished Ebony	102,245	82,796
K 219	7	2	Tradition Polished Mahogany/White	109,933	88,946
K 230	7	6	Tradition Polished Ebony	117,620	95,096
K 256	8	4	Tradition Polished Ebony	132,995	107,396
K 280	9	2	Tradition Polished Ebony	153,495	123,796

Wilhelm Schimmel Grands

W 180	6		Tradition Polished Ebony	41,413	34,130
W 180	6		Tradition Polished Mahogany/White	46,693	38,354
W 206	6	10	Tradition Polished Ebony	50,650	41,520
W 206	6	10	Tradition Polished Mahogany/White	55,930	45,744

SCHULZ, GEBR.

Verticals

G-20	48		Polished Ebony	9,995	9,590
G-20	48		Hand-rubbed Satin Walnut	12,895	12,500

Grands

G-58	5	5	Polished Ebony	18,995	18,995
G-86	6		Polished Ebony	23,995	23,995
G-288	9		Polished Ebony	49,995	49,995

SCHULZE POLLMANN

Studio Series Verticals

SU115	45		Polished Peacock Ebony	9,595	7,790
SU115	45		Polished Peacock Mahogany	10,495	8,390
SU118A	46		Polished Peacock Ebony	10,995	8,990
SU118A	46		Polished Peacock Mahogany/Walnut	11,995	9,590

Model	Feet	Inches	Description	MSRP	SMP
SCHULZE POLLMANN <i>(continued)</i>					
SU122A	48		Polished Peacock Ebony	13,995	10,390
SU122A	48		Polished Peacock Mahogany/Walnut	14,995	10,990
SU122A	48		Polished Feather Mahogany	15,895	11,590

Masterpiece Series Grands

160/GK	5	3	Polished Ebony (spade leg)	55,995	55,995
160/GK	5	3	Polished Briar Mahogany (spade leg)	59,995	59,995
160/GK	5	3	Polished Feather Mahogany (spade leg)	63,995	63,995
197/G5	6	6	Polished Ebony (spade leg)	77,995	76,990
197/G5	6	6	Polished Briar Mahogany (spade leg)	80,995	80,995
197/G5	6	6	Polished Feather Mahogany (spade leg)	84,995	84,995

SCHUMANN

Verticals

C1-112	44		Polished Ebony	5,995	4,990
C1-112	44		Polished Mahogany	6,195	5,390
E2	48		Polished Ebony	6,495	5,890
K1-122	48		Polished Ebony	6,495	5,590
K1-122	48		Polished Mahogany	6,695	5,990
K1-122	48		Polished White	6,695	6,190
AL1	49		Polished Ebony	7,495	7,495

Grands

GP-152	5		Polished Ebony	11,900	9,590
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SEILER

Seiler Verticals

SE-116	45		Primus, Polished Ebony	28,895	22,398
SE-116	45		Mondial, Polished Ebony	30,495	23,598
SE-116	45		Mondial, Polished Rosewood	41,295	31,598
SE-116	45		Konsole, Polished Ebony	34,595	26,598
SE-116	45		Impuls, Polished Ebony	30,495	23,598
SE-116	45		Clou, Polished Ebony	35,895	27,598
SE-116	45		Accent, Polished Ebony	35,895	27,598
SE-122	48		Primus, Polished Ebony	38,595	29,598
SE-126	49		Konsole, Polished Ebony	42,695	32,598
SE-126	49		Konsole, Satin Walnut	43,995	33,598
SE-126	49		Attraction, Polished Ebony	45,695	34,798
SE-132	52		Consert, Polished Ebony	52,395	39,798
SE-132	52		Consert, Polished Ebony w/SMR	55,095	41,798
SE-132	52		Consert, Polished Ebony w/Rec Panel	55,095	41,798
SE-132	52		Consert, Polished Ebony w/Rec Panel/SMR	55,795	43,798

Model	Feet	Inches	Description	MSRP	SMP
SEILER (continued)					
Eduard Seiler ED Series Verticals					
ED-126	49		Primus, Satin Ebony	13,295	10,798
ED-126	49		Primus, Polished Ebony	12,695	10,398
ED-126M	49		Primus, Satin Ebony w/SMR	14,595	11,798
ED-126M	49		Primus, Polished Ebony w/SMR	14,095	11,398
ED-132	52		Konzert, Satin Ebony	14,095	11,398
ED-132	52		Konzert, Polished Ebony	13,495	10,998
ED-132M	52		Konzert, Satin Ebony w/SMR	15,395	12,398
ED-132M	52		Konzert, Polished Ebony w/SMR	14,895	11,998
Verticals			Other wood finishes, add		1,500
Johannes Seiler Verticals					
GS-116N	45.5		Satin Ebony w/Nickel Hardware	9,999	8,398
GS-116N	45.5		Polished Ebony w/Nickel Hardware	9,395	7,998
GS-247	46.5		Satin Ebony	10,795	8,998
GS-247	46.5		Polished Ebony	9,995	8,398
GS-247	46.5		Satin Walnut	10,795	8,998
GS-118	47		Satin Ebony	10,195	8,598
GS-118	47		Polished Ebony	9,695	8,198
GS-121	47.5		Ditto, Polished Ebony w/Silver accent	11,595	9,598
GS-122	48.5		Satin Ebony	10,995	9,198
GS-122	48.5		Polished Ebony	10,195	8,598
Verticals			Other wood finishes, add		1,500
Seiler Grands					
SE-168	5	6	Virtuoso, Polished Ebony	96,395	72,398
SE-168	5	6	Virtuoso, Polished Mahogany	115,795	86,798
SE-186	6	2	Maestro, Polished Ebony	113,195	84,798
SE-186	6	2	Maestro, Polished Mahogany	121,295	90,798
SE-186	6	2	Maestro, Polished Rosewood	129,595	96,998
SE-186	6	2	Ziricote, Polished Ebony	122,595	91,798
SE-186	6	2	Louvre, Polished Cherry	152,895	114,198
SE-186	6	2	Florenz, Polished Mahogany	152,895	114,198
SE-208	6	10	Professional, Polished Ebony	126,895	94,998
SE-242	8		Konzert, Polished Ebony	167,895	125,398
SE-278	9	2	Konzert, Polished Ebony	272,695	202,998
Eduard Seiler ED Series Grands					
ED-168	5	6	Virtuoso, Satin Ebony	36,995	28,398
ED-168	5	6	Virtuoso, Polished Ebony	36,495	27,998
ED-168HS	5	6	Heritage, Satin Ebony	45,995	34,998
ED-168HS	5	6	Heritage, Polished Ebony	44,895	34,198
ED-186	6	2	Maestro, Satin Ebony	45,095	34,398
ED-186	6	2	Maestro, Polished Ebony	43,495	33,198
ED-186A	6	2	Custom, Polished Ebony	83,495	62,798
Grands			Other wood finishes, add		2,000

Model	Feet	Inches	Description	MSRP	SMP
SEILER (continued)					
Johannes Seiler Grands					
GS-160	5	3	Satin Ebony	25,395	19,798
GS-160	5	3	Polished Ebony	23,995	18,798
GS-160LN	5	3	Satin Ebony (M Leg Style)	28,595	22,198
GS-160LN	5	3	Polished Ebony (M Leg Style)	27,295	21,198
GS-175	5	9	Satin Ebony	27,795	21,598
GS-175	5	9	Polished Ebony	26,395	20,598
GS-186	6	2	Satin Ebony	29,695	22,998
GS-186	6	2	Polished Ebony	28,595	22,198
Grands			Other wood finishes, add		2,000

STEINBERG, G.

Verticals

RH-111 Nicosia	45		Polished Ebony	8,240	7,220
RH-111 Nicosia	45		Polished Mahogany/Walnut	8,460	7,430
RH-111 Nicosia	45		Polished White	8,680	7,640
RH-115 Slate	45		Polished Ebony	8,460	7,430
RH-115 Slate	45		Polished Mahogany/Walnut	8,680	7,550
RH-115 Slate	45		Polished White	9,010	7,780
RH-115 Slate	45		Queen Anne Polished Ebony	8,680	7,550
RH-115 Slate	45		Queen Anne Polished Mahogany/Walnut	8,900	7,660
RH-115 Slate	45		Queen Anne Polished White	9,120	7,880
RH-119 Splendit	47		Polished Ebony	8,900	7,860
RH-119 Splendit	47		Polished Mahogany/Walnut	9,120	8,070
RH-119 Splendit	47		Polished White	9,230	8,280
RH-119 Splendit	47		Queen Anne Polished Ebony	9,120	7,970
RH-119 Splendit	47		Queen Anne Polished Mahogany/Walnut	9,340	8,180
RH-119 Splendit	47		Queen Anne Polished White	9,450	8,380
RH-123 Performance	49		Polished Ebony	9,340	8,070
RH-123 Performance	49		Queen Anne Polished Ebony	9,670	8,280
RH-126 Sienna	50		Polished Ebony	10,440	8,700
RH-126 Sienna	50		Queen Anne Polished Ebony	10,770	8,900

Grands

GBT-152 Sovereign	5	1	Polished Ebony	19,470	14,710
GBT-152 Sovereign	5	1	Polished Mahogany/Walnut	21,200	15,820
GBT-152 Sovereign	5	1	Polished White	22,960	16,160
GBT-152 Sovereign	5	1	Queen Anne or Empire Polished Ebony	19,855	15,120
GBT-152 Sovereign	5	1	Queen Anne or Empire Polished Mahogany/Walnut	21,615	16,290
GBT-152 Sovereign	5	1	Queen Anne or Empire Polished White	23,485	16,560
GBT-160 Stockholm	5	5	Polished Ebony	25,160	16,910

Model	Feet	Inches	Description	MSRP	SMP
STEINBERG, G. (continued)					
GBT-160 Stockholm	5	5	Polished Mahogany/Walnut	26,975	17,950
GBT-160 Stockholm	5	5	Polished White	28,790	18,160
GBT-160 Stockholm	5	5	Queen Anne or Empire Polished Ebony	26,015	17,190
GBT-160 Stockholm	5	5	Queen Anne or Empire Polished Mahogany/Walnut	27,855	18,450
GBT-160 Stockholm	5	5	Queen Anne or Empire Polished White	29,670	18,660
GBT-175 Schwerin	5	10	Polished Ebony	28,460	17,620
GBT-175 Schwerin	5	10	Polished Mahogany/Walnut	29,725	19,080
GBT-175 Schwerin	5	10	Polished White	31,870	19,280
GBT-175 Schwerin	5	10	Queen Anne or Empire Polished Ebony	27,965	18,160
GBT-175 Schwerin	5	10	Queen Anne or Empire Polished Mahogany/Walnut	30,275	19,410
GBT-175 Schwerin	5	10	Queen Anne or Empire Polished White	33,190	19,620
GBT-187 Amsterdam	6	2	Polished Ebony	30,635	18,790
GBT-187 Amsterdam	6	2	Polished Mahogany/Walnut	31,870	19,820
GBT-187 Amsterdam	6	2	Polished White	34,155	20,030
GBT-187 Amsterdam	6	2	Queen Anne or Empire Polished Ebony	31,430	19,100
GBT-187 Amsterdam	6	2	Queen Anne or Empire Polished Mahogany/Walnut	32,475	20,240
GBT-187 Amsterdam	6	2	Queen Anne or Empire Polished White	34,510	20,450

STEINBERG, WILH.

Verticals

P118	45.5	Polished Ebony	6,590
P118	45.5	Polished White	7,290
P118C	45.5	Polished Ebony w/Chrome Hardware	6,690
P118C	45.5	Polished White w/Chrome Hardware	7,390
Signature 117	46	Polished Ebony	20,180
Signature 117	46	Polished White	21,780
P121C	47.5	Polished Ebony w/Chrome Hardware	7,390
P121C	47.5	Polished White w/Chrome Hardware	8,090
Signature 125	49	Polished Ebony	22,998
Signature 125	49	Polished White	24,698
P125E	49.5	Polished Ebony	8,590
P125EC	49.5	Polished Ebony w/Chrome Hardware	8,690
Signature 130	51	Polished Ebony	26,980
Signature 130	51	Polished White	28,680

Model	Feet	Inches	Description	MSRP	SMP
STEINBERG, WILH. (continued)					
Grands					
P152	5		Polished Ebony		14,590
P152	5		Polished White		15,890
P165	5	5	Polished Ebony		16,990
P165	5	5	Polished White		18,290
P178	5	10	Polished Ebony		22,990
Signature 188	6	2	Polished Ebony		54,980
Signature 212	6	11	Polished Ebony		60,980

STEINGRAEBER & SÖHNE

Prices include bench.

Verticals

122 T	48		Satin and Polished Ebony	46,990	45,740
122 T	48		Satin and Polished White	47,760	46,510
122 T	48		Polished Ebony w/Twist & Change Panels	52,840	51,590
122 T	48		Satin Ordinary Veneers	57,090	55,840
122 T	48		Polished Ordinary Veneers	62,690	61,440
122 T	48		Satin Special Veneers	59,040	57,790
122 T	48		Polished Special Veneers	64,630	63,380
122 T	48		Satin Extraordinary Veneers	71,490	70,240
122 T	48		Polished Extraordinary Veneers	77,100	75,850
122 T-SFM	48		Satin and Polished Ebony	49,610	48,360
122 T-SFM	48		Satin and Polished White	50,370	49,120
122 T-SFM	48		Polished Ebony w/Twist & Change Panels	55,490	54,240
122 T-SFM	48		Satin Ordinary Veneers	59,730	58,480
122 T-SFM	48		Polished Ordinary Veneers	65,300	64,050
122 T-SFM	48		Satin Special Veneers	61,660	60,410
122 T-SFM	48		Polished Special Veneers	67,250	66,000
122 T-SFM	48		Satin Extraordinary Veneers	74,140	72,890
122 T-SFM	48		Polished Extraordinary Veneers	79,700	78,450
130 T-PS	51		Satin and Polished Ebony	59,650	58,400
130 T-PS	51		Satin and Polished White	60,530	59,280
130 T-PS	51		Polished Ebony w/Twist & Change Panels	65,510	64,260
130 T-PS	51		Satin Ordinary Veneers	69,750	68,500
130 T-PS	51		Polished Ordinary Veneers	75,340	74,090
130 T-PS	51		Satin Special Veneers	71,680	70,430
130 T-PS	51		Polished Special Veneers	77,250	76,000
130 T-PS	51		Satin Extraordinary Veneers	84,160	82,910
130 T-PS	51		Polished Extraordinary Veneers	89,740	88,490
130 T-SFM	51		Satin and Polished Ebony	60,780	59,530
130 T-SFM	51		Satin and Polished White	61,690	60,440
130 T-SFM	51		Polished Ebony w/Twist & Change Panels	66,660	65,410
130 T-SFM	51		Satin Ordinary Veneers	70,900	69,650

Model	Feet	Inches	Description	MSRP	SMP
STEINGRAEBER & SÖHNE (continued)					
130 T-SFM	51		Polished Ordinary Veneers	76,490	75,240
130 T-SFM	51		Satin Special Veneers	72,840	71,590
130 T-SFM	51		Polished Special Veneers	78,380	77,130
130 T-SFM	51		Satin Extraordinary Veneers	85,310	84,060
130 T-SFM	51		Polished Extraordinary Veneers	90,880	89,630
138 K	54		Satin and Polished Ebony	63,200	61,950
138 K	54		Satin and Polished White	64,020	62,770
138 K	54		Polished Ebony w/Twist & Change Panels	69,060	67,810
138 K	54		Satin Ordinary Veneers	73,320	72,070
138 K	54		Polished Ordinary Veneers	78,880	77,630
138 K	54		Satin Special Veneers	75,230	73,980
138 K	54		Polished Special Veneers	80,840	79,590
138 K	54		Satin Extraordinary Veneers	87,680	86,430
138 K	54		Polished Extraordinary Veneers	93,290	92,040
138 K-SFM	54		Satin and Polished Ebony	65,820	64,570
138 K-SFM	54		Satin and Polished White	66,660	65,410
138 K-SFM	54		Polished Ebony w/Twist & Change Panels	71,700	70,450
138 K-SFM	54		Satin Ordinary Veneers	75,940	74,690
138 K-SFM	54		Polished Ordinary Veneers	81,530	80,280
138 K-SFM	54		Satin Special Veneers	77,880	76,630
138 K-SFM	54		Polished Special Veneers	83,440	82,190
138 K-SFM	54		Satin Extraordinary Veneers	90,350	89,100
138 K-SFM	54		Polished Extraordinary Veneers	95,920	94,670

Grands

A-170	5	7	Satin and Polished Ebony	109,260	108,010
A-170	5	7	Satin and Polished White	111,300	110,050
A-170	5	7	Satin and Polished Ordinary Veneers	124,260	123,010
A-170	5	7	Satin and Polished Special Veneers	125,900	124,650
A-170	5	7	Satin and Polished Extraordinary Veneers	134,590	133,340
A-170 S	5	7	Studio Lacquer Anti-Scratch	106,300	105,050
B-192	6	3	Satin and Polished Ebony	126,420	125,170
B-192	6	3	Satin and Polished White	128,810	127,560
B-192	6	3	Satin and Polished Ordinary Veneers	142,930	141,680
B-192	6	3	Satin and Polished Special Veneers	144,770	143,520
B-192	6	3	Satin and Polished Extraordinary Veneers	154,520	153,270
B-192 S	6	3	Studio Lacquer Anti-Scratch	123,350	122,100
C-212	7		Satin and Polished Ebony	144,020	142,770
C-212	7		Satin and Polished White	146,730	145,480
C-212	7		Satin and Polished Ordinary Veneers	161,680	160,430
C-212	7		Satin and Polished Special Veneers	163,720	162,470
C-212	7		Satin and Polished Extraordinary Veneers	174,470	173,220
C-212 S	7		Studio Lacquer Anti-Scratch	140,490	139,240
D-232	7	7	Satin and Polished Ebony	174,420	173,170
D-232	7	7	Satin and Polished White	176,920	175,670

Model	Feet	Inches	Description	MSRP	SMP
STEINGRAEBER & SÖHNE (continued)					
D-232	7	7	Satin and Polished Ordinary Veneers	193,970	192,720
D-232	7	7	Satin and Polished Special Veneers	196,150	194,900
D-232	7	7	Satin and Polished Extraordinary Veneers	208,000	206,750
D-232 S	7	7	Studio Lacquer Anti-Scratch	170,700	169,450
E-272	8	11	Satin and Polished Ebony	250,650	249,400
E-272	8	11	Satin and Polished White	251,360	250,110
E-272	8	11	Satin and Polished Ordinary Veneers	274,130	272,880
E-272	8	11	Satin and Polished Special Veneers	275,970	274,720
E-272	8	11	Satin and Polished Extraordinary Veneers	291,280	290,030

STEINWAY & SONS

These are the prices at the Steinway retail store in New York City, often used as a benchmark for Steinway prices throughout the country. Model K-52 in ebony; model 1098 in ebony, mahogany, and walnut; and grand models in ebony, mahogany, and walnut include adjustable artist benches. Other models include regular wood bench. Wood-veneered models are in a semigloss finish called "satin lustre."

Verticals

4510	45		Sheraton Satin Ebony	35,300	35,300
4510	45		Sheraton Mahogany	39,100	39,100
4510	45		Sheraton Walnut	39,600	39,600
1098	46.5		Satin Ebony	33,300	33,300
1098	46.5		Mahogany	37,000	37,000
1098	46.5		Walnut	37,500	37,500
K-52	52		Satin Ebony	38,800	38,800
K-52	52		Mahogany	43,700	43,700
K-52	52		Walnut	45,300	45,300

Grands

S	5	1	Satin and Polished Ebony	69,700	69,700
S	5	1	Polished Ebony w/Sterling Hardware	71,600	71,600
S	5	1	Polished White	77,600	77,600
S	5	1	Mahogany	81,400	81,400
S	5	1	Walnut	82,200	82,200
S	5	1	Kewazinga Bubinga	86,900	86,900
S	5	1	East Indian Rosewood	98,300	98,300
S	5	1	Macassar Ebony	107,100	107,100
S	5	1	Figured Sapele	86,300	86,300
S	5	1	Dark Cherry	87,100	87,100
S	5	1	Santos Rosewood	97,600	97,600
S	5	1	African Pommele	101,200	101,200
M	5	7	Satin and Polished Ebony	74,300	74,300
M	5	7	Polished Ebony w/Sterling Hardware	76,200	76,200
M	5	7	Polished White	84,000	84,000
M	5	7	Mahogany	88,600	88,600
M	5	7	Walnut	89,400	89,400
M	5	7	Kewazinga Bubinga	94,400	94,400

Model	Feet	Inches	Description	MSRP	SMP
STEINWAY & SONS <i>(continued)</i>					
M	5	7	East Indian Rosewood	106,100	106,100
M	5	7	Macassar Ebony	115,900	115,900
M	5	7	Figured Sapele	95,500	95,500
M	5	7	Dark Cherry	96,100	96,100
M	5	7	Santos Rosewood	105,900	105,900
M	5	7	African Pommele	109,700	109,700
M 1014A	5	7	Chippendale Mahogany	103,300	103,300
M 1014A	5	7	Chippendale Walnut	105,300	105,300
M 501A	5	7	Louis XV Walnut	132,500	132,500
M 501A	5	7	Louis XV East Indian Rosewood	154,100	154,100
M	5	7	Polished Ebony w/White/Color Pops Accessories	89,100	89,100
M	5	7	John Lennon Imagine Polished White	116,300	116,300
M	5	7	Onyx Duet Polished Ebony	110,200	110,200
M			Spirio Player Piano System, add	25,000	25,000
O	5	10.5	Satin and Polished Ebony	83,300	83,300
O	5	10.5	Polished Ebony w/Sterling Hardware	85,200	85,200
O	5	10.5	Polished White	92,600	92,600
O	5	10.5	Mahogany	95,800	95,800
O	5	10.5	Walnut	96,800	96,800
O	5	10.5	Kewazinga Bubinga	101,700	101,700
O	5	10.5	East Indian Rosewood	114,900	114,900
O	5	10.5	Macassar Ebony	125,300	125,300
O	5	10.5	Figured Sapele	102,900	102,900
O	5	10.5	Dark Cherry	103,500	103,500
O	5	10.5	Santos Rosewood	114,100	114,100
O	5	10.5	African Pommele	118,900	118,900
O	5	10.5	Polished Ebony w/White/Color Pops Accessories	96,900	96,900
O	5	10.5	John Lennon Imagine Polished White	124,800	124,800
O	5	10.5	Onyx Duet Polished Ebony	115,500	115,500
A	6	2	Satin and Polished Ebony	96,200	96,200
A	6	2	Polished Ebony w/Sterling Hardware	98,100	98,100
A	6	2	Polished White	107,600	107,600
A	6	2	Mahogany	108,900	108,900
A	6	2	Walnut	110,400	110,400
A	6	2	Kewazinga Bubinga	116,600	116,600
A	6	2	East Indian Rosewood	131,700	131,700
A	6	2	Macassar Ebony	143,800	143,800
A	6	2	Figured Sapele	116,900	116,900
A	6	2	Dark Cherry	118,700	118,700
A	6	2	Santos Rosewood	131,300	131,300
A	6	2	African Pommele	136,700	136,700
A	6	2	Polished Ebony w/White/Color Pops Accessories	109,700	109,700
A	6	2	John Lennon Imagine Polished White	141,500	141,500
A	6	2	Onyx Duet Polished Ebony	126,400	126,400
B	6	10.5	Satin and Polished Ebony	108,700	108,700

Model	Feet	Inches	Description	MSRP	SMP
STEINWAY & SONS (continued)					
B	6	10.5	Polished Ebony w/Sterling Hardware	112,700	112,700
B	6	10.5	Polished White	121,100	121,100
B	6	10.5	Mahogany	124,400	124,400
B	6	10.5	Walnut	125,800	125,800
B	6	10.5	Kewazinga Bubinga	132,300	132,300
B	6	10.5	East Indian Rosewood	150,500	150,500
B	6	10.5	Macassar Ebony	163,200	163,200
B	6	10.5	Figured Sapele	132,300	132,300
B	6	10.5	Dark Cherry	133,100	133,100
B	6	10.5	Santos Rosewood	147,100	147,100
B	6	10.5	African Pommele	153,700	153,700
B	6	10.5	Polished Ebony w/White/Color Pops Accessories	124,600	124,600
B	6	10.5	John Lennon Imagine Polished White	159,400	159,400
B	6	10.5	Onyx Duet Polished Ebony	140,200	140,200
B			Spirio Player Piano System, add	25,000	25,000
D	8	11.75	Satin and Polished Ebony	171,100	169,200
D	8	11.75	Polished Ebony w/Sterling Hardware	175,100	173,200
D	8	11.75	Polished White	188,600	186,200
D	8	11.75	Mahogany	200,100	200,100
D	8	11.75	Walnut	201,400	201,400
D	8	11.75	Kewazinga Bubinga	211,200	211,200
D	8	11.75	East Indian Rosewood	240,300	240,300
D	8	11.75	Macassar Ebony	259,700	259,700
D	8	11.75	Figured Sapele	203,800	203,800
D	8	11.75	Dark Cherry	207,200	207,200
D	8	11.75	Santos Rosewood	225,900	225,900
D	8	11.75	African Pommele	237,500	237,500
D	8	11.75	Polished Ebony w/White/Color Pops Accessories	179,300	179,300
D	8	11.75	John Lennon Imagine Polished White	219,200	219,200

Steinway (Hamburg) Grands

I frequently get requests for prices of pianos made in Steinway's branch factory in Hamburg, Germany. Officially, these pianos are not sold in North America, but it is possible to order one through an American Steinway dealer, or to go to Europe and purchase one there. The following list shows approximately how much it would cost to purchase a Hamburg Steinway in Europe and have it shipped to the United States. The list was derived by taking the published retail price in Europe, subtracting the value-added tax not applicable to foreign purchasers, converting to U.S. dollars (the rate used here is 1 Euro = \$1.24, but is obviously subject to change), and adding approximate charges for duty, air freight, crating, insurance, brokerage fees, and delivery. Only prices for grands in polished ebony are shown here. Caution: This list is published for general informational purposes only. The price that Steinway would charge for a piano ordered through an American Steinway dealer may be different. (Also, the cost of a trip to Europe to purchase the piano is not included.)

S-155	5	1	Polished Ebony	86,500	86,500
M-170	5	7	Polished Ebony	89,200	89,200
O-180	5	10.5	Polished Ebony	100,400	100,400

Model	Feet	Inches	Description	MSRP	SMP
Steinway (Hamburg) Grands <i>(continued)</i>					
A-188	6	2	Polished Ebony	103,100	103,100
B-211	6	11	Polished Ebony	118,900	118,900
C-227	7	5.5	Polished Ebony	133,800	133,800
D-274	8	11.75	Polished Ebony	179,300	179,300

STORY & CLARK

All Story & Clark pianos include PNOscan, and USB and MIDI connectivity. In addition, all grands now include a QRS PNOmation player-piano system. Prices shown are those for online sales through www.qrsmusic.com.

Heritage Series Verticals

H7	46	Academy Polished Ebony	5,395
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Signature Series Verticals

S8	48	Cosmopolitan Polished Ebony	5,395
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Heritage Series Grands

H50A	4	11	Prelude Polished Ebony/Mahogany	16,695
H60 QA	5		French Provincial Polished Ebony	17,495
H60 QA	5		French Provincial Satin Lacquer and Polished Mahogany	17,595
H60A	5	3	Academy Satin and Polished Ebony	17,495
H60A	5	3	Academy Polished Mahogany	17,495
H60A	5	3	Academy Polished White	17,995
H70A	5	7	Conservatory Polished Ebony	18,895
H80	6	1	Professional Polished Ebony	21,395
H90	6	10	Semi-Concert Polished Ebony	28,795

Signature Series Grands

S500	4	11	Manhattan Semigloss Ebony w/Birdseye Maple Accents	25,095
S600	5	4	Cosmopolitan Polished Ebony	24,395
S600	5	4	Melrose Polished Ebony/Mahogany	26,995
S600	5	4	Park West Satin Ebony	24,195
S600	5	4	Park West Polished Ebony	24,495
S700	5	9	Fairfax Polished Ebony w/Bubinga Accents	26,695
S700	5	9	Versailles Satin Lacquer Cherry	26,295
S700	5	9	Park West Polished Ebony	24,695
S800	6	2	Islander British Colonial Satin Walnut	27,895
S800	6	2	Park West Polished Ebony	25,395
S900	7		Park West Satin Ebony	38,495

WALTER, CHARLES R.

Verticals

1520	43	Satin and Polished Walnut	18,477
1520	43	Satin and Polished Cherry	18,420
1520	43	Satin and Polished Oak	17,803
1520	43	Satin and Polished Mahogany	18,813

Model	Feet	Inches	Description	MSRP	SMP
WALTER, CHARLES R. (continued)					
1520	43		Italian Provincial Satin and Polished Walnut		18,514
1520	43		Italian Provincial Satin and Polished Mahogany		18,850
1520	43		Italian Provincial Satin and Polished Oak		17,823
1520	43		Country Classic Satin and Polished Cherry		18,253
1520	43		Country Classic Satin and Polished Oak		17,923
1520	43		French Provincial Satin and Polished Oak		18,514
1520	43		French Provincial Satin and Polished Cherry/Walnut/ Mahogany		19,072
1520	43		Riviera Satin and Polished Oak		17,752
1520	43		Queen Anne Satin and Polished Oak		18,666
1520	43		Queen Anne Satin and Polished Mahogany/Cherry		19,072
1500	45		Satin Ebony		17,172
1500	45		Semi-Gloss Ebony		17,506
1500	45		Polished Ebony (Lacquer)		17,707
1500	45		Polished Ebony (Polyester)		18,084
1500	45		Satin and Polished Oak		16,329
1500	45		Satin and Polished Walnut		17,358
1500	45		Satin and Polished Mahogany		17,619
1500	45		Satin and Polished Gothic Oak		17,380
1500	45		Satin and Polished Cherry		17,561
Verticals			Renner (German) action, add		1,925– 2,150
Grands					
W-175	5	9	Satin Ebony		77,781
W-175	5	9	Semi-Polished and Polished Ebony (Lacquer)		79,776
W-175	5	9	Polished Ebony (Polyester)		80,863
W-175	5	9	Satin Mahogany/Walnut/Cherry		81,263
W-175	5	9	Semi-Polished & Polished Mahogany/Walnut/Cherry		83,334
W-175	5	9	Open-Pore Walnut		79,303
W-175	5	9	Satin Oak		74,766
W-175	5	9	Chippendale Satin Mahogany/Cherry		83,769
W-175	5	9	Chippendale Semi-Polished & Polished Mahogany/Cherry		85,804
W-190	6	4	Satin Ebony		82,731
W-190	6	4	Semi-Polished and Polished Ebony (Lacquer)		84,817
W-190	6	4	Polished Ebony (Polyester)		85,947
W-190	6	4	Satin Mahogany/Walnut/Cherry		86,339
W-190	6	4	Semi-Polished & Polished Mahogany/Walnut/Cherry		88,485
W-190	6	4	Open-Pore Walnut		84,310
W-190	6	4	Satin Oak		79,598
W-190	6	4	Chippendale Satin Mahogany/Cherry		88,990
W-190	6	4	Chippendale Semi-Polished & Polished Mahogany/Cherry		91,051

Model	Feet	Inches	Description	MSRP	SMP
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WEBER

Weber Verticals

W114	45		Polished Ebony	6,190	5,760
W114	45		Polished Mahogany	6,490	5,990
W121	48		Polished Ebony	6,990	6,380
W121	48		Polished Mahogany/Walnut/White	7,290	6,610
W131	52		Polished Ebony	7,690	6,920
W131	52		Polished Mahogany	7,990	7,150

Albert Weber Verticals

AW 121	48		Polished Ebony	11,690	9,990
AW 121	48		Satin Mahogany	11,790	10,070
AW 121E	48		Polished Ebony w/Chrome	12,590	10,690
AW 131	52		Satin Ebony	14,000	11,770
AW 131	52		Polished Ebony	13,890	11,690

Weber Grands

W150	4	11	Polished Ebony	13,990	11,760
W150	4	11	Polished Mahogany/Walnut/White	14,290	11,990
W150SP	4	11	Polished Ebony w/Chrome	14,690	12,300
W150SP	4	11	Polished White w/Chrome	14,790	12,380
W157	5	2	Polished Ebony	14,990	12,530
W157	5	2	Polished Mahogany	15,490	12,920
W175	5	9	Polished Ebony	16,990	14,070
W185	6	1	Polished Ebony	20,990	17,150

Albert Weber Grands

AW 185	6	1	Polished Ebony	36,950	29,420
AW 208	6	10	Polished Ebony	45,550	36,040
AW 228	7	6	Polished Ebony	63,590	49,920
AW 275	9		Polished Ebony	115,190	89,610

WERTHEIM

Verticals

W121L	48		Polished Ebony	5,999	5,999
W121L	48		Polished Mahogany	6,499	6,499
W123	48.5		Polished Ebony	6,499	6,499
W123	48.5		Satin and Polished Mahogany	6,999	6,999
W125	49		Polished Ebony	7,499	7,499
WF125V1	49		Polished Ebony	18,999	18,999
WF125V3	49		Polished Ebony	11,999	11,999

Model	Feet	Inches	Description	MSRP	SMP
WERTHEIM <i>(continued)</i>					
Grands					
W150	4	11	Polished Ebony	11,999	11,999
WE170	5	7	Polished Ebony	16,999	16,999
WP185	6	1	Polished Ebony	29,999	29,999

YAMAHA

Including Disklavier, Silent, and TransAcoustic Pianos

Verticals

b1	43		Continental Polished Ebony	4,799	4,799
b1	43		Continental Polished Ebony with Chrome Accents	4,999	4,999
b1	43		Continental Polished White	4,999	4,999
M560	44		Hancock Satin Brown Cherry	7,199	7,199
b2	45		Polished Ebony	6,749	6,598
b2	45		Polished Ebony with Chrome Accents	6,949	6,798
b2	45		Polished Mahogany/Walnut/White	7,159	6,998
P22	45		Satin Ebony/Walnut/Dark Oak	7,549	7,398
P660	45		Sheraton Satin Brown Mahogany	9,129	9,129
P660	45		Queen Anne Satin Brown Cherry	9,129	9,129
b3	48		Polished Ebony	8,259	7,798
b3	48		Polished Ebony with Chrome Accents	8,459	7,998
b3	48		Polished Mahogany/Walnut/White	9,129	8,298
U1	48		Satin and Polished Ebony	11,399	11,399
U1	48		Satin American Walnut	13,499	13,499
U1	48		Polished Mahogany/White	13,499	13,499
YUS1	48		Satin and Polished Ebony	15,599	14,998
YUS1	48		Satin American Walnut	18,799	17,930
YUS1	48		Polished Mahogany/White	18,799	17,930
U3	52		Polished Ebony	14,559	14,098
U3	52		Satin American Walnut	16,599	16,398
U3	52		Polished Mahogany	16,599	16,398
YUS3	52		Polished Ebony	18,899	17,998
YUS3	52		Polished Mahogany	21,799	20,598
YUS5	52		Polished Ebony	20,999	19,978
SU7	52		Polished Ebony	39,999	38,390

Disklavier Verticals

DU1ENST	48		Satin and Polished Ebony	29,099	27,558
DU1ENST	48		Satin American Walnut	31,199	29,698
DU1ENST	48		Polished Mahogany/White	31,199	29,698
DYUS1ENST	48		Satin and Polished Ebony	33,299	30,698
DYUS1ENST	48		Satin American Walnut	36,499	33,630
DYUS1ENST	48		Polished Mahogany/White	36,499	33,630

Model	Feet	Inches	Description	MSRP	SMP
YAMAHA (continued)					
Silent and TransAcoustic Verticals					
b1SC2	43		Polished Ebony	9,299	9,398
b1SC2	43		Polished Ebony with Chrome Accents	9,499	9,698
b1SC2	43		Polished White	9,499	9,698
b2SC2	45		Polished Ebony	11,249	10,298
b2SC2	45		Polished Ebony with Chrome Accents	11,449	10,498
b2SC2	45		Polished Mahogany/Walnut/White	11,659	10,698
b3SC2	48		Polished Ebony	12,759	11,498
b3SC2	48		Polished Ebony with Chrome Accents	12,959	11,698
b3SC2	48		Polished Mahogany/Walnut/White	13,629	11,998
U1SH2	48		Satin and Polished Ebony	15,899	15,558
U1SH2	48		Satin American Walnut	17,999	17,698
U1SH2	48		Polished Mahogany/White	17,999	17,698
U1TA	48		Polished Ebony	17,399	17,058
YUS1SH2	48		Satin and Polished Ebony	20,099	18,698
YUS1SH2	48		Satin American Walnut	23,299	21,630
YUS1SH2	48		Polished Mahogany/White	23,299	21,630
YUS1TA	48		Polished Ebony	21,599	20,198
U3SH2	52		Polished Ebony	19,059	17,798
U3SH2	52		Polished Mahogany	21,099	20,098
U3SH2	52		Satin American Walnut	21,099	20,098
YUS3SH2	52		Polished Ebony	23,399	21,698
YUS3SH2	52		Polished Mahogany	26,299	24,298
YUS3TA	52		Polished Ebony	24,899	23,198
YUS5SH2	52		Polished Ebony	25,499	23,678
YUS5TA	52		Polished Ebony	26,999	25,178
Grands					
GB1K	5		Polished Ebony	14,999	14,158
GB1K	5		Polished American Walnut/Mahogany/White	17,339	16,198
GB1K	5		French Provincial Satin Cherry	19,179	18,598
GB1K	5		Georgian Satin Mahogany	18,359	18,198
GC1M	5	3	Satin and Polished Ebony	23,999	23,858
GC1M	5	3	Satin American Walnut	30,599	28,198
GC1M	5	3	Polished Mahogany/White	30,599	28,198
C1X	5	3	Satin and Polished Ebony	37,999	34,098
C1X	5	3	Satin American Walnut	46,369	41,118
C1X	5	3	Polished Mahogany/White	46,369	41,118
GC2	5	8	Satin and Polished Ebony	28,959	26,998
GC2	5	8	Satin American Walnut	33,859	31,198
GC2	5	8	Polished Mahogany/White	33,859	31,198
C2X	5	8	Satin and Polished Ebony	43,999	40,198
C2X	5	8	Polished Ebony w/Chrome Accents	45,699	41,398
C2X	5	8	Satin American Walnut	53,399	47,938
C2X	5	8	Polished Mahogany/White	53,399	47,938

Model	Feet	Inches	Description	MSRP	SMP
YAMAHA (continued)					
C3X	6	1	Satin and Polished Ebony	57,999	52,298
C3X	6	1	Satin American Walnut	69,999	62,798
C3X	6	1	Polished Mahogany/White	69,999	62,798
S3X	6	1	Polished Ebony	77,999	74,998
CF4	6	3	Polished Ebony	105,599	105,599
C5X	6	7	Satin and Polished Ebony	63,899	58,098
C5X	6	7	Satin American Walnut	77,799	69,560
C5X	6	7	Polished Mahogany/White	77,799	69,560
S5X	6	7	Polished Ebony	84,999	80,998
C6X	7		Satin and Polished Ebony	71,199	64,698
C6X	7		Satin American Walnut	85,999	77,718
C6X	7		Polished Mahogany/White	85,999	77,718
S6X	7		Polished Ebony	95,599	92,998
CF6	7		Polished Ebony	119,999	119,598
C7X	7	6	Satin and Polished Ebony	82,999	74,698
C7X	7	6	Satin American Walnut	99,999	89,478
C7X	7	6	Polished Mahogany/White	99,999	89,478
S7X	7	6	Polished Ebony	104,999	100,998
CFX	9		Polished Ebony	179,999	179,999

Disklavier Grands

DGB1KENCL	5		Classic Polished Ebony (playback only)	23,999	23,158
DGB1KENST	5		Polished Ebony	28,599	26,758
DGB1KENST	5		Polished Mahogany/American Walnut/White	30,939	28,798
DGC1ENST	5	3	Satin and Polished Ebony	41,699	39,558
DGC1ENST	5	3	Satin American Walnut	48,299	43,898
DGC1ENST	5	3	Polished Mahogany/White	48,299	43,898
DC1XENST	5	3	Satin and Polished Ebony	55,699	49,798
DC1XENST	5	3	Satin American Walnut	64,069	56,818
DC1XENST	5	3	Polished Mahogany/White	64,069	56,818
DGC2ENST	5	8	Satin and Polished Ebony	46,659	42,698
DGC2ENST	5	8	Satin American Walnut	51,559	46,898
DGC2ENST	5	8	Polished Mahogany/White	51,559	46,898
DC2XENST	5	8	Satin and Polished Ebony	61,699	55,898
DC2XENST	5	8	Polished Ebony w/Chrome Accents	63,399	57,098
DC2XENST	5	8	Satin American Walnut	71,099	63,638
DC2XENST	5	8	Polished Mahogany/White	71,099	63,638
DC3XENPRO	6	1	Satin and Polished Ebony	80,899	71,098
DC3XENPRO	6	1	Satin American Walnut	92,899	81,598
DC3XENPRO	6	1	Polished Mahogany/White	92,899	81,598
DS3XENPRO	6	1	Polished Ebony	117,999	112,998
DCF4ENPRO	6	3	Polished Ebony	145,599	144,198
DC5XENPRO	6	7	Satin and Polished Ebony	86,799	76,898
DC5XENPRO	6	7	Satin American Walnut	100,699	88,360
DC5XENPRO	6	7	Polished Mahogany/White	100,699	88,360

Model	Feet	Inches	Description	MSRP	SMP
YAMAHA (continued)					
DS5XENPRO	6	7	Polished Ebony	124,999	118,998
DC6XENPRO	7		Satin and Polished Ebony	94,099	83,498
DC6XENPRO	7		Satin American Walnut	108,899	96,518
DC6XENPRO	7		Polished Mahogany/White	108,899	96,518
DS6XENPRO	7		Polished Ebony	135,599	130,998
DCF6ENPRO	7		Polished Ebony	159,999	157,598
DC7XENPRO	7	6	Satin and Polished Ebony	105,899	93,498
DC7XENPRO	7	6	Satin American Walnut	122,899	108,278
DC7XENPRO	7	6	Polished Mahogany/White	122,899	108,278
DS7XEMPRO	7	6	Polished Ebony	144,999	138,998
DCFXENPRO	9		Polished Ebony	219,999	218,998

Silent and TransAcoustic Grands

GB1KSC2	5		Polished Ebony	19,499	17,858
GB1KSC2	5		Polished Mahogany/Walnut/White	21,839	19,898
GC1SH2	5	3	Satin and Polished Ebony	28,499	27,558
GC1SH2	5	3	Satin American Walnut	35,099	31,898
GC1SH2	5	3	Polished Mahogany/White	35,099	31,898
GC1TA	5	3	Polished Ebony	31,999	31,058
C1XSH2	5	3	Satin and Polished Ebony	42,499	37,798
C1XSH2	5	3	Satin American Walnut	50,869	44,818
C1XSH2	5	3	Polished Mahogany/White	50,869	44,818
C1XTA	5	3	Polished Ebony	45,499	41,298
GC2SH2	5	8	Satin and Polished Ebony	33,459	30,698
GC2SH2	5	8	Satin American Walnut	38,359	34,898
GC2SH2	5	8	Polished Mahogany/White	38,359	34,898
C2XSH2	5	8	Satin and Polished Ebony	48,499	43,898
C2XSH2	5	8	Polished Ebony w/Chrome Accents	50,199	45,098
C2XSH2	5	8	Satin American Walnut	57,899	51,638
C2XSH2	5	8	Polished Mahogany/White	57,899	51,638
C3XSH2	6	1	Satin and Polished Ebony	62,499	55,998
C3XSH2	6	1	Satin American Walnut	74,499	66,498
C3XSH2	6	1	Polished Mahogany/White	74,499	66,498
C3XTA	6	1	Polished Ebony	65,999	59,498
C5XSH2	6	7	Satin and Polished Ebony	68,399	61,798
C5XSH2	6	7	Satin American Walnut	82,299	73,260
C5XSH2	6	7	Polished Mahogany/White	82,299	73,260
C6XSH2	7		Satin and Polished Ebony	75,699	68,398
C6XSH2	7		Satin American Walnut	90,499	81,418
C6XSH2	7		Polished Mahogany/White	90,499	81,418
C7XSH2	7	6	Satin and Polished Ebony	87,499	78,398
C7XSH2	7	6	Satin American Walnut	104,499	93,178
C7XSH2	7	6	Polished Mahogany/White	104,499	93,178

Model	Feet	Inches	Description	MSRP	SMP
YOUNG CHANG					
Verticals					
Y114	45		Polished Ebony	5,790	5,460
Y114	45		Polished Mahogany	6,250	5,810
Y114E	45		Polished Ebony w/Chrome	6,590	6,070
Y116	46		Polished Ebony	7,290	6,610
Y116	46		Satin Ebony/Walnut	7,390	6,690
Y121	48		Polished Ebony	6,890	6,300
Y121	48		Polished Mahogany/Walnut/White	6,890	6,300
Y131	52		Polished Ebony	7,390	6,690
Y131	52		Polished Mahogany	7,590	6,840
Grands					
Y150	4	11	Polished Ebony	12,990	10,990
Y150	4	11	Polished Mahogany/Walnut/White	13,490	11,380
Y150SP	4	11	Polished Ebony w/Chrome	13,790	11,610
Y157	5	2	Polished Ebony	13,990	11,760
Y157	5	2	Polished Mahogany	14,590	12,220
Y175	5	9	Polished Ebony	15,990	13,300
Y185	6	1	Polished Ebony	19,990	16,380

Digital Piano

Specifications & Prices

In the specification chart for each brand of digital piano, we have included those features and specifications about which buyers, in our experience, are most likely to be curious. However, many models have more features than are shown. See the various articles on digital pianos on our website for more information about each of the terms defined below, shown in the order in which they appear in the charts.

Form The physical form of the model: G=Grand, V= Vertical (Console), S=Slab.

Ensemble A digital piano with easy-play and auto-accompaniments (not just rhythms).

Finish The wood finishes or colors available for a particular model (not always specified for slab models). Multiple finish options are separated by a slash (/). A manufacturer's own color term is used where a generic term could not be determined. See the box below for finish codes.

FINISH CODES	
A	Ash
AG	Amber Glow
Al	Alder
Bl	Blue
Bk	Black
C	Cherry
DB	Deep Brunette
E	Ebony
G	Gold
Iv	Ivory
L	Lacquer (used with a wood or color designation)
M	Mahogany
MD	Mahogany Decor
O	Oak
Or	Orange
P	Polished (used with a wood or color designation)
Pk	Pink
R	Rosewood
Rd	Red
S	Satin (used with a wood or color designation)
Sr	Silver
VR	Velvette Rouge
W	Walnut
WG	Wood Grain (wood type not specified)
Wt	White

Estimated Price This is our estimate of the price you will pay for the instrument. For digitals sold online or through chain and warehouse outlets, this price is the Minimum Advertised Price (MAP) and is shown in italics. For digitals sold only through bricks-and-mortar piano dealers, the price shown is based on a profit margin that piano dealers typically aspire to when selling digitals, including an allowance for incoming freight and setup. Discounts from this price, if any, typically are small. For more information on MAP and other pricing issues, please read "Buying a Digital Piano," elsewhere in this issue.

MSRP Manufacturer's Suggested Retail Price, also known as "list" or "sticker" price. Not all manufacturers use them.

Sound Source Indicates whether the sound source is Sampling (S) or Physical Modeling (M).

Voices The number of different musical voices the user can select from the instrument panel, plus (if applicable) the number of General MIDI (GM) or XG voices that are not user-selectable but are available for playback of MIDI files.

Key Off Indicates the presence of samples or simulation of Key Off sounds—acoustic piano keys and dampers returning to rest position and cutting off the sounds of vibrating strings.

Sustain Indicates the presence of samples or simulation of the sound with the sustain pedal depressed (allowing the strings to vibrate sympathetically).

String Resonance Indicates the presence of samples or simulation of String Resonance—the resonance sound of the strings of non-played notes.

Rhythms/Styles The number of rhythms in a standard digital, or the number of auto-accompaniment styles available in an ensemble digital.

Polyphony The maximum number of sounds the instrument can produce simultaneously. UL=Unlimited

Total Watts Total combined amplifier power.

Speakers The number of individual speakers.

Piano Pedals The number of piano pedals supplied with the model. A number in parentheses indicates the availability of an optional pedal unit with additional pedals.

Half Pedal Indicates that the model supports half-pedaling.

Action Indicates the type of action used, if specified.

Triple-Sensor Keys Indicates the presence of three key sensors, instead of the usual two, for greater touch realism.

Escapement Indicates the presence of an acoustic piano action's escapement feel.

Wood Keys Indicates actions with wooden keys.

Ivory Texture Indicates actions with ivory-textured keytops.

Bluetooth Indicates that the instrument is equipped with Bluetooth for connecting to the Internet.

Vocal Support The model supports some level of vocal performance. This support can vary from the piano simply having a microphone input, to its having the ability to produce the vocalist's voice in multi-part harmony, to pitch-correct the notes sung by the vocalist, or to alter the original voice.

Educational Features The model includes features that specifically support the learning experience. Note that while the ability to record and play back is an important learning tool, it is present on almost all models and so is not included in this definition.

External Storage Indicates the type of external memory storage accessible, such as USB or SanDisk.

USB to Computer Indicates the model's ability to interface with a Mac or PC via USB cable.

USB Digital Audio Indicates the ability to record and play back digital audio via a USB flash drive.

Recording Tracks The number of internal recordable tracks for recording of MIDI files.

Warranty (Parts/Labor) Indicates the manufacturer's warranty coverage period: the first number is the length of the parts coverage; the second number is the length of the labor coverage.

Dimensions Width, Depth, and Height are rounded to the nearest inch.

Weight Weight of the model rounded to the nearest pound.

Brand & Model	Form	Ensemble	Finish	Estimated Price	MSRP	Sound Source	Voices	Key Off	Sustain	String Resonance	Rhythms/Styles	Polyphony	Total Watts	Speakers	Piano Pedals	Half Pedal
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Blüthner

e-Klavier PRO-88 EX	S		ESL	2,736	3,326	S	35+ 256GM	Y	Y	Y		256	60	2	3 (5)	Y
e-Klavier 1	V		ESL/WLSL	4,599	5,037	S	21	Y	Y	Y		256	60	2	3	Y
e-Klavier 2	V		ESL/WLSL	5,704	6,381	S	35+ 256GM	Y	Y	Y		256	100	4	3	Y
e-Klavier 2	V		EPL	6,534	7,389	S	35+ 256GM	Y	Y	Y		256	100	4	3	Y
e-Klavier 3	V		ESL/WLSL	6,508	7,358	S	25+ 127GM	Y	Y	Y		256	150	4	3	Y
e-Klavier 3	V		EPL	7,337	8,366	S	25+ 127GM	Y	Y	Y		256	150	4	3	Y
e-Klavier Pianette	V		EPL	15,907	18,782	S	35+ 256GM	Y	Y	Y		256	150	4	3	Y
e-Klavier Homeline	V		ES	4,322	4,701	S	35+ 256GM	Y	Y	Y		256	60	4	3	Y
e-Klavier Homeline	V		Stained wood	4,599	5,037	S	35+ 256GM	Y	Y	Y		256	60	4	3	Y
e-Klavier Homeline	V		Waxed beechwood	4,875	5,373	S	35+ 256GM	Y	Y	Y		256	60	4	3	Y
e-Grand Studio	G		ESL/WLSL	11,279	12,936	S	35+ 256GM	Y	Y	Y		256	150	4	3	Y
e-Grand Studio	G		EPL/WPL	13,767	15,960	S	35+ 256GM	Y	Y	Y		256	150	4	3	Y
e-Grand Concert	G		ESL/WLSL	15,978	18,648	S	35+ 256GM	Y	Y	Y		256	150	6	3	Y
e-Grand Concert	G		EPL/WPL	19,261	22,638	S	35+ 256GM	Y	Y	Y		256	150	6	3	Y

Casio

PX-5S	S		Wt	999	1,399	S	242 +128GM	Y	Y	Y		256	0	0	1 (2)	
PX-160	S		Bk/G	499	799	S	18		Y			128	16	2	1 (3)	Y
PX-350	S	E	Bk/Wt	699	1,099	S	122 +128GM		Y	Y	180	128	16	2	1 (3)	Y
PX-360	S	E	Bk	899	1,199	S	422 +128GM	Y	Y	Y	200	128	16	4	1 (3)	Y
PX-560	S	E	Bl	1,199	1,599	S	522 +128GM	Y	Y	Y	230	256	16	4	1 (3)	Y
PX-770	V		Bk/W/Wt	699	1,099	S	19		Y			128	16	2	3	Y
PX-780	V	E	Bk	899	1,399	S	122 +128GM		Y	Y	180	128	40	4	3	Y
PX-870	V		Bk/W/Wt	999	1,499	S	19	Y	Y	Y		256	40	4	3	Y
CGP-700	V	E	Bk	799	1,099	S	422 +128GM		Y		200	128	40	6	1 (3)	Y
AP-270	V		Bk/W/Wt	1,049	1,499	S	22		Y			192	16	2	3	Y
AP-470	V		Bk/W/Wt	1,499	1,899	S	22	Y	Y	Y		256	40	4	3	Y
AP-650	V	E	Bk	1,899	2,299	S	122 +128GM	Y	Y	Y	180	256	60	4	3	Y
AP-700	V		Bk	2,499	2,999	S	26	Y	Y	Y		256	60	6	3	Y

Brand & Model	Action	Triple-Sensor Keys	Escapement	Wood Keys	Ivory Texture	Bluetooth	Vocal Support	Educational Features	External Storage	USB to Computer	USB Digital Audio	Recording Tracks	Warranty (parts./Labor)	Dimensions WxDxH (Inches)	Weight (Pounds)
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Blüthner

e-Klavier PRO-88 EX	4-zone graded				Y		Y		USB	Y	Y	1	2	55x17x5	30
e-Klavier 1	4-zone graded		Y							Y		1	2	57x22x35	198
e-Klavier 2	4-zone graded			Y	Y	Y			USB	Y	Y	1	2	55x25x42	220
e-Klavier 2	4-zone graded			Y	Y	Y			USB	Y	Y	1	2	55x25x42	220
e-Klavier 3	4-zone graded			Y	Y	Y			USB	Y	Y	1	2	55x25x42	230
e-Klavier 3	4-zone graded			Y	Y	Y			USB	Y	Y	1	2	55x25x42	230
e-Klavier Pianette	4-zone graded			Y	Y	Y			USB	Y	Y	1	2	55x25x42	220
e-Klavier Homeline	4-zone graded		Y			Y			USB	Y	Y	1	2	140x60x35	135
e-Klavier Homeline	4-zone graded		Y			Y			USB	Y	Y	1	2	140x60x35	135
e-Klavier Homeline	4-zone graded		Y			Y			USB	Y	Y	1	2	140x60x35	135
e-Grand Studio	4-zone graded			Y	Y	Y			USB	Y	Y	1	2	51x33x35	225
e-Grand Studio	4-zone graded			Y	Y	Y			USB	Y	Y	1	2	51x33x35	225
e-Grand Concert	4-zone graded			Y	Y	Y			USB	Y	Y	1	2	51x55x35	248
e-Grand Concert	4-zone graded			Y	Y	Y			USB	Y	Y	1	2	51x55x35	248

Casio

PX-5S	Weighted, Scaled, Hammer Action	Y			Y				USB	Y	Y	8	3/3	52x11x5	24
PX-160	Weighted, Scaled, Hammer Action	Y			Y			Y		Y		2	3/3	52x12x6	26
PX-350	Weighted, Scaled, Hammer Action	Y			Y			Y	USB	Y	Y	17	3/3	52x11x6	25
PX-360	Weighted, Scaled, Hammer Action	Y			Y			Y	USB	Y	Y	17	3/3	52x12x6	26
PX-560	Weighted, Scaled, Hammer Action	Y			Y			Y	USB	Y	Y	17	3/3	52x12x6	27
PX-770	Weighted, Scaled, Hammer Action	Y			Y			Y		Y		12	3/3	55x12x31	69
PX-780	Weighted, Scaled, Hammer Action	Y			Y			Y	USB	Y	Y	17	3/3	53x12x33	70
PX-870	Weighted, Scaled, Hammer Action	Y			Y			Y	USB	Y	Y	2	3/3	55x12x30	76
CGP-700	Weighted, Scaled, Hammer Action	Y			Y			Y	USB	Y	Y	16	3/3	52x12x31	57
AP-270	Weighted, Scaled, Hammer Action	Y			Y			Y		Y		2	5/5	56x17x32	81
AP-470	Weighted, Scaled, Hammer Action	Y			Y			Y	USB	Y	Y	2	5/5	54x17x33	96
AP-650	Weighted, Scaled, Hammer Action	Y			Y			Y	USB	Y	Y	17	5/5	54x17x36	111
AP-700	Weighted, Scaled, Hammer Action	Y			Y			Y	USB	Y	Y	2	5/5	54x17x36	106

Brand & Model	Form	Ensemble	Finish	Estimated Price	MSRP	Sound Source	Voices	Key Off	Sustain	String Resonance	Rhythms/Styles	Polyphony	Total Watts	Speakers	Piano Pedals	Half Pedal
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Casio (continued)

GP-300	V		Bk/Wt	3,636	3,999	S	26	Y	Y	Y		256	100	6	3	Y
GP-400	V		Bk	4,273	4,999	S	35	Y	Y	Y		256	100	6	3	Y
GP-500	V		BkP	4,909	5,999	S	35	Y	Y	Y		256	100	6	3	Y

Dexibel

VIVO P7	S	E	Bk	1,899	2,199	M/S	79	Y	Y	Y		UL	70	2	0 (2)	Y
VIVO S7	S	E	Bk	1,999	2,299	M/S	79	Y	Y	Y		UL	0	0	0 (3)	Y
VIVO H1	S	E	Bk	1,999	2,499	M/S	79	Y	Y	Y		UL	70	2	3	Y
VIVO H3	V	E	Bk/Wt	2,499	2,999	M/S	79	Y	Y	Y		UL	70	4	3	Y
VIVO H3S	V	E	PK/BI	2,999	3,499	M/S	79	Y	Y	Y		UL	70	4	3	Y
VIVO H7	V	E	Bk/Wt/Rd	3,999	4,499	M/S	79	Y	Y	Y		UL	112	5	3	Y
VIVO H7	V	E	EP/WtP/RdP	4,499	4,999	M/S	79	Y	Y	Y		UL	112	5	3	Y

Dynatone

SDP-600	V		EP	3,809	5,795	S	33+ 128GM		Y	Y		256	100	4	3	Y
SDP-600	V		WtP	3,991	6,095	S	33+ 128GM		Y	Y		256	100	4	3	Y
SLP-210	V		R	1,627	2,195	S	18+ 128GM					81	24	2	3	
SLP-250H	V		Bk	2,173	3,095	S	33+ 128GM		Y	Y		256	30	4	3	Y
DPR-3200H	V	E	Bk	2,900	4,195	S	188	Y	Y	Y	80	256	100	4	3	Y
DPR-3500	V	E	Bk	3,445	5,095	S	188	Y	Y	Y	80	256	100	6	3	Y
SGP-600	G		EP	5,173	7,695	S	33+ 128GM		Y	Y		256	100	4	3	Y
SGP-600	G		WtP	5,355	7,995	S	33+ 128GM		Y	Y		256	100	4	3	Y
GPR-3500	G	E	EP	5,900	8,895	S	188	Y	Y	Y	80	256	100	6	3	Y
GPR-3500	G	E	WtP	6,082	9,195	S	188	Y	Y	Y	80	256	100	6	3	Y
VGP-4000Q	G	E	EP	9,173	14,495	S	188	Y	Y	Y	80	256	100	6	3	Y
VGP-4000Q	G	E	WtP	9,355	14,795	S	188	Y	Y	Y	80	256	100	6	3	Y

Flychord

DP330	V	E	R	849	999	S	500		Y		210	128	90	4	3	
DP420K	V	E	W	1,199	1,699	S	40		Y	Y	50	128	130	4	3	Y

Brand & Model	Action	Triple-Sensor Keys	Escapement	Wood Keys	Ivory Texture	Bluetooth	Vocal Support	Educational Features	External Storage	USB to Computer	USB Digital Audio	Recording Tracks	Warranty (parts./Labor)	Dimensions WxDxH (Inches)	Weight (Pounds)
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Casio (continued)

GP-300	Weighted, Scaled, Hammer Action	Y		Y	Y			Y	USB	Y	Y	2	5/5	57x19x38	171
GP-400	Weighted, Scaled, Hammer Action	Y		Y	Y			Y	USB	Y	Y	2	5/5	58x19x39	189
GP-500	Weighted, Scaled, Hammer Action	Y		Y	Y			Y	USB	Y	Y	2	5/5	57x19x38	171

Dexibel

VIVO P7	Weighted	Y				Y		Y	USB	Y	Y		3	52x15x5	32
VIVO S7	Weighted	Y			Y	Y		Y	USB	Y	Y		3	52x15x5	39
VIVO H1	Weighted	Y						Y	USB	Y	Y		5	56x14x31	99
VIVO H3	Weighted	Y				Y		Y	USB	Y	Y		5	56x14x31	97
VIVO H3S	Weighted	Y				Y		Y	USB	Y	Y		5	56x14x31	97
VIVO H7	Weighted, graded	Y			Y	Y		Y	USB	Y	Y		5	56x14x31	137
VIVO H7	Weighted, graded	Y			Y	Y		Y	USB	Y	Y		5	56x14x31	137

Dynatone

SDP-600	New RHA-3W	Y		Y				Y		Y		1	3/3	55x16x39	218
SDP-600	New RHA-3W	Y		Y				Y		Y		1	3/3	55x16x39	218
SLP-210	New RHA							Y		Y		2	3/3	54x16x33	75
SLP-250H	ARHA-I				Y			Y		Y		1	3/3	54x16x33	95
DPR-3200H	ARHA-3I	Y			Y			Y	USB	Y		2	3/3	55x19x35	127
DPR-3500	New RHA-3W	Y		Y			Y	Y	USB	Y		2	3/3	55x19x35	119
SGP-600	New RHA-3W	Y		Y				Y		Y		1	3/3	55x36x31	176
SGP-600	New RHA-3W	Y		Y				Y		Y		1	3/3	55x36x31	176
GPR-3500	New RHA-3W	Y		Y			Y	Y	USB	Y		2	3/3	56x46x36	209
GPR-3500	New RHA-3W	Y		Y			Y	Y	USB	Y		2	3/3	56x46x36	209
VGP-4000Q	New RHA-3W	Y		Y			Y	Y	USB	Y		2	3/3	60x56x40	440
VGP-4000Q	New RHA-3W	Y		Y			Y	Y	USB	Y		2	3/3	60x56x40	440

Flychord

DP330	Weighted, scaled							Y		Y	Y	1	1/1	54x19x33	92
DP420K	Weighted, scaled	Y	Y		Y			Y		Y	Y	1	1/1	55x20x35	130

Brand & Model	Form	Ensemble	Finish	Estimated Price	MSRP	Sound Source	Voices	Key Off	Sustain	String Resonance	Rhythms/Styles	Polyphony	Total Watts	Speakers	Piano Pedals	Half Pedal
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Galileo

YP200	V		R	2,495	3,495	S	19		Y	Y		128	80	4	3	
YP300	V		R	2,995	3,995	S	20		Y	Y		128	100	4	3	
YP300	V		EP	3,495	4,495	S	20		Y	Y		128	100	4	3	
Milano II	V	E	R	4,995	5,995	S	138				100	64	40	4	3	
GYP300	G		EP/MP/WtP	6,995	8,995	S	20		Y	Y		128	120	4	3	
Aria	G		EP	8,995	10,495	S	16		Y	Y		64	180	4	3	
Milano 3G	G	E	EP	5,995	7,995	S	138				100	64	120	4	3	
Maestro II	G	E	EP	9,995	11,995	S	128		Y	Y	128	128	250	5	3	
Maestro II	G	E	WtP	10,495	12,495	S	128		Y	Y	128	128	250	5	3	
Maestro II	G	E	MP	11,995	13,995	S	128		Y	Y	128	128	250	5	3	

Kawai

ES110	S		Bk/Wt	729	1,049	S	19	Y	Y	Y	100	192	14	2	1 (3)	Y
MP7SE	S		Bk	1,799	2,199	S	256	Y	Y	Y	100	256	0	0	1 (3)	Y
MP11SE	S		Bk	2,799	3,299	S	40	Y	Y	Y	100	256	0	0	3	Y
VPC1	S		Bk	1,849	2,149		0						0	0	3	Y
ES8	S		Bk/Wt	1,999	2,499	S	34	Y	Y	Y	100	256	30	2	1 (3)	Y
CL26	V		R	1,099	1,495	S	8		Y			96	30	2	1	Y
CE220	V		ES	1,899	2,199	S	22		Y	Y	100	192	40	2	3	Y
KDP110	V		R	1,149	1,499	S	15	Y		Y		192	26	2	3	Y
CN27	V		R	1,899	2,299	S	19	Y	Y	Y		192	40	2	3	Y
CN37	V		R	2,599	3,199	S	352	Y	Y	Y	100	256	40	4	3	Y
CN37	V		WtS/ES	2,699	3,299	S	352	Y	Y	Y	100	256	40	4	3	Y
CA48	V		R	2,099	2,499	s	19	Y	Y	Y	100	192	40	4	3	Y
CA58	V		R	2,999	3,949	s	42	Y	Y	Y	100	256	100	4	3	Y
CA58	V		WtS/ES	3,099	3,999	s	42	Y	Y	Y	100	256	100	4	3	Y
CA78	V		R	3,999	4,999	M/S	66	Y	Y	Y	100	256	100	6	3	Y
CA78	V		WtS/ES	4,099	5,099	M/S	66	Y	Y	Y	100	256	100	6	3	Y
CA78	V		EP	4,699	5,799	M/S	66	Y	Y	Y	100	256	100	6	3	Y
CA98	V		ES	5,499	6,799	M/S	88	Y	Y	Y	100	256	135	6	3	Y

Brand & Model	Action	Triple-Sensor Keys	Escapement	Wood Keys	Ivory Texture	Bluetooth	Vocal Support	Educational Features	External Storage	USB to Computer	USB Digital Audio	Recording Tracks	Warranty (parts./Labor)	Dimensions WxDxH (Inches)	Weight (Pounds)
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Galileo

YP200	Grand Response									Y		0	4/1	54x17x39	119
YP300	Graded Hammer									Y		3	4/1	54x20x41	137
YP300	Graded Hammer									Y		3	4/1	54x20x41	137
Milano II	Graded Hammer									Y		3	4/1	56x20x34	154
YP300G	Graded Hammer									Y		3	4/1	56x29x35	209
Aria	AGT Pro		Y	Y						Y		2	4/1	54x38x56	315
Milano 3G	Graded Hammer									Y		3	4/1	56x29x35	200
Maestro II	AGT Pro		Y				Y	Y	USB	Y		5	4/1	54x39x35	345
Maestro II	AGT Pro		Y				Y	Y	USB	Y		5	4/1	54x39x35	345
Maestro II	AGT Pro		Y				Y	Y	USB	Y		5	4/1	54x39x35	345

Kawai

ES110	RHC					Y		Y				1	3/3	52x11x6	26
MP7SE	RHIII	Y	Y		Y				USB	Y	Y	1	3/1	53x13x7	45
MP11SE	GF	Y	Y	Y	Y				USB	Y	Y	1	3/1	58x18x8	72
VPC1	RM3II	Y	Y	Y	Y					Y		0	3/1	54x18x8	65
ES8	RHIII	Y	Y		Y				USB	Y	Y	2	3/3	54x15x6	46
CL26	AHA IV-F											0	3/3	51x11x31	63
CE220	AWA PROII			Y					USB	Y		2	3/3	55x20x34	137
KDP110	RHCII							Y		Y		1	3/3	54x16x23	86
CN27	RHIII	Y	Y		Y	Y		Y		Y		1	5/5	54x16x34	95
CN37	RHIII	Y	Y		Y	Y		Y	USB	Y	Y	2	5/5	57x18x34	122
CN37	RHIII	Y	Y		Y	Y		Y	USB	Y	Y	2	5/5	57x18x34	122
CA48	GFC	Y	Y	Y	Y	Y		Y		Y		1	5/5	53x18x35	126
CA58	GFC	Y	Y	Y	Y	Y		Y	USB	Y	Y	2	5/5	57x18x36	161
CA58	GFC	Y	Y	Y	Y	Y		Y	USB	Y	Y	2	5/5	57x18x36	161
CA78	GFII	Y	Y	Y	Y	Y		Y	USB	Y	Y	2	5/5	57x18x36	163
CA78	GFII	Y	Y	Y	Y	Y		Y	USB	Y	Y	2	5/5	57x18x36	163
CA78	GFII	Y	Y	Y	Y	Y		Y	USB	Y	Y	2	5/5	57x18x36	163
CA98	GFII	Y	Y	Y	Y	Y		Y	USB	Y	Y	2	5/5	57x18x37	187

Brand & Model	Form	Ensemble	Finish	Estimated Price	MSRP	Sound Source	Voices	Key Off	Sustain	String Resonance	Rhythms/Styles	Polyphony	Total Watts	Speakers	Piano Pedals	Half Pedal
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Kawai (continued)

CA98	V		EP	6,199	7,699	M/S	88	Y	Y	Y	100	256	135	6	3	Y
CS8	V		EP	4,627	5,699	S	60	Y	Y	Y	100	256	100	4	3	Y
CS11	V		EP	6,627	8,499	S	80	Y	Y	Y	100	256	135	6	3	Y
CP3	V	E	R	4,445	5,999	S	700+	Y	Y	Y	215	256	100	2	3	Y
CP3	V	E	ES	4,536	6,099	S	700+	Y	Y	Y	215	256	100	2	3	Y
CP2	V	E	R	5,900	8,999	S	1000+	Y	Y	Y	425	256	100	4	3	Y
CP2	V	E	ES	5,991	9,199	S	1000+	Y	Y	Y	425	256	100	4	3	Y
CP1	G	E	EP	15,173	21,999	S	1000+	Y	Y	Y	425	256	200	9	3	Y
NV10	G		EP	12,995	15,999	M/S	88	Y	Y	Y	100	256	135	7	3	Y

Korg

B1	S		Bk/Wt	500	700	S	8		Y	Y		120	9	2	1	
SP280	S		Bk/Wt	700	980	S	30					120	44	2	1	Y
SV-1-88	S		Bk	1,750	2,380	S	36		Y	Y		80	0	0	1 (3)	Y
D1	S		Bk	600	840	S	30	Y	Y	Y		120	0	0	1	Y
LP180	V		Bk/Wt	600	980	S	10					120	11	2	3	Y
LP380	V		Bk/W/R	1,099	1,399	S	30					120	44	2	3	Y
B1SP	V		Bk/Wt	600	850	S	8		Y	Y		120	9	2	3	
G1 Air	V		Bk/W/R	1,599	2,199	S	32	Y	Y	Y		120	80	4	3	Y
C1 Air	V		Bk/W/R	1,399	1,699	S	30	Y	Y	Y		120	50	2	3	Y

Kurzweil

MPS-10	S		Bk	699	999	S	88	Y	Y		78	64	30	2	1	
KA-90	S	E	Bk	599	699	S	20		Y		50	128	60	4	1	
CUP-1	V		EP	2,999	3,999	S	1	Y	Y	Y		256	100	4	3	Y
CUP-2	V		R	2,999	4,499	S	88	Y	Y		78	64	140	4	3	
CUP-320	V		R	2,499	3,999	S	88	Y	Y	Y	69	128	50	4	3	Y
MP-10F	V		R	1,499	2,499	S	88	Y	Y		78	64	30	4	3	
MP-20	V		EP	1,999	2,999	S	200	Y	Y		100	64	45	4	3	Y
MP-20F	V		R	1,999	3,499	S	200	Y	Y		100	64	45	4	3	Y

Brand & Model	Action	Triple-Sensor Keys	Escapement	Wood Keys	Ivory Texture	Bluetooth	Vocal Support	Educational Features	External Storage	USB to Computer	USB Digital Audio	Recording Tracks	Warranty (parts./Labor)	Dimensions WxDxH (Inches)	Weight (Pounds)
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Kawai (continued)

CA98	GFII	Y	Y	Y	Y	Y		Y	USB	Y	Y	2	5/5	57x18x37	187
CS8	GFII	Y	Y	Y	Y			Y	USB	Y	Y	2	5/5	57x19x37	187
CS11	GFII	Y	Y	Y	Y			Y	USB	Y	Y	2	5/5	60x21x41	218
CP3	RHII	Y	Y		Y			Y	USB	Y	Y	16	5/5	56x23x38	146
CP3	RHII	Y	Y		Y			Y	USB	Y	Y	16	5/5	56x23x38	146
CP2	GF	Y	Y	Y	Y		Y	Y	USB	Y	Y	16	5/5	56x23x38	190
CP2	GF	Y	Y	Y	Y		Y	Y	USB	Y	Y	16	5/5	56x23x38	190
CP1	GF	Y	Y	Y	Y		Y	Y	USB	Y	Y	16	5/5	57x63x39	430
NV10	Millennium III	Y	Y	Y	Y	Y		Y	USB	Y	Y	2	5/5	58x25x36	279

Korg

B1	NH							Y				0	1/1	52x14x5	27
SP280	NH											0	1/1	54x16x31	42
SV-1-88	RH3									Y		0	1/1	53x14x6	45
D1	RH3											0	1/1	53x11x5	36
LP180	NH											0	1/1	54x11x31	51
LP380	RH3							Y				0	5/5	53x14x30	82
B1SP	NH							Y				0	1/1	52x14x30	45
G1 Air	RH3					Y	Y		Y			2	5/5	53x15x33	91
C1 Air	RH3					Y	Y		Y			2	5/5	53x14x31	78

Kurzweil

MPS-10	Weighted/LK									Y		1	3/2	51x14x4	40
KA-90	Weighted									Y		1	3/2	54x14x5	27
CUP-1	Weighted, graded					Y	Y			Y	Y	0	3/2	56x17x42	221
CUP-2	Weighted, graded		Y	Y						Y		1	3/2	56x17x42	214
CUP-320	Weighted, graded	Y		Y				Y		Y		1	3/2	56x19x35	105
MP-10F	Weighted/Fatar									Y		1	3/2	56x19x35	115
MP-20	Weighted, graded/LK		Y							Y		2	3/2	55x20x35	156
MP-20F	Weighted, graded/Fatar		Y							Y		2	3/2	55x20x35	156

Brand & Model	Form	Ensemble	Finish	Estimated Price	MSRP	Sound Source	Voices	Key Off	Sustain	String Resonance	Rhythms/Styles	Polyphony	Total Watts	Speakers	Piano Pedals	Half Pedal
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Kurzweil (continued)

MP-20F	V		EP	2,499	3,999	S	200	Y	Y		100	64	45	4	3	Y
KAG-100	G	E	EP	2,499	3,999	S	200		Y		100	64	35	4	3	
MPG-100	G	E	EP	3,999	5,999	S	500		Y		200	128	60	4	3	Y

Lowrey

EZP7	V	E	Bk	2,909	2,995	S	72				24	256	30	2	3	
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Nord

Nord Piano 3	S		Rd	2,699	3,399	S	1000+	Y	Y		40-60	0	0	0	3	Y
Nord Piano 4	S		Rd	2,999		S	1000+	Y	Y		120	0	0	0	3	Y

Omega

LX-505	V	E	M	3,560	4,620	S	128				200	128	80	4	3	
LX-505	V	E	EP	4,388	5,620	S	128				200	128	80	4	3	
LX-802	G	E	EP	6,888	8,610	S	128				200	128	80	4	3	

Physis

H1	S		Alu	4,390	4,995	M	192	Y	Y	Y		UL	0	0	3	Y
H2	S		Alu	3,800	4,295	M	192	Y	Y	Y		UL	0	0	3	Y
K4EX	S		Bl	3,250	3,795	M	192	Y	Y	Y		UL	0	0	3	Y
V100	V		PE/PRJ/PW/ SG/PBI	9,695	9,695	M	192	Y	Y	Y		UL	150	6	3	Y

Roland

RD-2000	S		Bk	2,499	2,999	M/S	1100+	Y	Y	Y	200	UL/128	0	0	1 (3)	Y
V-Piano	S		Bk	6,999	7,999	M	24	Y	Y	Y		264	0	0	3	Y
FP-30	S	E	Bk/Wt	699	899	M/S	35	Y	Y	Y	8	128	22	2	1 (3)	Y
FP-30C	V	E	Bk/Wt	875	1,137	M/S	35	Y	Y	Y	8	128	22	2	3	Y
FP-50	S	E	Bk/Wt	1,299	1,799	M/S	372	Y	Y	Y	90	128	24	2	1 (3)	Y
FP-50C	V	E	Bk/Wt	1,499	2,099	M/S	372	Y	Y	Y	90	128	24	2	1 (3)	Y
FP-60	S	E	Bk/Wt	1,399	1,699	M/S	355	Y	Y	Y	21	288	26	2	1 (3)	Y
FP-90	S	E	Bk/Wt	1,799	2,199	M	355	Y	Y	Y	21	UL/384	60	4	1 (3)	Y

Brand & Model	Action	Triple-Sensor Keys	Escapement	Wood Keys	Ivory Texture	Bluetooth	Vocal Support	Educational Features	External Storage	USB to Computer	USB Digital Audio	Recording Tracks	Warranty (parts./Labor)	Dimensions WxDxH (inches)	Weight (Pounds)
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Kurzweil (continued)

MP-20F	Weighted, graded/Fatar		Y							Y		2	3/2	55x20x35	156
KAG-100	Weighted				Y		Y	USB		Y	Y	2	3/2	56x30x35	150
MPG-100	Weighted, graded	Y						Y		Y		6	3/2	56x36x35	212

Lowrey

EZP7	RHA				Y			Y				0	2/1	54x14x31	80
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Nord

Nord Piano 3	Fatar Weighted	Y								Y		0	1/1	51x13x5	40
Nord Piano 4	Fatar Weighted	Y								Y		0	1/1	51x13x5	40

Omega

LX-505	Premium Fatar Graded							Y	USB	Y		7	1/90		
LX-505	Premium Fatar Graded							Y	USB	Y		7	1/90		
LX-802	Premium Fatar Graded							Y	USB	Y		7	1/90		

Physis

H1	Tri-sensor, Hybrid	Y	Y	Y	Y					USB	Y	Y	16	3/1	54x13x4	58
H2	Lightweight Hammer, 3 sensors	Y	Y							USB	Y	Y	16	3/1	54x13x4	45
K4EX	Tri-sensor, Hybrid	Y	Y							USB	Y	Y	16	3/1	51x14x5	40
V100	Tri-sensor, Hybrid	Y	Y	Y	Y					USB	Y	Y	16	3/1	58x17x46	233

Roland

RD-2000	PHA-50 Concert	Y	Y	Y	Y					USB	Y	Y	1	3/2	56x15x6	55
V-Piano	PHA III	Y	Y		Y					USB	Y	Y	0	3/2	56x21x7	84
FP-30	PHA-4 Standard	Y	Y		Y	Y		Y	USB	Y	Y	1	5/2	51x11x6	31	
FP-30C	PHA-4 Standard	Y	Y		Y	Y		Y	USB	Y	Y	1	5/2	51x13x36	57	
FP-50	Ivory Feel-G	Y	Y		Y				USB		Y	2	5/2	53x12x5	37	
FP-50C	Ivory Feel-G	Y	Y		Y				USB		Y	2	5/2	53x16x37	64	
FP-60	PHA-4 Standard	Y	Y		Y	Y		Y	USB	Y	Y	1	5/2	51x14x5	42	
FP-90	PHA-50 Concert	Y	Y	Y	Y	Y	Y	Y	USB	Y	Y	2	5/2	53x15x5	52	

Brand & Model	Form	Ensemble	Finish	Estimated Price	MSRP	Sound Source	Voices	Key Off	Sustain	String Resonance	Rhythms/Styles	Polyphony	Total Watts	Speakers	Piano Pedals	Half Pedal
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Roland (continued)

FP-90C	V	E	Bk/Wt	2,140	2,627	M	355	Y	Y	Y	21	UL/384	60	4	3	Y
DP-603	V	E	Bk	2,399	2,899	M	319	Y	Y	Y	21	UL/384	24	2	3	Y
DP-603	V	E	EP/WtP	3,199	3,699	M	319	Y	Y	Y	21	UL/384	24	2	3	Y
HP-504	V		R/ES	2,199	2,499	M/S	350	Y	Y	Y		128	24	2	3	Y
HP-601	V	E	R/ES/Wt	2,199	2,599	M/S	319	Y	Y	Y	21	288	28	2	3	Y
HP-603	V	E	R/ES/Wt	2,999	3,399	M	319	Y	Y	Y	21	UL/384	60	2	3	Y
HP-603A	V	E	R/ES/Wt	2,999	3,399	M	319	Y	Y	Y	21	UL/384	60	2	3	Y
HP-605	V	E	EP	4,199	4,699	M	319	Y	Y	Y	21	UL/384	74	6	3	Y
HP-605	V	E	R/ES/Wt	3,699	4,199	M	319	Y	Y	Y	21	UL/384	74	6	3	Y
HPi-50e	V	E	R	4,499	4,999	M/S	350	Y	Y	Y	50	128	74	4	3	Y
LX-7	V	E	EP	5,799	6,599	M	319	Y	Y	Y	21	UL/384	74	6	3	Y
LX-7	V	E	W/ES	5,299	5,999	M	319	Y	Y	Y	21	UL/384	74	6	3	Y
LX-17	V	E	EP/WtP	6,299	7,299	M	319	Y	Y	Y	21	UL/384	74	8	3	Y
F-140R	V	E	ES/Wt	1,199	1,399	M/S	316	Y	Y	Y	72	128	24	2	3	Y
RP-102	V	E	Bk	999	1,199	M/S	318	Y	Y	Y	21	128	12	2	3	Y
RP-501R	V	E	Bk/Wt/R	1,499	1,799	M/S	316	Y	Y	Y	72	128	24	2	3	Y
GP-7 (V-Piano Grand)	G		EP	19,950	22,999	M	30	Y	Y	Y		264	240	8	3	Y
GP-607 (Mini Grand)	G	E	EP/WtP	5,999	6,999	M	319	Y	Y	Y	21	UL/384	70	5	3	Y
GP-609 (Grand Piano)	G	E	EP/WtP	8,999	9,999	M	319	Y	Y	Y	21	UL/384	74	7	3	Y

Samick

Ebony NEO	V		EP	4,089	4,095	S	10	Y	Y	Y		135	80	4	3	Y
SG-120	G	E	EP/WtP/ RdP	3,907	4,295	S	377	Y	Y	Y	353	128	60	6	3	Y
SG-500	G	E	EP/WtP/ RdP	4,816	5,295	S	377	Y	Y	Y	352	128	80	8	3	Y

Brand & Model	Action	Triple-Sensor Keys	Escapement	Wood Keys	Ivory Texture	Bluetooth	Vocal Support	Educational Features	External Storage	USB to Computer	USB Digital Audio	Recording Tracks	Warranty (parts./Labor)	Dimensions WxDxH (Inches)	Weight (Pounds)
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Roland (continued)

FP-90C	PHA-50 Concert	Y	Y	Y	Y	Y	Y	Y	USB	Y	Y	2	5/2	53x15x37	83
DP-603	PHA-50 Concert	Y	Y	Y	Y	Y		Y	USB	Y	Y	3	5/2	55x14x31	104
DP-603	PHA-50 Concert	Y	Y	Y	Y	Y		Y	USB	Y	Y	3	5/2	55x14x31	104
HP-504	PHA4-Premium	Y	Y		Y			Y	USB	Y	Y	3	5/2	55x17x41	114
HP-601	PHA-50 Concert	Y	Y	Y	Y	Y		Y	USB	Y	Y	3	5/2	54x17x40	110
HP-603	PHA-50 Concert	Y	Y	Y	Y	Y		Y	USB	Y	Y	3	10/10	54x17x42	110
HP-603A	PHA-50 Concert	Y	Y	Y	Y	Y		Y	USB	Y	Y	3	10/10	54x17x42	110
HP-605	PHA-50 Concert	Y	Y	Y	Y	Y		Y	USB	Y	Y	3	10/10	54x17x44	119
HP-605	PHA-50 Concert	Y	Y	Y	Y	Y		Y	USB	Y	Y	3	10/10	54x17x44	119
HPi-50e	PHA4-Concert	Y	Y		Y			Y	USB	Y	Y	16	5/2	55x17x43	127
LX-7	PHA-50 Concert	Y	Y	Y	Y	Y		Y	USB	Y	Y	3	10/10	55x18x41	170
LX-7	PHA-50 Concert	Y	Y	Y	Y	Y		Y	USB	Y	Y	3	10/10	55x18x41	170
LX-17	PHA-50 Concert	Y	Y	Y	Y	Y			USB	Y	Y	3	10/10	55x19x42	193
F-140R	PHA-4-Standard	Y	Y		Y	Y		Y	USB	Y	Y	1	5/2	54x14x31	76
RP-102	PHA4-Standard	Y	Y		Y	Y		Y		Y			5/2	54x17x39	83
RP-501R	PHA-4 Standard	Y	Y		Y	Y		Y	USB	Y	Y	1	5/2	54x12x31	81
GP-7 (V-Piano Grand)	PHA III	Y	Y		Y				USB	Y	Y	1	5/2	59x59x61	375
GP-607 (Mini Grand)	PHA-50 Concert	Y	Y	Y	Y	Y		Y	USB	Y	Y	3	10/10	55x37x35	223
GP-609 (Grand Piano)	PHA-50 Concert	Y	Y	Y	Y	Y		Y	USB	Y	Y	3	10/10	57x59x62	326

Samick

Ebony NEO	Graded	Y				Y	Y	Y	USB	Y	Y	2	3/3	57x19x41	170
SG-120	Graded	Y				Y	Y	Y	USB	Y	Y	5	3/3	56x35x29	170
SG-500	Graded	Y				Y	Y	Y	USB	Y	Y	5	3/3	56x49x35	290

Brand & Model	Form	Ensemble	Finish	Estimated Price	MSRP	Sound Source	Voices	Key Off	Sustain	String Resonance	Rhythms/Styles	Polyphony	Total Watts	Speakers	Piano Pedals	Half Pedal
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Suzuki

SCP-88	V		Bk	899	1,099	S	24					128	30	2	3	
VG-88	V		R	1,599		S	16 + 128GM	Y	Y			189	40	4	3	
CTP-88	V	E	M	999	1,200	S	122 +128GM	Y	Y	100		128	60	4	3	
SDP-2000ts	V	E	R	1,299		S	672+ 256GM				240	128	220	4	3	
MDG-300	G	E	EP	1,699	3,390	S	122 +128GM	Y	Y	100		128	120	6	3	
MDG-330	G	E	EP	2,299	3,500	S	122 +128GM	Y	Y	100		128	120	6	3	
MDG-400	G		EP	2,699	4,200	S	122 +128GM	Y	Y	100		128	120	6	3	
MDG-4000ts	G		EP	3,399	5,899	S	672+ 256GM				240	128	250	6	3	
MDG-400	G		W	3,299		S	122+ 128GM	Y	Y	100		128	120	6	3	

Williams

Legato III	S		Bk	199	229	S	10	Y				64	40	2	0 (1)	
Allegro 2	S		Bk	299	500	S	10	Y				64	60	2	0 (1)	
Rhapsody 2	V		WG/EP	499	900	S	12	Y				64	60	2	2	
Overture 2	V		EP/RdM	699	1,200	S	19 +128GM	Y				64	60	4	3	
Symphony Grand	G	E	EP/RdM	1,499	1,999	S	46 +128GM	Y	Y	Y	120	128	60	6	3	

Yamaha

P45B	S		Bk	450	499	S	10					64	12	2	1	Y
P125	S		Bk/Wt	600	999	S	24			20		192	14	4	1 (3)	Y
P255	S		Bk&EP/Wt	1,300	1,999	S	24	Y	Y	Y	10	256	30	4	1	Y
P515	S		Bk/Wt	1,499	1,999	S	40+480XG	Y	Y	Y	40	256	40	4	1 (3)	Y
CP300	S		Bk	2,500	3,499	S	50+480XG	Y	Y	Y		128	60	2	3	Y
CP40 Stage	S		Bk	1,400	2,399	M/S	297	Y	Y			128	0	0	1 (2)	Y
CP4 Stage	S		Bk	2,000	2,699	M/S	433	Y	Y			128	0	0	1 (2)	Y
CP1	S		Bk	5,000	5,999	M/S	17	Y	Y	Y		128	0	0	3	Y
YDP143	V		Bk/W/R	1,100	1,499	S	10					192	12	2	3	Y
YDP163	V		Bk/W/R	1,500	1,999	S	10					192	40	4	3	Y
YDPS52	V		Bk/Wt	1,350	2,199	S	10					192	40	2	3	Y

Brand & Model	Action	Triple-Sensor Keys	Escapement	Wood Keys	Ivory Texture	Bluetooth	Vocal Support	Educational Features	External Storage	USB to Computer	USB Digital Audio	Recording Tracks	Warranty (parts./Labor)	Dimensions WxDxH (Inches)	Weight (Pounds)
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Suzuki

Ebony NEO	Graded	Y				Y	Y	Y	USB	Y	Y	2	3/3	57x19x41	170
SG-120	Graded	Y				Y	Y	Y	USB	Y	Y	5	3/3	56x35x29	170
SG-500	Graded	Y				Y	Y	Y	USB	Y	Y	5	3/3	56x49x35	290
MDG-300	Graded							Y	SD	Y		3	1/1	55x30x36	218
MDG-300	Graded						Y		SD	Y		3	1/1	55x30x36	218
MDG-330	Graded						Y		SD	Y		3	1/1	57x39x36	330
MDG-400	Graded						Y		SD	Y		3	1/1	55x49x35	315
MDG-4000ts	Fatar Graded						Y		SD	Y		16	1/1	58x48x37	311
MDG-400	Graded						Y		SD	Y		3	1/1	55x49x35	315

Williams

Legato III	Semi-Weighted					Y		Y		Y	Y	0	1/1	50x11x4	19
Allegro 2	Weighted									Y		2	1/1	52x5x13	30
Rhapsody 2	Weighted									Y		2	1/1	54x16x31	83
Overture 2	Weighted							Y	USB	Y		2	1/1	55x19x34	117
Symphony Grand	Graded, Weighted					Y		Y	USB	Y	Y	4	1/1	54x35x36	163

Yamaha

P45B	GHS									Y		0	3/3	52x12x6	26
P125	GHS									Y	Y	2	3/3	52x12x6	26
P255	GH				Y				USB	Y	Y	2	3/3	53x14x6	38
P515	NWX	Y	Y	Y	Y	Y			USB	Y	Y	16	3/3	53x14x7	48
CP300	GH									Y		16	3/3	54x18x7	72
CP40 Stage	GH								USB	Y	Y	0	3/3	52x14x6	36
CP4 Stage	NW-GH3	Y		Y	Y				USB	Y	Y	0	3/3	52x14x6	39
CP1	NW-Stage			Y	Y				USB	Y		0	3/3	55x17x7	60
YDP143	GHS									Y		2	3/3	54x17x32	84
YDP163	GH3	Y			Y					Y		2	3/3	54x17x33	93
YDPS52	GH				Y					Y		2	3/3	55x12x31	80

Brand & Model	Form	Ensemble	Finish	Estimated Price	MSRP	Sound Source	Voices	Key Off	Sustain	String Resonance	Rhythms/Styles	Polyphony	Total Watts	Speakers	Piano Pedals	Half Pedal
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Yamaha (continued)

YDP181	V		R	1,700	2,199	S	14					128	40	2	3	Y
YDP184	V		R	2,200	2,799	S	24	Y	Y	Y		256	60	2	3	Y
CSP150	V	E	Bk	3,500	3,999	S	721+ 480XG	Y	Y	Y	470	256	60	2	3	Y
CSP150	V	E	EP	4,000	4,599	S	721+ 480XG	Y	Y	Y	470	256	60	2	3	Y
CSP170	V	E	Bk	4,700	5,399	S	721+ 480XG	Y	Y	Y	470	256	180	4	3	Y
CSP170	V	E	EP	5,300	5,999	S	721+ 480XG	Y	Y	Y	470	256	180	4	3	Y
CLP625	V		EP	2,400	2,699	S	10	Y	Y	Y		256	40	2	3	Y
CLP625	V		Bk/R	2,000	2,299	S	10	Y	Y	Y		256	40	2	3	Y
CLP635	V		EP	3,200	3,599	S	36	Y	Y	Y	20	256	60	2	3	Y
CLP635	V		Bk/R/W	2,700	2,999	S	36	Y	Y	Y	20	256	60	2	3	Y
CLP645	V		EP	4,000	4,599	S	36	Y	Y	Y	20	256	100	4	3	Y
CLP645	V		Bk/R/W	3,500	3,999	S	36	Y	Y	Y	20	256	100	4	3	Y
CLP675	V		EP	5,300	5,999	S	36	Y	Y	Y	20	256	210	6	3	Y
CLP675	V		BK/R/W	4,700	5,199	S	36	Y	Y	Y	20	256	210	6	3	Y
CLP685	V		EP	6,600	7,499	S	49+ 480XG	Y	Y	Y	20	256	300	6	3	Y
CLP685	V		WtP	7,600	8,474	S	49+ 480XG	Y	Y	Y	20	256	300	6	3	Y
CLP685	V		Bk	5,800	6,499	S	49+ 480XG	Y	Y	Y	20	256	300	6	3	Y
CVP701	V	E	W	4,127	5,399	S	777+ 480XG	Y	Y	Y	310	256	50	2	3	Y
CVP701	V	E	EP	4,636	6,199	S	777+ 480XG	Y	Y	Y	310	256	50	2	3	Y
CVP705	V	E	W	6,455	8,699	S	984+ 480XG	Y	Y	Y	470	256	140	6	3	Y
CVP705	V	E	EP	7,245	9,699	S	984+ 480XG	Y	Y	Y	470	256	140	6	3	Y
CVP709	V	E	W	10,091	14,499	S	1270+ 480XG	Y	Y	Y	600	256	200	9	3	Y
CVP709	V	E	EP	11,087	15,999	S	1270+ 480XG	Y	Y	Y	600	256	200	9	3	Y
NU1X	V		EP	5,907	6,999	S	15	Y	Y	Y		256	180	4	3	Y
NU1X	V		WtP	6,180	7,199	S	15	Y	Y	Y		256	180	4	3	Y
N1	G		EP	8,271	9,999	S	5	Y	Y	Y		256	175	6	3	Y
N2	G		EP	12,635	14,999	S	5	Y	Y	Y		256	500	12	3	Y
N3X	G		EP	18,816	22,199	S	10	Y	Y	Y		256	500	12	3	Y

Brand & Model	Action	Triple-Sensor Keys	Escapement	Wood Keys	Ivory Texture	Bluetooth	Vocal Support	Educational Features	External Storage	USB to Computer	USB Digital Audio	Recording Tracks	Warranty (parts./Labor)	Dimensions WxDxH (Inches)	Weight (Pounds)
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Yamaha (continued)

YDP181	GH								USB	Y		2	3/3	54x34x20	110
YDP184	GH3	Y			Y				USB	Y		16	3/3	57x36x18	123
CSP150	GH3X	Y	Y		Y		Y	Y	USB-Tablet	Y	Y	16	5/5	56x18x40	127
CSP150	GH3X	Y	Y		Y		Y	Y	USB-Tablet	Y	Y	17	5/6	56x18x40	127
CSP170	NWX	Y	Y	Y	Y		Y	Y	USB-Tablet	Y	Y	18	5/7	56x18x40	147
CSP170	NWX	Y	Y	Y	Y		Y	Y	USB-Tablet	Y	Y	19	5/8	56x18x40	147
CLP625	GH3X	Y	Y		Y					Y		2	5/5	53x16x33	95
CLP625	GH3X	Y	Y		Y					Y		2	5/5	53x16x33	99
CLP635	GH3X	Y	Y		Y			Y	USB	Y	Y	16	5/5	58x18x37	123
CLP635	GH3X	Y	Y		Y			Y	USB	Y	Y	16	5/5	58x18x37	137
CLP645	NWX	Y	Y	Y	Y	Y		Y	USB	Y	Y	16	5/5	58x18x37	132
CLP645	NWX	Y	Y	Y	Y	Y		Y	USB	Y	Y	16	5/5	58x18x37	146
CLP675	GrandTouch	Y	Y	Y	Y	Y		Y	USB	Y	Y	16	5/5	58x19x38	152
CLP675	GrandTouch	Y	Y	Y	Y	Y		Y	USB	Y	Y	16	5/5	58x19x38	157
CLP685	GrandTouch	Y	Y	Y	Y	Y		Y	USB	Y	Y	16	5/5	58x19x41	183
CLP685	GrandTouch	Y	Y	Y	Y	Y		Y	USB	Y	Y	16	5/5	58x19x41	183
CLP685	GrandTouch	Y	Y	Y	Y	Y		Y	USB	Y	Y	16	5/5	58x19x41	196
CVP701	GH3X		Y		Y		Y	Y	USB	Y	Y	16	5/5	53x24x36	130
CVP701	GH3X	Y	Y		Y		Y	Y	USB	Y	Y	16	5/5	53x24x36	130
CVP705	NWX	Y	Y	Y	Y		Y	Y	USB	Y	Y	16	5/5	56x24x34	170
CVP705	NWX	Y	Y	Y	Y		Y	Y	USB	Y	Y	16	5/5	56x24x34	170
CVP709	NWX	Y	Y	Y	Y		Y	Y	USB	Y	Y	16	5/5	56x24x34	174
CVP709	NWX	Y	Y	Y	Y		Y	Y	USB	Y	Y	16	5/5	56x24x34	174
NU1X	Specialized Upright	Y		Y		Y			USB	Y	Y	1	5/5	60x18x40	240
NU1X	Specialized Upright	Y		Y		Y			USB	Y	Y	1	5/5	60x18x40	240
N1	Specialized Grand	Y	Y	Y					USB			1	5/5	58x24x39	266
N2	Specialized Grand	Y	Y	Y	Y				USB			1	5/5	58x21x40	313
N3X	Specialized Grand	Y	Y	Y	Y				USB	Y	Y	1	5/5	58x47x40	439

Brand & Model	Form	Ensemble	Finish	Estimated Price	MSRP	Sound Source	Voices	Key Off	Sustain	String Resonance	Rhythms/Styles	Polyphony	Total Watts	Speakers	Piano Pedals	Half Pedal
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Yamaha (continued)

CLP665GP	G		EP	5,500	6,199	S	36	Y	Y	Y	20	256	70	4	3	Y
CLP665GP	G		WtP	6,300	6,999	S	36	Y	Y	Y	20	256	70	4	3	Y
CVP709GP	G	E	EP	15,224	20,999	S	1270+ 480XG	Y	Y	Y	600	256	200	9	3	Y

Brand & Model	Action	Triple-Sensor Keys	Escapement	Wood Keys	Ivory Texture	Bluetooth	Vocal Support	Educational Features	External Storage	USB to Computer	USB Digital Audio	Recording Tracks	Warranty (Parts./Labor)	Dimensions WxDxH (Inches)	Weight (Pounds)
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Yamaha (continued)

CLP665GP	GH3X	Y	Y		Y	Y		Y	USB	Y	Y	16	1	56x45x37	227
CLP665GP	GH3X	Y	Y		Y	Y		Y	USB	Y	Y	16	1	56x45x37	227
CVP709GP	NWX	Y	Y	Y	Y		Y	Y	USB	Y	Y	16	5/5	56x45x36	242

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Larry Fine, Editor, is author of *The Piano Book: Buying & Owning a New or Used Piano*, and Editor of *Acoustic & Digital Piano Buyer*. A Registered Piano Technician member of the Piano Technicians Guild, Fine has been involved in the piano industry for over 40 years.

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